The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

A3940-1.1

CPC Salary Survey

NATIONAL Interim Report No. 1, February 1984

The National Interim Report No. 1 provides data on beginning salary offers for the 1983-84 recruiting season made to students graduating between September 1, 1983 and August 31, 1984. Tables on pages 2 through 5 provide data on a national level for the interim period (January 7 through February 3) and cumulatively (September 1 through February 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 187 placement offices at 162 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

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ISSN 0196 1004

FEBRUARY 1984
NATIONAL Interim Report No. 1

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

	INTERIM PERIOD (1/7/84 through 2/3/84)					CUMULATIVE (9/1/83 through 2/3/84)				
			Percentiles					Percentiles		
By Curriculum for All Types of Employers	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
BUSINESS										
Accounting	832	$1,624	$1,833	$1,625	$1,475	2,402	$1,618	$1,833	$1,625	$1,448
Business-General (incl. Management)	264	1,495	2,000	1,475	1,085	1,072	1,496	1,950	1,460	1,100
Marketing & Distribution	100	1,492	1,875	1,458	1,193	481	1,468	1,800	1,417	1,140
HUMANITIES & SOCIAL SCIENCES										
Humanities	36	1,275	1,667	1,184	1,000	127	1,346	1,840	1,308	900
Economics[1]	13	1,508	*	*	*	67	1,410	1,900	1,370	1,000
Other Social Sciences	58	1,348	1,750	1,299	917	223	1,328	1,766	1,283	1,000
ENGINEERING										
Aeronautical	40	2,218	2,405	2,194	2,050	116	2,136	2,360	2,148	1,800
Chemical	149	2,274	2,500	2,330	2,000	347	2,240	2,450	2,292	1,916
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	149	1,844	2,164	1,794	1,568	357	1,887	2,300	1,833	1,536
Electrical (incl. Computer Engrg.)	759	2,178	2,367	2,208	1,958	2,219	2,163	2,358	2,200	1,858
Geological	3	1,644	*	*	*	13	1,953	*	*	*
Industrial	94	2,114	2,340	2,133	1,833	236	2,096	2,333	2,110	1,800
Mechanical	430	2,195	2,425	2,200	1,970	1,123	2,161	2,383	2,180	1,900
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	24	2,192	2,350	2,264	2,020	64	2,178	2,400	2,250	1,977
Mining	4	1,842	*	*	*	19	1,877	*	*	*
Nuclear (incl. Engrg. Physics)	3	2,328	*	*	*	17	2,196	*	*	*
Petroleum	51	2,617	2,825	2,650	2,400	138	2,544	2,850	2,625	2,053
Engineering Technology	95	2,086	2,417	2,083	1,750	280	2,066	2,333	2,083	1,798
SCIENCES										
Agricultural Sciences	50	1,337	1,900	1,250	1,000	105	1,408	1,900	1,375	1,090
Biological Sciences	8	1,414	*	*	*	25	1,437	1,839	1,360	1,033
Chemistry	15	1,586	*	*	*	40	1,708	2,083	1,750	1,210
Computer Science	271	2,020	2,292	2,066	1,650	753	1,994	2,268	2,040	1,625
Health (Medical) Professions	75	1,784	2,230	1,750	1,450	140	1,581	2,083	1,643	1,000
Mathematics	20	2,014	2,291	2,159	1,666	61	1,910	2,220	2,016	1,380
Other Physical & Earth Sciences	19	1,826	*	*	*	66	1,789	2,350	1,903	1,034
Totals	3,562					10,491				

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[1] Includes economics programs with both business and social science orientation.

*Not computed for fewer than 20 offers

FEBRUARY 1984
NATIONAL Interim Report No. 1

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Functional Area for All Types of Employers	INTERIM PERIOD (1/7/84 through 2/3/84)					CUMULATIVE (9/1/83 through 2/3/84)				
	Number of Offers	Average	Percentiles 90th	50th	10th	Number of Offers	Average	Percentiles 90th	50th	10th
Accounting/Auditing	845	$1,621	$1,833	$1,625	$1,463	2,400	$1,616	$1,833	$1,619	$1,448
Business Administration	133	1,466	1,950	1,417	1,000	502	1,488	1,950	1,458	1,060
Communications	22	1,442	2,100	1,292	1,000	68	1,471	2,167	1,317	1,000
Community & Services Orgs. Work	16	1,320	*	*	*	62	1,373	1,865	1,280	1,000
EDP-Programming/Systems	303	2,010	2,294	2,050	1,630	846	1,987	2,267	2,025	1,600
Engineering	1,713	2,169	2,425	2,200	1,800	4,556	2,151	2,400	2,192	1,794
Farm & Natural Resources Management	17	1,276	*	*	*	32	1,309	1,500	1,317	1,000
Finance & Economics	26	1,512	1,950	1,550	950	227	1,519	1,917	1,516	1,114
Health (Medical) Services	81	1,719	2,167	1,675	1,200	156	1,543	2,083	1,580	1,000
Manufacturing &/or Industrial Operations	46	1,938	2,325	2,034	1,358	242	1,997	2,392	2,055	1,475
Mathematics/Statistics	16	1,883	*	*	*	53	1,822	2,167	1,916	1,372
Merchandising/Sales Promotion	101	1,347	1,600	1,291	1,085	433	1,375	1,666	1,333	1,085
Personnel/Employee Relations	23	1,454	1,902	1,358	1,025	57	1,408	1,902	1,333	875
Research--Non-Scientific	24	1,937	2,333	2,079	1,000	54	1,737	2,333	1,833	1,000
Research--Scientific	53	1,801	2,250	1,833	1,200	162	1,884	2,350	1,975	1,240
Rotational Training--Non-Technical	28	1,243	1,400	1,250	1,000	159	1,355	1,666	1,300	1,083
Rotational Training--Technical	23	2,046	2,350	2,145	1,400	77	2,052	2,400	2,125	1,450
Sales--Non-Technical Degree	77	1,496	1,834	1,500	1,060	363	1,472	1,800	1,500	1,083
Sales--Technical/Scientific Degree	15	1,820	*	*	*	42	1,774	2,250	1,833	1,208
Totals	3,562					10,491				

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*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

FEBRUARY 1984
NATIONAL Interim Report No. 1
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

	INTERIM PERIOD (1/7/84 through 2/3/84)					CUMULATIVE (9/1/83 through 2/3/84)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
BUSINESS										
Accounting	46	$1,967	$2,250	$2,000	$1,666	273	$1,932	$2,167	$1,958	$1,666
MBA (Non-Technical Undergraduate)	59	1,986	2,500	2,040	1,308	307	1,998	2,400	2,000	1,625
MBA (Technical Undergraduate)	12	2,411	*	*	*	47	2,212	2,700	2,167	1,791
MS-Business (incl. Management, Marketing, Finance, etc.)	40	2,028	2,667	1,842	1,567	74	2,028	2,650	2,000	1,500
Industrial Management (incl. Industrial Administration)	8	2,175	*	*	*	16	2,084	*	*	*
Administration (incl. Public, Hospital, etc.)	2	2,150	*	*	*	12	1,768	*	*	*
HUMANITIES & SOCIAL SCIENCES										
Humanities	2	1,542	*	*	*	12	1,360	*	*	*
Social Sciences	7	1,818	*	*	*	30	1,624	2,083	1,611	1,083
ENGINEERING										
Chemical	21	2,545	2,820	2,510	2,416	45	2,468	2,760	2,500	2,175
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	15	2,474	*	*	*	46	2,264	2,675	2,314	1,800
Electrical (incl. Computer Engrg.)	78	2,564	2,800	2,583	2,325	176	2,509	2,750	2,541	2,217
Industrial	12	2,491	*	*	*	34	2,466	2,716	2,454	2,250
Mechanical	56	2,503	2,750	2,533	2,265	113	2,481	2,700	2,500	2,292
Nuclear (incl. Engrg. Physics)	4	2,494	*	*	*	6	2,488	*	*	*
SCIENCES										
Chemistry	6	1,967	*	*	*	14	2,075	*	*	*
Computer Science	39	2,449	2,700	2,513	2,015	97	2,435	2,716	2,450	2,015
Geology & Related Geological Sciences	7	2,289	*	*	*	17	2,296	*	*	*
Mathematics	3	2,147	*	*	*	7	2,054	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	4	2,504	*	*	*	17	2,461	*	*	*
Totals	421					1,343				

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*Not computed for fewer than 20 offers.

FEBRUARY 1984
NATIONAL Interim Report No. 1
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

	INTERIM PERIOD (1/7/84 through 2/3/84)					CUMULATIVE (9/1/83 through 2/3/84)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Non-Technical Undergraduate	18	$2,088	*	*	*	70	$2,192	$2,666	$2,128	$1,750
MBA--Technical Undergraduate	2	2,187	*	*	*	10	2,379	*	*	*
Over 2 to 4 years										
MBA--Non-Technical Undergraduate	22	2,264	2,916	2,279	1,816	43	2,291	2,916	2,250	1,833
MBA--Technical Undergraduate	2	2,375	*	*	*	10	2,380	*	*	*
Over 4 years										
MBA--Non-Technical Undergraduate	23	2,619	3,250	2,500	1,917	54	2,499	3,200	2,458	1,666
MBA--Technical Undergraduate	3	2,667	*	*	*	3	2,667	*	*	*
Totals	70					190				

DOCTORAL DEGREE CANDIDATES

ENGINEERING										
Chemical	9	$3,124	*	*	*	20	$3,168	$3,541	$3,275	$2,650
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	3,200	*	*	*	3	2,936	*	*	*
Electrical (incl. Computer Engrg.)	10	3,377	*	*	*	29	3,209	3,750	3,250	2,500
Mechanical	2	2,396	*	*	*	6	3,097	*	*	*
SCIENCES										
Chemistry	8	2,798	*	*	*	27	2,828	3,250	2,908	2,333
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+				5	3,291	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	+	+				1	3,467	*	*	*
Physics	1	3,333	*	*	*	10	2,823	*	*	*
Totals	31					101				

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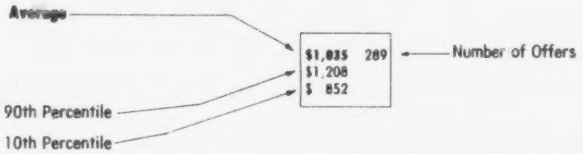
[1] Years of previous full-time, non-military employment.
*Not computed for fewer than 20 offers.
+No offers reported.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report No. 1 ■ February 1984 ■ Data combined for men and women*

Diagram indicates arrangement of data in blocks.



The 90th percentile is that salary offer above which 10 percent of the offers are located. The 10th percentile is that salary offer below which 10 percent of the offers are located. Not computed for fewer than 20 offers.

		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	CURRICULUM	Accounting—Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs. & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities—Public (incl. Transportation)	Government—Federal	Government—Local / State	Non-Profit Orgs. & Educational Institutions
BACHELOR'S DEGREE																			
NON-TECHNICAL	Accounting	$1,620 699 $1,800 $1,500	$1,534 18	$1,439 18	$1,744 7	$1,819 5	$1,614 3	$1,679 6	$1,660 6	$1,743 10	$1,804 8	$1,512 5	$1,772 33 $1,875 $1,692		$1,575 1	$1,755 3	$1,306 3	$1,508 6	$1,417 1
	Business—General (incl. Mgmt.)	$1,560 23 $1,850 $1,417	$1,424 44 $1,833 $ 850	$1,285 87 $1,500 $1,083	$1,849 41 $2,162 $1,525	$1,341 4	$1,821 2	$1,659 7	$1,430 4	$1,480 13	$1,536 7	$1,810 5	$1,818 12	$1,333 1		$1,596 6	$1,200 3	$1,461 3	$1,200 2
	Marketing & Distribution		$1,863 5	$1,329 47 $1,600 $1,000	$1,561 9	$1,714 6		$1,636 8	$1,607 4	$1,614 7	$1,538 4	$1,400 2	$1,703 3			$1,867 2	$1,584 2		$1,333 1
	Humanities	$1,166 1	$1,127 4	$1,149 14	$1,625 1	$2,083 1	$1,417 1	$1,308 1	$1,060 1			$1,400 1		$1,500 1		$2,332 2	$1,416 1	$1,417 1	$1,042 6
	Economics	$1,625 1	$2,000 1	$1,188 3				$1,950 1				$1,250 1	$1,610 1	$1,500 1			$1,950 1	$1,384 1	$1,385 2
	Other Social Sciences		$1,230 9	$1,244 17	$1,768 2	$1,500 2			$1,400 1	$1,264 3						$2,500 1	$1,617 4	$1,391 5	$1,308 14
MASTER'S DEGREE -- INEXPERIENCED																			
	MBA—Non-Technical Undergraduate Degree	$1,809 22 $2,166 $1,000	$2,241 5	$1,911 8	$2,149 9	$1,666 1		$2,333 1		$2,500 1	$2,217 2	$2,108 2	$2,108 3	$2,380 3		$2,040 1		$ 921 1	
	MBA—Technical Undergraduate Degree	$2,305 3			$2,346 3	$3,135 1	$2,167 1	$2,675 1					$2,250 2	$2,500 1					
BACHELOR'S SUMMARY																			
	Non-Technical Curricula	$1,617 724 $1,800 $1,500	$1,446 81 $2,000 $1,000	$1,295 186 $1,583 $1,000	$1,787 60 $2,123 $1,500	$1,657 18	$1,650 6	$1,654 23 $1,950 $1,400	$1,536 16	$1,569 33 $1,900 $1,250	$1,649 19	$1,576 14	$1,776 49 $1,950 $1,625	$1,444 3	$1,575 1	$1,839 14	$1,466 14	$1,449 16	$1,249 26 $1,417 $1,000
	Technical Curricula	$1,991 13	$1,567 19	$1,634 28 $2,250 $1,000	$2,164 1042 $2,355 $1,975	$2,241 128 $2,430 $2,000	$1,874 82 $2,195 $1,525	$2,242 141 $2,425 $2,000	$2,169 116 $2,347 $1,958	$1,846 34 $2,425 $1,083	$2,150 31 $2,425 $1,791	$2,150 49 $2,400 $1,700	$2,401 170 $2,750 $2,083	$2,028 63 $2,400 $1,500	$2,119 13	$2,169 66 $2,383 $1,924	$1,759 125 $2,080 $1,448	$1,649 60 $1,850 $1,433	$1,712 79 $2,083 $1,175

*Data in block tables are for interim period only (1/7/84 through 2/3/84).

Bachelor's Degree

TECHNICAL

CURRICULUM	BUSINESS			MANUFACTURING & INDUSTRIAL												GOV'T & NON-PROFIT		
	Accounting – Public	Banking, Finance, & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals, Drugs, & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper, Packaging, & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl. Nat. Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities – Public (incl. Transportation)	Government – Federal	Government – Local / State	Non-Profit Orgs & Educational Institutions
Aeronautical Engineering				$2,244 37 $2,446 $2,067									$2,125 1			$1,792 2		
Chemical Engineering		$1,370 1		$2,294 18	$2,282 2	$2,350 1	$2,310 63 $2,500 $2,100	$2,255 4	$2,327 8	$2,358 10	$1,880 3	$2,338 21 $2,500 $2,200	$2,392 3	$2,263 7	$2,197 2	$1,749 5	$1,611 1	
Civil Engineering (incl. Construction, Sanitary & Transportation Engrg.)	$2,250 1			$2,060 14	$2,005 2	$1,830 48 $2,080 $1,600		$2,009 2		$2,164 1	$2,154 4	$2,490 4	$1,979 12		$1,855 6	$1,743 15	$1,650 40 $1,755 $1,536	
Electrical Engineering (incl. Computer Engrg.)	$2,360 1			$2,[illegible] 506 $2,365 $2,041	$2,228 30 $2,344 $2,100	$2,141 3	$2,273 26 $2,425 $2,130	$2,187 55 $2,350 $2,000	$2,276 4	$2,265 5	$2,400 1	$2,339 11	$2,117 20 $2,333 $1,915		$2,260 30 $2,660 $2,084	$1,811 62 $2,167 $1,449	$2,458 3	$2,142 2
Geological Engineering												$2,333 1					$1,300 2	
Industrial Engineering	$1,947 6			$2,124 43 $2,333 $1,925	$2,170 11		$2,275 5	$2,149 8		$1,992 4	$2,300 4	$2,488 2	$2,255 1		$1,900 1	$1,793 6	$2,108 2	$2,000 1
Mechanical Engineering			$1,925 2	$2,166 171 $2,340 $2,000	$2,264 51 $2,417 $2,083	$2,137 15	$2,261 32 $2,425 $2,150	$2,221 29 $2,400 $2,083	$2,137 8	$2,179 4	$2,239 20 $2,581 $2,050	$2,412 45 $2,650 $2,200	$2,294 9	$2,165 3	$2,151 19	$1,741 20 $1,856 $1,492	$1,810 1	$1,666 1
Metallurgical Engineering (incl. Metallurgy & Ceramic Engrg.)				$2,180 5	$2,323 4			$2,167 1			$2,173 10	$2,496 2	$2,083 1			$1,448 1		
Mining Engineering			$1,875 1								$1,892 2					$1,708 1		
Nuclear Engineering (incl. Engrg. Physics)				$2,375 1											$2,305 2			
Petroleum Engineering				$2,400 4								$2,649 46 $2,850 $2,400				$2,000 1		
Engineering Technology			$2,333 1	$2,039 56 $2,317 $1,750	$2,600 10	$1,804 11	$2,010 1	$2,021 4		$1,833 1		$2,168 10			$2,150 1			
Agricultural Sciences		$1,496 4	$1,270 11	$1,250 1		$1,227 2	$1,467 3	$1,600 2	$1,234 13	$1,400 1	$1,400 1	$2,102 2	$1,150 1			$1,143 3	$1,326 6	
Biological Sciences			$1,280 1		$1,500 1	$1,440 1							$1,833 1					$1,315 4
Chemistry				$1,666 2			$1,836 3			$1,708 1		$1,925 2	$1,440 4	$1,460 1		$1,136 1		$1,042 1
Computer Science	$1,918 5	$1,672 9	$1,711 4	$2,072 173 $2,294 $1,866	$2,067 16	$1,250 1	$1,911 6	$2,079 8	$1,925 1	$1,990 4	$1,877 3	$2,147 15	$1,926 8	$1,875 2	$2,078 3	$1,769 7	$1,542 1	$1,574 5
Health (Medical) Professions			$2,070 7				$2,560 1										$1,458 4	$1,761 63 $2,083 $1,500
Mathematics		$1,586 3		$2,193 10	$2,208 1			$2,198 3			$2,200 1				$2,000 1			$ 600 1
Other Physical & Earth Sciences		$1,304 2	$1,100 1	$2,083 1			$1,833 1					$2,079 9	$1,638 2		$2,058 1	$1,400 1		$1,630 1

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

NATIONAL Interim Report No. 2, April 1984

The National Interim Report No. 2 provides data on beginning salary offers for the 1983-84 recruiting season made to students graduating between September 1, 1983 and August 31, 1984. Tables on pages 2 through 5 provide data on a national level for the interim period (March 3 through April 6) and cumulatively (September 1 through April 6). The block tables contain data for the interim period only.

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ISSN 0196 1044

APRIL 1984
NATIONAL Interim Report No. 2

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Curriculum for All Types of Employers	INTERIM PERIOD (3/3/84 through 4/6/84)					CUMULATIVE (9/1/83 through 4/6/84)				
	Number of Offers	Average	Percentiles 90th	50th	10th	Number of Offers	Average	Percentiles 90th	50th	10th
BUSINESS										
Accounting	835	$1,651	$1,875	$1,625	$1,500	4,289	$1,628	$1,833	$1,625	$1,483
Business-General (incl. Management)	458	1,565	1,950	1,583	1,166	1,843	1,519	1,950	1,500	1,120
Marketing & Distribution	167	1,515	1,860	1,500	1,125	761	1,478	1,833	1,455	1,125
HUMANITIES & SOCIAL SCIENCES										
Humanities	71	1,515	2,166	1,386	1,000	224	1,395	2,000	1,333	947
Economics[1]	62	1,667	2,166	1,666	1,196	149	1,536	2,000	1,550	1,125
Other Social Sciences	66	1,611	2,166	1,521	1,083	333	1,370	1,875	1,300	1,000
ENGINEERING										
Aeronautical	51	2,209	2,426	2,220	2,060	193	2,144	2,383	2,158	1,833
Chemical	422	2,311	2,450	2,315	2,164	1,051	2,288	2,450	2,310	2,100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	118	1,930	2,349	1,900	1,557	533	1,893	2,300	1,856	1,516
Electrical (incl. Computer Engrg.)	1,547	2,228	2,416	2,250	2,042	4,600	2,193	2,400	2,230	1,958
Geological	8	2,209	*	*	*	34	2,040	2,550	2,250	1,120
Industrial	196	2,127	2,333	2,162	1,833	536	2,113	2,333	2,140	1,833
Mechanical	749	2,210	2,400	2,215	2,042	2,391	2,184	2,397	2,200	1,977
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	64	2,226	2,400	2,208	2,075	157	2,209	2,375	2,250	2,012
Mining	5	2,302	*	*	*	27	2,013	2,500	2,083	1,125
Nuclear (incl. Engrg. Physics)	19	2,268	*	*	*	45	2,237	2,375	2,236	2,100
Petroleum	97	2,458	2,800	2,500	2,100	276	2,503	2,825	2,579	2,053
Engineering Technology	102	2,118	2,315	2,147	1,950	441	2,074	2,333	2,100	1,800
SCIENCES										
Agricultural Sciences	26	1,362	1,833	1,400	800	147	1,395	1,900	1,370	1,000
Biological Sciences	15	1,186	*	*	*	45	1,321	1,700	1,250	1,000
Chemistry	30	1,798	2,225	1,825	1,400	78	1,775	2,250	1,767	1,210
Computer Science	534	2,043	2,290	2,083	1,670	1,671	2,017	2,275	2,065	1,666
Health (Medical) Professions	16	1,363	*	*	*	178	1,575	2,083	1,612	1,051
Mathematics	84	1,943	2,216	1,934	1,666	176	1,934	2,220	2,000	1,500
Other Physical & Earth Sciences	26	1,810	2,383	1,990	1,100	100	1,814	2,350	1,953	1,083
Totals	5,768					20,278				

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[1] Includes economics programs with both business and social science orientation.
*Not computed for fewer than 20 offers.

APRIL 1984
NATIONAL Interim Report No. 2

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Functional Area for All Types of Employers	INTERIM PERIOD (3/3/84 through 4/6/84)					CUMULATIVE (9/1/83 through 4/6/84)				
	Number of Offers	Average	Percentiles			Number of Offers	Average	Percentiles		
			90th	50th	10th			90th	50th	10th
Accounting/Auditing	850	$1,647	$1,850	$1,625	$1,500	4,305	$1,625	$1,833	$1,625	$1,475
Business Administration	208	1,594	2,020	1,589	1,200	862	1,522	2,000	1,500	1,100
Communications	23	1,609	2,250	1,700	975	108	1,535	2,250	1,417	1,000
Community & Services Orgs. Work	9	1,412	*	*	*	81	1,350	1,865	1,250	958
EDP-Programming/Systems	563	2,033	2,283	2,075	1,667	1,804	2,008	2,275	2,058	1,642
Engineering	3,128	2,224	2,425	2,250	2,000	9,528	2,187	2,417	2,217	1,865
Farm & Natural Resources Management	12	1,337	*	*	*	50	1,345	1,700	1,317	1,000
Finance & Economics	163	1,699	2,083	1,750	1,200	466	1,585	2,000	1,625	1,167
Health (Medical) Services	20	1,319	1,667	1,275	1,000	204	1,521	2,000	1,555	1,000
Manufacturing &/or Industrial Operations	120	2,039	2,383	2,166	1,550	444	2,004	2,375	2,083	1,500
Mathematics/Statistics	78	1,903	2,215	1,916	1,500	152	1,874	2,193	1,916	1,380
Merchandising/Sales Promotion	108	1,388	1,750	1,358	1,080	629	1,376	1,700	1,333	1,083
Personnel/Employee Relations	23	1,438	1,875	1,450	1,000	109	1,439	1,902	1,416	1,000
Research--Non-Scientific	30	1,782	2,333	2,000	1,125	97	1,736	2,333	1,833	1,000
Research--Scientific	113	1,961	2,362	2,140	1,240	319	1,932	2,350	2,066	1,240
Rotational Training--Non-Technical	47	1,495	1,935	1,420	1,125	242	1,402	1,833	1,300	1,083
Rotational Training--Technical	60	2,165	2,308	2,200	1,917	157	2,104	2,400	2,175	1,724
Sales--Non-Technical Degree	177	1,536	2,000	1,500	1,176	635	1,505	1,833	1,500	1,137
Sales--Technical/Scientific Degree	36	2,016	2,292	2,188	1,500	86	1,903	2,292	2,021	1,250
Totals	5,768					20,278				

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*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

APRIL 1984
NATIONAL Interim Report No. 2
(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

	INTERIM PERIOD (3/3/84 through 4/6/84)					CUMULATIVE (9/1/83 through 4/6/84)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
BUSINESS										
Accounting	147	$1,932	$2,166	$1,878	$1,672	461	$1,927	$2,167	$1,917	$1,666
MBA (Non-Technical Undergraduate)	284	2,435	3,083	2,375	1,792	733	2,240	2,917	2,166	1,700
MBA (Technical Undergraduate)	97	2,530	2,958	2,500	2,083	186	2,484	3,000	2,500	2,000
MS-Business (incl. Management, Marketing, Finance, etc.)	43	2,590	3,333	2,550	1,800	130	2,216	3,042	2,083	1,567
Industrial Management (incl. Industrial Administration)	15	2,330	*	*	*	33	2,206	2,708	2,150	1,750
Administration (incl. Public, Hospital, etc.)	1	1,541	*	*	*	13	1,750	*	*	*
HUMANITIES & SOCIAL SCIENCES										
Humanities	9	1,547	*	*	*	23	1,423	1,917	1,333	1,000
Social Sciences	13	1,632	*	*	*	46	1,606	2,250	1,536	1,000
ENGINEERING										
Chemical	29	2,504	2,625	2,500	2,330	107	2,503	2,675	2,500	2,300
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	23	2,274	2,508	2,291	1,917	77	2,258	2,600	2,291	1,833
Electrical (incl. Computer Engrg.)	128	2,575	2,773	2,599	2,383	395	2,550	2,773	2,575	2,300
Industrial	16	2,520	*	*	*	61	2,478	2,692	2,466	2,200
Mechanical	65	2,532	2,733	2,541	2,250	251	2,516	2,725	2,508	2,292
Nuclear (incl. Engrg. Physics)	5	2,423	*	*	*	16	2,483	*	*	*
SCIENCES										
Chemistry	7	2,625	*	*	*	28	2,304	2,833	2,342	1,666
Computer Science	85	2,539	2,720	2,552	2,300	240	2,482	2,758	2,500	2,158
Geology & Related Geological Sciences	18	2,574	*	*	*	46	2,421	2,725	2,500	1,955
Mathematics	15	2,324	*	*	*	30	2,313	2,650	2,270	1,833
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	10	2,440	*	*	*	31	2,456	2,650	2,434	2,250
Totals	1,010					2,907				

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*Not computed for fewer than 20 offers.

APRIL 1984
NATIONAL Interim Report No. 2
(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

	INTERIM PERIOD (3/3/84 through 4/6/84)					CUMULATIVE (9/1/83 through 4/6/84)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Non-Technical Undergraduate	76	$2,545	$3,208	$2,510	$1,916	189	$2,458	$3,083	$2,375	$1,750
MBA--Technical Undergraduate	27	2,960	3,583	3,000	2,407	54	2,825	3,417	2,834	2,125
Over 2 to 4 years										
MBA--Non-Technical Undergraduate	140	2,665	3,400	2,667	1,917	227	2,631	3,333	2,500	1,917
MBA--Technical Undergraduate	45	2,866	3,350	3,000	2,250	66	2,810	3,358	2,904	2,166
Over 4 years										
MBA--Non-Technical Undergraduate	83	2,559	3,250	2,500	1,833	186	2,604	3,250	2,666	1,833
MBA--Technical Undergraduate	23	3,035	3,833	3,000	2,250	39	2,963	3,833	2,917	2,167
Totals	394					761				

DOCTORAL DEGREE CANDIDATES

	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
ENGINEERING										
Chemical	25	$3,299	$3,532	$3,292	$3,075	56	$3,245	$3,532	$3,250	$3,000
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	3,006	*	*	*	9	3,111	*	*	*
Electrical (incl. Computer Engrg.)	17	3,688	*	*	*	59	3,374	3,950	3,500	2,750
Mechanical	13	3,245	*	*	*	24	3,207	3,750	3,250	2,667
SCIENCES										
Chemistry	73	2,972	3,167	2,965	2,833	127	2,933	3,167	2,933	2,675
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	11	2,775	*	*	*	20	2,849	3,475	3,063	2,000
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	3	2,736	*	*	*	7	3,095	*	*	*
Physics	17	3,343	*	*	*	32	3,185	3,640	3,250	2,625
Totals	163					334				

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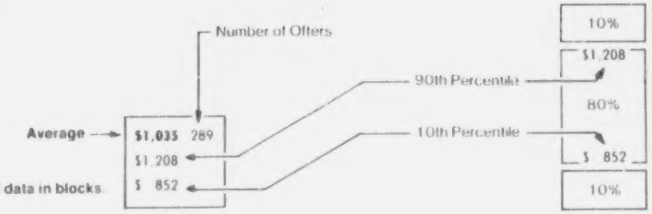
[1] Years of previous full-time, non-military employment.
*Not computed for fewer than 20 offers.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report ■ April 1984 ■ Data combined for men and women*



This diagram indicates arrangement of data in blocks.

The 90th and 10th percentiles are those salary offers between which 80 percent of the offers in a category are located

10 percent of the salary offers are higher than the 90th percentile

10 percent of the salary offers are lower than the 10th percentile

CURRICULUM	BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	Accounting Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace Electronics & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals Drugs & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass Paper Packaging & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl Nat Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities Public (incl Transportation)	Government — Federal	Government — Local/State	Non-Profit Orgs & Educational Institutions
BACHELOR'S DEGREE																		
NON-TECHNICAL																		
Accounting	$1,645 629 $1,835 $1,500	$1,600 14	$1,534 26 $1,700 $1,210	$1,778 23 $2,020 $1,600	$1,659 3	$1,479 2	$1,746 13	$1,837 8	$1,650 23 $1,800 $1,500	$1,649 8	$1,533 2	$1,745 58 $1,852 $1,625	$1,490 3	$1,599 5	$1,583 5	$1,294 8	$1,549 4	$1,605 1
Business General (incl Mgmt)	$1,699 25 $1,833 $1,500	$1,498 100 $1,890 $1,100	$1,330 99 $1,625 $1,080	$1,735 58 $2,083 $1,417	$1,582 7	$1,588 6	$1,746 35 $1,975 $1,500	$1,698 27 $2,000 $1,166	$1,617 41 $1,942 $1,313	$1,581 12	$1,690 9	$2,017 13	$1,400 10	$1,575 2	$1,650 4	$1,410 7	$1,792 1	$1,229 2
Marketing & Distribution	$1,841 1	$1,602 7	$1,349 78 $1,670 $1,080	$1,617 18	$1,658 7	$1,606 3	$1,755 19	$1,795 4	$1,709 8	$1,736 3	$1,730 5	$1,667 4	$1,028 3		$1,697 6			$1,250 1
Humanities		$1,657 21 $2,166 $1,196	$1,128 22 $1,333 $ 860	$1,705 4		$1,928 3	$1,783 4	$2,092 3	$2,000 1	$1,700 1	$1,625 1		$1,777 5		$1,666 1		$1,416 1	$1,154 4
Economics	$1,759 2	$1,501 23 $2,083 $1,167	$1,507 8	$1,998 6		$1,417 1	$1,827 2	$1,908 4	$1,459 3	$2,013 2	$1,600 1	$1,800 1	$2,100 5		$2,046 2	$1,150 1	$1,054 1	
Other Social Sciences		$1,880 17	$1,423 27 $1,917 $1,041	$1,780 8		$1,542 1	$1,833 1	$1,400 1	$1,267 2			$1,610 1	$1,667 3		$2,250 1	$1,115 1	$1,612 1	$1,411 2
MASTER'S DEGREE—INEXPERIENCED																		
MBA Non Technical Undergraduate Degree	$1,972 54 $2,333 $1,700	$2,641 107 $3,484 $1,833	$2,218 19	$2,304 22 $2,583 $2,100	$2,420 3	$1,667 1	$2,768 17	$2,366 9	$2,775 20 $3,042 $2,500	$2,333 1	$2,200 1	$2,602 4	$2,423 19		$2,411 6	$1,420 1		
MBA Technical Undergraduate Degree	$2,155 11	$2,863 18	$2,280 4	$2,471 17	$2,772 5	$2,643 5	$2,502 9	$2,445 5	$2,954 2	$2,639 3		$2,341 6	$2,378 9		$2,661 3			
BACHELOR'S SUMMARY																		
Non Technical Curricula	$1,647 657 $1,835 $1,500	$1,564 182 $2,083 $1,166	$1,354 260 $1,666 $1,041	$1,741 117 $2,083 $1,420	$1,627 17	$1,628 16	$1,754 74 $2,000 $1,500	$1,766 47 $2,083 $1,200	$1,626 78 $2,000 $1,313	$1,658 26 $2,000 $1,200	$1,675 18	$1,786 77 $2,000 $1,610	$1,584 29 $2,333 $ 960	$1,592 7	$1,800 19	$1,322 17	$1,509 8	$1,275 10
Technical Curricula	$1,926 38 $2,200 $1,625	$1,811 78 $2,208 $1,417	$1,688 38 $2,333 $1,051	$2,206 1910 $2,383 $2,041	$2,268 164 $2,441 $2,000	$2,002 68 $2,275 $1,666	$2,231 447 $2,417 $2,000	$2,218 222 $2,375 $2,041	$2,153 60 $2,333 $1,750	$2,169 70 $2,425 $1,850	$2,183 139 $2,300 $2,050	$2,363 301 $2,665 $2,000	$2,047 128 $2,417 $1,460	$2,214 50 $2,290 $2,083	$2,189 185 $2,445 $1,833	$1,772 155 $2,142 $1,448	$1,805 38 $2,677 $1,200	$1,554 18

Data in block tables are for period 9/1/83 through 4/6/84

Bachelor's Degree		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	CURRICULUM	Accounting Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace Electronics & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals Drugs & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass Paper Packaging & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl Nat Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities — Public (incl Transportation)	Government — Federal	Government — Local/State	Non-Profit Orgs & Educational Institutions
TECHNICAL	Aeronautical Engineering				$2,286 44 $2,448 $2,060	$2,383 2			$2,260 1							$2,074 2	$2,217 2		
	Chemical Engineering			$2,379 2	$2,243 39 $2,391 $2,083	$2,262 6	$1,915 3	$2,317 206 $2,425 $2,175	$2,569 3	$2,321 17	$2,269 24 $2,425 $2,164	$2,197 6	$2,397 75 $2,625 $2,200	$2,322 3	$2,267 24 $2,290 $2,230	$2,220 10	$2,012 4		
	Civil Engineering (incl Construction, Sanitary, & Transportation Engrg)			$1,725 2	$2,114 15	$1,747 2	$1,897 34 $2,100 $1,516	$2,300 3	$2,150 1			$1,975 2	$2,276 7	$1,993 15	$1,950 1	$1,890 11	$1,706 13	$1,736 12	
	Electrical Engineering (incl Computer Engrg)	$2,152 4	$1,768 2	$1,987 5	$2,250 1044 $2,405 $2,100	$2,295 44 $2,417 $2,167	$2,153 7	$2,292 50 $2,414 $2,125	$2,245 102 $2,408 $2,110	$2,320 6	$2,227 12	$2,200 20 $2,300 $2,150	$2,391 30 $2,500 $2,250	$2,272 32 $2,500 $2,000	$2,234 3	$2,261 83 $2,460 $2,083	$1,786 93 $2,142 $1,449	$2,563 9	$2,300 1
	Geological Engineering			$1,700 2									$2,379 6						
	Industrial Engineering	$1,998 15		$1,375 1	$2,106 69 $2,283 $1,900	$2,254 17	$2,164 11	$2,216 23 $2,360 $2,033	$2,209 14	$2,156 7	$2,087 5	$2,175 12	$1,987 2	$2,068 7	$2,054 2	$2,154 7	$1,829 3	$1,500 1	
	Mechanical Engineering	$1,666 2	$2,362 1	$2,363 2	$2,196 290 $2,340 $2,083	$2,284 77 $2,450 $2,000	$2,075 4	$2,237 90 $2,335 $2,100	$2,222 66 $2,330 $2,033	$2,250 16	$2,197 23 $2,425 $1,675	$2,195 58 $2,300 $2,075	$2,366 39 $2,625 $2,036	$2,102 11	$2,197 18	$2,169 35 $2,425 $1,750	$1,788 14	$2,060 2	$2,100 1
	Metallurgical Engineering (incl Metallurgy & Ceramic Engrg)				$2,178 15	$2,305 8	$1,990 1	$2,255 4	$2,125 1			$2,218 29 $2,300 $2,075	$2,337 2	$2,650 1		$2,205 2	$2,166 1		
	Mining Engineering								$2,208 1			$2,400 2	$2,250 2						
	Nuclear Engineering (incl Engrg Physics)				$2,293 5			$2,234 2	$2,500 1					$2,240 4		$2,242 7			
	Petroleum Engineering								$2,232 1				$2,466 95 $2,800 $2,100			$1,916 1			
	Engineering Technology		$2,250 1		$2,131 60 $2,251 $2,000	$2,225 2	$2,118 4	$1,754 6	$2,240 8			$2,153 6	$2,360 5	$2,094 3		$2,096 5	$1,442 1	$1,667 1	
	Agricultural Sciences		$1,428 3	$ 920 2	$1,400 1	$1,150 2		$1,358 1	$1,200 1	$1,653 8	$1,583 1	$ 800 1					$1,416 2	$1,298 3	$ 700 1
	Biological Sciences			$1,100 2				$ 971 2						$1,220 7			$1,125 1		$1,212 3
	Chemistry				$2,158 3			$1,845 16		$1,750 2	$1,775 2	$1,930 1	$1,950 1	$1,183 3		$2,050 1	$1,400 1		
	Computer Sciences	$1,877 14	$1,704 19	$1,717 16	$2,102 302 $2,300 $1,900	$2,415 3	$2,108 3	$2,038 42 $2 250 $1 850	$2,064 18	$2,125 2	$1,771 2	$1,983 1	$2,085 32 $2,267 $1,950	$2,025 34 $2 308 $1,500	$2,005 2	$2,125 20 $2 308 $1,833	$1,779 17	$1,421 3	$1,853 4
	Health (Medical) Professions		$1,000 1	$1,126 2														$1,343 5	$1,479 8
	Mathematics	$1,896 2	$1,890 49 $2,183 $1,641		$2,138 15	$2,498 1	$1,900 1	$1,879 2	$2,063 4	$1,875 2		$1,950 1		$1,987 4		$2,150 1	$1,289 2		
	Other Physical & Earth Sciences	$1,196 1	$1,432 2	$1,367 2	$2,264 8						$1,005 1		$1,869 5	$1,927 4			$1,583 1	$1,259 2	

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

NATIONAL Interim Report No. 3, May 1984

The National Interim Report No. 3 provides data on beginning salary offers for the 1983-84 recruiting season made to students graduating between September 1, 1983 and August 31, 1984. Tables on pages 2 through 5 provide data on a national level for the interim period (April 7 through May 4) and cumulatively (September 1 through May 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

The study surveys a fairly consistent population which includes 187 placement offices at 162 colleges and universities throughout the United States. Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded as only an indication.

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ISSN 0196-1044

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Curriculum for All Types of Employers	INTERIM PERIOD (4/7/84 through 5/4/84)					CUMULATIVE (9/1/83 through 5/4/84)				
	Number of Offers	Average	Percentiles 90th	50th	10th	Number of Offers	Average	Percentiles 90th	50th	10th
BUSINESS										
Accounting	727	$1,639	$1,875	$1,625	$1,450	5,016	$1,629	$1,833	$1,625	$1,475
Business-General (incl. Management)	899	1,602	2,000	1,583	1,250	2,742	1,546	2,000	1,500	1,166
Marketing & Distribution	282	1,497	1,833	1,500	1,200	1,043	1,483	1,833	1,458	1,150
HUMANITIES & SOCIAL SCIENCES										
Humanities	103	1,475	2,083	1,417	1,000	327	1,420	2,000	1,335	975
Economics[1]	132	1,647	2,166	1,593	1,250	281	1,589	2,083	1,583	1,167
Other Social Sciences	111	1,533	2,129	1,500	1,000	444	1,410	2,000	1,350	1,000
ENGINEERING										
Aeronautical	79	2,154	2,375	2,170	1,800	272	2,147	2,381	2,166	1,833
Chemical	407	2,296	2,430	2,333	2,100	1,458	2,291	2,450	2,325	2,100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	188	1,924	2,292	1,885	1,660	721	1,901	2,300	1,875	1,550
Electrical (incl. Computer Engrg.)	2,205	2,244	2,415	2,259	2,083	6,805	2,209	2,400	2,250	2,000
Geological	13	2,020	*	*	*	47	2,034	2,525	2,230	1,120
Industrial	191	2,151	2,334	2,200	1,833	727	2,123	2,333	2,150	1,833
Mechanical	909	2,216	2,400	2,232	2,025	3,300	2,193	2,400	2,208	2,000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	89	2,252	2,417	2,260	2,100	246	2,224	2,400	2,250	2,042
Mining	8	2,152	*	*	*	35	2,045	2,500	2,100	1,500
Nuclear (incl. Engrg. Physics)	22	2,172	2,335	2,242	1,958	67	2,216	2,350	2,236	2,083
Petroleum	41	2,343	2,800	2,375	1,800	317	2,483	2,825	2,550	2,025
Engineering Technology	181	2,106	2,333	2,166	1,750	622	2,083	2,333	2,100	1,798
SCIENCES										
Agricultural Sciences	37	1,591	1,958	1,500	1,148	184	1,434	1,941	1,400	1,040
Biological Sciences	21	1,535	2,083	1,417	1,083	66	1,389	1,875	1,291	1,000
Chemistry	50	1,849	2,083	1,875	1,600	128	1,804	2,225	1,827	1,375
Computer Science	807	2,089	2,348	2,125	1,750	2,478	2,040	2,300	2,083	1,667
Health (Medical) Professions	25	1,643	2,000	1,646	1,375	203	1,584	2,000	1,616	1,100
Mathematics	127	1,938	2,250	2,000	1,458	303	1,936	2,250	2,000	1,500
Other Physical & Earth Sciences	33	2,001	2,383	2,200	1,430	133	1,861	2,350	2,000	1,100
Totals	7,687					27,965				

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[1] Includes economics programs with both business and social science orientation.

*Not computed for fewer than 20 offers.

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NATIONAL Interim Report No. 3

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates
(Data Combined for Men and Women)

By Functional Area for All Types of Employers	INTERIM PERIOD (4/7/84 through 5/4/84)					CUMULATIVE (9/1/83 through 5/4/84)				
	Number of Offers	Average	Percentiles 90th	50th	10th	Number of Offers	Average	Percentiles 90th	50th	10th
Accounting/Auditing	738	$1,639	$1,875	$1,625	$1,450	5,043	$1,627	$1,833	$1,625	$1,467
Business Administration	413	1,570	2,000	1,510	1,185	1,275	1,537	2,000	1,500	1,108
Communications	30	1,740	2,142	1,917	1,041	138	1,580	2,167	1,629	1,000
Community & Services Orgs. Work	15	1,117	*	*	*	96	1,314	1,865	1,217	875
EDP-Programming/Systems	961	2,087	2,348	2,125	1,750	2,765	2,035	2,300	2,080	1,666
Engineering	3,974	2,220	2,416	2,250	2,000	13,502	2,196	2,417	2,233	1,900
Farm & Natural Resources Management	7	1,460	*	*	*	57	1,359	1,754	1,333	1,000
Finance & Economics	274	1,679	2,142	1,667	1,250	740	1,619	2,042	1,650	1,200
Health (Medical) Services	33	1,621	2,000	1,558	1,333	237	1,535	2,000	1,558	1,000
Manufacturing &/or Industrial Operations	188	2,051	2,392	2,100	1,667	632	2,018	2,383	2,083	1,538
Mathematics/Statistics	91	1,918	2,250	1,941	1,428	243	1,891	2,208	1,925	1,408
Merchandising/Sales Promotion	258	1,476	1,854	1,417	1,200	887	1,405	1,750	1,367	1,100
Personnel/Employee Relations	21	1,692	2,166	1,760	1,160	130	1,480	2,000	1,425	1,000
Research--Non-Scientific	22	1,804	2,333	2,000	1,125	119	1,749	2,333	1,835	1,000
Research--Scientific	154	2,056	2,379	2,200	1,523	473	1,972	2,375	2,083	1,300
Rotational Training--Non-Technical	117	1,398	1,833	1,375	1,042	359	1,401	1,833	1,333	1,083
Rotational Training--Technical	44	2,080	2,350	2,167	1,700	201	2,099	2,363	2,175	1,724
Sales--Non-Technical Degree	300	1,528	1,835	1,500	1,250	935	1,512	1,833	1,500	1,150
Sales--Technical/Scientific Degree	47	2,108	2,300	2,155	1,875	133	1,976	2,300	2,083	1,416
Totals	7,687					27,965				

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*Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS

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(Data Combined for Men and Women)

Master's Degree Candidates
INEXPERIENCED (One year or less
of full-time, non-military employment)

Graduate Program	INTERIM PERIOD (4/7/84 through 5/4/84) Number of Offers	Average	Percentiles 90th	50th	10th	CUMULATIVE (9/1/83 through 5/4/84) Number of Offers	Average	Percentiles 90th	50th	10th
BUSINESS										
Accounting	47	$1,940	$2,083	$2,000	$1,750	508	$1,928	$2,167	$1,927	$1,666
MBA (Non-Technical Undergraduate)	456	2,530	3,167	2,500	1,833	1,189	2,351	3,000	2,250	1,750
MBA (Technical Undergraduate)	118	2,624	3,208	2,612	2,100	304	2,539	3,083	2,500	2,041
MS-Business (incl. Management, Marketing, Finance, etc.)	40	2,439	3,125	2,333	1,750	170	2,269	3,125	2,193	1,600
Industrial Management (incl. Industrial Administration)	13	2,337	*	*	*	46	2,243	2,708	2,250	1,833
Administration (incl. Public, Hospital, etc.)	+	+				13	1,750	*	*	*
HUMANITIES & SOCIAL SCIENCES										
Humanities	2	1,750	*	*	*	25	1,450	1,917	1,416	1,000
Social Sciences	6	2,093	*	*	*	52	1,662	2,300	1,590	1,080
ENGINEERING										
Chemical	48	2,701	3,170	2,598	2,450	155	2,564	2,760	2,510	2,330
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	26	2,269	2,546	2,349	1,875	103	2,261	2,583	2,300	1,833
Electrical (incl. Computer Engrg.)	183	2,612	2,825	2,625	2,417	578	2,570	2,800	2,583	2,325
Industrial	25	2,550	2,650	2,500	2,180	86	2,499	2,692	2,500	2,180
Mechanical	87	2,547	2,802	2,558	2,292	338	2,524	2,733	2,525	2,292
Nuclear (incl. Engrg. Physics)	16	2,458	*	*	*	32	2,471	2,575	2,500	2,325
SCIENCES										
Chemistry	12	2,217	*	*	*	40	2,278	2,833	2,288	1,800
Computer Science	82	2,567	2,916	2,625	2,200	322	2,504	2,833	2,534	2,158
Geology & Related Geological Sciences	9	2,614	*	*	*	55	2,453	2,725	2,540	2,000
Mathematics	28	2,400	2,650	2,475	1,910	58	2,355	2,650	2,414	1,833
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	18	2,459	*	*	*	49	2,457	2,666	2,450	2,200
Totals	1,216					4,123				

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*Not computed for fewer than 20 offers.
+No offers reported.

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AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates - EXPERIENCED[1]

	INTERIM PERIOD (4/7/84 through 5/4/84)					CUMULATIVE (9/1/83 through 5/4/84)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
Over 1 to 2 years										
MBA--Non-Technical Undergraduate	259	$2,823	$3,583	$2,850	$2,085	448	$2,669	$3,500	$2,673	$1,916
MBA--Technical Undergraduate	71	2,871	3,333	2,883	2,470	125	2,851	3,417	2,883	2,333
Over 2 to 4 years										
MBA--Non-Technical Undergraduate	285	2,888	3,500	2,917	2,291	512	2,774	3,500	2,833	2,083
MBA--Technical Undergraduate	97	2,961	3,625	2,917	2,333	163	2,900	3,500	2,916	2,333
Over 4 years										
MBA--Non-Technical Undergraduate	151	2,853	3,571	2,916	2,250	337	2,716	3,333	2,750	2,000
MBA--Technical Undergraduate	26	2,934	3,833	2,963	2,250	65	2,951	3,833	2,925	2,250
Totals	889					1,650				

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD (4/7/84 through 5/4/84)					CUMULATIVE (9/1/83 through 5/4/84)				
			Percentiles					Percentiles		
Graduate Program	Number of Offers	Average	90th	50th	10th	Number of Offers	Average	90th	50th	10th
ENGINEERING										
Chemical	51	$3,325	$3,510	$3,325	$3,160	107	$3,283	$3,531	$3,300	$3,075
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	3,173	*	*	*	14	3,133	*	*	*
Electrical (incl. Computer Engrg.)	39	3,400	3,875	3,383	2,917	98	3,384	3,900	3,450	2,850
Mechanical	5	3,275	*	*	*	29	3,219	3,750	3,250	2,667
SCIENCES										
Chemistry	56	3,047	3,417	2,940	2,833	183	2,968	3,333	2,940	2,708
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	4	2,750	*	*	*	24	2,832	3,475	3,000	2,000
Metallurgy (incl. Met. Engrg., Materials Engrg./Science & Ceramics)	12	3,204	*	*	*	19	3,164	*	*	*
Physics	13	3,177	*	*	*	45	3,183	3,640	3,250	2,583
Totals	185					519				

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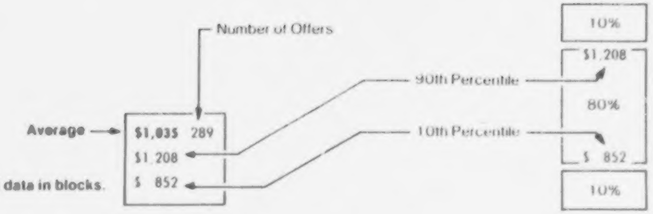
[1] Years of previous full-time, non-military employment.
*Not computed for fewer than 20 offers.

Monthly beginning salary offers to all candidates by curriculum and employer

National Interim Report ■ May 1984 ■ Data combined for men and women*



This diagram indicates arrangement of data in blocks.

The 90th and 10th percentiles are those salary offers between which 80 percent of the offers in a category are located

10 percent of the salary offers are higher than the 90th percentile

10 percent of the salary offers are lower than the 10th percentile

	BUSINESS			MANUFACTURING ■ INDUSTRIAL	
CURRICULUM	Accounting Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace Electronics & Instruments	Automotive & Mechanical Equipment
BACHELOR'S DEGREE					
NON-TECHNICAL: Accounting	$1,642 472 $1,833 $1,500	$1,520 43 $1,750 $1,300	$1,438 31 $1,875 $1,000	$1,756 29 $2,000 $1,500	$1,667 7
Business General (incl Mgmt)	$1,593 18	$1,510 203 $1,875 $1,167	$1,390 235 $1,625 $1,200	$1,773 107 $2,083 $1,417	$1,629 15
Marketing & Distribution	$1,596 2	$1,483 18	$1,365 118 $1,666 $1,000	$1,609 41 $1,875 $1,416	$1,638 8
Humanities	$1,777 2	$1,779 20 $2,167 $1,408	$1,335 50 $1,708 $1,000	$1,851 7	$2,010 2
Economics	$1,806 5	$1,642 65 $2,166 $1,200	$1,377 14	$1,686 7	$1,600 2
Other Social Sciences	$1,625 1	$1,672 34 $2,167 $1,083	$1,323 29 $1,583 $1,083	$1,783 7	
MASTER'S DEGREE—INEXPERIENCED					
MBA – Non Technical Undergraduate Degree	$2,092 54 $2,500 $1,708	$2,753 163 $3,750 $2,083	$2,219 39 $2,916 $1,666	$2,380 45 $2,750 $2,065	$2,674 10
MBA – Technical Undergraduate Degree	$2,445 25 $3,166 $2,125	$2,638 21 $3,166 $2,166	$2,792 2	$2,665 24 $3,083 $2,333	$2,782 3
BACHELOR'S SUMMARY					
Non-Technical Curricula	$1,642 500 $1,833 $1,500	$1,561 383 $2,041 $1,200	$1,377 477 $1,667 $1,084	$1,737 198 $2,066 $1,417	$1,659 34 $1,975 $1,250
Technical Curricula	$1,833 34 $2,090 $1,625	$1,779 100 $2,145 $1,416	$1,776 53 $2,333 $1,148	$2,230 2751 $2,400 $2,062	$2,279 253 $2,448 $2,083

	MANUFACTURING ■ INDUSTRIAL					
CURRICULUM	Building Materials Mfrs & Construction	Chemicals Drugs & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass Paper Packaging & Allied Products	Metals & Metal Products
BACHELOR'S DEGREE						
NON-TECHNICAL: Accounting	$1,428 7	$1,801 10	$1,813 10	$1,726 17	$1,632 13	$1,493 5
Business General (incl Mgmt)	$1,645 15	$1,852 67 $2,210 $1,500	$1,670 36 $1,935 $1,416	$1,777 80 $2,000 $1,300	$1,655 29 $2,170 $1,333	$1,966 4
Marketing & Distribution	$1,560 5	$1,632 16	$1,663 8	$1,653 22 $1,941 $1,400	$1,584 18	$1,568 4
Humanities	$1,183 3	$1,666 1	$1,192 2	$1,612 3	$1,683 2	
Economics		$1,664 11	$1,813 9	$1,614 7	$1,743 2	$1,760 1
Other Social Sciences	$1,700 1	$1,733 9	$1,935 1	$2,416 1	$1,667 2	$1,644 3
MASTER'S DEGREE—INEXPERIENCED						
MBA – Non Technical Undergraduate Degree	$1,617 3	$2,805 23 $3,067 $2,500	$2,437 7	$2,830 51 $3,041 $2,500	$2,087 12	$2,042 3
MBA – Technical Undergraduate Degree	$2,083 1	$2,760 11	$2,687 4	$2,729 4	$2,100 1	$2,500 1
BACHELOR'S SUMMARY						
Non-Technical Curricula	$1,539 31 $1,792 $1,000	$1,788 114 $2,134 $1,458	$1,700 66 $1,935 $1,416	$1,742 130 $2,000 $1,375	$1,635 66 $1,900 $1,333	$1,664 17
Technical Curricula	$1,941 128 $2,275 $1,603	$2,233 418 $2,425 $1,958	$2,212 303 $2,367 $2,041	$2,158 122 $2,350 $1,750	$2,145 92 $2,350 $1,791	$2,158 158 $2,300 $1,950

	MANUFACTURING ■ INDUSTRIAL				GOV'T ■ NON-PROFIT		
CURRICULUM	Petroleum & Allied Products (incl Nat Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities Public (incl Transportation)	Government Federal	Government Local/State	Non-Profit Orgs & Educational Institutions
BACHELOR'S DEGREE							
NON-TECHNICAL: Accounting	$1,771 54 $2,000 $1,667	$1,666 1	$1,650 1	$1,674 8	$1,468 13	$1,551 3	$1,193 3
Business General (incl Mgmt)	$1,849 31 $2,060 $1,600	$1,631 14	$1,398 5	$1,875 27 $2,185 $1,335	$1,517 6	$1,490 3	$1,375 4
Marketing & Distribution	$1,908 4		$1,600 4	$1,507 7	$1,238 3	$1,666 1	$1,244 3
Humanities				$1,200 1	$1,170 2	$ 700 1	$1,289 7
Economics	$1,317 2	$2,117 5					$1,521 2
Other Social Sciences		$1,575 7		$1,000 [illegible]	$1,076 2	$1,179 5	$1,356 8
MASTER'S DEGREE—INEXPERIENCED							
MBA – Non Technical Undergraduate Degree	$2,354 11	$2,595 17	$2,833 1	$2,240 11	$1,833 1	$1,835 1	$2,169 4
MBA – Technical Undergraduate Degree	$2,685 5	$2,853 11		$2,350 5			
BACHELOR'S SUMMARY							
Non-Technical Curricula	$1,793 91 $2,041 $1,623	$1,708 27 $2,333 $1,000	$1,504 10	$1,745 44 $2,125 $1,200	$1,399 26 $1,700 $1,133	$1,337 13	$1,323 27 $1,875 $ 834
Technical Curricula	$2,282 268 $2,605 $1,950	$2,111 186 $2,383 $1,667	$2,187 16	$2,220 274 $2,405 $2,000	$1,772 197 $2,155 $1,448	$1,726 36 $2,197 $1,292	$1,659 44 $2,000 $1,133

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* Data in block tables are for interim period only, 4/7/84 through 5/4/84

Bachelor's Degree

		BUSINESS			MANUFACTURING ■ INDUSTRIAL												GOV'T ■ NON-PROFIT		
	CURRICULUM	Accounting — Public	Banking Finance & Insurance	Merchandising (Retail & Wholesale) & Services	Aerospace, Electronics, & Instruments	Automotive & Mechanical Equipment	Building Materials Mfrs & Construction	Chemicals, Drugs & Allied Products	Electrical Machinery & Equipment	Food & Beverage Processing	Glass, Paper Packaging & Allied Products	Metals & Metal Products	Petroleum & Allied Products (incl Nat Gas)	Research &/or Consulting Organizations	Tire & Rubber	Utilities — Public (incl Transportation)	Government — Federal	Government — Local/State	Non-Profit Orgs & Educational Institutions
TECHNICAL	Aeronautical Engineering				**$2,198** 68 $2,400 $2,030	**$2,167** 1								**$2,156** 3		**$1,717** 1	**$1,727** 6		
	Chemical Engineering		**$1,637** 2		**$2,280** 52 $2,400 $2,108	**$2,287** 5	**$2,038** 4	**$2,297** 174 $2,425 $2,150	**$2,251** 8	**$2,349** 45 $2,425 $2,333	**$2,311** 22 $2,425 $2,125	**$2,132** 8	**$2,378** 59 $2,508 $2,123	**$2,210** 7	**$2,251** 6	**$2,275** 11	**$1,750** 3	**$2,345** 1	
	Civil Engineering (incl Construction, Sanitary, & Transportation Engrg)		**$2,250** 1	**$2,183** 1	**$2,201** 19	**$2,025** 1	**$1,852** 71 $2,125 $1,666	**$2,300** 2	**$1,973** 5	**$2,083** 1	**$2,000** 1	**$1,975** 12	**$2,159** 8	**$1,947** 21 $2,349 $1,550		**$2,048** 14	**$1,692** 9	**$1,736** 21 $1,862 $1,666	**$1,111** 1
	Electrical Engineering (incl Computer Engrg)	**$1,858** 2	**$2,120** 1	**$2,126** 4	**$2,266** 1481 $2,416 $2,125	**$2,281** 86 $2,432 $2,165	**$2,201** 13	**$2,296** 73 $2,425 $2,200	**$2,251** 157 $2,375 $2,100	**$2,228** 8	**$2,246** 21 $2,325 $2,200	**$2,255** 19	**$2,372** 37 $2,583 $2,250	**$2,266** 57 $2,500 $2,041		**$2,257** 139 $2,405 $2,115	**$1,804** 104 $2,190 $1,448	**$2,099** 2	**$2,290** 1
	Geological Engineering				**$2,167** 1								**$2,194** 9	**$1,625** 2				**$1,100** 1	
	Industrial Engineering	**$1,924** 8	**$1,583** 2	**$1,343** 2	**$2,174** 69 $2,340 $1,900	**$2,242** 15	**$2,229** 10	**$2,198** 10	**$2,173** 12	**$2,261** 18	**$2,128** 7	**$2,134** 15	**$1,962** 2	**$2,086** 6		**$2,273** 7	**$1,904** 6		**$2,167** 2
	Mechanical Engineering	**$2,125** 1		**$2,254** 4	**$2,230** 409 $2,383 $2,092	**$2,293** 108 $2,450 $2,068	**$2,012** 14	**$2,274** 61 $2,425 $2,134	**$2,206** 70 $2,317 $2,080	**$2,229** 13	**$2,151** 20 $2,300 $1,917	**$2,157** 65 $2,300 $2,015	**$2,339** 41 $2,625 $2,085	**$2,288** 9	**$2,202** 8	**$2,241** 49 $2,390 $2,025	**$1,723** 32 $1,813 $1,450	**$2,207** 4	**$2,000** 1
	Metallurgical Engineering (incl Metallurgy & Ceramic Engrg)				**$2,262** 28 $2,375 $2,167	**$2,318** 17	**$1,988** 2	**$2,243** 8	**$2,177** 4			**$2,220** 22 $2,310 $2,125	**$2,350** 2	**$2,271** 2		**$2,400** 3	**$1,800** 1		
	Mining Engineering				**$2,100** 1	**$2,200** 1		**$2,250** 1				**$2,000** 2	**$2,221** 3						
	Nuclear Engineering (incl Engrg Physics)				**$2,235** 8			**$2,210** 4	**$2,250** 1					**$2,267** 1		**$2,226** 6	**$1,599** 2		
	Petroleum Engineering												**$2,343** 41 $2,800 $1,800						
	Engineering Technology			**$1,388** 2	**$2,165** 95 $2,340 $2,000	**$2,185** 5	**$1,730** 10	**$1,977** 4	**$2,143** 11	**$2,018** 13	**$2,195** 3	**$2,087** 5	**$2,453** 10	**$1,858** 8		**$2,108** 12	**$1,692** 3		
	Agricultural Sciences	**$1,908** 5	**$1,346** 5	**$1,185** 5				**$1,700** 1		**$1,690** 15	**$2,190** 2		**$1,200** 1				**$1,300** 2	**$1,435** 1	
	Biological Sciences		**$1,389** 3	**$1,195** 3	**$2,154** 2			**$2,042** 4		**$1,250** 1				**$2,083** 1				**$1,355** 2	**$1,193** 5
	Chemistry				**$2,154** 7			**$1,801** 26 $2,000 $1,600	**$1,996** 2	**$1,750** 1	**$1,742** 2		**$1,871** 6	**$1,668** 5	**$1,760** 1				
	Computer Sciences	**$1,775** 14	**$1,682** 39 $2,166 $1,416	**$1,912** 26 $2,333 $1,500	**$2,153** 456 $2,370 $1,920	**$2,220** 10	**$2,108** 3	**$2,150** 46 $2,300 $2,000	**$2,123** 31 $2,300 $1,833	**$1,841** 5	**$1,856** 13	**$2,182** 10	**$2,080** 41 $2,167 $1,950	**$2,061** 54 $2,333 $1,667	**$2,110** 1	**$2,123** 31 $2,333 $1,866	**$1,949** 17	**$1,502** 2	**$1,819** 8
	Health (Medical) Professions																		**$1,643** 25 $2,000 $1,375
	Mathematics	**$1,677** 4	**$1,927** 47 $2,145 $1,776	**$1,500** 3	**$2,059** 39 $2,250 $1,777	**$2,238** 4		**$2,106** 4	**$2,074** 2	**$2,121** 2	**$ 800** 1		**$1,800** 2	**$2,149** 8		**$1,925** 1	**$1,508** 9	**$1,250** 1	
	Other Physical & Earth Sciences			**$1,735** 3	**$2,148** 16		**$2,083** 1						**$2,242** 6	**$1,879** 2			**$1,564** 3	**$ 800** 1	**$1,666** 1

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1984

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 7 through February 3) and cumulatively (September 1 through February 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

ECPO REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	63	832	$1570	$1624	$1657	$1583	$1442	72	2402	$1566	$1618	$1667	$1583	$1458
Business—General (incl. Mgmt.)	6	264	1464	1495	*	*	*	9	1072	1448	1496	*	*	*
Marketing & Distribution	6	100	1771	1492	*	*	*	7	481	1690	1468	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	5	36	1179	1275	*	*	*	5	127	1179	1346	*	*	*
Economics[2]	4	13	1446	1508	*	*	*	4	67	1446	1410	*	*	*
Other Social Sciences	10	58	1189	1348	*	*	*	12	223	1178	1328	*	*	*
ENGINEERING														
Aeronautical	+	40	+	2218				2	116	2204	2136	*	*	*
Chemical	+	149	+	2274				9	347	2037	2240	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	149	+	1844				1	357	1342	1887	*	*	*
Electrical (incl. Computer Engrg.)	6	759	2258	2178	*	*	*	46	2219	2168	2163	2333	2209	1800
Geological	+	3	+	1644				+	13	+	1953			
Industrial	+	94	+	2114				+	236	+	2096			
Mechanical	1	430	2197	2195	*	*	*	23	1123	2170	2161	2334	2150	2075
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	24	+	2192				2	64	2360	2178	*	*	*
Mining	+	4	+	1842				+	19	+	1877			
Nuclear (incl. Engrg. Physics)	+	3	+	2328				+	17	+	2196			
Petroleum	+	51	+	2617				+	138	+	2544			
Engineering Technology	+	95	+	2086				3	280	2048	2066	*	*	*
SCIENCES														
Agricultural Sciences	+	50	+	1337				1	105	1333	1408	*	*	*
Biological Sciences	1	8	1083	1414	*	*	*	1	25	1083	1437	*	*	*
Chemistry	1	15	1000	1586	*	*	*	2	40	1667	1708	*	*	*
Computer Science	12	271	1756	2020	*	*	*	23	753	1899	1994	2180	2000	1300
Health (Medical) Professions	2	75	1666	1784	*	*	*	2	140	1666	1581	*	*	*
Mathematics	+	20	+	2014				1	61	1875	1910	*	*	*
Other Physical & Earth Sciences	+	19	+	1826				3	66	2200	1789	*	*	*
Totals	117	3562						228	10491					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	64	845	$1558	$1621	$1667	$1583	$1381	71	2400	$1552	$1616	$1667	$1583	$1400
Business Administration	6	133	1232	1466	*	*	*	7	502	1246	1488	*	*	*
Communications	2	22	1417	1442	*	*	*	4	68	1604	1471	*	*	*
Community & Service Orgs. Work	3	16	1222	1320	*	*	*	3	62	1222	1373	*	*	*
EDP-Programming/Systems	12	303	1779	2010	*	*	*	29	846	1977	1987	2250	2085	1300
Engineering	7	1713	2249	2169	*	*	*	75	4556	2160	2151	2350	2187	1800
Farm & Natural Resources Mgmt	+	17	+	1276				+	32	+	1309			
Finance & Economics	4	26	1552	1512	*	*	*	8	227	1579	1519	*	*	*
Health (Medical) Services	3	81	1472	1719	*	*	*	3	156	1472	1543	*	*	*
Manufacturing &/or Industrial Oprs.	+	46	+	1938				1	242	2075	1997	*	*	*
Mathematics/Statistics	+	16	+	1883				1	53	1875	1822	*	*	*
Merchandising/Sales Promotion	2	101	1687	1347	*	*	*	3	433	1527	1375	*	*	*
Personnel/Employee Relations	1	23	1667	1454	*	*	*	1	57	1667	1408	*	*	*
Research—Non-Scientific	2	24	1000	1937	*	*	*	2	54	1000	1737	*	*	*
Research—Scientific	1	53	1000	1801	*	*	*	4	162	1900	1884	*	*	*
Rotational Training—Non-Technical	2	28	1442	1243	*	*	*	4	159	1242	1355	*	*	*
Rotational Training—Technical	+	23	+	2046				3	77	1928	2052	*	*	*
Sales—Non-Technical Degree	8	77	1482	1496	*	*	*	9	363	1474	1472	*	*	*
Sales—Technical/Scientific Degree	+	15	+	1820				+	42	+	1774			
Totals	117	3562						228	10491					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	46	+	$1967				+	273	+	$1932			
MBA (Non-Technical Undergraduate)	1	59	$1750	1986	*	*	*	2	307	$1500	1998	*	*	*
MBA (Technical Undergraduate)	+	12	+	2411				+	47	+	2212			
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	40	+	2028				+	74	+	2028			
Industrial Mgmt. (incl. Industrial Admin.)	+	8	+	2175				+	16	+	2084			
Administration (incl. Public, Hospital, etc.)	+	2	+	2150				+	12	+	1768			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1542				+	12	+	1360			
Social Sciences	2	7	1775	1818	*	*	*	2	30	1775	1624	*	*	*
ENGINEERING														
Chemical	1	21	2665	2545	*	*	*	6	45	2551	2468	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	15	+	2474				+	46	+	2264			
Electrical (incl. Computer Engrg.)	+	78	+	2564				5	176	2567	2509	*	*	*
Industrial	1	12	2300	2491	*	*	*	1	34	2300	2466	*	*	*
Mechanical	2	56	2462	2503	*	*	*	12	113	2479	2481	*	*	*
Nuclear (incl. Engrg. Physics)	+	4	+	2494				2	6	2475	2488	*	*	*
SCIENCES														
Chemistry	2	6	1805	1967	*	*	*	2	14	1805	2075	*	*	*
Computer Science	+	39	+	2449				6	97	2596	2435	*	*	*
Geology & Related Geological Sciences	+	7	+	2289				+	17	+	2296			
Mathematics	+	3	+	2147				+	7	+	2054			
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	4	+	2504				5	17	2449	2461	*	*	*
Totals	9	421						43	1343					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	+	18	+	$2088				1	70	$1884	$2192	*	*	*
MBA - Tech Undergraduate	+	2	+	2187				1	10	1750	2379	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	22	+	2264				+	43	+	2291			
MBA - Tech Undergraduate	+	2	+	2375				+	10	+	2380			
Over 4 years														
MBA - Non-Tech Undergraduate	+	23	+	2619				1	54	2117	2499	*	*	*
MBA - Tech Undergraduate	+	3	+	2667				+	3	+	2667			
Totals	+	70						3	190					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	9	+	$3124				+	20	+	$3168			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3200				+	3	+	2936			
Electrical (incl. Computer Engrg.)	+	10	+	3377				1	29	$3508	3209	*	*	*
Mechanical	+	2	+	2396				1	6	2708	3097	*	*	*
SCIENCES														
Chemistry	+	8	+	2798				+	27	+	2828			
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+	+					+	5	+	3291			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	+	+					+	1	+	3467			
Physics	+	1	+	3333				+	10	+	2823			
Totals	+	31						2	101					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1586 52 1667 1459	1401 3	1375 1	1617 2		1525 1
BUSINESS - GENERAL		1125 1	1570 3	1000 1		
MARKETING/DISTRIBUTN		1500 1	1333 1			
HUMANITIES			1000 2			
ECONOMICS		2000 1	1000 1			
OTHR SOCIAL SCIENCES		1229 4	1000 2			

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL						
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR				2430 4		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL					2197 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		1050 2		2022 6		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

FEBRUARY 1984 ECPD REGIONAL INTERIM REPORT NUMBER 1
INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1588 1				
BUSINESS - GENERAL				1950 1		
MARKETING/DISTRIBUTN	1958 2	2041 1		1834 1		
HUMANITIES		1060 1				
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED	
AERONAUTICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
CHEMICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
CIVIL -CNSTR/SAN/TRP	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ELECTRICAL -COMPTR	/	/ 2000 1	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
GEOLOGICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
INDUSTRIAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MECHANICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
METALLURGICAL	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
MINING	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
NUCLEAR -ENGRG PHYS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
PETROLEUM -NATL GAS	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
ENGINEERING TECH	/	/	/	/	/	/	/
	/	/	/	/	/	/	/
	/	/	/	/	/	/	/

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE				2250 1		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/7/84 THROUGH 2/3/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING					1501 3	
BUSINESS - GENERAL						
MARKETING/DISTRIBUTN						
HUMANITIES				1416 1	1417 1	
ECONOMICS					1384 1	1400 1
OTHR SOCIAL SCIENCES					1306 1	1222 3

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL						
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR				1830 1		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL						
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						1083 1
CHEMISTRY	1000 1					
COMPUTER SCIENCE	1583 1					1500 2
HEALTH (MED) PROFSNS					1332 1	2000 1
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL			1750 1			
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1984

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 4 through March 2) and cumulatively (September 1 through March 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

ECPO REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	58	1052	$1553	$1630	$1650	$1583	$1500	130	3454	$1560	$1622	$1667	$1583	$1458
Business—General (incl Mgmt)	13	313	1741	1532	*	*	*	22	1385	1621	1504	1950	1646	1083
Marketing & Distribution	1	113	2083	1464	*	*	*	8	594	1739	1468	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	26	1417	1304	*	*	*	6	153	1218	1339	*	*	*
Economics[2]	2	20	1608	1554	*	*	*	6	87	1500	1443	*	*	*
Other Social Sciences	+	44	+	1217				12	267	1178	1310	*	*	*
ENGINEERING														
Aeronautical	1	26	2225	2054	*	*	*	3	142	2211	2121	*	*	*
Chemical	36	282	2343	2314	2425	2413	2200	45	629	2282	2273	2425	2375	2150
Civil (incl Construction, Sanitary, & Transportation Engrg)	7	58	1771	1855	*	*	*	8	415	1717	1883	*	*	*
Electrical (incl Computer Engrg)	162	834	2231	2206	2418	2250	2066	208	3053	2217	2175	2400	2250	2000
Geological	+	13	+	2022				+	26	+	1988			
Industrial	14	104	2094	2126	*	*	*	14	340	2094	2105	*	*	*
Mechanical	94	519	2158	2198	2398	2182	1916	117	1642	2160	2173	2397	2175	2000
Metallurgical (incl Metallurgy & Ceramic Engrg)	4	29	2167	2238	*	*	*	6	93	2231	2197	*	*	*
Mining	+	3	+	2391				+	22	+	1947			
Nuclear (incl Engrg Physics)	1	9	2266	2248	*	*	*	1	26	2266	2214	*	*	*
Petroleum	+	41	+	2474				+	179	+	2528			
Engineering Technology	4	59	2192	2037	*	*	*	7	339	2130	2061	*	*	*
SCIENCES														
Agricultural Sciences	+	16	+	1366				1	121	1333	1402	*	*	*
Biological Sciences	+	5	+	1140				1	30	1083	1388	*	*	*
Chemistry	+	8	+	2029				2	48	1667	1761	*	*	*
Computer Science	69	384	2001	2024	2300	2083	1542	92	1137	1975	2004	2250	2078	1542
Health (Medical) Professions	+	22	+	1693				2	162	1666	1596	*	*	*
Mathematics	4	31	2162	1958	*	*	*	5	92	2105	1926	*	*	*
Other Physical & Earth Sciences	1	8	1428	2032	*	*	*	4	74	2007	1816	*	*	*
Totals	472	4019						700	14510					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	58	1055	$1553	$1627	$1650	$1583	$1500	129	3455	$1552	$1619	$1667	$1583	$1442
Business Administration	12	152	1689	1534	*	*	*	19	654	1526	1499	*	*	*
Communications	+	17	+	1693				4	85	1604	1516	*	*	*
Community & Service Orgs. Work	+	10	+	1154				3	72	1222	1343	*	*	*
EDP-Programming/Systems	73	395	2001	2017	2296	2083	1542	102	1241	1994	1996	2275	2083	1542
Engineering	303	1844	2211	2210	2425	2250	2016	378	6400	2201	2168	2425	2235	2000
Farm & Natural Resources Mgmt.	+	6	+	1546				+	38	+	1347			
Finance & Economics	3	76	1833	1536	*	*	*	11	303	1648	1523	*	*	*
Health (Medical) Services	+	28	+	1545				3	184	1472	1543	*	*	*
Manufacturing &/or Industrial Oprs.	10	82	2133	1973	*	*	*	11	324	2127	1991	*	*	*
Mathematics/Statistics	2	21	2116	1899	*	*	*	3	74	2036	1844	*	*	*
Merchandising/Sales Promotion	3	88	1917	1365	*	*	*	6	521	1722	1373	*	*	*
Personnel/Employee Relations	+	29	+	1502				1	86	1667	1440	*	*	*
Research—Non-Scientific	+	13	+	1623				2	67	1000	1715	*	*	*
Research—Scientific	1	44	1428	2032	*	*	*	5	206	1805	1916	*	*	*
Rotational Training—Non-Technical	2	36	2375	1491	*	*	*	6	195	1619	1380	*	*	*
Rotational Training—Technical	3	20	2214	2122	*	*	*	6	97	2071	2066	*	*	*
Sales—Non-Technical Degree	1	95	1666	1572	*	*	*	10	458	1494	1493	*	*	*
Sales—Technical/Scientific Degree	1	8	2250	2080	*	*	*	1	50	2250	1823	*	*	*
Totals	472	4019						700	14510					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	41	+	$1876				+	314	+	$1924			
MBA (Non-Technical Undergraduate)	18	142	$2648	2370	*	*	*	20	449	$2533	2116	$3500	$2354	$1750
MBA (Technical Undergraduate)	11	42	2836	2682	*	*	*	11	89	2836	2434	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc)	1	13	2250	2054	*	*	*	1	87	2250	2032	*	*	*
Industrial Mgmt (incl Industrial Admin)	+	2	+	2250				+	18	+	2102			
Administration (incl Public, Hospital, etc)	+	+	+	+				+	12	+	1768			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1250				+	14	+	1344			
Social Sciences	+	3	+	1308				2	33	1775	1595	*	*	*
ENGINEERING														
Chemical	7	33	2457	2548	*	*	*	13	78	2500	2502	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	4	8	2235	2175	*	*	*	4	54	2235	2251	*	*	*
Electrical (incl Computer Engrg)	19	91	2583	2592	*	*	*	24	267	2580	2537	2833	2621	2316
Industrial	4	11	2362	2457	*	*	*	5	45	2349	2464	*	*	*
Mechanical	23	73	2561	2556	$2725	$2533	$2372	35	186	2533	2510	2708	2516	2372
Nuclear (incl Engrg Physics)	2	5	2571	2538	*	*	*	4	11	2523	2511	*	*	*
SCIENCES														
Chemistry	3	7	2666	2443	*	*	*	5	21	2322	2198	*	*	*
Computer Science	11	58	2320	2478	*	*	*	17	155	2418	2451	*	*	*
Geology & Related Geological Sciences	1	11	2700	2365	*	*	*	1	28	2700	2323	*	*	*
Mathematics	1	8	1833	2518	*	*	*	1	15	1833	2301	*	*	*
Metallurgy (incl Met Engrg, Materials Engrg / Science, & Ceramics)	+	4	+	2477				5	21	2449	2464	*	*	*
Totals	105	554						148	1897					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	24	43	$2806	$2735	$3750	$2917	$1666	25	113	$2769	$2399	$3750	$2917	$1666
MBA - Tech Undergraduate	7	17	3211	2872	*	*	*	8	27	3028	2689	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	11	44	3100	2856	*	*	*	11	87	3100	2577	*	*	*
MBA - Tech Undergraduate	5	11	3200	2970	*	*	*	5	21	3200	2689	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	10	49	2980	2797	*	*	*	11	103	2901	2641	*	*	*
MBA - Tech Undergraduate	7	13	3048	2902	*	*	*	7	16	3048	2858	*	*	*
Totals	64	177						67	367					

DOCTORAL DEGREE CANDIDATES

	Interim Regional	Interim National	Interim Avg. Regional	Interim Avg. National	90th	50th	10th	Cumulative Regional	Cumulative National	Cumulative Avg. Regional	Cumulative Avg. National	90th	50th	10th
ENGINEERING														
Chemical	♦	11	♦	$3261				♦	31	♦	$3201			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	♦	2	♦	3583				♦	5	♦	3195			
Electrical (incl. Computer Engrg.)	4	13	$3506	3332	*	*	*	5	42	$3507	3247	*	*	*
Mechanical	3	5	3300	3240	*	*	*	4	11	3152	3162	*	*	*
SCIENCES														
Chemistry	1	27	2667	2932	*	*	*	1	54	2667	2880	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	2	4	3063	2499	*	*	*	2	9	3063	2939	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	2	3	3546	3330	*	*	*	2	4	3546	3365	*	*	*
Physics	1	5	3166	3372	*	*	*	1	15	3166	3006	*	*	*
Totals	13	70						15	171					

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[1] Years of previous full time, non military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
♦ No offers reported

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 ECPO REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1548 53 1625 1500		1517 2	1667 2		
BUSINESS - GENERAL	1625 3	1833 1	1833 1	1854 4		
MARKETING/DISTRIBUTN		2083 1				
HUMANITIES			1417 1			
ECONOMICS		1666 1				
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2225 1		
CHEMICAL				2239 3		
CIVIL -CNSTR/SAN/TRP				2016 2		1708 3
ELECTRICAL -COMPTR	1750 1			2267 113 2409 2166	2365 1	2225 1
GEOLOGICAL						
INDUSTRIAL	2106 2			2067 3		
MECHANICAL				2182 46 2300 2036	2367 7	2225 1
METALLURGICAL				2136 2	2270 1	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH					2160 1	2225 1

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2041 1	1639 6		2102 38 2337 1900		
HEALTH (MED) PROFSNS						
MATHEMATICS				2085 1	2240 2	
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 ECPD REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING						
BUSINESS - GENERAL		2125 1	975 1			
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS			1550 1			
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2368 24 2425 2260	2433 1		2354 7		
CIVIL -CNSTR/SAN/TRP		2035 1				
ELECTRICAL -COMPTR	2300 7	2182 12	2333 1	2208 1	2238 2	2475 1
GEOLOGICAL						
INDUSTRIAL	2250 1			2300 1	2100 1	
MECHANICAL	2295 11	2016 6			2181 6	2424 1
METALLURGICAL					2125 1	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH		2184 1			2200 1	

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2053 2	2070 5			2083 1	2186 3
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1650 1			
BUSINESS - GENERAL	1791 2					
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS　　MARCH　1984 ECPO　REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER　　INTERIM PERIOD　2/4/84 THROUGH 3/2/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL				1875 1		
CIVIL -CNSTR/SAN/TRP	1206 1					
ELECTRICAL -COMPTR	2237 4		2325 8	1763 10		
GEOLOGICAL						
INDUSTRIAL	2041 6					
MECHANICAL	2258 1	2300 1	2182 6	1646 8		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS			2266 1			
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 ECPO REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2000 1	2000 1	2171 4	1498 6		1553 1
HEALTH (MED) PROFSNS						
MATHEMATICS	2083 1					
OTHR PHYSCL/EARTH SC				1428 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1984 ECPO REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1970 7	3333 7				
MBA - TECHNICAL		2750 1		2546 4		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2729 2					3083 1
MBA - TECHNICAL	3050 1	2562 2				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2000 1					
MBA - TECHNICAL	3459 2		3167 1			

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1984

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 3 through April 6) and cumulatively (September 1 through April 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

ECPO REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	58	835	$1598	$1651	$1708	$1583	$1500	188	4289	$1572	$1628	$1667	$1583	$1459
Business—General (incl. Mgmt.)	5	458	1623	1565	*	*	*	27	1843	1622	1519	2125	1583	1083
Marketing & Distribution	6	167	1435	1515	*	*	*	14	761	1609	1478	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	8	71	1695	1515	*	*	*	14	224	1490	1395	*	*	*
Economics[2]	25	62	1729	1667	2166	1666	1196	31	149	1684	1536	2166	1666	1196
Other Social Sciences	24	66	1775	1611	2083	1864	1458	36	333	1576	1370	2083	1500	1000
ENGINEERING														
Aeronautical	3	51	1930	2209	*	*	*	6	193	2071	2144	*	*	*
Chemical	32	422	2312	2311	2475	2327	2194	77	1051	2294	2288	2433	2333	2150
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	7	118	1861	1930	*	*	*	15	533	1784	1893	*	*	*
Electrical (incl. Computer Engrg.)	169	1547	2251	2228	2416	2250	2158	377	4600	2232	2193	2409	2250	2075
Geological	+	8	+	2209				+	34	+	2040			
Industrial	5	196	2174	2127	*	*	*	19	536	2115	2113	*	*	*
Mechanical	83	749	2177	2210	2333	2183	2075	200	[illegible]	2167	2184	2350	2175	2036
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	64	2154	2226	*	*	*	10	157	2200	2209	*	*	*
Mining	+	5	+	2302				+	27	+	2013			
Nuclear (incl. Engrg. Physics)	2	19	2234	2268	*	*	*	3	45	2245	2237	*	*	*
Petroleum	+	97	+	2458				+	276	+	2503			
Engineering Technology	5	102	1993	2118	*	*	*	12	441	2073	2074	*	*	*
SCIENCES														
Agricultural Sciences	+	26	+	1362				1	147	1333	1395	*	*	*
Biological Sciences	6	15	1254	1186	*	*	*	7	45	1229	1321	*	*	*
Chemistry	1	30	1800	1798	*	*	*	3	78	1711	1775	*	*	*
Computer Science	54	534	2103	2043	2333	2106	1833	146	1671	2023	2017	2292	2084	[illegible]
Health (Medical) Professions	1	16	1667	1363	*	*	*	3	178	1666	1575	*	*	*
Mathematics	4	84	1779	1943	*	*	*	9	176	1960	1934	*	*	*
Other Physical & Earth Sciences	8	26	1845	1810	*	*	*	12	100	1999	1814	*	*	*
Totals	510	5768						1210	20278					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

ECPO REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	58	850	$1590	$1647	$1708	$1583	$1500	187	4305	$1564	$1625	$1667	$1583	$1458
Business Administration	2	208	1583	1594	*	*	*	21	862	1531	1522	1916	1583	1000
Communications	+	23	+	1609				4	108	1604	1535	*	*	*
Community & Service Orgs. Work	+	9	+	1412				3	81	1222	1350	*	*	*
EDP-Programming/Systems	60	563	2107	2033	2317	2133	1875	162	1804	2036	2008	2300	2088	1583
Engineering	275	3128	2228	2224	2408	2234	2083	653	9528	2212	2187	2417	2234	2033
Farm & Natural Resources Mgmt.	+	12	+	1337				+	50	+	1345			
Finance & Economics	35	163	1821	1699	2166	1900	1196	46	466	1780	1585	2166	1871	1196
Health (Medical) Services	1	20	1667	1319	*	*	*	4	204	1521	1521	*	*	*
Manufacturing &/or Industrial Oprs.	1	120	2330	2039	*	*	*	12	444	2144	2004	*	*	*
Mathematics/Statistics	5	78	1928	1903	*	*	*	8	152	1968	1874	*	*	*
Merchandising/Sales Promotion	16	108	1515	1388	*	*	*	22	629	1572	1376	2041	1500	1208
Personnel/Employee Relations	+	23	+	1438				1	109	1667	1439	*	*	*
Research—Non-Scientific	9	30	2009	1782	*	*	*	11	97	1826	1736	*	*	*
Research—Scientific	21	113	1847	1961	2349	1833	1275	26	319	1839	1932	2383	1833	1208
Rotational Training—Non-Technical	5	47	1772	1495	*	*	*	11	242	1689	1402	*	*	*
Rotational Training—Technical	5	60	2209	2165	*	*	*	11	157	2134	2104	*	*	*
Sales—Non-Technical Degree	13	177	1634	1536	*	*	*	23	635	1573	1505	1958	1541	1167
Sales—Technical/Scientific Degree	4	36	2213	2016	*	*	*	5	86	2220	1903	*	*	*
Totals	510	5768						1210	20278					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	147	+	$1932				+	461	+	$1927			
MBA (Non-Technical Undergraduate)	45	284	$2531	2435	$3333	$2335	$1833	65	733	$2532	2240	$3500	$2335	$1750
MBA (Technical Undergraduate)	6	97	2507	2530	*	*	*	17	186	2720	2484	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	20	43	3143	2590	3573	3166	2666	21	130	3100	2216	3573	3166	2650
Industrial Mgmt. (incl. Industrial Admin.)	+	15	+	2330				+	33	+	2206			
Administration (incl. Public, Hospital, etc.)	+	1	+	1541				+	13	+	1750			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	9	+	1547				+	23	+	1423			
Social Sciences	+	13	+	1632				2	46	1775	1606	*	*	*
ENGINEERING														
Chemical	3	29	2561	2504	*	*	*	16	107	2512	2503	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	23	2250	2274	*	*	*	9	77	2243	2258	*	*	*
Electrical (incl. Computer Engrg.)	21	128	2646	2575	2838	2650	2416	45	395	2611	2550	2835	2650	2400
Industrial	+	16	+	2520				5	61	2349	2478	*	*	*
Mechanical	21	65	2551	2532	2730	2541	2400	56	251	2540	2516	2725	2527	2372
Nuclear (incl. Engrg. Physics)	1	5	2520	2423	*	*	*	5	16	2522	2483	*	*	*
SCIENCES														
Chemistry	1	7	2708	2625	*	*	*	6	28	2386	2304	*	*	*
Computer Science	9	85	2596	2539	*	*	*	26	240	2479	2482	2691	2541	2300
Geology & Related Geological Sciences	+	18	+	2574				1	46	2700	2421	*	*	*
Mathematics	+	15	+	2324				1	30	1833	2313	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	10	2250	2440	*	*	*	6	31	2416	2456	*	*	*
Totals	133	1010						281	2907					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	8	76	$2422	$2545	*	*	*	33	189	$2685	$2458	$3625	$2750	$1750
MBA - Tech Undergraduate	4	27	3028	2960	*	*	*	12	54	3028	2825	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	57	140	2659	2665	$3750	$2500	$1750	68	227	2731	2631	3750	2667	1833
MBA - Tech Undergraduate	3	45	2500	2886	*	*	*	8	66	2938	2810	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	20	83	2392	2559	3167	2313	1708	31	186	2573	2604	3333	2333	1725
MBA - Tech Undergraduate	6	23	3131	3035	*	*	*	13	39	3086	2963	*	*	*
Totals	98	394						165	761					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	1	25	$3000	$3299	*	*	*	1	56	$3000	$3245	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	4	3363	3006	*	*	*	2	9	3363	3111	*	*	*
Electrical (incl. Computer Engrg.)	2	17	3475	3688	*	*	*	7	59	3498	3374	*	*	*
Mechanical	3	13	2930	3245	*	*	*	7	24	3057	3207	*	*	*
SCIENCES														
Chemistry	4	73	3175	2972	*	*	*	5	127	3073	2933	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	6	11	3033	2775	*	*	*	8	20	3041	2849	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	1	3	2250	2736	*	*	*	3	7	3114	3095	*	*	*
Physics	+	17	+	3343				1	32	3166	3185	*	*	*
Totals	19	163						34	334					

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[1] Years of previous full-time, non-military employment.
[2] Percentiles are computed on regional data.
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+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1591 54 1708 1500			1647 2		
BUSINESS - GENERAL	1500 1	1678 3	1583 1			
MARKETING/DISTRIBUTN			1435 6			
HUMANITIES		1905 5	1343 3			
ECONOMICS		1632 13	1614 4	2317 1		
OTHR SOCIAL SCIENCES		1924 12	1452 7	1878 4		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/3/84 THROUGH 4/6/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				1448 1		
CHEMICAL				2270 2	2238 3	
CIVIL -CNSTR/SAN/TRP				2100 1		1875 3
ELECTRICAL -COMPTR		1416 1		2259 122 2416 2169	2331 3	2029 2
GEOLOGICAL						
INDUSTRIAL				2163 2		
MECHANICAL	1666 2			2176 48 2241 2075	2290 6	
METALLURGICAL				2188 2		
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2117 1		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1541 1	1771 3		2137 33 2333 2000	2125 1	
HEALTH (MED) PROFSNS						
MATHEMATICS		1730 3				
OTHR PHYSCL/EARTH SC	1196 1	1432 2		2096 2		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/3/84 THROUGH 4/6/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1933 1				
BUSINESS - GENERAL						
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS	1827 2	1935 1	1541 1	2425 1		
OTHR SOCIAL SCIENCES	1833 1					

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL		2260 1				
CHEMICAL	2354 17	3000 1		2292 2		2530 3
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2267 7	2265 16		2250 1		
GEOLOGICAL						
INDUSTRIAL	2360 1				2100 1	
MECHANICAL	2267 4	2226 11		2375 2	2151 4	2350 1
METALLURGICAL					2121 2	
MINING						
NUCLEAR -ENGRG PHYS	2234 2					
PETROLEUM -NATL GAS						
ENGINEERING TECH	2025 1	2208 1				

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 ECPO REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	1800 1					
COMPUTER SCIENCE	2100 2	2094 5				2229 2
HEALTH (MED) PROFSNS						
MATHEMATICS	1925 1					
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING		1500 1				
BUSINESS - GENERAL						
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS	1833 2					
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 ECPD REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL			2083 1			
CHEMICAL		2230 1	1770 3			
CIVIL -CNSTR/SAN/TRP			1833 2	1636 1		
ELECTRICAL -COMPTR	2180 4		2309 11	1869 2		
GEOLOGICAL						
INDUSTRIAL	2083 1					
MECHANICAL			1977 5			
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			2175 1	1442 1		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 ECPO REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1254 6					
CHEMISTRY						
COMPUTER SCIENCE	2227 3		2064 4			
HEALTH (MED) PROFSNS						1667 1
MATHEMATICS						
OTHR PHYSCL/EARTH SC	2169 3					

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1984 ECPO REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1991 14	2935 16		2583 1		
MBA - TECHNICAL	1833 1	2750 1	2917 1			

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	3042 4	2323 4	2666 3			
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2347 3					
MBA - TECHNICAL	2417 2		2708 1			

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1984

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

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ISSN 0196-1004

ECPO REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	48	727	$1502	$1639	$1667	$1542	$1300	236	5016	$1557	$1629	$1667	$1583	$1417
Business—General (incl. Mgmt.)	61	899	1614	1602	2002	1583	1200	88	2742	1617	1546	2008	1583	1125
Marketing & Distribution	15	282	1427	1497	*	*	*	29	1043	1515	1483	2041	1417	1250
HUMANITIES & SOCIAL SCIENCES														
Humanities	30	103	1731	1475	2166	1833	1250	44	327	1655	1420	2166	1667	1167
Economics[2]	49	132	1770	1647	2167	1792	1250	80	281	1737	1589	2166	1671	1250
Other Social Sciences	42	111	1764	1533	2167	1796	1300	78	444	1677	1410	2167	1684	1083
ENGINEERING														
Aeronautical	22	79	2090	2154	2296	2138	1783	28	272	2086	2147	2296	2155	1717
Chemical	85	407	2282	2296	2425	2333	2068	162	1458	228[illegible]	2291	2425	2333	2150
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	18	188	1967	1924	*	*	*	33	721	1884	1901	2225	1875	1636
Electrical (incl. Computer Engrg.)	528	2205	2254	2244	2408	2258	2120	905	6805	2245	2209	2409	2250	2100
Geological	+	13	+	2020				+	47	+	2034			
Industrial	17	191	2171	2151	*	*	*	36	727	2141	2123	2333	2125	1916
Mechanical	204	909	2195	2216	2375	2209	2040	404	3300	2181	2193	2375	2192	2036
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	5	89	2322	2252	*	*	*	15	246	2241	2224	*	*	*
Mining	+	8	+	2152				+	35	+	2045			
Nuclear (incl. Engrg. Physics)	10	22	2213	2172	*	*	*	13	67	2220	2216	*	*	*
Petroleum	+	41	+	2343				+	317	+	2483			
Engineering Technology	11	181	2018	2106	*	*	*	23	622	2047	2083	2225	2160	1794
SCIENCES														
Agricultural Sciences	+	37	+	1591				1	184	1333	1434	*	*	*
Biological Sciences	6	21	1473	1535	*	*	*	13	66	1342	1389	*	*	*
Chemistry	7	50	1873	1849	*	*	*	10	128	1824	1804	*	*	*
Computer Science	216	807	2107	2089	2350	2166	1750	362	2478	2073	2040	2333	2117	1667
Health (Medical) Professions	+	25	+	1643				3	203	1666	1584	*	*	*
Mathematics	30	127	1890	1938	2167	1879	1625	39	303	1906	1936	2250	1925	1458
Other Physical & Earth Sciences	11	33	2116	2001	*	*	*	23	133	2002	1861	2342	2185	1196
Totals	1415	7687						2625	27965					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.

ECPO REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	57	738	$1566	$1639	$1833	$1583	$1367	244	5043	$1565	$1627	$1667	$1583	$1417
Business Administration	33	413	1750	1570	2050	1925	1416	54	1275	1665	1537	2050	1708	1233
Communications	3	30	1995	1740	*	*	*	7	138	1771	1580	*	*	*
Community & Service Orgs. Work	1	15	920	1117	*	*	*	4	96	1146	1314	*	*	*
EDP-Programming/Systems	288	961	2135	2087	2383	2185	1750	450	2765	2099	2035	2350	2166	1708
Engineering	791	3974	2229	2220	2400	2250	2068	1444	13502	2221	2196	2409	2250	2042
Farm & Natural Resources Mgmt.	+	7	+	1460				+	57	+	1359			
Finance & Economics	62	274	1904	1679	2167	2000	1417	108	740	1851	1619	2167	1935	1196
Health (Medical) Services	1	33	1083	1621	*	*	*	5	237	1433	1535	*	*	*
Manufacturing &/or Industrial Oprs.	3	188	2214	2051	*	*	*	15	632	2158	2018	*	*	*
Mathematics/Statistics	18	91	1813	1918	*	*	*	26	243	1861	1891	2167	1825	1417
Merchandising/Sales Promotion	35	258	1524	1476	1916	1367	1250	57	887	1542	1405	2035	1458	1250
Personnel/Employee Relations	4	21	1352	1692	*	*	*	5	130	1415	1480	*	*	*
Research—Non-Scientific	10	22	2116	1804	*	*	*	21	119	1964	1749	2340	2000	1341
Research—Scientific	38	154	2065	2056	2300	2214	1651	64	473	1973	1972	2333	2176	1291
Rotational Training—Non-Technical	17	117	1450	1398	*	*	*	28	359	1544	1401	2333	1421	1000
Rotational Training—Technical	7	44	2074	2080	*	*	*	18	201	2110	2099	*	*	*
Sales—Non-Technical Degree	34	300	1555	1528	1833	1500	1416	57	935	1562	1512	1834	1500	1334
Sales—Technical/Scientific Degree	13	47	2119	2108	*	*	*	18	133	2147	1976	*	*	*
Totals	1415	7687						2625	27965					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	47	$1910	$1940	*	*	*	1	508	$1910	$1928	*	*	*
MBA (Non-Technical Undergraduate)	73	456	2880	2530	$3542	$2917	$2250	138	1189	2716	2351	$3500	$2771	$1917
MBA (Technical Undergraduate)	15	118	2835	2624	*	*	*	32	304	2774	2539	3166	2750	2166
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	11	40	3108	2439	*	*	*	32	170	3103	2269	3573	3138	2666
Industrial Mgmt. (incl. Industrial Admin.)	+	13	+	2337				+	46	+	2243			
Administration (incl. Public, Hospital, etc.)	+	+	+	+				+	13	+	1750			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				+	25	+	1450			
Social Sciences	3	6	2639	2093	*	*	*	5	52	2293	1662	*	*	*
ENGINEERING														
Chemical	13	48	2617	2701	*	*	*	29	155	2559	2564	2675	2625	2333
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	26	2369	2269	*	*	*	12	103	2275	2261	*	*	*
Electrical (incl. Computer Engrg.)	76	183	2646	2612	2903	2648	2458	121	578	2633	2570	2838	2650	2450
Industrial	9	25	2407	2550	*	*	*	14	86	2386	2499	*	*	*
Mechanical	35	87	2572	2547	2750	2558	2416	91	338	2552	2524	2725	2533	2375
Nuclear (incl. Engrg. Physics)	9	16	2479	2458	*	*	*	14	32	2494	2471	*	*	*
SCIENCES														
Chemistry	1	12	1916	2217	*	*	*	7	40	2319	2278	*	*	*
Computer Science	32	82	2547	2567	2708	2604	2291	58	322	2517	2504	2700	2575	2291
Geology & Related Geological Sciences	1	9	2775	2614	*	*	*	2	55	2738	245[illegible]	*	*	*
Mathematics	5	28	2462	2400	*	*	*	6	58	2357	2355	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	8	18	2594	2459	*	*	*	14	49	2518	2457	*	*	*
Totals	295	1216						576	4123					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

ECPO REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	74	259	$3062	$2823	$3750	$3083	$2250	107	448	$2945	$2669	$3750	$3000	$2000
MBA - Tech Undergraduate	17	71	2981	2871	*	*	*	29	125	3000	2851	3500	3000	2375
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	119	285	2986	2888	3708	3000	2333	187	512	2893	2774	3750	2917	2000
MBA - Tech Undergraduate	21	97	2935	2961	3333	2917	2333	29	163	2936	2900	3500	3000	2000
Over 4 years														
MBA - Non-Tech Undergraduate	62	151	3071	2853	3658	3000	2500	93	337	2905	2716	3625	3000	2083
MBA - Tech Undergraduate	14	26	2867	2934	*	*	*	27	65	2972	2951	4000	3000	2167
Totals	307	889						472	1650					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	4	51	$3405	$3325	*	*	*	5	107	$3324	$3283	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	5	+	3173				2	14	3363	3133	*	*	*
Electrical (incl. Computer Engrg.)	11	39	3378	3400	*	*	*	18	98	3424	3384	*	*	*
Mechanical	+	5	+	3275				7	29	3057	3219	*	*	*
SCIENCES														
Chemistry	18	56	3191	3047	*	*	*	23	183	3166	2968	$3500	$3200	$2870
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	3	4	2861	2750	*	*	*	11	24	2991	2832	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	6	12	3186	3204	*	*	*	9	19	3162	3164	*	*	*
Physics	5	13	3089	3177	*	*	*	6	45	3102	3183	*	*	*
Totals	47	185						81	519					

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[1] Years of previous full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 ECPO REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1527 29 1667 1317	1459 6	1215 5	1776 2	1625 1	
BUSINESS - GENERAL		1439 13	1250 5	1770 8		
MARKETING/DISTRIBUTN		1250 1	1305 7	1417 3		
HUMANITIES	2029 1	1963 10	1636 11	1700 1	2166 1	
ECONOMICS	1806 5	1855 20 2166 1375	1320 5	1790 3	1600 2	
OTHR SOCIAL SCIENCES	1625 1	1918 20 2167 1442	1327 7	1500 1		1700 1

AVERAGE MONTHLY SALARY OFFERS　MAY　1984 ECPO　REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER　INTERIM PERIOD　4/7/84 THROUGH 5/4/84　PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2180 17		
CHEMICAL		1637 2		2266 13	2000 1	2275 1
CIVIL -CNSTR/SAN/TRP				2000 1	2025 1	1852 8
ELECTRICAL -COMPTR		2120 1	2917 1	2273 367 2417 2125	2185 12	2041 1
GEOLOGICAL						
INDUSTRIAL				2072 6	2333 1	
MECHANICAL	2125 1			2219 87 2341 2100	2313 22 2448 2083	1645 3
METALLURGICAL				2250 1	2391 2	2275 1
MINING						
NUCLEAR -ENGRG PHYS				2209 2		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2017 5		1907 1

AVERAGE MONTHLY SALARY OFFERS MAY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1750 1	1567 15	2291 3	2164 137 2383 1925	2450 1	
HEALTH (MED) PROFSNS						
MATHEMATICS	1677 4	1795 15		2049 4		
OTHR PHYSCL/EARTH SC			1735 3	2253 7		

AVERAGE MONTHLY SALARY OFFERS MAY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1666	1	1583	1	1517	1						
BUSINESS - GENERAL	1779	9	1524	10	1887	5	1292	2	2002	1		
MARKETING/DISTRIBUTN			1935	1	1646	2						
HUMANITIES	1666	1			1500	2	1666	1				
ECONOMICS	1639	3	1762	3	1500	3						
OTHR SOCIAL SCIENCES	1667	4	1935	1	2416	1			1667	2		

AVERAGE MONTHLY SALARY OFFERS MAY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2301 2423 2068	37	2354	2	2342	10	2303	8			2452	4
CIVIL -CNSTR/SAN/TRP			2225	1					2100	1		
ELECTRICAL -COMPTR	2305 2408 2233	24	2262 2375 2167	48	2425	1	2359	2	2100	1	2389	4
GEOLOGICAL												
INDUSTRIAL			2210	1	2222	3	2300	1				
MECHANICAL	2262	10	2210 2325 2083	27	2333	1	2174	7	2122	17	2380	2
METALLURGICAL	2305	1										
MINING												
NUCLEAR -ENGRG PHYS	2203	3										
PETROLEUM -NATL GAS												
ENGINEERING TECH							2195	3				

AVERAGE MONTHLY SALARY OFFERS MAY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1729 2					
CHEMISTRY	1847 5	1675 1				
COMPUTER SCIENCE	2127 9	2096 11			2350 1	2086 3
HEALTH (MED) PROFSNS						
MATHEMATICS	2250 2	2083 1				
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING				1500 1	1517 1	
BUSINESS - GENERAL	1736 6		1830 2			
MARKETING/DISTRIBUTN		1550 1				
HUMANITIES						1042 2
ECONOMICS	2313 4					1500 1
OTHR SOCIAL SCIENCES	2113 3					920 1

AVERAGE MONTHLY SALARY OFFERS MAY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2230 1		1717 1	1661 3		
CHEMICAL	2139 3	2265 2	2274 2			
CIVIL -CNSTR/SAN/TRP	1751 2		2358 3		1666 1	
ELECTRICAL -COMPTR	2241 18		2198 29 2300 2042	1908 19		
GEOLOGICAL						
INDUSTRIAL	2055 3		2400 2			
MECHANICAL	2466 2	2210 2	2247 15	1622 8		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS			2221 5			
PETROLEUM -NATL GAS						
ENGINEERING TECH				1813 2		

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 ECPD REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	2083 1					1100 3
CHEMISTRY	2200 1					
COMPUTER SCIENCE	2077 28	2110 1	2179 5	2046 1		
	2333					
	1500					
HEALTH (MED) PROFSNS						
MATHEMATICS	2119 3		1925 1			
OTHR PHYSCL/EARTH SC	2300 1					

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	2444	3	3062 3750 2166	35	2452	6	2565	3	3271	2		
MBA - TECHNICAL	3166	1	2916	3			2902	3	2666	1	2083	1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2755	8	2779	2	2974	8					2875	2
MBA - TECHNICAL	3133	3										

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2406	4										
MBA - TECHNICAL	2586	3										

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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10/84

CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

EASTERN REGION (ECPO)

Bentley College
Boston College
Brown University
Columbia University
Columbia University - Graduate School of Business
University of Connecticut
Cornell University
City University of New York - Bernard M. Baruch College
City University of New York - City College
City University of New York - Hunter College
Dartmouth College
University of Maine - Orono
Massachusetts Institute of Technology
Massachusetts Institute of Technology - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New York University - Graduate School of Business
Polytechnic Institute of New York
Rensselaer Polytechnic Institute
University of Rhode Island
University of Rochester
University of Rochester - Graduate School of Management
Smith College
State University of New York - Buffalo
Union College
Vassar College
Williams College
Worcester Polytechnic Institute
Yale University
Yale University - School of Organization and Management

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ISSN 0196-1004

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 5 through June 8) and cumulatively (September 1 through June 8). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

ECPO REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	82	1443	$1598	$1621	$1708	$1583	$1500	318	6459	$1568	$1627	$1708	$1583	$1442
Business—General (incl. Mgmt.)	39	1507	1650	1570	2000	1667	1250	127	4249	1627	1555	2002	1583	1200
Marketing & Distribution	13	634	1440	1489	*	*	*	42	1677	1492	1485	1958	1417	1208
HUMANITIES & SOCIAL SCIENCES														
Humanities	157	433	1625	1520	2140	1625	1170	201	760	1632	1477	2166	1625	1170
Economics[2]	157	420	1799	1717	2167	1750	1416	237	701	1778	1665	2167	1750	1367
Other Social Sciences	97	603	1595	1482	2166	1542	1012	175	1047	1632	1452	2166	1625	1083
ENGINEERING														
Aeronautical	13	134	2092	2166	*	*	*	41	406	2088	2153	2300	2158	1750
Chemical	74	638	2282	2272	2425	2332	2100	236	2096	2286	2285	2425	2333	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	26	443	1737	1890	2133	1684	1500	59	1164	1819	1897	2155	1833	1500
Electrical (incl. Computer Engrg.)	500	3525	2259	2221	2407	2258	2113	1405	10330	2250	2213	2408	2253	2100
Geological	+	20	+	2056				+	67	+	2041			
Industrial	25	419	2056	2065	2258	2083	1750	61	1146	2106	2102	2325	2117	1833
Mechanical	224	1659	2182	2185	2375	2197	2000	628	4959	2181	2190	2375	2192	2012
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	11	128	2281	2192	*	*	*	26	374	2258	2213	2400	2273	2083
Mining	+	11	+	2164				+	46	+	2073			
Nuclear (incl. Engrg. Physics)	5	34	2136	2165	*	*	*	18	101	2197	2199	*	*	*
Petroleum	+	98	+	2405				+	415	+	2464			
Engineering Technology	9	224	2055	2063	*	*	*	32	846	2049	2078	2208	2100	1875
SCIENCES														
Agricultural Sciences	3	155	1135	1398	*	*	*	4	339	1184	1418	*	*	*
Biological Sciences	8	54	1352	1418	*	*	*	21	120	1346	1402	1708	1291	1000
Chemistry	7	65	1673	1663	*	*	*	17	193	1762	1756	*	*	*
Computer Science	180	1295	2083	2057	2300	2129	1825	542	3773	2076	2046	2333	2125	1750
Health (Medical) Professions	17	157	1507	1567	*	*	*	20	360	1531	1576	1667	1514	1413
Mathematics	58	230	1886	1968	2200	1940	1458	97	533	1894	1950	2200	1930	1458
Other Physical & Earth Sciences	7	99	1919	1953	*	*	*	30	232	1983	1900	2342	2176	1250
Totals	1712	14428						4337	42393					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	118	1503	$1627	$1625	$1791	$1600	$1500	362	6546	$1585	$1626	$1708	$1583	$1452
Business Administration	48	780	1640	1535	2083	1667	1083	102	2055	1653	1537	2050	1667	1170
Communications	21	188	1351	1429	1833	1333	880	28	326	1456	1493	2142	1417	880
Community & Service Orgs. Work	9	70	938	1193	*	*	*	13	166	1002	1263	*	*	*
EDP-Programming/Systems	211	1546	2123	2048	2350	2166	1833	661	4311	2107	2040	2350	2166	1750
Engineering	787	6667	2220	2193	2400	2250	2025	2231	20169	2221	2195	2405	2250	2041
Farm & Natural Resources Mgmt.	◆	51	◆	1402				◆	108	◆	1379			
Finance & Economics	161	657	1864	1742	2166	1935	1445	269	1397	1859	1677	2167	1935	1416
Health (Medical) Services	20	187	1485	1523	1667	1503	1250	25	424	1475	1530	1667	1500	1083
Manufacturing &/or Industrial Oprs.	19	313	1894	2047	*	*	*	34	945	2011	2027	2416	2083	1541
Mathematics/Statistics	64	167	1824	1840	2166	1833	1423	90	410	1835	1870	2166	1833	1417
Merchandising/Sales Promotion	41	663	1549	1422	1825	1500	1250	98	1550	1545	1412	1950	1500	1250
Personnel/Employee Relations	7	67	1504	1564	*	*	*	12	197	1467	1509	*	*	*
Research—Non-Scientific	69	177	1772	1744	2362	1683	1208	90	296	1817	1746	2340	1875	1208
Research—Scientific	41	256	1934	1907	2400	2060	1200	105	729	1958	1949	2345	2100	1250
Rotational Training—Non-Technical	25	291	1431	1439	1916	1375	1083	53	650	1491	1418	2000	1384	1083
Rotational Training—Technical	7	84	1970	2000	*	*	*	25	285	2071	2070	2320	2151	1666
Sales—Non-Technical Degree	42	605	1577	1544	1833	1563	1417	99	1540	1569	1525	1833	1541	1375
Sales—Technical/Scientific Degree	22	156	2031	1941	2281	2100	1750	40	289	2083	1957	2283	2150	1750
Totals	1712	14428						4337	42393					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
◆ No offers reported

ECPO REGIO[redacted]port No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	90	$1875	$1962	*	*	*	2	598	$1893	$1933	*	*	*
MBA (Non-Technical Undergraduate)	52	744	2633	2413	$3333	$2651	$2083	190	1933	2693	2375	$3333	$2708	$2000
MBA (Technical Undergraduate)	9	168	2632	2546	*	*	*	41	472	2743	2541	3166	2750	2166
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	15	79	2949	2302	*	*	*	47	249	3054	2279	3583	3083	2500
Industrial Mgmt. (incl. Industrial Admin.)	+	7	+	2092				+	53	+	2223			
Administration (incl. Public, Hospital, etc.)	1	28	1474	2012	*	*	*	1	41	1474	1929	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	22	+	1688				+	47	+	1561			
Social Sciences	+	38	+	1628				5	90	2293	1648	*	*	*
ENGINEERING														
Chemical	11	85	2586	2544	*	*	*	40	240	2566	2557	2675	2625	2416
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	34	2208	2127	*	*	*	16	137	2258	2227	*	*	*
Electrical (incl. Computer Engrg.)	77	260	2614	2617	2817	2643	2433	198	838	2625	2584	2838	2645	2441
Industrial	4	15	2606	2529	*	*	*	18	101	2435	2504	*	*	*
Mechanical	19	140	2457	2525	*	*	*	110	478	2536	2524	2713	2529	2372
Nuclear (incl. Engrg. Physics)	+	+	+	+				14	32	2494	2471	*	*	*
SCIENCES														
Chemistry	2	14	2204	2085	*	*	*	9	54	2293	2228	*	*	*
Computer Science	13	148	2584	2507	*	*	*	71	470	2529	2505	2692	2583	2317
Geology & Related Geological Sciences	+	6	+	2320				2	61	2738	2440	*	*	*
Mathematics	10	20	2455	2517	*	*	*	16	78	2418	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	2	13	2667	2565	*	*	*	16	62	2536	2480	*	*	*
Totals	220	1911						796	6034					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and W[illegible]

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	66	282	$2915	$2733	$3625	$2917	$2333	173	730	$2934	$2694	$3750	$3000	$2083
MBA - Tech Undergraduate	4	82	3250	2668	*	*	*	33	207	3031	2778	3500	3000	2625
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	82	368	2839	2760	3167	2896	2333	269	880	2877	2768	3667	2917	2167
MBA - Tech Undergraduate	8	130	2967	2891	*	*	*	37	293	2942	2896	3583	3000	2000
Over 4 years														
MBA - Non-Tech Undergraduate	83	278	3107	2943	3750	3000	2500	176	615	3000	2818	3750	3000	2292
MBA - Tech Undergraduate	6	89	3438	3043	*	*	*	33	154	3057	3004	3700	3150	2250
Totals	249	1229						721	2879					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	7	56	$3034	$3156	*	*	*	12	163	$3155	$3239	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	3341	3057	*	*	*	3	21	3355	3108	*	*	*
Electrical (incl. Computer Engrg.)	11	35	3593	3558	*	*	*	29	133	3488	3430	$3834	$3508	$3100
Mechanical	2	14	3454	3157	*	*	*	9	43	3145	3199	*	*	*
SCIENCES														
Chemistry	14	99	3019	2947	*	*	*	37	282	3110	2960	3417	3000	2905
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	14	3267	3187	*	*	*	12	38	3014	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	4	12	3314	3287	*	*	*	13	31	3209	3212	*	*	*
Physics	1	17	3167	3250	*	*	*	7	62	3111	3201	*	*	*
Totals	41	254						122	773					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1597 78 1708 1500	1417 1		1617 1		
BUSINESS - GENERAL	1600 1	1580 14	1609 5	1804 6		
MARKETING/DISTRIBUTN			1264 7	1459 2	1458 1	
HUMANITIES	1622 12	1828 58 2166 1458	1386 42 1666 1043	1629 2		
ECONOMICS	1731 11	1823 79 2166 1416	1672 8	1660 6		1696 4
OTHR SOCIAL SCIENCES	1688 2	1832 40 2166 1333	1332 29 1667 1000	1875 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2209 9	2150 1	
CHEMICAL		1416 1		2254 17	2199 3	2267 2
CIVIL -CNSTR/SAN/TRP						1695 16
ELECTRICAL -COMPTR				2273 349 2405 2125	2281 8	
GEOLOGICAL						
INDUSTRIAL		2102 3	1911 3	2129 2		
MECHANICAL		2500 1		2229 90 2393 2083	2308 7	2082 5
METALLURGICAL				2343 1	2333 1	
MINING						
NUCLEAR -ENGRG PHYS				2298 2		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2122 2		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1083 1			1333 1
BIOLOGICAL SCIENCES	1600 1	1708 1				
CHEMISTRY				2742 1		
COMPUTER SCIENCE	1749 3	1706 9	1833 4	2179 99 2375 2000	2041 1	1666 1
HEALTH (MED) PROFSNS						
MATHEMATICS	1419 2	1846 35 2166 1450	2048 2	2060 9	1950 1	
OTHR PHYSCL/EARTH SC		1443 1		2148 5		

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING				1708 2		
BUSINESS - GENERAL		1578 7				
MARKETING/DISTRIBUTN			1833 2	1833 1		
HUMANITIES	1546 4	1475 2	1625 2	1527 7	1667 1	
ECONOMICS	1708 2	1933 1	1783 3	1750 6	1725 2	
OTHR SOCIAL SCIENCES	1833 1				1667 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2325 37 2433 2160	2332 2	2416 1	2364 3	2167 3	2402 3
CIVIL -CNSTR/SAN/TRP					1820 1	
ELECTRICAL -COMPTR	2376 10	2247 53 2335 2166		2228 5	2292 2	2417 1
GEOLOGICAL						
INDUSTRIAL		2166 1	2208 1		2089 3	
MECHANICAL	2231 19	2213 28 2333 2100	2375 1	2175 1	2166 30 2292 2000	2505 4
METALLURGICAL	2295 3	2375 1		2083 1	2166 1	
MINING						
NUCLEAR -ENGRG PHYS	2233 1				2100 1	
PETROLEUM -NATL GAS						
ENGINEERING TECH		2044 3			2000 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1416 1					
CHEMISTRY	1850 2					
COMPUTER SCIENCE	1967 4	2065 15	910 1	2333 1	2350 1	2200 1
HEALTH (MED) PROFSNS						
MATHEMATICS				1916 1	2200 1	2300 1
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING												
BUSINESS - GENERAL	2000	4					1458	1			1250	1
MARKETING/DISTRIBUTN												
HUMANITIES	1859	17			2250	1	1458	1			1018	8
ECONOMICS	1943 2500 1500	24	750	1	1772	3	1467	2	1709	2	1506	3
OTHR SOCIAL SCIENCES	1802	11					2250	1	2083	1	991	10

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL			1750 1	1713 2		
CHEMICAL	2050 2					
CIVIL -CNSTR/SAN/TRP	1535 4		2070 4	1800 1		
ELECTRICAL -COMPTR	2272 23 2500 2060		2254 33 2417 2120	1913 15	1583 1	
GEOLOGICAL						
INDUSTRIAL	2035 5		2116 6	1583 1		
MECHANICAL	2146 4		2078 21 2350 1600	1767 11	1816 1	1708 1
METALLURGICAL			2303 3			
MINING						
NUCLEAR -ENGRG PHYS				1750 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH	2060 2			2000 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES					988 1	
BIOLOGICAL SCIENCES	1317 2					1152 3
CHEMISTRY	1646 2					988 2
COMPUTER SCIENCE	2125 21 2258 1916		2137 8	1671 8	1834 2	2083 1
HEALTH (MED) PROFSNS				1417 1		1513 16
MATHEMATICS	1900 5					1458 1
OTHR PHYSCL/EARTH SC	1250 1					

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EGPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2193 8	2801 27 3333 2083	2420 6	2681 3		
MBA - TECHNICAL	2750 1	2500 1	2150 1	3025 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2708 3	2500 1		2708 1		2634 1
MBA - TECHNICAL	2394 3					

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2333 1		2883 1			
MBA - TECHNICAL	3333 1		2750 1			

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1574 1708 1467	273	1437	10	1311	8	1674	9	1625	1	1525	1
BUSINESS - GENERAL	1595	5	1526 1916 1133	32	1466	17	1758	19				
MARKETING/DISTRIBUTN			1611	3	1324 1516 1125	22	1434	5	1458	1		
HUMANITIES	1653	13	1852 2166 1458	73	1418 1833 1000	59	1653	3	2166	1		
ECONOMICS	1754	16	1807 2166 1375	114	1524	18	1777	10	1600	2	1696	4
OTHR SOCIAL SCIENCES	1667	3	1827 2167 1291	77	1334 1666 1000	46	1814	6			1700	1

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2168 29 2333 2000	2150 1	
CHEMICAL		1563 3		2256 36 2360 2125	2187 7	2269 3
CIVIL -CNSTR/SAN/TRP		1342 1		2033 4	2025 1	1756 30 2083 1500
ELECTRICAL -COMPTR	1750 1	1768 2	2917 1	2270 982 2413 2133	2243 24 2375 2151	2102 5
GEOLOGICAL						
INDUSTRIAL	2106 2	2102 3	1911 3	2093 13	2333 1	
MECHANICAL	1819 3	2500 1		2205 283 2341 2075	2318 45 2427 2110	1952 9
METALLURGICAL				2207 6	2351 6	2275 1
MINING						
NUCLEAR -ENGRG PHYS				2253 4		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2056 8	2160 1	2066 2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1208 2			1333 1
BIOLOGICAL SCIENCES	1600 1	1708 1				
CHEMISTRY			2333 1	2742 1		
COMPUTER SCIENCE	1763 6	1602 36 2083 1300	2030 7	2154 322 2350 1950	2205 3	1666 1
HEALTH (MED) PROFSNS						
MATHEMATICS	1591 6	1825 53 2166 1417	2048 2	2046 15	2143 3	
OTHR PHYSCL/EARTH SC	1196 1	1435 3	1735 3	2210 15		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1666	1	1701	3	1517	1	1708	2				
BUSINESS - GENERAL	1779	9	1578	18	1735	6	1511	3	2002	1		
MARKETING/DISTRIBUTN	1958	2	1988	2	1739	4	1834	2				
HUMANITIES	1570	5	1337	3	1563	4	1545	8	1667	1		
ECONOMICS	1712	7	1831	5	1618	8	1846	7	1725	2		
OTHR SOCIAL SCIENCES	1722	6	1935	1	2416	1			1667	3		

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL			2260	1								
CHEMICAL	2317 2425 2200	120	2351	8	2349	11	2321 2425 2200	21	2167	3	2461	10
CIVIL -CNSTR/SAN/TRP			2130	2					1960	2		
ELECTRICAL -COMPTR	2309 2408 2166	50	2246 2336 2160	133	2379	2	2257	9	2232	5	2408	6
GEOLOGICAL												
INDUSTRIAL	2305	2	2188	2	2218	4	2300	2	2093	5		
MECHANICAL	2256 2425 2125	46	2197 2320 2100	73	2354	2	2214	10	2151 2292 2000	60	2444	8
METALLURGICAL	2298	4	2375	1			2083	1	2133	4		
MINING												
NUCLEAR -ENGRG PHYS	2218	6							2100	1		
PETROLEUM -NATL GAS												
ENGINEERING TECH	2025	1	2105	5			2188	4	2100	2		

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1625 3					
CHEMISTRY	1842 8	1675 1				
COMPUTER SCIENCE	2077 17	2079 36 2275 1825	910 1	2292 2	2261 3	2164 9
HEALTH (MED) PROFSNS						
MATHEMATICS	2142 3	2083 1		1916 1	2200 1	2300 1
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1667	2	1500	1	1650	1	1500	1	1505	4		
BUSINESS - GENERAL	1827	13			1830	2	1458	1			1250	1
MARKETING/DISTRIBUTN			1550	1								
HUMANITIES	1859	17			2250	1	1437	2	1417	1	1023	10
ECONOMICS	1985 2500 1500	30	1750	1	1772	3	1467	2	1600	3	1484	5
OTHR SOCIAL SCIENCES	1869	14					2250	1	1695	2	1035	14

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2230 1		1850 3	1761 6		
CHEMICAL	2103 5	2253 3	1972 5	1875 1		
CIVIL -CNSTR/SAN/TRP	1550 7		2113 9	1718 2	1666 1	
ELECTRICAL -COMPTR	2250 49 2450 2041		2248 81 2440 2120	1866 54 2237 1450	1583 1	
GEOLOGICAL						
INDUSTRIAL	2045 15		2187 8	1583 1		
MECHANICAL	2263 8	2240 3	2135 48 2350 1750	1688 27 1833 1448	1816 1	1708 1
METALLURGICAL			2303 3			
MINING						
NUCLEAR -ENGRG PHYS			2229 6	1750 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH	2060 2		2179 2	1772 5		

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 ECPO REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES					988 1	
BIOLOGICAL SCIENCES	1360 9					1120 7
CHEMISTRY	1623 4					988 2
COMPUTER SCIENCE	2095 55 2316 1833	2055 2	2140 21 2333 1866	1627 15	1834 2	1659 4
HEALTH (MED) PROFSNS				1417 1	1332 1	1548 18
MATHEMATICS	1993 9		1925 1			1458 1
OTHR PHYSCL/EARTH SC	2029 7			1428 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 ECPO REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2054 33 2333 1750	2978 85 3750 2167	2383 13	2617 7	3271 2	
MBA - TECHNICAL	2583 3	2792 6	2534 2	2740 8	2666 1	2083 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2811 17	2479 7	2890 11	2708 1		2867 4
MBA - TECHNICAL	2805 7	2562 2				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2333 9		2883 1			
MBA - TECHNICAL	2855 8		2875 3			

A3940-1,3 4/5/84

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1984

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 7 through February 3) and cumulatively (September 1 through February 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

MAPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	48	832	$1598	$1624	$1750	$1558	$1525	218	2402	$1571	$1618	$1750	$1558	$1500
Business—General (incl. Mgmt.)	8	264	1568	1495	*	*	*	69	1072	1402	1496	1958	1400	916
Marketing & Distribution	1	100	2102	1492	*	*	*	7	481	1563	1468	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	36	+	1275				3	127	1263	1346	*	*	*
Economics[2]	1	13	1500	1508	*	*	*	7	67	1508	1410	*	*	*
Other Social Sciences	2	58	1029	1348	*	*	*	14	223	1230	1328	*	*	*
ENGINEERING														
Aeronautical	+	40	+	2218				1	116	1794	2136	*	*	*
Chemical	13	149	2284	2274	*	*	*	32	347	2217	2240	2425	2250	1633
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	149	1456	1844	*	*	*	20	357	1621	1887	2083	1592	1120
Electrical (incl. Computer Engrg.)	29	759	2239	2178	2580	2250	1960	74	2219	2084	2163	2400	2167	1791
Geological	+	3	+	1644				+	13	+	1953			
Industrial	10	94	2186	2114	*	*	*	21	236	2031	2096	2300	2125	1625
Mechanical	23	430	2262	2195	2500	2232	1950	66	1123	2086	2161	2360	2135	1666
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	24	2267	2192	*	*	*	16	64	2178	2178	*	*	*
Mining	2	4	1792	1842	*	*	*	8	19	1531	1877	*	*	*
Nuclear (incl. Engrg. Physics)	+	3	+	2328				2	17	1968	2196	*	*	*
Petroleum	2	51	2533	2617	*	*	*	6	138	2402	2544	*	*	*
Engineering Technology	1	95	2083	2086	*	*	*	6	280	2047	2066	*	*	*
SCIENCES														
Agricultural Sciences	7	50	1230	1337	*	*	*	9	105	1312	1408	*	*	*
Biological Sciences	1	8	1575	1414	*	*	*	5	25	1336	1437	*	*	*
Chemistry	2	15	1318	1586	*	*	*	4	40	1482	1708	*	*	*
Computer Science	8	271	2116	2020	*	*	*	25	753	1927	1994	2200	1960	1380
Health (Medical) Professions	4	75	1820	1784	*	*	*	9	140	1779	1581	*	*	*
Mathematics	2	20	2246	2014	*	*	*	9	61	1836	1910	*	*	*
Other Physical & Earth Sciences	+	19	+	1826				13	66	1519	1789	*	*	*
Totals	170	3562						644	10491					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	50	845	$1578	$1621	$1708	$1558	$1517	224	2400	$1562	$1616	$1750	$1558	$1458
Business Administration	6	133	1491	1466	*	*	*	47	502	1343	1488	1833	1330	833
Communications	1	22	1875	1442	*	*	*	3	68	1333	1471	*	*	*
Community & Service Orgs. Work	+	16	+	1320				2	62	1677	1373	*	*	*
EDP-Programming/Systems	9	303	2125	2010	*	*	*	31	846	1832	1987	2200	1920	1380
Engineering	80	1713	2205	2169	2425	2243	1794	229	4556	2056	2151	2424	2150	1592
Farm & Natural Resources Mgmt	4	17	1237	1276	*	*	*	6	32	1232	1309	*	*	*
Finance & Economics	1	26	1500	1512	*	*	*	7	227	1495	1519	*	*	*
Health (Medical) Services	5	81	1684	1719	*	*	*	12	156	1650	1543	*	*	*
Manufacturing &/or Industrial Oprs.	5	46	2011	1938	*	*	*	9	242	1963	1997	*	*	*
Mathematics/Statistics	+	16	+	1883				5	53	1680	1822	*	*	*
Merchandising/Sales Promotion	2	101	2208	1347	*	*	*	16	433	1593	1375	*	*	*
Personnel/Employee Relations	1	23	1833	1454	*	*	*	4	57	1389	1408	*	*	*
Research—Non-Scientific	+	24	+	1937				4	54	1484	1737	*	*	*
Research—Scientific	2	53	1356	1801	*	*	*	22	162	1838	1884	2241	1980	1136
Rotational Training—Non-Technical	+	28	+	1243				4	159	1565	1355	*	*	*
Rotational Training—Technical	2	23	1687	2046	*	*	*	2	77	1687	2052	*	*	*
Sales—Non-Technical Degree	+	77	+	1496				13	363	1370	1472	*	*	*
Sales—Technical/Scientific Degree	2	15	2167	1820	*	*	*	4	42	1869	1774	*	*	*
Totals	170	3562						644	10491					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	46	+	$1967				2	273	$1554	$1932	*	*	*
MBA (Non-Technical Undergraduate)	1	59	$1625	1986	*	*	*	11	307	2037	1998	*	*	*
MBA (Technical Undergraduate)	+	12	+	2411				1	47	2500	2212	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	40	+	2028				1	74	2042	2028	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	8	+	2175				2	16	1758	2084	*	*	*
Administration (incl. Public, Hospital, etc.)	+	2	+	2150				+	12	+	1768			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1542				4	12	1070	1360	*	*	*
Social Sciences	1	7	1666	1818	*	*	*	11	30	1375	1624	*	*	*
ENGINEERING														
Chemical	3	21	2595	2545	*	*	*	5	45	2453	2468	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	15	+	2474				2	46	1835	2264	*	*	*
Electrical (incl. Computer Engrg.)	+	78	+	2564				1	176	2408	2509	*	*	*
Industrial	1	12	2655	2491	*	*	*	2	34	2655	2466	*	*	*
Mechanical	1	56	2666	2503	*	*	*	3	113	2249	2481	*	*	*
Nuclear (incl. Engrg. Physics)	+	4	+	2494				+	6	+	2488			
SCIENCES														
Chemistry	+	6	+	1967				2	14	2125	2075	*	*	*
Computer Science	2	39	2325	2449	*	*	*	3	97	2167	2435	*	*	*
Geology & Related Geological Sciences	+	7	+	2289				3	17	2180	2296	*	*	*
Mathematics	+	3	+	2147				+	7	+	2054			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	4	+	2504				4	17	2463	2461	*	*	*
Totals	9	421						57	1343					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

◆ No offers reported

MAPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	1	18	$2375	$2088	*	*	*	2	70	$2063	$2192	*	*	*
MBA - Tech Undergraduate	+	2	+	2187				1	10	2500	2379	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	22	+	2264				+	43	+	2291			
MBA - Tech Undergraduate	+	2	+	2375				+	10	+	2380			
Over 4 years														
MBA - Non-Tech Undergraduate	+	23	+	2619				2	54	1588	2499	*	*	*
MBA - Tech Undergraduate	+	3	+	2667				+	3	+	2667			
Totals	1	70						5	190					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	9	+	$3124				1	20	$2650	$3168	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3200				+	3	+	2936			
Electrical (incl. Computer Engrg.)	+	10	+	3377				1	29	3308	3209	*	*	*
Mechanical	+	2	+	2396				+	6	+	3097			
SCIENCES														
Chemistry	+	8	+	2798				+	27	+	2828			
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+	+					+	5	+	3291			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	+	+					+	1	+	3467			
Physics	+	1	+	3333				+	10	+	2823			
Totals	+	31						2	101					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1588 46 1708 1525					1916 1
BUSINESS - GENERAL		1345 3	1583 1	1833 1		1500 1
MARKETING/DISTRIBUTN				2102 1		
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES		916 1				

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL				2195 1		
CIVIL -CNSTR/SAN/TRP						1456 2
ELECTRICAL -COMPTR				2255 16		
GEOLOGICAL						
INDUSTRIAL	2083 1			2003 3		
MECHANICAL			1950 1	2297 12	2333 1	2190 1
METALLURGICAL						
MINING			1875 1			
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						2083 1

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1542 2			1333 1
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE				2161 6	2036 1	
HEALTH (MED) PROFSNS			2363 2			
MATHEMATICS				2291 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1700 1				
BUSINESS - GENERAL			1500 1			
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2360 9					
CIVIL -CNSTR/SAN/TRP						1458 1
ELECTRICAL -COMPTR	2358 4				2400 1	
GEOLOGICAL						
INDUSTRIAL	2200 1	2300 1			2300 2	
MECHANICAL	2348 4	2135 1			2400 2	
METALLURGICAL					2267 3	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2733 2
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1000 1		1083 1			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1925 1					
HEALTH (MED) PROFSNS						
MATHEMATICS					2200 1	
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL			2090 1			
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS	1500 1					
OTHR SOCIAL SCIENCES						1141 1

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL		2230 2		1791 1		
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2345 1		2216 5	1794 2		
GEOLOGICAL						
INDUSTRIAL	2255 1				2416 1	
MECHANICAL						1666 1
METALLURGICAL						
MINING				1708 1		
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1114 1	1000 1	
BIOLOGICAL SCIENCES						1575 1
CHEMISTRY	1500 1			1136 1		
COMPUTER SCIENCE						
HEALTH (MED) PROFSNS						1278 2
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES FEBRUARY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1625 1					
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

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A3940-1.3

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1984

MIDDLE ATLANTIC REGION (MAPA)

- Bucknell University
- Carnegie-Mellon University
- Cedar Crest College
- Delaware State College
- University of Delaware
- Fairleigh Dickinson University - Teaneck
- George Washington University
- Grove City College
- IUP - Indiana, PA
- Lafayette College
- Lehigh University
- Lincoln University (PA)
- Morgan State University
- New Jersey Institute of Technology
- Pennsylvania State University
- Pennsylvania State University - Capitol Campus
- University of Pennsylvania
- University of Pennsylvania - Wharton Graduate School
- University of Pittsburgh
- Princeton University
- Rutgers University - Camden-College of Arts and Sciences
- Rutgers University - New Brunswick
- Temple University
- Villanova University
- Virginia State University
- West Virginia University

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 4 through March 2) and cumulatively (September 1 through March 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

MAPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	147	1052	$1595	$1630	$1710	$1583	$1500	365	3454	$1581	$1622	$1710	$1566	$1500
Business—General (incl. Mgmt.)	36	313	1515	1532	2025	1500	1125	105	1385	1441	1504	1958	1416	1016
Marketing & Distribution	12	113	1635	1464	*	*	*	19	594	1609	1468	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	7	26	1346	1304	*	*	*	10	153	1321	1339	*	*	*
Economics[2]	6	20	1708	1554	*	*	*	13	87	1600	1443	*	*	*
Other Social Sciences	6	44	1285	1217	*	*	*	20	267	1247	1310	1666	1250	833
ENGINEERING														
Aeronautical	1	26	1794	2054	*	*	*	2	142	1794	2121	*	*	*
Chemical	40	282	2254	2314	2425	2315	2083	72	629	2238	2273	2425	2292	1916
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	7	58	1846	1855	*	*	*	27	415	1679	1883	2208	1592	1120
Electrical (incl. Computer Engrg.)	93	834	2211	2206	2417	2250	1985	167	3053	2155	2175	2416	2220	1794
Geological	✦	13	✦	2022				✦	26	✦	1988			
Industrial	27	104	2175	2126	2308	2200	1917	48	340	2112	2105	2308	2163	1750
Mechanical	61	519	2198	2198	[illegible]	2200	2004	127	1642	2140	2173	2372	2190	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	10	29	2235	2238	*	*	*	26	93	2200	2197	2335	2225	2042
Mining	2	3	2375	2391	*	*	*	10	22	1700	1947	*	*	*
Nuclear (incl. Engrg. Physics)	4	9	2222	2248	*	*	*	6	26	2138	2214	*	*	*
Petroleum	✦	41	✦	2474				6	179	2402	2528	*	*	*
Engineering Technology	5	59	2030	2037	*	*	*	11	339	2039	2061	*	*	*
SCIENCES														
Agricultural Sciences	3	16	1202	1366	*	*	*	12	121	1285	1402	*	*	*
Biological Sciences	1	5	1166	1140	*	*	*	6	30	1308	1388	*	*	*
Chemistry	2	8	2396	2029	*	*	*	6	48	1787	1761	*	*	*
Computer Science	52	384	2020	2024	2250	2042	1792	77	1137	1990	2004	2250	2018	1666
Health (Medical) Professions	5	22	1639	1693	*	*	*	14	162	1729	1596	*	*	*
Mathematics	11	31	2072	1958	*	*	*	20	92	1966	1926	2250	2084	1386
Other Physical & Earth Sciences	1	8	2250	2032	*	*	*	14	74	1571	1816	*	*	*
Totals	539	4019						1183	14510					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

✦ No offers reported.

MAPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	153	1055	$1595	$1627	$1710	$1583	$1500	377	3455	$1575	$1619	$1725	$1566	$1500
Business Administration	27	152	1541	1534	2083	1416	1016	74	654	1415	1499	2058	1342	916
Communications	11	17	1736	1693	*	*	*	14	85	1650	1516	*	*	*
Community & Service Orgs. Work	2	10	1554	1154	*	*	*	4	72	1616	1343	*	*	*
EDP-Programming/Systems	45	395	2023	2017	2250	2018	1750	76	1241	1945	1996	2250	2000	1449
Engineering	233	1844	2202	2210	2385	2250	1950	462	6400	2130	2168	2400	2200	1750
Farm & Natural Resources Mgmt	+	6	+	1546				6	38	1232	1347	*	*	*
Finance & Economics	4	76	1613	1536	*	*	*	11	303	1538	1523	*	*	*
Health (Medical) Services	8	28	1642	1545	*	*	*	20	184	1647	1543	2416	1587	1141
Manufacturing &/or Industrial Oprs.	8	82	2017	1973	*	*	*	17	324	1988	1991	*	*	*
Mathematics/Statistics	7	21	2072	1899	*	*	*	12	74	1909	1844	*	*	*
Merchandising/Sales Promotion	11	88	1348	1365	*	*	*	27	521	1493	1373	2000	1410	1000
Personnel/Employee Relations	1	29	1500	1502	*	*	*	5	86	1411	1440	*	*	*
Research—Non-Scientific	3	13	1444	1623	*	*	*	7	67	1467	1715	*	*	*
Research—Scientific	3	44	1973	2032	*	*	*	25	206	1854	1916	2335	2000	1136
Rotational Training—Non-Technical	5	36	1907	1491	*	*	*	9	195	1755	1380	*	*	*
Rotational Training—Technical	8	20	2239	2122	*	*	*	10	97	2128	2066	*	*	*
Sales—Non-Technical Degree	9	95	1729	1572	*	*	*	22	458	1517	1493	1900	1454	1167
Sales—Technical/Scientific Degree	1	8	1833	2080	*	*	*	5	50	1861	1823	*	*	*
Totals	539	4019						1183	14510					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	2	41	$1950	$1876	*	*	*	4	314	$1752	$1924	*	*	*
MBA (Non-Technical Undergraduate)	8	142	1918	2370	*	*	*	19	449	1987	2116	*	*	*
MBA (Technical Undergraduate)	2	42	3042	2682	*	*	*	3	89	2861	2434	*	*	*
MS-Business (incl Mgmt., Mktg., Finance, etc.)	2	13	2200	2054	*	*	*	3	87	2147	2032	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	2	+	2250				2	18	1758	2102	*	*	*
Administration (incl. Public, Hospital, etc.)	+	+	+	+				+	12	+	1768			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1250				4	14	1070	1344	*	*	*
Social Sciences	1	3	1158	1308	*	*	*	12	33	1357	1595	*	*	*
ENGINEERING														
Chemical	4	33	2656	2548	*	*	*	9	78	2543	2502	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	8	+	2175				2	54	1835	2251	*	*	*
Electrical (incl. Computer Engrg.)	2	91	2550	2592	*	*	*	3	267	2503	2537	*	*	*
Industrial	1	11	2600	2457	*	*	*	3	45	2637	2464	*	*	*
Mechanical	8	73	2448	2556	*	*	*	11	186	2393	2510	*	*	*
Nuclear (incl. Engrg. Physics)	2	5	2325	2538	*	*	*	2	11	2325	2511	*	*	*
SCIENCES														
Chemistry	4	7	2276	2443	*	*	*	6	21	2225	2198	*	*	*
Computer Science	7	58	2123	2478	*	*	*	10	155	2136	2451	*	*	*
Geology & Related Geological Sciences	2	11	1625	2365	*	*	*	5	28	1958	2323	*	*	*
Mathematics	+	8	+	2518				+	15	+	2301			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	4	+	2477				4	21	2463	2464	*	*	*
Totals	45	554						102	1897					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 2/4/84 THROUGH 3/2/84 NUMBER OF OFFERS Regional	National	AVERAGE $ OFFERS Regional	National	PERCENTILES[2] 90th	50th	10th	CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84 NUMBER OF OFFERS Regional	National	AVERAGE $ OFFERS Regional	National	PERCENTILES[2] 90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	+	43	+	$2735				2	113	$2063	$2399	*	*	*
MBA - Tech Undergraduate	+	17	+	2872				1	27	2500	2689	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	44	+	2856				+	87	+	2577			
MBA - Tech Undergraduate	+	11	+	2970				+	21	+	2689			
Over 4 years														
MBA - Non-Tech Undergraduate	1	49	$2417	2797	*	*	*	3	103	1864	2641	*	*	*
MBA - Tech Undergraduate	+	13	+	2902				+	16	+	2858			
Totals	1	177						6	367					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	2	11	$3268	$3261	*	*	*	3	31	$3062	$3201	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	3583				+	5	+	3195			
Electrical (incl. Computer Engrg.)	1	13	3508	3332	*	*	*	2	42	3408	3247	*	*	*
Mechanical	+	5	+	3240				+	11	+	3162			
SCIENCES														
Chemistry	+	27	+	2932				+	54	+	2880			
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	4	+	2499				+	9	+	2939			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	3	+	3330				+	4	+	3365			
Physics	+	5	+	3372				+	15	+	3006			
Totals	3	70						5	171					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 MAPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1590 132 1708 1500	1667 4	1108 1	1823 3		
BUSINESS - GENERAL		1319 11	1281 9	1545 3		1500 1
MARKETING/DISTRIBUTN		2084 2	1273 5			
HUMANITIES	1666 1	1713 2	1250 2			
ECONOMICS	1725 5	1625 1				
OTHR SOCIAL SCIENCES			1375 2			

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 MAPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL				2214 3		
CIVIL -CNSTR/SAN/TRP				2017 2		1375 2
ELECTRICAL -COMPTR	1666 1	2083 1		2225 38 2417 2050	1985 1	
GEOLOGICAL						
INDUSTRIAL	2002 5	2250 1		2120 7		2225 1
MECHANICAL				2158 19	2111 2	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2038 2		

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO/MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1166 1			
BIOLOGICAL SCIENCES			1166 1			
CHEMISTRY						
COMPUTER SCIENCE	1583 1	2063 2		2108 19		1500 1
HEALTH (MED) PROFSNS						
MATHEMATICS	1917 2			2052 4		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1600 5					1725 2
BUSINESS - GENERAL	2013 2	1745 5				1944 4
MARKETING/DISTRIBUTN	1760 2	1667 1	2000 1			1900 1
HUMANITIES	833 1					
ECONOMICS						
OTHR SOCIAL SCIENCES		1583 1				

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2240 17		2359 4	2333 2		
CIVIL -CNSTR/SAN/TRP		2204 2				
ELECTRICAL -COMPTR	2396 4	2227 19	2271 2		2217 3	
GEOLOGICAL						
INDUSTRIAL		2175 2	2285 6		2100 1	
MECHANICAL	2371 6	2186 4	2315 4	2127 4	2167 6	2100 1
METALLURGICAL	2258 3	2042 1			2240 5	
MINING						2375 2
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH		1988 2			2100 1	

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1333 1			
BIOLOGICAL SCIENCES						
CHEMISTRY	2396 2					
COMPUTER SCIENCE	2008 3	2049 8		1950 1	2000 4	
HEALTH (MED) PROFSNS						
MATHEMATICS		2085 3	2300 1		2200 1	
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL			1850 1			
MARKETING/DISTRIBUTN						
HUMANITIES						1000 1
ECONOMICS						
OTHR SOCIAL SCIENCES	1000 1					1187 2

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1794 1		
CHEMICAL	2315 1	2230 2	2307 10	1500 1		
CIVIL -CNSTR/SAN/TRP	1733 1					
ELECTRICAL -COMPTR			2290 18	1837 6		
GEOLOGICAL						
INDUSTRIAL	2255 1		2329 3			
MECHANICAL	2300 1		2252 11	1985 3		
METALLURGICAL			2335 1			
MINING						
NUCLEAR -ENGRG PHYS	2100 1		2263 3			
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 MAPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						1108 1
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1864 3		2132 5	1834 5		
HEALTH (MED) PROFSNS						1639 5
MATHEMATICS						
OTHR PHYSCL/EARTH SC			2250 1			

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1984 MAPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1858 5			1700 1		
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL					2250 1	2100 1
MBA - TECHNICAL	2750 1					3333 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

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1/84

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1984

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 3 through April 6) and cumulatively (September 1 through April 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

MAPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	50	835	$1641	$1651	$1750	$1643	$1500	415	4289	$1588	$1628	$1750	$1575	$1500
Business—General (incl Mgmt)	26	458	1454	1565	1850	1450	1000	131	1843	1444	1519	1935	1416	1016
Marketing & Distribution	16	167	1571	1515	*	*	*	35	761	1591	1478	2000	1583	1166
HUMANITIES & SOCIAL SCIENCES														
Humanities	11	71	1695	1515	*	*	*	21	224	1517	1395	2250	1500	1000
Economics[2]	6	62	1693	1667	*	*	*	19	149	1630	1536	*	*	*
Other Social Sciences	4	66	1871	1611	*	*	*	24	333	1351	1370	1750	1292	833
ENGINEERING														
Aeronautical	1	51	2225	2209	*	*	*	3	193	1938	2144	*	*	*
Chemical	46	422	2302	2311	2425	2294	2100	118	1051	2263	2288	2425	2292	2066
Civil (incl Construction, Sanitary, & Transportation Engrg)	15	118	1842	1930	*	*	*	42	533	1737	1893	2208	1718	1333
Electrical (incl Computer Engrg)	121	1547	2228	2228	2383	2250	2080	288	4600	2186	2193	2405	2236	1825
Geological	+	8	+	2209				+	34	+	2040			
Industrial	32	196	2164	2127	2275	2200	2042	80	536	2133	2113	2300	2200	1833
Mechanical	78	749	2204	2210	2400	2213	2000	205	2391	2164	2184	2372	2195	1850
Metallurgical (incl Metallurgy & Ceramic Engrg)	14	64	2240	2226	*	*	*	40	157	2214	2209	2350	2200	2125
Mining	+	5	+	2302				10	27	1700	2013	*	*	*
Nuclear (incl Engrg Physics)	3	19	2191	2268	*	*	*	9	45	2155	2237	*	*	*
Petroleum	1	97	2600	2458	*	*	*	7	276	2431	2503	*	*	*
Engineering Technology	9	102	2150	2118	*	*	*	20	441	2089	2074	2250	2071	1975
SCIENCES														
Agricultural Sciences	2	26	1195	1362	*	*	*	14	147	1272	1395	*	*	*
Biological Sciences	1	15	1125	1186	*	*	*	7	45	1281	1321	*	*	*
Chemistry	7	30	1814	1798	*	*	*	13	78	1801	1775	*	*	*
Computer Science	46	534	1987	2043	2250	2074	1666	123	1671	1989	2017	2250	2041	1666
Health (Medical) Professions	7	16	1450	1363	*	*	*	21	178	1636	1575	2166	1608	1175
Mathematics	7	84	2064	1943	*	*	*	27	176	1991	1934	2291	2085	1386
Other Physical & Earth Sciences	4	26	1852	1810	*	*	*	18	100	1633	1814	*	*	*
Totals	507	5768						1690	20278					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	52	850	$1641	$1647	$1750	$1643	$1500	429	4305	$1583	$1625	$1750	$1575	$1500
Business Administration	24	208	1511	1594	2200	1450	1000	98	862	1439	1522	2083	1408	916
Communications	1	23	2250	1609	*	*	*	15	108	1690	1535	*	*	*
Community & Service Orgs. Work	3	9	1208	1412	*	*	*	7	81	1441	1350	*	*	*
EDP-Programming/Systems	52	563	1989	2033	2250	2075	1666	128	1804	1963	2008	2250	2027	1500
Engineering	299	3128	2209	2224	2391	2235	2036	761	9528	2161	2187	2400	2220	1794
Farm & Natural Resources Mgmt.	+	12	+	1337				6	50	1232	1345	*	*	*
Finance & Economics	4	163	1313	1699	*	*	*	15	466	1478	1585	*	*	*
Health (Medical) Services	6	20	1525	1319	*	*	*	26	204	1618	1521	2416	1587	1141
Manufacturing &/or Industrial Oprs.	8	120	2115	2039	*	*	*	25	444	2028	2004	2375	2083	1500
Mathematics/Statistics	5	78	1982	1903	*	*	*	17	152	1930	1874	*	*	*
Merchandising/Sales Promotion	4	108	1569	1388	*	*	*	31	629	1503	1376	1958	1417	1000
Personnel/Employee Relations	1	23	1666	1438	*	*	*	6	109	1454	1439	*	*	*
Research—Non-Scientific	1	30	2333	1782	*	*	*	8	97	1575	1736	*	*	*
Research—Scientific	15	113	1888	1961	*	*	*	40	319	1867	1932	2335	1914	1208
Rotational Training—Non-Technical	2	47	1935	1495	*	*	*	11	242	1788	1402	*	*	*
Rotational Training—Technical	5	60	2211	2165	*	*	*	15	157	2156	2104	*	*	*
Sales—Non-Technical Degree	22	177	1587	1536	1925	1542	1137	44	635	1552	1505	1925	1500	1137
Sales—Technical/Scientific Degree	3	36	2035	2016	*	*	*	8	86	1927	1903	*	*	*
Totals	507	5768						1690	20278					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	2	147	$1836	$1932	*	*	*	6	461	$1780	$1927	*	*	*
MBA (Non-Technical Undergraduate)	2	284	1850	2435	*	*	*	21	733	1974	2240	$2333	$1875	$1625
MBA (Technical Undergraduate)	8	97	2406	2530	*	*	*	11	186	2530	2484	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	+	43	+	2590				3	130	2147	2216	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	2	15	2117	2330	*	*	*	4	33	1937	2206	*	*	*
Administration (incl. Public, Hospital, etc.)	1	1	1541	1541	*	*	*	1	13	1541	1750	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	9	+	1547				4	23	1070	1423	*	*	*
Social Sciences	+	13	+	1632				12	46	1357	1606	*	*	*
ENGINEERING														
Chemical	5	29	2517	2504	*	*	*	14	107	2534	2503	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	23	+	2274				2	77	1835	2258	*	*	*
Electrical (incl. Computer Engrg.)	1	128	3258	2575	*	*	*	4	395	2692	2550	*	*	*
Industrial	1	16	2450	2520	*	*	*	4	61	2590	2478	*	*	*
Mechanical	5	65	2402	2532	*	*	*	16	251	2396	2516	*	*	*
Nuclear (incl. Engrg. Physics)	+	5	+	2423				2	16	2325	2483	*	*	*
SCIENCES														
Chemistry	3	7	2861	2625	*	*	*	9	28	2437	2304	*	*	*
Computer Science	3	85	2583	2539	*	*	*	13	240	2239	2482	*	*	*
Geology & Related Geological Sciences	2	18	1917	2574	*	*	*	7	46	1946	2421	*	*	*
Mathematics	+	15	+	2324				+	30	+	2313			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	5	10	2400	2440	*	*	*	9	31	2428	2456	*	*	*
Totals	40	1010						142	2907					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	1	76	$2910	$2545	*	*	*	3	189	$2345	$2458	*	*	*
MBA - Tech Undergraduate	+	27	+	2960				1	54	2500	2825	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	140	+	2665				+	227	+	2631			
MBA - Tech Undergraduate	+	45	+	2886				+	66	+	2810			
Over 4 years														
MBA - Non-Tech Undergraduate	+	83	+	2559				3	186	1864	2604	*	*	*
MBA - Tech Undergraduate	+	23	+	3035				+	39	+	2963			
Totals	1	394						7	761					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	2	25	$3159	$3299	*	*	*	5	56	$3100	$3245	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	4	+	3006				+	9	+	3111			
Electrical (incl. Computer Engrg.)	+	17	+	3688				2	59	3408	3374	*	*	*
Mechanical	+	13	+	3245				+	24	+	3207			
SCIENCES														
Chemistry	12	73	2953	2972	*	*	*	12	127	2953	2933	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	11	2417	2775	*	*	*	1	20	2417	2849	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	3	+	2736				+	7	+	3095			
Physics	2	17	3292	3343	*	*	*	2	32	3292	3183	*	*	*
Totals	17	163						22	334					

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[1] Years of previous full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1610 43 1750 1500	2075 1		1935 1		
BUSINESS - GENERAL	1583 1	1314 14	1000 1		1416 1	1700 1
MARKETING/DISTRIBUTN		910 1	1484 8	1833 1		1700 1
HUMANITIES		1450 1				1700 1
ECONOMICS		1100 1		2082 2		
OTHR SOCIAL SCIENCES		2500 1				

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2225 1		
CHEMICAL				2230 3	2230 1	
CIVIL -CNSTR/SAN/TRP				2256 4	1660 1	1913 2
ELECTRICAL -COMPTR	2000 1		2110 1	2242 66 2362 2100	2266 4	2192 3
GEOLOGICAL						
INDUSTRIAL	1667 1			2105 9	2240 2	2238 4
MECHANICAL			2363 2	2208 23 2250 2000	2232 12	
METALLURGICAL				2101 2	2350 1	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH					2225 2	

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1666 1	1792 2	1875 4	2044 13		
HEALTH (MED) PROFSNS		1000 1	1200 1			
MATHEMATICS		1500 1		2185 4		
OTHR PHYSCL/EARTH SC				2288 2		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1667 2			1750 2		2000 1
BUSINESS - GENERAL	1666 1	1857 3		1542 3	1850 1	
MARKETING/DISTRIBUTN	1583 2	1775 1	2083 1			
HUMANITIES	1725 3	2288 2		1700 1	1625 1	
ECONOMICS		1880 2	1137 1			
OTHR SOCIAL SCIENCES		1400 1				

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2289 31 2416 2100		2358 2			2458 4
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2273 5	2322 10			2217 3	
GEOLOGICAL						
INDUSTRIAL	2198 7	2242 4			2242 2	
MECHANICAL	2254 8	2253 8		2000 3	2184 10	2418 2
METALLURGICAL	2400 1				2249 8	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2600 1
ENGINEERING TECH		2071 2			2225 2	

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1358 1					
BIOLOGICAL SCIENCES						
CHEMISTRY	1804 4			1775 2	1930 1	
COMPUTER SCIENCE	1933 6	2035 6	2250 1			2000 1
HEALTH (MED) PROFSNS						
MATHEMATICS			1875 1			
OTHR PHYSCL/EARTH SC						1250 1

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 MAPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL						
MARKETING/DISTRIBUTN			1792 1			
HUMANITIES	1250 1					1166 1
ECONOMICS						
OTHR SOCIAL SCIENCES			2250 1			1333 1

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 MAPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL		2273 3	2320 2			
CIVIL -CNSTR/SAN/TRP	1333 1		1708 3	1650 3	1716 1	
ELECTRICAL -COMPTR	2191 4		2236 21 2420 2083	1647 3		
GEOLOGICAL						
INDUSTRIAL	2250 1		2215 1	1900 1		
MECHANICAL		2170 3	2106 6	1710 1		
METALLURGICAL			2205 2			
MINING						
NUCLEAR -ENGRG PHYS	2100 1		2236 2			
PETROLEUM -NATL GAS						
ENGINEERING TECH	2154 2		2005 1			

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MAPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1031 1		
BIOLOGICAL SCIENCES				1125 1		
CHEMISTRY						
COMPUTER SCIENCE	2084 6		2258 1	1856 5		
HEALTH (MED) PROFSNS					1250 1	1675 4
MATHEMATICS	2333 1					
OTHR PHYSCL/EARTH SC				1583 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1984 MAPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL		1500 1				
MBA - TECHNICAL				2187 3	3029 2	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL					2200 1	
MBA - TECHNICAL	2215 2					2200 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

6/11/84

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1984

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 7 through May 4) and cumulatively (September 1 through May 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	103	727	$1664	$1639	$1833	$1666	$1500	518	5016	$1603	$1629	$1750	$1583	$1500
Business—General (incl. Mgmt.)	90	899	1662	1602	2000	1675	1290	221	2742	1533	1546	1958	1533	1100
Marketing & Distribution	31	282	1453	1497	1750	1417	1250	66	1043	1526	1483	1941	1500	1166
HUMANITIES & SOCIAL SCIENCES														
Humanities	16	103	1461	1475	*	*	*	37	327	1493	1420	2250	1441	1000
Economics[2]	21	132	1638	1647	1935	1750	1330	40	281	1634	1589	1935	1708	1280
Other Social Sciences	13	111	1577	1533	*	*	*	37	444	1430	1410	2000	1350	834
ENGINEERING														
Aeronautical	2	79	2470	2154	*	*	*	5	272	2151	2147	*	*	*
Chemical	91	407	2315	2296	2425	2333	2167	209	1458	2285	2291	2425	2315	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	35	188	1934	1924	2275	1885	1700	77	721	1827	1901	2275	1798	1416
Electrical (incl. Computer Engrg.)	204	2205	2203	2244	2400	2242	2000	492	6805	2193	2209	2400	2240	1916
Geological	+	13	+	2020				+	47	+	2034			
Industrial	22	191	2135	2151	2333	2225	1833	102	727	2133	2123	2333	2200	1833
Mechanical	173	909	2214	2216	2400	2225	2040	378	3300	2187	2193	2385	2200	1950
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	26	89	2232	2252	2325	2234	2125	66	246	2221	2224	2350	2221	2125
Mining	2	8	2249	2152	*	*	*	12	35	1791	2045	*	*	*
Nuclear (incl. Engrg. Physics)	+	22	+	2172				9	67	2155	2216	*	*	*
Petroleum	+	41	+	2343				7	317	2431	2483	*	*	*
Engineering Technology	16	181	2032	2106	*	*	*	36	622	2064	2083	2250	2084	1950
SCIENCES														
Agricultural Sciences	3	37	1237	1591	*	*	*	17	184	1266	1434	*	*	*
Biological Sciences	5	21	1867	1535	*	*	*	12	66	1525	1389	*	*	*
Chemistry	5	50	1775	1849	*	*	*	18	128	1794	1804	*	*	*
Computer Science	60	807	2103	2089	2650	2125	1794	183	2478	2026	2040	2258	2083	1666
Health (Medical) Professions	20	25	1671	1643	2000	1669	1375	41	203	1653	1584	2125	1646	1200
Mathematics	30	127	2071	1938	2291	2100	1750	57	303	2033	1936	2291	2085	1500
Other Physical & Earth Sciences	2	33	2281	2001	*	*	*	20	133	1698	1861	2275	1792	1041
Totals	970	7687						2660	27965					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

MAPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	97	738	$1664	$1639	$1833	$1666	$1500	526	5043	$1598	$1627	$1750	$1583	$1500
Business Administration	62	413	1687	1570	2000	1750	1333	160	1275	1535	1537	2058	1529	1016
Communications	8	30	1891	1740	*	*	*	23	138	1760	1580	2250	1875	1000
Community & Service Orgs. Work	3	15	826	1117	*	*	*	10	96	1257	1314	*	*	*
EDP-Programming/Systems	86	961	2082	2087	2300	2136	1750	214	2765	2011	2035	2258	2083	1625
Engineering	526	3974	2210	2220	2408	2250	2000	1287	13502	2181	2196	2400	2233	1833
Farm & Natural Resources Mgmt.	2	7	1354	1460	*	*	*	8	57	1263	1359	*	*	*
Finance & Economics	9	274	1755	1679	*	*	*	24	740	1582	1619	1935	1613	1100
Health (Medical) Services	23	33	1694	1621	2000	1671	1375	49	237	1654	1535	2166	1616	1175
Manufacturing &/or Industrial Oprs.	17	188	2076	2051	*	*	*	42	632	2048	2018	2425	2108	1500
Mathematics/Statistics	18	91	1989	1918	*	*	*	35	243	1960	1891	2250	2083	1408
Merchandising/Sales Promotion	29	258	1465	1476	1941	1416	1148	60	887	1485	1405	1958	1417	1148
Personnel/Employee Relations	1	21	1250	1692	*	*	*	7	130	1424	1480	*	*	*
Research—Non-Scientific	3	22	1472	1804	*	*	*	11	119	1547	1749	*	*	*
Research—Scientific	15	154	2176	2056	*	*	*	55	473	1951	1972	2700	2000	1208
Rotational Training—Non-Technical	13	117	1505	1398	*	*	*	24	359	1635	1401	1935	1587	1292
Rotational Training—Technical	6	44	2190	2080	*	*	*	21	201	2166	2099	2300	2200	2083
Sales—Non-Technical Degree	47	300	1532	1528	1956	1491	1290	91	935	1542	1512	1925	1500	1167
Sales—Technical/Scientific Degree	5	47	2204	2108	*	*	*	13	133	2033	1976	*	*	*
Totals	970	7687						2660	27965					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

MAPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	2	47	$2125	$1940	*	*	*	8	508	$1866	$1928	*	*	*
MBA (Non-Technical Undergraduate)	8	456	2059	2530	*	*	*	29	1189	1997	2351	$2500	$2000	$1625
MBA (Technical Undergraduate)	3	118	2694	2624	*	*	*	14	304	2565	2539	*	*	*
MS-Business (incl Mgmt., Mktg., Finance, etc.)	4	40	1982	2439	*	*	*	7	170	2053	2269	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	13	2291	2337	*	*	*	5	46	2008	2243	*	*	*
Administration (incl. Public, Hospital, etc.)	+	+	+	+				1	13	1541	1750	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	2	1750	1750	*	*	*	6	25	1297	1450	*	*	*
Social Sciences	+	6	+	2093				12	52	1357	1662	*	*	*
ENGINEERING														
Chemical	11	48	3052	2701	*	*	*	25	155	2762	2564	3411	2625	2400
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	26	1978	2269	*	*	*	4	103	1907	2261	*	*	*
Electrical (incl. Computer Engrg.)	12	183	2621	2612	*	*	*	16	578	2639	2570	*	*	*
Industrial	+	25	+	2550				4	86	2590	2499	*	*	*
Mechanical	7	87	2397	2547	*	*	*	23	338	2396	2524	2666	2500	2081
Nuclear (incl. Engrg. Physics)	+	16	+	2458				2	32	2325	2471	*	*	*
SCIENCES														
Chemistry	4	12	2270	2217	*	*	*	13	40	2386	2278	*	*	*
Computer Science	1	82	2650	2567	*	*	*	14	322	2269	2504	*	*	*
Geology & Related Geological Sciences	+	9	+	2614				7	55	1946	2453	*	*	*
Mathematics	2	28	2100	2400	*	*	*	2	58	2100	2355	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	18	2200	2459	*	*	*	10	49	2405	2457	*	*	*
Totals	60	1216						202	4123					

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¹ Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	1	259	$1733	$2823	*	*	*	4	448	$2192	$2669	*	*	*
MBA - Tech Undergraduate	2	71	2291	2871	*	*	*	3	125	2361	2851	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	1	285	2917	2888	*	*	*	1	512	2917	2774	*	*	*
MBA - Tech Undergraduate	+	97	+	2961				+	163	+	2900			
Over 4 years														
MBA - Non-Tech Undergraduate	+	151	+	2853				3	337	1864	2716	*	*	*
MBA - Tech Undergraduate	+	26	+	2934				+	65	+	2951			
Totals	4	889						11	1650					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	20	51	$3324	$3325	$3500	$3337	$3250	25	107	$3279	$3283	$3500	$3292	$3025
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	5	3616	3173	*	*	*	1	14	3616	3133	*	*	*
Electrical (incl. Computer Engrg.)	2	39	3358	3400	*	*	*	4	98	3383	3384	*	*	*
Mechanical	3	5	3347	3275	*	*	*	3	29	3347	3219	*	*	*
SCIENCES														
Chemistry	2	56	2762	3047	*	*	*	14	183	2926	2968	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	4	2417	2750	*	*	*	2	24	2417	2832	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	1	12	3417	3204	*	*	*	1	19	3417	3164	*	*	*
Physics	1	13	2583	3177	*	*	*	3	45	3055	3183	*	*	*
Totals	31	185						53	519					

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[1] Years of previous full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1641 1710 1540	69	1765	10	1625	2	1740	5			1700	2
BUSINESS - GENERAL	1847	3	1582	18	1403 1625 1100	21	1798	10			1700	2
MARKETING/DISTRIBUTN			1463	5	1330	12	1417	7				
HUMANITIES			1425	2	1298	7	2167	2				
ECONOMICS			1559	8	1250	3						
OTHR SOCIAL SCIENCES			1521	2	1361	3	1969	4				

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2470 2		
CHEMICAL				2294 16	2225 1	2150 1
CIVIL -CNSTR/SAN/TRP				2196 9		1864 16
ELECTRICAL -COMPTR			1862 3	2251 119 2416 2083	2213 8	2397 3
GEOLOGICAL						
INDUSTRIAL			1343 2	2175 2		2244 4
MECHANICAL			2254 4	2231 90 2360 2092	2290 18	2186 4
METALLURGICAL				2257 9	2258 3	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2052 4	2261 3	

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1148 2			
BIOLOGICAL SCIENCES			1292 2	2416 1		
CHEMISTRY				2800 1		
COMPUTER SCIENCE	1625 1	1550 5	1854 4	2205 21 2292 2016	2475 2	
HEALTH (MED) PROFSNS						
MATHEMATICS				2088 22 2250 2000	2257 3	
OTHR PHYSCL/EARTH SC				2281 2		

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1796	3	1884	2	1664	3	1491	2	1500	2	1725	2
BUSINESS - GENERAL	2117	8	1935	4	1838	10	1481	6			1700	1
MARKETING/DISTRIBUTN					1777	3	1667	1	1320	1	2033	1
HUMANITIES			1083	1			1700	1				
ECONOMICS	1819	3	1935	3	1850	1	1750	1	1760	1		
OTHR SOCIAL SCIENCES												

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2328 43 2425 2200	2375 1	2362 17	2315 5	2150 2	2175 3
CIVIL -CNSTR/SAN/TRP	2300 2				1912 4	
ELECTRICAL -COMPTR	2271 11	2184 20 2300 2034		2200 1	2238 4	2250 1
GEOLOGICAL						
INDUSTRIAL	2188 2		2333 5	2000 1	2150 4	
MECHANICAL	2337 9	2120 8	2333 1	2071 4	2154 17	2425 2
METALLURGICAL	2208 2	2083 1			2216 10	
MINING						2249 2
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			1354 2		2150 1	

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1416 1			
BIOLOGICAL SCIENCES	2833 1					
CHEMISTRY	2000 1					1950 1
COMPUTER SCIENCE	2250 8	2165 7			1950 1	
HEALTH (MED) PROFSNS						
MATHEMATICS			2121 2			2000 1
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1545 1			
BUSINESS - GENERAL	1367 2		1854 4			916 1
MARKETING/DISTRIBUTN			1486 1			
HUMANITIES				1150 1		1583 2
ECONOMICS						1541 1
OTHR SOCIAL SCIENCES	1750 1					1251 3

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL			2276 2			
CIVIL -CNSTR/SAN/TRP	1500 1		1623 2			1111 1
ELECTRICAL -COMPTR	2181 5		2237 15	1753 14		
GEOLOGICAL						
INDUSTRIAL	2150 1			2166 1		
MECHANICAL			2297 9	1784 6	1794 1	
METALLURGICAL			2295 1			
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH	2061 4		2208 2			

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						1500 1
CHEMISTRY	1062 2					
COMPUTER SCIENCE	2133 7		2145 2	1893 2		
HEALTH (MED) PROFSNS						1671 20 2000 1375
MATHEMATICS	1750 1			1428 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1991 3	2444 3		2000 1		
MBA - TECHNICAL	2500 1	2833 1		2750 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL		1166 1				
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
IUP - Indiana, PA
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden-College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

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SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

MAPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	169	1443	$1547	$1621	$1792	$1565	$1250	687	6459	$1589	$1627	$1750	$1583	$1458
Business—General (incl. Mgmt.)	187	1507	1497	1570	1925	1417	1166	408	4249	1516	1555	1958	1458	1150
Marketing & Distribution	98	634	1477	1489	1833	1417	1200	164	1677	1497	1485	1833	1483	1170
HUMANITIES & SOCIAL SCIENCES														
Humanities	114	433	1569	1520	2108	1561	1000	151	760	1550	1477	2125	1500	1000
Economics[2]	98	420	1949	1717	2500	2000	1442	138	701	1858	1665	2500	1825	1416
Other Social Sciences	170	603	1719	1482	2250	1685	1166	207	1047	1667	1452	2250	1650	1045
ENGINEERING														
Aeronautical	3	134	2194	2166	*	*	*	8	406	2167	2153	*	*	*
Chemical	74	638	2237	2272	2425	2323	2050	283	2096	2273	2285	2425	2315	2083
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	95	443	1955	1890	2350	1967	1600	172	1164	1898	1897	2300	1875	1500
Electrical (incl. Computer Engrg.)	493	3525	2173	222	2400	2235	1875	985	10330	2183	2213	2400	2236	1875
Geological	1	20	3166	2056	*	*	*	1	67	3166	2041	*	*	*
Industrial	64	419	2073	2065	2305	2128	1675	166	1146	2110	2102	2316	2171	1800
Mechanical	296	1659	2179	2185	2400	2225	2000	674	4959	2184	2190	2387	2210	2000
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	20	128	2186	2192	2333	2192	2050	86	374	2213	2213	2350	2208	2083
Mining	✦	11	✦	2164				12	46	1791	2073	*	*	*
Nuclear (incl. Engrg. Physics)	7	34	2114	2165	*	*	*	16	101	2137	2199	*	*	*
Petroleum	✦	98	✦	2405				7	415	2431	2464	*	*	*
Engineering Technology	25	224	2072	2063	2300	2075	1750	61	846	2067	2078	2300	2075	1950
SCIENCES														
Agricultural Sciences	13	155	1338	1398	*	*	*	30	339	1297	1418	1583	1255	1030
Biological Sciences	18	54	1474	1418	*	*	*	30	120	1495	1402	2000	1392	1050
Chemistry	19	65	1707	1663	*	*	*	37	193	1749	1756	2083	1850	1040
Computer Science	145	1295	2059	2057	2293	2125	1735	328	3773	2041	2046	2280	2100	1666
Health (Medical) Professions	76	157	1611	1567	1900	1663	1408	117	360	1626	1576	1950	1660	1333
Mathematics	42	230	1975	1968	2300	2000	1500	99	533	2008	1950	2292	2083	1500
Other Physical & Earth Sciences	5	99	1845	1953	*	*	*	25	232	1728	1900	2300	1700	1041
Totals	2232	14428						4892	42393					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
✦ No offers reported.

MAPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	175	1503	$1573	$1625	$1792	$1583	$1300	701	6546	$1592	$1626	$1750	$1583	$1458
Business Administration	142	780	1564	1535	2100	1500	1150	302	2055	1548	1537	2083	1500	1041
Communications	57	188	1501	1429	2000	1412	1000	80	326	1576	1493	2166	1583	1000
Community & Service Orgs. Work	9	70	1183	1193	*	*	*	19	166	1222	1263	*	*	*
EDP-Programming/Systems	236	1546	2012	2048	2333	2140	1500	450	4311	2012	2040	2292	2107	1500
Engineering	905	6667	2167	2193	2385	2215	1825	2192	20169	2175	2195	2396	2225	1825
Farm & Natural Resources Mgmt.	5	51	1410	1402	*	*	*	13	108	1319	1379	*	*	*
Finance & Economics	143	657	1962	1742	2417	2000	1416	167	1397	1907	1677	2375	2000	1408
Health (Medical) Services	84	187	1552	1523	1875	1583	1200	133	424	1590	1530	1950	1600	1183
Manufacturing &/or Industrial Oprs.	28	313	2164	2047	2425	2238	1917	70	945	2094	2027	2425	2183	1685
Mathematics/Statistics	25	167	1721	1840	2208	1750	1425	60	410	1861	1870	2208	1896	1425
Merchandising/Sales Promotion	156	663	1448	1422	1834	1375	1166	216	1550	1458	1412	1917	1405	1166
Personnel/Employee Relations	5	67	1264	1564	*	*	*	12	197	1358	1509	*	*	*
Research—Non-Scientific	41	177	1827	1744	2500	1800	1200	52	296	1768	1746	2500	1708	1083
Research—Scientific	46	256	1882	1907	2375	1960	1250	101	729	1920	1949	2450	1960	1250
Rotational Training—Non-Technical	56	291	1651	1439	2250	1541	1200	80	650	1646	1418	2208	1542	1200
Rotational Training—Technical	23	84	2121	2000	2350	2167	2000	44	285	2142	2070	2300	2175	2000
Sales—Non-Technical Degree	62	605	1652	1544	2000	1646	1416	153	1540	1586	1525	1967	1583	1250
Sales—Technical/Scientific Degree	34	156	2061	1941	2250	2100	1800	47	289	2053	1957	2300	2100	1675
Totals	2232	14428						4892	42393					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

MAPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	90	+	$1962				8	598	$1866	$1933	*	*	*
MBA (Non-Technical Undergraduate)	45	744	$2177	2413	$3000	$2083	$1500	74	1933	2106	2375	$2850	$2083	$1625
MBA (Technical Undergraduate)	9	168	2496	2546	*	*	*	23	472	2538	2541	3200	2500	2080
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	79	1500	2302	*	*	*	8	249	1984	2279	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	7	+	2092				5	53	2008	2223	*	*	*
Administration (incl. Public, Hospital, etc.)	8	28	2114	2012	*	*	*	9	41	2051	1929	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	8	22	1835	1688	*	*	*	14	47	1604	1561	*	*	*
Social Sciences	2	38	1250	1628	*	*	*	14	90	1342	1648	*	*	*
ENGINEERING														
Chemical	20	85	2574	2544	2750	2541	2416	45	240	2678	2557	3170	2585	2416
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	34	2371	2127	*	*	*	6	137	2061	2227	*	*	*
Electrical (incl. Computer Engrg.)	4	260	2502	2617	*	*	*	20	838	2611	2584	2800	2600	2408
Industrial	1	15	2650	2529	*	*	*	5	101	2602	2504	*	*	*
Mechanical	16	140	2579	2525	*	*	*	39	478	2471	2524	2691	2533	2081
Nuclear (incl. Engrg. Physics)	+	+	+	+				2	32	2325	2471	*	*	*
SCIENCES														
Chemistry	2	14	2288	2085	*	*	*	15	54	2373	2228	*	*	*
Computer Science	14	148	2312	2507	*	*	*	28	470	2291	2505	2650	2283	1666
Geology & Related Geological Sciences	+	6	+	2320				7	61	1946	2440	*	*	*
Mathematics	1	20	2416	2517	*	*	*	3	78	2205	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	13	+	2565				10	62	2405	2480	*	*	*
Totals	133	1911						335	6034					

' Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

MAPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	25	282	$2753	$2733	$3200	$2833	$2233	29	730	$2676	$2694	$3200	$2583	$2083
MBA - Tech Undergraduate	9	82	2921	2668	*	*	*	12	207	2781	2778	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	28	368	2740	2760	3200	2750	2284	29	880	2746	2768	3200	2750	2284
MBA - Tech Undergraduate	17	130	2847	2891	*	*	*	17	293	2847	2896	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	12	278	3101	2943	*	*	*	15	615	2854	2818	*	*	*
MBA - Tech Undergraduate	9	89	2662	3043	*	*	*	9	154	2662	3004	*	*	*
Totals	100	1229						111	2879					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	15	56	$2987	$3156	*	*	*	40	163	$3169	$3239	$3500	$3292	$2916
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	3516	3057	*	*	*	2	21	3566	3108	*	*	*
Electrical (incl. Computer Engrg.)	+	35	+	3558				4	133	3383	3430	*	*	*
Mechanical	7	14	3006	3157	*	*	*	10	43	3108	3199	*	*	*
SCIENCES														
Chemistry	15	99	2956	2947	*	*	*	29	282	2941	2960	3100	2960	256[illegible]
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	14	+	3187				2	38	2417	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	3	12	3312	3287	*	*	*	4	31	3338	3212	*	*	*
Physics	+	17	+	3250				3	62	3055	3201	*	*	*
Totals	41	254						94	773					

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[1] Years of previous full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1576 1708 1414	120	1483	14	1302	9	1592	2	1520	1	1600	2
BUSINESS - GENERAL			1609 2125 1250	52	1334 1667 1166	59	1540	9	1350	1	1567	8
MARKETING/DISTRIBUTN			1427	7	1380 1666 1200	48	1704	11			1250	1
HUMANITIES	1779	10	1704	17	1328 1841 1000	39	1898	17	1908	3		
ECONOMICS	1652	15	2064 2500 1442	38	1473	6	1938	5	1850	2		
OTHR SOCIAL SCIENCES			1891 2200 1408	57	1346 1600 1000	29	2052	10	1932	4	1500	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2194	3				
CHEMICAL							2225	8			1875	1
CIVIL -CNSTR/SAN/TRP	2102	8	2209	4			2156	9	2500	1	1810 2100 1500	20
ELECTRICAL -COMPTR	2073	4	1792	2			2215 2425 2075	324	2298	7	2190	3
GEOLOGICAL												
INDUSTRIAL	1959	2	1821	2	2014	9	2115 2275 2000	23	2123	5	1930	3
MECHANICAL	2125	1	2000	2	2000	1	2207 2375 2050	119	2279 2467 2026	33	2165	7
METALLURGICAL							2150	3	2331	4		
MINING												
NUCLEAR -ENGRG PHYS							2206	4				
PETROLEUM -NATL GAS												
ENGINEERING TECH							2134	5	2325	2	1750	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		886 1	1667 2			
BIOLOGICAL SCIENCES			1333 1			
CHEMISTRY			1600 1	1915 3		
COMPUTER SCIENCE		1700 8	1986 3	2160 71 2308 2041		2117 4
HEALTH (MED) PROFSNS						
MATHEMATICS	2025 2	1933 9	1899 2	2165 14	1750 1	
OTHR PHYSCL/EARTH SC				2308 1		

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/5/84 THROUGH 6/8/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1756	4					1625	1	1416	1	1588	2
BUSINESS - GENERAL	1900	6	1561	4	1617	6	1693	8	1689	3	2025	1
MARKETING/DISTRIBUTN	1507	6	1800	5	1494	4	1648	6	1437	2		
HUMANITIES	1817	5	1833	1			1666	1	1250	1		
ECONOMICS	1800	4	1862	3	2045	3						
OTHR SOCIAL SCIENCES	1769	8			1415	5	1541	1	1200	1	1900	1

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2325 2375 2275	41	2183	3	2425	2	2171	2	2175	2	2384	6
CIVIL -CNSTR/SAN/TRP	2174	9	2279	2	2075	2			1900	4	2475	1
ELECTRICAL -COMPTR	2245	10	2149 2335 2050	52	2375	1	2200	2	2190	10	2133	1
GEOLOGICAL												
INDUSTRIAL	2130	1	2208	3	2183	1	2050	3	1804	4		
MECHANICAL	2288 2375 2166	34	2223 2335 2100	24	2275	2	2192	6	2120 2300 2050	21	2434	9
METALLURGICAL							2250	1	2142	12		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH	2350	1	2039	10					1667	1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1422 2		1377 3			
BIOLOGICAL SCIENCES	1788 5					
CHEMISTRY	1737 10			1960 1		1900 1
COMPUTER SCIENCE	2004 14	2090 8			1843 2	2475 1
HEALTH (MED) PROFSNS	2388 1					
MATHEMATICS	1808 1	2157 2	1500 1			
OTHR PHYSCL/EARTH SC	2208 1	1510 1				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1368 5	1413 4	1496 2	1577 2
BUSINESS - GENERAL	1331 4	1667 1	1817 5	1321 15	1257 2	1190 3
MARKETING/DISTRIBUTN	1666 1	1717 3	1235 3	1250 1		
HUMANITIES	1968 4	1500 1		1541 2	1276 3	1220 10
ECONOMICS	2224 18		2063 2	1428 1		1083 1
OTHR SOCIAL SCIENCES	1940 33 2340 1250	1900 1	2054 2	1462 5	1000 1	1042 11

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL	1892 2		2175 1	1841 5		1000 1
CIVIL -CNSTR/SAN/TRP	1879 16		1798 12	1749 4	1664 3	
ELECTRICAL -COMPTR	2114 15		2217 19	1866 35 2192 1449	1794 6	2104 2
GEOLOGICAL				3166 1		
INDUSTRIAL	2304 2		2206 5			2000 1
MECHANICAL	1891 6		2120 12	1638 17	1637 1	2417 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS	2250 1		2090 1	1633 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH	2066 5					

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1149 3			1166 1	1583 1	
BIOLOGICAL SCIENCES	1483 5			1176 2		1298 5
CHEMISTRY				1542 2		770 1
COMPUTER SCIENCE	2017 20 2250 1750		2125 6	1666 7	1416 1	
HEALTH (MED) PROFSNS				1635 3	1500 2	1602 70 1875 1408
MATHEMATICS	1956 7			1425 1	1425 1	1478 1
OTHR PHYSCL/EARTH SC				1700 1		1500 1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   JULY   1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1977 18	2580 7	1822 7	2183 5	2290 1	
MBA - TECHNICAL	2125 2	2833 1	2892 2	2350 2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL		2100 1	3000 1	2767 2		
MBA - TECHNICAL	2600 1	2300 1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2916 2	1900 1				
MBA - TECHNICAL						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1591	564	1573	33	1327	14	1714	14	1520	1	1703	5
	1710		2075									
	1500		1041									
BUSINESS - GENERAL	1708	5	1504	106	1344	116	1641	27	1383	2	1587	13
			2000		1683		1935					
			1041		1041		1333					
MARKETING/DISTRIBUTN			1492	15	1371	76	1630	20			1525	3
					1666		1916					
					1166		1417					
HUMANITIES	1769	11	1621	24	1326	49	1926	19	1908	3	1700	1
			2250		1833							
			944		1000							
ECONOMICS	1669	24	1950	48	1344	10	1979	7	1850	2		
	1750		2500									
	1600		1408									
OTHR SOCIAL SCIENCES			1853	63	1331	35	2028	14	1932	4	1500	1
			2200		1583							
			1300		1000							

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2291 6		
CHEMICAL				2258 33 2391 2083	2228 2	2064 3
CIVIL -CNSTR/SAN/TRP	2102 8	2209 4		2176 24 2400 1900	2237 3	1825 44 2125 1500
ELECTRICAL -COMPTR	1993 6	1889 3	1924 4	2226 581 2416 2083	2242 20 2391 2160	2260 9
GEOLOGICAL						
INDUSTRIAL	1993 11	1964 3	1838 12	2096 47 2291 1875	2125 9	2161 13
MECHANICAL	2125 1	2000 2	2110 9	2206 284 2375 2050	2266 68 2450 2026	2174 12
METALLURGICAL				2208 16	2351 9	
MINING			1479 2	1040 1		1125 1
NUCLEAR -ENGRG PHYS				2105 5		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2074 13	2269 7	1917 2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		886 1	1411 7			1333 1
BIOLOGICAL SCIENCES			1271 4	2128 2		
CHEMISTRY			1600 1	2136 4		
COMPUTER SCIENCE	1625 3	1718 18	1897 11	2147 135 2292 2000	2197 4	1994 5
HEALTH (MED) PROFSNS		1000 1	2088 4			
MATHEMATICS	1971 4	1890 10	1728 3	2113 46 2291 1825	2133 5	
OTHR PHYSCL/EARTH SC			1041 1	2244 8		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1694	15	1805	4	1696	5	1621	5	1472	3	1725	7
BUSINESS - GENERAL	1997	19	1763	18	1709	19	1584	18	1576	7	1917	6
MARKETING/DISTRIBUTN	1573	10	1777	7	1722	10	1648	8	1398	3	1967	2
HUMANITIES	1677	9	1873	4			1689	3	1438	2		
ECONOMICS	1808	7	1855	9	1825	5	1750	1	1760	1		
OTHR SOCIAL SCIENCES	1661	9	1492	2	1415	5	1541	1	1200	1	1900	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2312 147 2425 2150	2231 4	2351 27 2425 2292	2242 10	2163 4	2351 14
CIVIL -CNSTR/SAN/TRP	2197 11	2242 4	2075 2		1805 9	1967 2
ELECTRICAL -COMPTR	2285 35 2425 2083	2184 103 2375 2034	2336 4	2200 3	2220 22 2300 2175	2192 2
GEOLOGICAL						
INDUSTRIAL	2190 11	2174 11	2296 12	1980 5	2077 13	
MECHANICAL	2302 62 2425 2166	2203 48 2330 2083	2306 7	2114 17	2159 57 2300 2015	2407 14
METALLURGICAL	2265 6	2063 2		2250 1	2204 44 2300 2083	
MINING	1958 1					2312 4
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2603 5
ENGINEERING TECH	2350 1	2035 15	1354 2		2073 5	

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1300 4		1435 7			
BIOLOGICAL SCIENCES	1963 6			1050 1		
CHEMISTRY	1846 17		1210 1	1898 4	1930 1	1925 2
COMPUTER SCIENCE	2059 33 2250 1850	2081 30 2250 1750	2250 1	1950 1	1948 7	2238 2
HEALTH (MED) PROFSNS	2388 1					
MATHEMATICS	1808 1	2114 5	1983 5		2200 2	2000 1
OTHR PHYSCL/EARTH SC	2208 1	1510 1		1208 1		1250 1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING			1635	1	1398	6	1406	5	1496	2	1412	3
BUSINESS - GENERAL	1363	8	1667	1	1716	14	1302	19	1337	5	1180	5
MARKETING/DISTRIBUTN	1666	1	1717	3	1397	5	1250	1				
HUMANITIES	1825	5	1500	1			1411	3	1276	3	1252	14
ECONOMICS	2186	19			2063	2	1428	1			1312	2
OTHR SOCIAL SCIENCES	1908 2340 1250	35	1900	1	1798	4	1478	7	1472	3	1139 1474 800	21

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1794 2		
CHEMICAL	2039 6	2246 8	2292 16	1740 8		1000 1
CIVIL -CNSTR/SAN/TRP	1822 19		1675 24 2000 1500	1726 9	1569 8	1111 1
ELECTRICAL -COMPTR	2149 25 2387 1850		2239 84 2405 2100	1781 76 2189 1449	1794 6	2104 2
GEOLOGICAL				3166 1		
INDUSTRIAL	2253 6		2248 9	2033 2	2416 1	2000 1
MECHANICAL	1919 8	2170 3	2196 43 2355 2000	1679 35 2050 1442	1716 2	2042 2
METALLURGICAL			2260 4	1956 4		
MINING				1708 2	1750 1	
NUCLEAR -ENGRG PHYS	2150 3		2227 7	1633 1		
PETROLEUM -NATL GAS	2000 2					
ENGINEERING TECH	2078 12		2140 3	2116 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1149 3			1106 4	1292 2	1108 1
BIOLOGICAL SCIENCES	1483 5			1159 3		1309 9
CHEMISTRY	1208 3			1406 3		770 1
COMPUTER SCIENCE	2033 38 2308 1666		2140 14	1723 24 2000 1416	1375 2	
HEALTH (MED) PROFSNS				1635 3	1417 3	1612 105 1900 1375
MATHEMATICS	1961 10		2167 1	1403 4	1425 1	1478 1
OTHR PHYSCL/EARTH SC	1305 5		1667 2	1554 3	2000 1	1500 1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1940 32 2083 1747	2445 11	1823 8	2150 9	2290 1	
MBA - TECHNICAL	2250 3	2833 2	2892 2	2335 6	3029 2	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2835 1	1633 2	3000 1	2767 2	2225 2	2100 1
MBA - TECHNICAL	2445 4	2300 1				2678 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2916 2	1900 1	1754 1			
MBA - TECHNICAL						

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1984

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 7 through February 3) and cumulatively (September 1 through February 3). The block tables contain data for the interim period only.

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ISSN 0196-1044

MCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	285	832	$1620	$1624	$1750	$1625	$1541	794	2402	$1615	$1618	$1760	$1625	$1500
Business—General (incl Mgmt)	69	264	1445	1495	2123	1400	1083	293	1072	1485	1496	1900	1500	1085
Marketing & Distribution	26	100	1697	1492	1917	1671	1250	181	481	1506	1468	1850	1500	1140
HUMANITIES & SOCIAL SCIENCES														
Humanities	16	36	1434	1275	*	*	*	33	127	1407	1346	1950	1280	1000
Economics[2]	1	13	1370	1508	*	*	*	18	67	1244	1410	*	*	*
Other Social Sciences	30	58	1414	1348	1750	1389	1000	63	223	1387	1328	1766	1333	1000
ENGINEERING														
Aeronautical	24	40	2245	2218	2446	2329	1993	50	116	2199	2136	2403	2262	1993
Chemical	62	149	2260	2274	2500	2332	2000	131	347	2277	2240	2435	2310	2050
Civil (incl Construction, Sanitary, & Transportation Engrg)	49	149	1817	1844	2167	1676	1600	126	357	1909	1887	2175	1900	1600
Electrical (incl Computer Engrg)	273	759	2213	2178	2375	2250	2041	862	2219	2208	2163	2370	2240	2041
Geological	1	3	1600	1644	*	*	*	4	13	2085	1953	*	*	*
Industrial	44	94	2132	2114	2355	2158	1848	117	236	2112	2096	2330	2150	1825
Mechanical	155	430	2217	2195	2390	2232	2057	453	1123	2183	2161	2365	2200	2000
Metallurgical (incl Metallurgy & Ceramic Engrg)	17	24	2214	2192	*	*	*	32	64	2195	2178	2400	2267	1977
Mining	✦	4	✦	1842				2	19	1962	1877	*	*	*
Nuclear (incl Engrg Physics)	2	3	2388	2328	*	*	*	12	17	2245	2196	*	*	*
Petroleum	8	51	2793	2617	*	*	*	8	138	2793	2544	*	*	*
Engineering Technology	18	95	2395	2086	*	*	*	52	280	2104	2066	2578	2096	1525
SCIENCES														
Agricultural Sciences	1	50	1000	1337	*	*	*	15	105	1393	1408	*	*	*
Biological Sciences	2	8	1667	1414	*	*	*	4	25	1492	1437	*	*	*
Chemistry	10	15	1645	1586	*	*	*	22	40	1710	1708	1900	1750	1460
Computer Science	117	271	2006	2020	2275	2075	1560	290	753	1969	1994	2250	2015	1560
Health (Medical) Professions	63	75	1813	1784	2167	1750	1583	70	140	1790	1581	2167	1729	1550
Mathematics	5	20	2163	2014	*	*	*	11	61	1910	1910	*	*	*
Other Physical & Earth Sciences	5	19	1553	1826	*	*	*	10	66	1356	1789	*	*	*
Totals	1283	3562						3653	10491					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

✦ No offers reported

MCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	279	845	$1627	$1621	$1750	$1625	$1542	771	2400	$1616	$1616	$1750	$1620	$1500
Business Administration	37	133	1574	1466	2083	1650	917	134	502	1500	1488	2000	1500	1000
Communications	11	22	1519	1442	*	*	*	23	68	1498	1471	2083	1333	1041
Community & Service Orgs. Work	9	16	1425	1320	*	*	*	15	62	1388	1373	*	*	*
EDP-Programming/Systems	118	303	2009	2010	2292	2080	1550	303	846	1966	1987	2250	2010	1583
Engineering	618	1713	2199	2169	2417	2234	1925	1767	4556	2183	2151	2383	2208	1950
Farm & Natural Resources Mgmt.	+	17	+	1276				3	32	1500	1309	*	*	*
Finance & Economics	3	26	1333	1512	*	*	*	55	227	1524	1519	1800	1600	1125
Health (Medical) Services	65	81	1801	1719	2167	1750	1500	73	156	1764	1543	2167	1708	1500
Manufacturing &/or Industrial Oprs.	21	46	2013	1938	2300	2125	1650	71	242	1950	1997	2350	2000	1358
Mathematics/Statistics	4	16	2079	1883	*	*	*	13	53	1815	1822	*	*	*
Merchandising/Sales Promotion	22	101	1238	1347	1667	1085	1085	131	433	1369	1375	1666	1335	1085
Personnel/Employee Relations	6	23	1322	1454	*	*	*	12	57	1210	1408	*	*	*
Research—Non-Scientific	6	24	2173	1937	*	*	*	11	54	1855	1737	*	*	*
Research—Scientific	16	53	1770	1801	*	*	*	37	162	1756	1884	2250	1757	1375
Rotational Training—Non-Technical	12	28	1108	1243	*	*	*	74	159	1342	1355	1600	1300	1083
Rotational Training—Technical	15	23	2071	2046	*	*	*	28	77	2067	2052	2400	2124	1724
Sales—Non-Technical Degree	36	77	1527	1496	1750	1510	1083	121	363	1496	1472	1750	1525	1142
Sales—Technical/Scientific Degree	5	15	1796	1820	*	*	*	11	42	1754	1774	*	*	*
Totals	1283	3562						3653	10491					

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¹ Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	12	46	$1915	$1967	*	*	*	32	273	$1895	$1932	$2041	$1946	$1708
MBA (Non-Technical Undergraduate)	30	59	1987	1986	$2333	$2020	$1750	122	307	2047	1998	2500	2063	1665
MBA (Technical Undergraduate)	3	12	2770	2411	*	*	*	18	47	2160	2212	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc)	22	40	1937	2028	2500	1817	1725	28	74	1986	2028	2666	1842	1725
Industrial Mgmt. (incl Industrial Admin)	7	8	2128	2175	*	*	*	12	16	2152	2084	*	*	*
Administration (incl Public, Hospital, etc)	+	2	+	2150				1	12	1791	1768	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	2	1542	1542	*	*	*	2	12	1542	1360	*	*	*
Social Sciences	3	7	2236	1818	*	*	*	4	30	2021	1624	*	*	*
ENGINEERING														
Chemical	6	21	2496	2545	*	*	*	13	45	2447	2468	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	3	15	2378	2474	*	*	*	16	46	2176	2264	*	*	*
Electrical (incl Computer Engrg)	23	78	2601	2564	2752	2635	2360	72	176	2564	2509	2733	2600	2307
Industrial	4	12	2464	2491	*	*	*	19	34	2421	2466	*	*	*
Mechanical	20	56	2486	2503	2708	2460	2292	33	113	2489	2481	2708	2467	2292
Nuclear (incl. Engrg Physics)	3	4	2492	2494	*	*	*	3	6	2492	2488	*	*	*
SCIENCES														
Chemistry	1	6	1083	1967	*	*	*	1	14	1083	2075	*	*	*
Computer Science	22	39	2453	2449	2650	2517	2083	39	97	2466	2435	2716	2517	2083
Geology & Related Geological Sciences	+	7	+	2289				+	17	+	2296			
Mathematics	+	3	+	2147				2	7	1928	2054	*	*	*
Metallurgy (incl Met Engrg, Materials Engrg / Science, & Ceramics)	2	4	2300	2504	*	*	*	3	17	2394	2461	*	*	*
Totals	163	421						420	1343					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	6	18	$2437	$2088	*	*	*	36	70	$2259	$2192	$2792	$2183	$1750
MBA - Tech Undergraduate	1	2	2333	2187	*	*	*	3	10	2194	2379	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	17	22	2341	2264	*	*	*	28	43	2385	2291	3000	2378	2000
MBA - Tech Undergraduate	2	2	2375	2375	*	*	*	4	10	2500	2380	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	19	23	2737	2619	*	*	*	37	54	2624	2499	3250	2667	1701
MBA - Tech Undergraduate	2	3	3125	2667	*	*	*	2	3	3125	2667	*	*	*
Totals	47	70						110	190					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	7	9	$3153	$3124	*	*	*	8	20	$3165	$3168	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	✦	1	✦	3200				2	3	2804	2936	*	*	*
Electrical (incl. Computer Engrg.)	3	10	3421	3377	*	*	*	15	29	3245	3209	*	*	*
Mechanical	✦	2	✦	2396				3	6	3695	3097	*	*	*
SCIENCES														
Chemistry	5	8	2693	2798	*	*	*	23	27	2840	2828	$3250	$2908	$2542
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	✦	✦	✦	✦				2	5	3563	3291	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	✦	✦	✦	✦				1	1	3467	3467	*	*	*
Physics	✦	1	✦	3333				6	10	2785	2823	*	*	*
Totals	15	31						60	101					

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[1] Years of full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
✦ No offers reported

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1620 244 1667 1558	1354 4	1417 9	1634 2	1998 3	
BUSINESS - GENERAL	2292 1	1358 12	1153 26 1450 1083	1998 7	1925 1	
MARKETING/DISTRIBUTN		2459 2	1576 6	1671 2	1671 4	
HUMANITIES		1413 2	1214 8		2083 1	1417 1
ECONOMICS						
OTHR SOCIAL SCIENCES		1403 3	1143 7		1500 2	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2286 22 2446 2092		
CHEMICAL				2152 3	2333 1	
CIVIL -CNSTR/SAN/TRP	2250 1			2203 2	1926 1	1822 6
ELECTRICAL -COMPTR	2360 1			2225 176 2375 2042	2262 20 2347 2150	2117 2
GEOLOGICAL						
INDUSTRIAL	2042 1			2117 19	2182 10	
MECHANICAL				2210 38 2338 2083	2277 36 2430 2083	2271 6
METALLURGICAL				2200 4	2323 4	
MINING						
NUCLEAR -ENGRG PHYS				2375 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH			2333 1	2193 5	2676 9	1525 1

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES					1500 1	
CHEMISTRY				1666 2		
COMPUTER SCIENCE	1938 2	1700 4	1405 2	2090 64 2292 1906	2139 13	1250 1
HEALTH (MED) PROFSNS			2146 4			
MATHEMATICS		1791 1		2273 3	2208 1	
OTHR PHYSCL/EARTH SC		1304 2				

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1750 1	1796 2	1743 10	1743 2		1833 3
BUSINESS - GENERAL	1711 5	1610 2	1430 3	1738 2	1938 4	
MARKETING/DISTRIBUTN	1750 1		1756 3	1659 2	1400 2	1750 2
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES			1167 2			

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2301 28 2550 2010	2255 4	2281 3	2390 7	2113 2	2400 4
CIVIL -CNSTR/SAN/TRP		2100 1			2122 3	
ELECTRICAL -COMPTR	2277 13	2266 22 2375 2125	2545 1	2265 5		
GEOLOGICAL						
INDUSTRIAL	2294 4	2085 4		2166 1	2300 2	
MECHANICAL	2269 10	2197 16	2125 2	2275 2	2207 13	2362 6
METALLURGICAL		2167 1			2224 6	2600 1
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2793 8
ENGINEERING TECH	2050 1					

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1000 1			
BIOLOGICAL SCIENCES						
CHEMISTRY	1836 3			1708 1		1900 1
COMPUTER SCIENCE	1995 2	2060 7		1667 1	1877 3	2108 5
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						2125 1

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/7/84 THROUGH 2/3/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING		1575 1		1403 2	1498 1	1417 1
BUSINESS - GENERAL	1333 1		1800 1	1200 3	1208 1	
MARKETING/DISTRIBUTN				1750 1		1333 1
HUMANITIES			2332 2			1125 2
ECONOMICS						1370 1
OTHR SOCIAL SCIENCES			2500 1	1681 3	1917 2	1350 10

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1792 2		
CHEMICAL		2276 5	2010 1	1831 3	1611 1	
CIVIL -CNSTR/SAN/TRP	2068 7		2050 1	1793 1	1644 26 1700 1600	
ELECTRICAL -COMPTR	2221 10		2239 10	1739 13		
GEOLOGICAL					1600 1	
INDUSTRIAL				1811 3		
MECHANICAL	2200 6	2165 3	2193 12	1690 5		
METALLURGICAL				1448 1		
MINING						
NUCLEAR -ENGRG PHYS			2400 1			
PETROLEUM -NATL GAS						
ENGINEERING TECH			2150 1			

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1833 1					
CHEMISTRY	1500 1	1460 1				1042 1
COMPUTER SCIENCE	1579 4	2000 1	1971 2	1862 3	1542 1	1396 2
HEALTH (MED) PROFSNS					1500 1	1795 58 2167 1583
MATHEMATICS						
OTHR PHYSCL/EARTH SC				1400 1		1630 1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   FEBRUARY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1823 15	2302 4	1310 1	2155 3		
MBA - TECHNICAL					3135 1	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2333 1		2500 1	2217 2	1916 1	2075 1
MBA - TECHNICAL	2675 1					

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL			2040 1			
MBA - TECHNICAL	2500 1					

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1984

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 4 through March 2) and cumulatively (September 1 through March 2). The block tables contain data for the interim period only.

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ISSN 0196-1044

MCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	471	1052	$1625	$1630	$1750	$1625	$1541	1265	3454	$1619	$1622	$1750	$1625	$1517
Business—General (incl Mgmt)	89	313	1516	1532	1833	1500	1200	382	1385	1492	1504	1900	1500	1100
Marketing & Distribution	45	113	1507	1464	1833	1500	1166	226	594	1506	1468	1850	1500	1150
HUMANITIES & SOCIAL SCIENCES														
Humanities	6	26	1442	1304	*	*	*	39	153	1413	1339	1958	1291	917
Economics[2]	3	20	1555	1554	*	*	*	21	87	1289	1443	1600	1250	1000
Other Social Sciences	10	44	1196	1217	*	*	*	73	267	1361	1310	1750	1333	916
ENGINEERING														
Aeronautical	11	26	2142	2054	*	*	*	61	142	2189	2121	2383	2188	1993
Chemical	119	282	2317	2314	2475	2333	2166	250	629	2296	2273	2440	2325	2100
Civil (incl Construction, Sanitary, & Transportation Engrg)	7	58	1963	1855	*	*	*	133	415	1912	1883	2175	1900	1600
Electrical (incl Computer Engrg)	270	834	2205	2206	2400	2216	2008	1132	3053	2207	2175	2375	2233	2040
Geological	4	13	2115	2022	*	*	*	8	26	2100	1988	*	*	*
Industrial	22	104	2082	2126	2327	2129	1750	139	340	2107	2105	2330	2147	1825
Mechanical	169	519	2224	2198	2391	2245	2050	622	1642	2194	2173	2375	2200	2020
Metallurgical (incl Metallurgy & Ceramic Engrg)	10	29	2250	2238	*	*	*	42	93	2208	2197	2400	2275	2000
Mining	1	3	2423	2391	*	*	*	3	22	2115	1947	*	*	*
Nuclear (incl Engrg Physics)	2	9	2338	2248	*	*	*	14	26	2258	2214	*	*	*
Petroleum	+	41	+	2474				8	179	2793	2528	*	*	*
Engineering Technology	13	59	1935	2037	*	*	*	65	339	2070	2061	2500	2083	1600
SCIENCES														
Agricultural Sciences	2	16	1307	1366	*	*	*	17	121	1383	1402	*	*	*
Biological Sciences	1	5	1250	1140	*	*	*	5	30	1443	1388	*	*	*
Chemistry	5	8	1936	2029	*	*	*	27	48	1751	1761	2000	1750	1460
Computer Science	122	384	2011	2024	2300	2066	1666	412	1137	1981	2004	2250	2045	1600
Health (Medical) Professions	7	22	1745	1693	*	*	*	77	162	1786	1596	2167	1715	1500
Mathematics	9	31	1912	1958	*	*	*	20	92	1911	1926	2208	1988	1500
Other Physical & Earth Sciences	+	8	+	2032				10	74	1356	1816	*	*	*
Totals	1398	4019						5051	14510					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	464	1055	$1627	$1627	$1750	$1625	$1541	1235	3455	$1620	$1619	$1750	$1625	$1525
Business Administration	51	152	1528	1534	1875	1500	1200	185	654	1507	1499	2000	1500	1083
Communications	2	17	1665	1693	*	*	*	25	85	1511	1516	2083	1333	1041
Community & Service Orgs. Work	2	10	1484	1154	*	*	*	17	72	1399	1343	*	*	*
EDP-Programming/Systems	129	395	2009	2017	2300	2067	1641	432	1241	1979	1996	2251	2042	1600
Engineering	596	1844	2221	2210	2417	2245	2030	2363	6400	2193	2168	2400	2214	1959
Farm & Natural Resources Mgmt.	2	6	1661	1546	*	*	*	5	38	1564	1347	*	*	*
Finance & Economics	26	76	1500	1536	1792	1461	1200	81	303	1516	1523	1800	1525	1200
Health (Medical) Services	8	28	1500	1545	*	*	*	81	184	1738	1543	2167	1708	1417
Manufacturing &/or Industrial Oprs.	16	82	1880	1973	*	*	*	87	324	1937	1991	2350	1975	1358
Mathematics/Statistics	9	21	1799	1899	*	*	*	22	74	1808	1844	2125	1796	1380
Merchandising/Sales Promotion	12	88	1369	1365	*	*	*	143	521	1369	1373	1666	1335	1050
Personnel/Employee Relations	10	29	1497	1502	*	*	*	22	86	1340	1440	1700	1342	886
Research—Non-Scientific	3	13	1083	1623	*	*	*	14	67	1690	1715	*	*	*
Research—Scientific	17	44	2072	2032	*	*	*	54	206	1856	1916	2283	1796	1400
Rotational Training—Non-Technical	10	36	1341	1491	*	*	*	84	195	1342	1380	1600	1300	1083
Rotational Training—Technical	4	20	2201	2122	*	*	*	32	97	2084	2066	2400	2135	1724
Sales—Non-Technical Degree	35	95	1578	1572	1900	1625	1167	156	458	1514	1493	1760	1551	1166
Sales—Technical/Scientific Degree	2	8	2354	2080	*	*	*	13	50	1847	1823	*	*	*
Totals	1398	4019						5051	14510					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	6	41	$1616	$1876	*	*	*	38	314	$1851	$1924	$2041	$1834	$1583
MBA (Non-Technical Undergraduate)	67	142	2547	2370	$3333	$2500	$1916	189	449	2224	2116	2875	2166	1750
MBA (Technical Undergraduate)	18	42	2697	2682	*	*	*	36	89	2429	2434	3117	2500	1830
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	7	13	1929	2054	*	*	*	35	87	1975	2032	2600	1833	1725
Industrial Mgmt. (incl. Industrial Admin.)	1	2	2500	2250	*	*	*	13	18	2179	2102	*	*	*
Administration (incl. Public, Hospital, etc.)	+	+	+	+				1	12	1791	1768	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	2	1250	1250	*	*	*	4	14	1396	1344	*	*	*
Social Sciences	1	3	1333	1308	*	*	*	5	33	1883	1595	*	*	*
ENGINEERING														
Chemical	13	33	2563	2548	*	*	*	26	78	2505	2502	2675	2503	2300
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	8	2083	2175	*	*	*	18	54	2166	2251	*	*	*
Electrical (incl. Computer Engrg.)	37	91	2580	2592	2833	2583	2400	109	267	2569	2537	2750	2591	2333
Industrial	2	11	2499	2457	*	*	*	21	45	2428	2464	2691	2400	2167
Mechanical	18	73	2532	2556	*	*	*	51	186	2504	2510	2692	2508	2292
Nuclear (incl. Engrg. Physics)	+	5	+	2538				3	11	2492	2511	*	*	*
SCIENCES														
Chemistry	+	7	+	2443				1	21	1083	2198	*	*	*
Computer Science	21	58	2622	2478	3042	2600	2292	60	155	2521	2451	2833	2534	2250
Geology & Related Geological Sciences	6	11	2505	2365	*	*	*	6	28	2505	2323	*	*	*
Mathematics	3	8	2367	2518	*	*	*	5	15	2191	2301	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	3	4	2492	2477	*	*	*	6	21	2443	2464	*	*	*
Totals	207	554						627	1897					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	11	43	$2851	$2735	*	*	*	47	113	$2398	$2399	$3000	$2333	$1800
MBA - Tech Undergraduate	7	17	2507	2872	*	*	*	10	27	2413	2689	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	24	44	2802	2856	$3500	$2709	$2291	52	87	2578	2577	3000	2500	2083
MBA - Tech Undergraduate	3	11	2861	2970	*	*	*	7	21	2655	2689	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	32	49	2884	2797	3333	2833	2500	69	103	2744	2641	3333	2750	2083
MBA - Tech Undergraduate	6	13	2733	2902	*	*	*	8	16	2831	2858	*	*	*
Totals	83	177						193	367					

DOCTORAL DEGREE CANDIDATES

	INTERIM PERIOD							CUMULATIVE PERIOD						
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	6	11	$3267	$3261	*	*	*	14	31	$3209	$3201	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	3583				2	5	2804	3195	*	*	*
Electrical (incl. Computer Engrg.)	6	13	3191	3332	*	*	*	21	42	3230	3247	$3750	$3237	$2750
Mechanical	2	5	3150	3240	*	*	*	5	11	3477	3162	*	*	*
SCIENCES														
Chemistry	20	27	2931	2932	$3010	$2921	$2800	43	54	2882	2880	3250	2916	2600
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	4	+	2499				2	9	3563	2939	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	3	+	3330				1	4	3467	3365	*	*	*
Physics	3	5	3426	3372	*	*	*	9	15	2999	3006	*	*	*
Totals	37	70						97	171					

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[1] Years of previous full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS　　MARCH　　1984 MCPA　REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER　　INTERIM PERIOD　　2/4/84 THROUGH 3/2/84　　PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1616 1670 1550	392	1467	13	1339	3	1790	6	1799	3		
BUSINESS - GENERAL	1588	2	1472 1833 1300	21	1397 1750 1167	27	1495	5	1200	1	1250	1
MARKETING/DISTRIBUTN			1333	4	1329	13	1925	4				
HUMANITIES					1779	2	917	1				
ECONOMICS			1500	2			1666	1				
OTHR SOCIAL SCIENCES			750	1	1184	3			1667	1		

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 MCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2124 10		
CHEMICAL				2179 6	2100 1	
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR				2225 178 2416 2042	2308 14	
GEOLOGICAL						
INDUSTRIAL	2000 2			2079 7	2255 2	
MECHANICAL				2182 49 2318 2041	2296 33 2391 2125	
METALLURGICAL				2100 1	2300 2	
MINING						
NUCLEAR -ENGRG PHYS				2338 2		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2054 8		

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 MCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	1500 1					
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1674 4	1554 6	1869 3	2094 55 2300 1900	2137 5	
HEALTH (MED) PROFSNS						
MATHEMATICS		1719 4		2103 3		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1868 14	1458 1	1736 9	1508 2	1347 3	1742 19
BUSINESS - GENERAL	1725 6	1701 4	1598 5	1750 2	1350 1	1775 2
MARKETING/DISTRIBUTN	1634 7	1588 2	1575 4		1450 1	1416 1
HUMANITIES		1627 1				
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL		2317 1				
CHEMICAL	2298 72 2425 2200	2083 1	2522 6	2371 4	2208 3	2428 21 2525 2250
CIVIL -CNSTR/SAN/TRP	2250 1				1975 2	
ELECTRICAL -COMPTR	2246 14	2194 21 2340 2066	2100 1	2300 3	2101 10	2504 2
GEOLOGICAL						2115 4
INDUSTRIAL	2122 3	1972 2	2083 1		2300 1	2350 1
MECHANICAL	2254 22 2425 2130	2205 24 2292 2120		2263 4	2280 10	2285 12
METALLURGICAL					2257 7	
MINING						2423 1
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH	1782 4	1600 1				

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 MCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	1983 4					1750 1
COMPUTER SCIENCE	2009 8	2064 8	2250 1	1958 4	2244 3	1964 9
HEALTH (MED) PROFSNS	2167 1					
MATHEMATICS	1975 1					
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 MCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1633 4	1428 1		1333 1
BUSINESS - GENERAL	1803 3		1802 4	1404 5		
MARKETING/DISTRIBUTN	1200 2		1699 6	1150 1		
HUMANITIES						1275 2
ECONOMICS						
OTHR SOCIAL SCIENCES	1667 1			866 1	953 1	1250 2

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL	2166 1	2290 3		1750 1		
CIVIL -CNSTR/SAN/TRP	2140 1		2400 1	1449 1	1550 1	
ELECTRICAL -COMPTR	2267 2		2208 14	1730 11		
GEOLOGICAL						
INDUSTRIAL	1750 1		2207 1			1750 1
MECHANICAL	2165 3		2177 7	1825 4		2333 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 MCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1114 1		
BIOLOGICAL SCIENCES					1250 1	
CHEMISTRY						
COMPUTER SCIENCE	2004 4	1848 4	2231 4	1794 1	2166 1	1246 2
HEALTH (MED) PROFSNS					1416 1	1726 5
MATHEMATICS		2050 1				
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MARCH   1984 MCPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM PERIOD   2/4/84 THROUGH 3/2/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2131 13	2797 28 3750 2083	2335 1	2392 3		
MBA - TECHNICAL	2125 1	2820 5	2250 1	2600 1	3117 1	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM PERIOD   2/4/84 THROUGH 3/2/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2544 3	2542 2	2997 6	2259 2		2025 2
MBA - TECHNICAL	2664 2	2750 1	3042 1	2529 2		2838 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM PERIOD   2/4/84 THROUGH 3/2/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2592 5		1916 1			1000 1
MBA - TECHNICAL	2500 1					

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1984

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 3 through April 6) and cumulatively (September 1 through April 6). The block tables contain data for the interim period only.

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ISSN 0190 1044

MCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	297	835	$1625	$1651	$1750	$1625	$1533	1562	4289	$1620	$1628	$1750	$1625	$1525
Business—General (incl. Mgmt.)	180	458	1617	1565	1940	1625	1250	562	1843	1532	1519	1935	1533	1125
Marketing & Distribution	54	167	1551	1515	1875	1592	1166	280	761	1515	1478	1850	1500	1166
HUMANITIES & SOCIAL SCIENCES														
Humanities	4	71	1394	1515	*	*	*	43	224	1411	1395	1958	1291	1000
Economics[2]	3	62	1544	1667	*	*	*	24	149	1321	1536	1666	1325	1000
Other Social Sciences	6	66	1515	1611	*	*	*	79	333	1373	1370	1766	1333	916
ENGINEERING														
Aeronautical	35	51	2284	2209	2448	2333	2080	96	193	2224	2144	2426	2252	2065
Chemical	140	422	2300	2311	2425	2296	2125	390	1051	2297	2288	2435	2300	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	36	118	1975	1930	2349	1923	1600	169	533	1925	1893	2250	1917	1600
Electrical (incl. Computer Engrg.)	599	1547	2251	2228	2405	2258	2100	1731	4600	2222	2193	2383	2250	2050
Geological	◆	8	◆	2209				8	34	2100	2040	*	*	*
Industrial	104	196	2133	2127	2340	2163	1950	243	536	2118	2113	2333	2150	1833
Mechanical	322	749	2225	2210	2392	2230	2066	944	2391	2205	2184	2376	2210	2040
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	28	64	2213	2226	2333	2250	2000	70	157	2210	2209	2350	2252	2000
Mining	1	5	2200	2302	*	*	*	4	27	2137	2013	*	*	*
Nuclear (incl. Engrg. Physics)	7	19	2317	2268	*	*	*	21	45	2277	2237	2400	2280	2170
Petroleum	6	97	2376	2458	*	*	*	14	276	2614	2503	*	*	*
Engineering Technology	15	102	2053	2118	*	*	*	80	441	2067	2074	2500	2100	1625
SCIENCES														
Agricultural Sciences	◆	26	◆	1362				17	147	1383	1395	*	*	*
Biological Sciences	1	15	1125	1186	*	*	*	6	45	1390	1321	*	*	*
Chemistry	10	30	1965	1798	*	*	*	37	78	1809	1775	2167	1750	1500
Computer Science	178	534	2068	2043	2300	2082	1794	590	1671	2008	2017	2275	2065	1625
Health (Medical) Professions	◆	16	◆	1363				77	178	1786	1575	2167	1715	1500
Mathematics	51	84	1927	1943	2208	1875	1708	71	176	1923	1934	2208	1900	1658
Other Physical & Earth Sciences	3	26	2019	1810	*	*	*	13	100	1509	1814	*	*	*
Totals	2080	5768						7131	20278					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

◆ No offers reported

MCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	295	850	$1617	$1647	$1750	$1625	$1525	1530	4305	$1619	$1625	$1750	$1625	$1525
Business Administration	57	208	1731	1594	2200	1708	1250	242	862	1560	1522	2000	1525	1100
Communications	6	23	1845	1609	*	*	*	31	108	1576	1535	2083	1500	1041
Community & Service Orgs. Work	+	9	+	1412				17	81	1399	1350	*	*	*
EDP-Programming/Systems	182	563	2063	2033	2300	2075	1794	614	1804	2004	2008	2275	2058	1625
Engineering	1186	3128	2234	2224	2416	2250	2063	3549	9528	2207	2187	2400	2233	2000
Farm & Natural Resources Mgmt.	+	12	+	1337				5	50	1564	1345	*	*	*
Finance & Economics	55	163	1733	1699	1935	1790	1540	136	466	1604	1585	1933	1700	1250
Health (Medical) Services	2	20	1667	1319	*	*	*	83	204	1736	1521	2167	1708	1417
Manufacturing &/or Industrial Oprs.	50	120	2052	2039	2333	2192	1558	137	444	1979	2004	2347	2000	1500
Mathematics/Statistics	49	78	1902	1903	2208	1850	1641	71	152	1873	1874	2183	1833	1625
Merchandising/Sales Promotion	38	108	1411	1388	1750	1395	1080	181	629	1378	1376	1670	1350	1080
Personnel/Employee Relations	6	23	1568	1438	*	*	*	28	109	1389	1439	1830	1379	886
Research—Non-Scientific	3	30	1751	1782	*	*	*	17	97	1701	1736	*	*	*
Research—Scientific	32	113	2208	1961	2381	2241	1950	86	319	1987	1932	2345	2125	1500
Rotational Training—Non-Technical	27	47	1466	1495	1800	1420	1125	111	242	1372	1402	1700	1325	1125
Rotational Training—Technical	37	60	2168	2165	2315	2200	1917	69	157	2129	2104	2397	2185	1794
Sales—Non-Technical Degree	46	177	1526	1536	1750	1543	1300	202	635	1517	1505	1750	1544	1167
Sales—Technical/Scientific Degree	9	36	2194	2016	*	*	*	22	86	1989	1903	2500	2083	1500
Totals	2080	5768						7131	20278					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	12	147	$1922	$1932	*	*	*	50	461	$1868	$1927	$2050	$1896	$1600
MBA (Non-Technical Undergraduate)	110	284	2536	2435	$3167	$2510	$1700	299	733	2339	2240	3042	2291	1750
MBA (Technical Undergraduate)	39	97	2591	2530	3279	2500	2083	75	186	2513	2484	3125	2500	1958
MS-Business (incl Mgmt., Mktg., Finance, etc.)	8	43	2273	2590	*	*	*	43	130	2030	2216	2600	1916	1725
Industrial Mgmt. (incl. Industrial Admin.)	13	15	2363	2330	*	*	*	26	33	2271	2206	2800	2275	1833
Administration (incl. Public, Hospital, etc.)	+	1	+	1541				1	13	1791	1750	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	9	1813	1547	*	*	*	6	23	1535	1423	*	*	*
Social Sciences	4	13	1960	1632	*	*	*	9	46	1918	1606	*	*	*
ENGINEERING														
Chemical	13	29	2498	2504	*	*	*	39	107	2502	2503	2667	2475	2325
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	23	2172	2274	*	*	*	23	77	2167	2258	2450	2125	1850
Electrical (incl. Computer Engrg.)	48	128	2575	2575	2782	2581	2400	157	395	2571	2550	2750	2587	2383
Industrial	4	16	2643	2520	*	*	*	25	61	2463	2478	2691	2450	2167
Mechanical	11	65	2574	2532	*	*	*	62	251	2517	2516	2692	2539	2292
Nuclear (incl. Engrg. Physics)	1	5	2417	2423	*	*	*	4	16	2473	2483	*	*	*
SCIENCES														
Chemistry	1	7	2415	2625	*	*	*	2	28	1749	2304	*	*	*
Computer Science	34	85	2577	2539	2752	2560	2375	94	240	2541	2482	2833	2551	2250
Geology & Related Geological Sciences	3	18	2630	2574	*	*	*	9	46	2547	2421	*	*	*
Mathematics	8	15	2228	2324	*	*	*	13	30	2214	2313	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	4	10	2536	2440	*	*	*	10	31	2480	2456	*	*	*
Totals	320	1010						947	2907					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	38	76	$2675	$2545	$3667	$2621	$1958	85	189	$2522	$2458	$3250	$2500	$1833
MBA - Tech Undergraduate	18	27	2997	2960	*	*	*	28	54	2788	2825	3583	2667	2125
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	62	140	2707	2665	3208	2842	2250	114	227	2648	2631	3100	2688	2083
MBA - Tech Undergraduate	27	45	2948	2886	3333	3100	2500	34	66	2888	2810	3250	3000	2417
Over 4 years														
MBA - Non-Tech Undergraduate	51	83	2639	2559	3250	2667	2083	120	186	2699	2604	3250	2688	2083
MBA - Tech Undergraduate	13	23	3124	3035	*	*	*	21	39	3012	2963	3833	2750	2375
Totals	209	394						402	761					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	17	25	$3289	$3299	*	*	*	31	56	$3253	$3245	$3500	$3250	$3100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	4	+	300[illegible]				2	9	2804	3111	*	*	*
Electrical (incl. Computer Engrg.)	8	17	3626	3688	*	*	*	29	59	3339	3374	3875	3400	2750
Mechanical	6	13	3482	3245	*	*	*	11	24	3480	3207	*	*	*
SCIENCES														
Chemistry	35	73	2937	2972	$3100	$2933	$2833	78	127	2907	2933	3100	2916	2700
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	2	11	2713	2775	*	*	*	4	20	3138	2849	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	3	3375	2736	*	*	*	2	7	3421	3095	*	*	*
Physics	14	17	3362	3343	*	*	*	23	32	3220	3185	3640	3283	2625
Totals	83	163						180	334					

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[1] Years of previous full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1606	199	1461	7	1604	17	1782	7	1659	3	1667	1
	1700											
	1540											
BUSINESS - GENERAL	1701	9	1517	33	1342	36	1603	13	1673	4	2150	1
			1833		1625							
			1333		1080							
MARKETING/DISTRIBUTN			1560	5	1398	27	1817	2	1698	6		
					1700							
					1080							
HUMANITIES					1209	2						
ECONOMICS					1517	2						
OTHR SOCIAL SCIENCES			1000	1	1792	3						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2285 32 2448 2158	2383 2	
CHEMICAL				2213 9	2313 2	2080 1
CIVIL -CNSTR/SAN/TRP				1994 4	1833 1	1826 13
ELECTRICAL -COMPTR	2203 3			2263 424 2403 2125	2316 28 2417 2247	2275 1
GEOLOGICAL						
INDUSTRIAL	2060 12		1375 1	2146 30 2292 1990	2250 14	2158 3
MECHANICAL				2226 101 2359 2102	2284 50 2448 2000	2067 3
METALLURGICAL				2206 3	2299 7	1990 1
MINING						
NUCLEAR -ENGRG PHYS				2293 5		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2180 9		

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY				2225 1		
COMPUTER SCIENCE	1964 5	1801 5	1422 2	2109 91 2300 1950		2113 2
HEALTH (MED) PROFSNS						
MATHEMATICS	1896 2	1903 44 2183 1708		2220 2	2498 1	
OTHR PHYSCL/EARTH SC			1083 1	2500 1		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/3/84 THROUGH 4/6/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1799 6	1807 4	1657 22 1800 1525	1583 1	1700 1	1754 18
BUSINESS - GENERAL	1736 26 1950 1500	1869 11	1777 22 2015 1525	1693 5	1647 7	2192 4
MARKETING/DISTRIBUTN	1750 4	1640 1	1525 2	1729 2	1813 4	
HUMANITIES	1958 1					
ECONOMICS				1600 1		
OTHR SOCIAL SCIENCES			1600 1			

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2294	73			2296	8	2295	12	2135	4	2449	18
	2425											
	2125											
CIVIL -CNSTR/SAN/TRP	2300	3	2150	1					1975	2	2029	2
ELECTRICAL -COMPTR	2340	15	2243	43	2314	4	2205	6	2196	12	2624	2
			2350									
			2100									
GEOLOGICAL												
INDUSTRIAL	2218	14	2144	8	2125	4	2083	4	2128	6	1550	1
MECHANICAL	2216	51	2245	25	2286	11	2265	9	2190	31	2355	14
	2310		2317						2300			
	2090		2150						2050			
METALLURGICAL	2250	1	2125	1					2190	13	2250	1
MINING											2200	1
NUCLEAR -ENGRG PHYS			2500	1								
PETROLEUM -NATL GAS											2468	5
ENGINEERING TECH	1625	3							2100	3		

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES	1125 1					
CHEMISTRY	1917 7					1950 1
COMPUTER SCIENCE	2074 26 2275 1875	2118 4	2000 1	1771 2		2145 9
HEALTH (MED) PROFSNS						
MATHEMATICS			1875 1		1950 1	
OTHR PHYSCL/EARTH SC						2475 1

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1670 1	1624 4	1605 3	1265 1	1300 1	1605 1
BUSINESS - GENERAL	1525 1	1575 2	1708 1	1468 3	1792 1	1558 1
MARKETING/DISTRIBUTN			1980 1			
HUMANITIES						1200 1
ECONOMICS						
OTHR SOCIAL SCIENCES				1115 1		

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL			2065 1			
CHEMICAL	2275 1	2264 12				
CIVIL -CNSTR/SAN/TRP	2085 8		2150 1		1651 1	
ELECTRICAL -COMPTR	2384 11	2234 3	2271 23 2415 2150	1762 22 2142 1448	2682 2	
GEOLOGICAL						
INDUSTRIAL	2046 4	2025 1	2350 1		1500 1	
MECHANICAL	2063 2	2187 10	2136 7	1739 5	2060 2	2100 1
METALLURGICAL				2166 1		
MINING						
NUCLEAR -ENGRG PHYS			2250 1			
PETROLEUM -NATL GAS			1916 1			
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 MCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY			2050 1			
COMPUTER SCIENCE	2057 18	2005 2	2233 7	2004 2	1192 2	
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1984 MCPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2116 14	2717 49 3583 1665	2007 6	2269 11	2750 1	
MBA - TECHNICAL	2226 7	2916 15	2200 1	2592 3	2708 1	2083 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 . INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2460 3		2822 15	2333 1		2291 1
MBA - TECHNICAL	2425 4		3000 1			2390 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2592 7		2500 1	1420 1		
MBA - TECHNICAL	2363 3					

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1984

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 7 through May 4) and cumulatively (September 1 through May 4). The block tables contain data for the interim period only.

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ISSN 0196-1044

MCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	327	727	$1632	$1639	$1833	$1625	$1460	1889	5016	$1622	$1629	$1770	$1625	$1500
Business—General (incl. Mgmt.)	346	899	1595	1602	1975	1585	1250	908	2742	1556	1546	1945	1550	1167
Marketing & Distribution	125	282	1485	1497	1750	1500	1133	405	1043	1506	1483	1833	1500	1150
HUMANITIES & SOCIAL SCIENCES														
Humanities	24	103	1343	1475	1542	1334	1000	67	327	1387	1420	1917	1300	1000
Economics[2]	21	132	1424	1647	1935	1334	1150	45	281	1369	1589	1700	1334	1000
Other Social Sciences	5	111	1092	1533	*	*	*	84	444	1356	1410	1750	1300	917
ENGINEERING														
Aeronautical	42	79	2158	2154	2375	2204	1833	138	272	2203	2147	2405	2231	1958
Chemical	122	407	2296	2296	2435	2325	2123	512	1458	2297	2291	2435	2313	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	53	188	1983	1924	2333	2000	1750	222	721	1939	1901	2300	1926	1658
Electrical (incl. Computer Engrg.)	755	2205	2280	2244	2417	2292	2150	2486	6805	2240	2209	2400	2250	2080
Geological	+	13	+	2020				8	47	2100	2034	*	*	*
Industrial	105	191	2169	2151	2372	2200	1833	348	727	2134	2123	2340	2167	1833
Mechanical	308	909	2253	2216	2417	2253	2100	1252	3300	2217	2193	2391	2225	2050
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	47	89	2267	2252	2417	2292	2100	117	246	2233	2224	2400	2265	2050
Mining	+	8	+	2152				4	35	2137	2045	*	*	*
Nuclear (incl. Engrg. Physics)	6	22	2229	2172	*	*	*	27	67	2267	2216	2400	2250	2150
Petroleum	1	41	2516	2343	*	*	*	15	317	2608	2483	*	*	*
Engineering Technology	29	181	2114	2106	2295	2167	1833	109	622	2080	2083	2417	2100	1750
SCIENCES														
Agricultural Sciences	3	37	1794	1591	*	*	*	20	184	1445	1434	1750	1479	1114
Biological Sciences	4	21	1442	1535	*	*	*	10	66	1411	1389	*	*	*
Chemistry	23	50	1800	1849	2050	1825	1523	60	128	1806	1804	2083	1759	1523
Computer Science	245	807	2071	2089	2333	2100	1750	835	2478	2026	2040	2292	2075	1666
Health (Medical) Professions	2	25	1746	1643	*	*	*	79	203	1785	1584	2167	1715	1500
Mathematics	44	127	1959	1938	2250	1958	1583	115	303	1937	1936	2216	1917	1641
Other Physical & Earth Sciences	5	33	2025	2001	*	*	*	18	133	1652	1861	*	*	*
Totals	2642	7687						9773	27965					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	315	738	$1626	$1639	$1825	$1625	$1500	1845	5043	$1621	$1627	$1750	$1625	$1516
Business Administration	134	413	1560	1570	2050	1505	1133	376	1275	1560	1537	2025	1516	1100
Communications	6	30	1528	1740	*	*	*	37	138	1568	1580	2083	1500	1041
Community & Service Orgs. Work	3	15	1222	1117	*	*	*	20	96	1373	1314	1766	1259	1125
EDP-Programming/Systems	280	961	2052	2087	2300	2083	1717	894	2765	2019	2035	2292	2065	1666
Engineering	1381	3974	2255	2220	2417	2275	2081	4930	13502	2220	2196	2405	2250	2000
Farm & Natural Resources Mgmt.	+	7	+	1460				5	57	1564	1359	*	*	*
Finance & Economics	74	274	1610	1679	1935	1625	1250	210	740	1606	1619	1935	1665	1250
Health (Medical) Services	4	33	1696	1621	*	*	*	87	237	1734	1535	2167	1708	1416
Manufacturing &/or Industrial Oprs.	62	188	2008	2051	2395	1941	1700	177	632	1988	2018	2350	2000	1550
Mathematics/Statistics	42	91	1979	1918	2250	1979	1829	113	243	1912	1891	2193	1916	1641
Merchandising/Sales Promotion	92	258	1448	1476	1750	1415	1166	273	887	1402	1405	1675	1375	1085
Personnel/Employee Relations	6	21	1749	1692	*	*	*	34	130	1453	1480	1875	1434	1000
Research—Non-Scientific	+	22	+	1804				17	119	1701	1749	*	*	*
Research—Scientific	40	154	2015	2056	2350	2204	1523	126	473	1996	1972	2350	2129	1500
Rotational Training—Non-Technical	45	117	1449	1398	1750	1375	1250	156	359	1394	1401	1710	1375	1125
Rotational Training—Technical	19	44	2000	2080	*	*	*	88	201	2101	2099	2350	2179	1793
Sales—Non-Technical Degree	127	300	1509	1528	1750	1530	1165	329	935	1514	1512	1750	1541	1166
Sales—Technical/Scientific Degree	12	47	2152	2108	*	*	*	34	133	2046	1976	2300	2134	1600
Totals	2642	7687						9773	27965					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	4	47	$1729	$1940	*	*	*	54	508	$1858	$1928	$2050	$1855	$1600
MBA (Non-Technical Undergraduate)	237	456	2606	2530	$3500	$2591	$1850	536	1189	2457	2351	3166	2416	1750
MBA (Technical Undergraduate)	83	118	2638	2624	3250	2585	2250	158	304	2579	2539	3166	2558	2083
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	19	40	2312	2439	*	*	*	62	170	2117	2269	2666	2000	1750
Industrial Mgmt. (incl. Industrial Admin.)	12	13	2341	2337	*	*	*	38	46	2293	2243	2800	2299	1858
Administration (incl. Public, Hospital, etc.)	✦	✦	✦	✦				1	13	1791	1750	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	✦	2	✦	1750				6	25	1535	1450	*	*	*
Social Sciences	✦	6	✦	2093				9	52	1918	1662	*	*	*
ENGINEERING														
Chemical	11	48	2514	2701	*	*	*	50	155	2505	2564	2625	2500	2400
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	15	26	2252	2269	*	*	*	38	103	2201	2261	2546	2209	1850
Electrical (incl. Computer Engrg.)	53	183	2607	2612	2750	2583	2458	210	578	2580	2570	2750	2585	2400
Industrial	8	25	2564	2550	*	*	*	33	86	2487	2499	2691	2500	2180
Mechanical	30	87	2547	2547	2802	2579	2250	92	338	2526	2524	2708	2550	2292
Nuclear (incl. Engrg. Physics)	3	16	2564	2458	*	*	*	7	32	2512	2471	*	*	*
SCIENCES														
Chemistry	4	12	2300	2217	*	*	*	6	40	2117	2278	*	*	*
Computer Science	26	82	2614	2567	2750	2635	2325	120	322	2557	2504	2752	2579	2300
Geology & Related Geological Sciences	2	9	2583	2614	*	*	*	11	55	2553	2453	*	*	*
Mathematics	17	28	2409	2400	*	*	*	30	58	2324	2355	2650	2404	1833
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	8	18	2368	2459	*	*	*	18	49	2430	2457	*	*	*
Totals	532	1216						1479	4123					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
✦ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	150	259	$2811	$2823	$3333	$2833	$2252	235	448	$2706	$2669	$3333	$2750	$2041
MBA - Tech Undergraduate	49	71	2875	2871	3583	2883	2470	77	125	2844	2851	3583	2833	2333
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	141	285	2868	2888	3333	2916	2333	255	512	2770	2774	3250	2850	2172
MBA - Tech Undergraduate	66	97	3006	2961	3683	2917	2500	100	163	2966	2900	3500	2938	2483
Over 4 years														
MBA - Non-Tech Undergraduate	53	151	2774	2853	3333	2833	2000	173	337	2722	2716	3250	2750	2083
MBA - Tech Undergraduate	11	26	3071	2934	*	*	*	32	65	3033	2951	3833	3025	2333
Totals	470	889						872	1650					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	23	51	$3294	$3325	$3500	$3300	$3100	54	107	$3270	$3283	$3500	$3271	$3100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	5	3000	3173	*	*	*	4	14	2902	3133	*	*	*
Electrical (incl. Computer Engrg.)	6	39	3467	3400	*	*	*	35	98	3361	3384	3833	3400	2833
Mechanical	1	5	3416	3275	*	*	*	12	29	3474	3219	*	*	*
SCIENCES														
Chemistry	30	56	2959	3047	3150	2925	2833	108	183	2921	2968	3100	2916	2750
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	4	+	2750				4	24	3138	2832	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	3	12	3250	3204	*	*	*	5	19	3318	3164	*	*	*
Physics	5	13	3305	3177	*	*	*	28	45	3235	3183	3640	3267	2625
Totals	70	185						250	519					

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[1] Years of previous full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 MCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1627 216 1750 1550	1443 9	1452 17	1804 10	1702 4	1274 4
BUSINESS - GENERAL	1650 5	1498 69 1833 1100	1411 98 1625 1200	1715 22 2040 1400	1625 7	1469 4
MARKETING/DISTRIBUTN	1666 1	1528 6	1374 54 1666 1000	1595 9	1634 6	1575 4
HUMANITIES		1292 1	1307 18	1458 3	1854 1	
ECONOMICS		1314 12	2250 1	1633 2		
OTHR SOCIAL SCIENCES		1079 2	1050 1			

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 MCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2190 36 2400 1850	2167 1	
CHEMICAL				2257 13	2415 2	
CIVIL -CNSTR/SAN/TRP				2202 3		1915 20 2150 1667
ELECTRICAL -COMPTR	2090 1			2280 520 2417 2155	2308 51 2500 2180	2425 1
GEOLOGICAL						
INDUSTRIAL	1924 8	1666 1		2218 41 2345 2010	2292 13	2095 3
MECHANICAL				2264 129 2417 2100	2306 61 2448 2167	2079 5
METALLURGICAL				2268 13	2321 12	
MINING						
NUCLEAR -ENGRG PHYS				2223 4		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2152 13	1975 1	

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES				1892 1		
CHEMISTRY				1859 2		
COMPUTER SCIENCE	1821 7	1674 11	1741 6	2159 132 2352 1958	2134 6	
HEALTH (MED) PROFSNS						
MATHEMATICS		1989 32 2145 1850	1542 2	1696 2	2181 1	
OTHR PHYSCL/EARTH SC				2278 3		

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 MCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1826	6	1826	7	1770	11	1639	8	1400	2	1738 1875 1583	26
BUSINESS - GENERAL	1806 2100 1500	46	1799	10	1713 2000 1250	42	1601	11	1954	3	1833	12
MARKETING/DISTRIBUTN	1534	6	1624	7	1622	10	1532	7	1650	3	2375	1
HUMANITIES												
ECONOMICS	1383	2	1843	2							833	1
OTHR SOCIAL SCIENCES												

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2285 2417 2208	51	2262	3	2338	12	2228	6	2126	6	2394	18
CIVIL -CNSTR/SAN/TRP					2083	1			2006	6	2193	5
ELECTRICAL -COMPTR	2334 2426 2250	21	2275 2375 2159	53	2196	4	2211	13	2264	7	2451	7
GEOLOGICAL												
INDUSTRIAL	2212	7	2178	6	2108	5	2112	4	2167	8		
MECHANICAL	2229 2360 2100	22	2213	16	2266	5	2157	6	2175 2300 2050	27	2402	11
METALLURGICAL	2226	4	2208	3					2209	11	2350	2
MINING												
NUCLEAR -ENGRG PHYS	2233	1										
PETROLEUM -NATL GAS											2516	1
ENGINEERING TECH	1977	4	2105	2	2167	1			2036	3		

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1794 3			
BIOLOGICAL SCIENCES						
CHEMISTRY	1759 14	2316 1	1750 1	1742 2		1875 2
COMPUTER SCIENCE	2116 19	2141 6	1841 5	1749 7	2237 5	2055 15
HEALTH (MED) PROFSNS						
MATHEMATICS	2000 1					
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MAY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1666	1	1650	1	1650	1	1700	1	1616	1	1045	2
BUSINESS - GENERAL	1800	1	1331	4	1872	8	1595	2	1666	1	1500	1
MARKETING/DISTRIBUTN			1617	3	1390	4	1133	1			1244	3
HUMANITIES					1200	1						
ECONOMICS	1333	1										
OTHR SOCIAL SCIENCES									1125	2		

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 MCPA   REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	2119	2					1793	3				
CHEMICAL	2293	2	2249	3	2442	5	1793	1				
CIVIL -CNSTR/SAN/TRP	2072	9			2075	2	1795	1	1756	6		
ELECTRICAL -COMPTR	2329	13			2277 2458 2155	51	2048	12			2290	1
GEOLOGICAL												
INDUSTRIAL	2100	2			2207	3	1794	2			2167	2
MECHANICAL	2182	4	2248	3	2245	16	1820	2			2000	1
METALLURGICAL	2291	1			2380	1						
MINING												
NUCLEAR -ENGRG PHYS					2250	1						
PETROLEUM -NATL GAS												
ENGINEERING TECH	1750	1			2302	4						

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 MCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES					1355 2	1167 1
CHEMISTRY		1760 1				
COMPUTER SCIENCE	2013 8		2070 12	1992 4	1587 1	1000 1
HEALTH (MED) PROFSNS						1746 2
MATHEMATICS	2271 4			1404 2		
OTHR PHYSCL/EARTH SC	1458 1			1833 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2214 24 2750 1750	2838 85 3750 2085	2367 15	2378 25 2917 2000	2592 7	1875 2
MBA - TECHNICAL	2441 21 3041 2250	2638 15	2792 2	2694 13	2840 2	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2767 8	2611 3	2852 33 3041 2500	2024 9	1938 2	2375 3
MBA - TECHNICAL	2776 6	2687 4	2729 4	2100 1	2500 1	2900 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2988 8	2833 1	2288 8		1835 1	2097 3
MBA - TECHNICAL	2911 7		2463 4			

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

MIDWESTERN REGION (MCPA)

University of Akron
Case Western Reserve University
University of Chicago - Graduate School of Business
Cleveland State University
University of Detroit
Illinois Institute of Technology
University of Illinois at Chicago
University of Illinois - Commerce and Business
University of Illinois - College of Engineering
Indiana University
Iowa State University - Engineering
Iowa State University - Sciences and Humanities
University of Iowa
University of Kansas - College of Arts
University of Kansas - College of Business
University of Kansas - College of Engineering
Michigan State University
Michigan Technological University
University of Michigan - Ann Arbor-College of Engineering
University of Michigan - Ann Arbor-Graduate School of Business
University of Michigan - Dearborn
University of Minnesota - School of Management
University of Missouri - Columbia-College of Engineering
University of Missouri - Rolla
University of Missouri - St. Louis
University of North Dakota
Northwestern University
Northwestern University - Kellogg Graduate School
Ohio State University - College of Administrative Science
Ohio State University - College of Arts and Science
Ohio State University - College of Engineering
Ohio University
Purdue University
Southern Illinois University - Carbondale
Southern Illinois University - Edwardsville
University of Toledo
Wayne State University
University of Wisconsin - Madison-College of Agriculture
University of Wisconsin - Madison-College of Arts
University of Wisconsin - Madison-College of Business
University of Wisconsin - Madison-College of Engineering

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed above comprise the Midwestern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 5 through June 8) and cumulatively (September 1 through June 8). The block tables contain data for both the interim and cumulative periods.

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ISSN 0196-1044

MCPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	412	1443	$1618	$1621	$1835	$1625	$1408	2301	6459	$1621	$1627	$1790	$1625	$1500
Business—General (incl. Mgmt.)	403	1507	1574	1570	1917	1575	1210	1311	4249	1562	1555	1941	1550	1200
Marketing & Distribution	216	634	1526	1489	1900	1500	1250	621	1677	1513	1485	1850	1500	1200
HUMANITIES & SOCIAL SCIENCES														
Humanities	48	433	1302	1520	1750	1388	720	115	760	1351	1477	1854	1333	850
Economics[2]	37	420	1489	1717	1833	1500	1000	82	701	1423	1665	1800	1400	1000
Other Social Sciences	31	603	1320	1482	1960	1300	775	115	1047	1346	1452	1766	1300	916
ENGINEERING														
Aeronautical	55	134	2242	2166	2426	2292	2100	193	406	2215	2153	2425	2245	2000
Chemical	184	638	2279	2272	2425	2323	2083	696	2096	2292	2285	2435	2315	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	109	443	1844	1890	2150	1830	1583	331	1164	1908	1897	2200	1900	1600
Electrical (incl. Computer Engrg.)	984	3525	2242	2221	2400	2253	2075	3470	10330	2240	2213	2400	2250	2080
Geological	8	20	1957	2056	*	*	*	16	67	2028	2041	*	*	*
Industrial	128	419	2131	2065	2340	2198	1750	476	1146	2133	2102	2340	2170	1825
Mechanical	446	1659	2209	2185	2410	2249	2000	1698	4959	2215	2190	2400	2225	2033
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	64	128	2198	2192	2350	2196	2020	181	374	2220	2213	2400	2250	2042
Mining	1	11	2000	2164	*	*	*	5	46	2109	2073	*	*	*
Nuclear (incl. Engrg. Physics)	15	34	2242	2165	*	*	*	42	101	2258	2199	2395	2265	2170
Petroleum	15	98	2422	2405	*	*	*	30	415	2515	2464	2704	2475	2300
Engineering Technology	17	224	2070	2063	*	*	*	126	846	2078	2078	2417	2100	1750
SCIENCES														
Agricultural Sciences	5	155	1779	1398	*	*	*	25	339	1512	1418	1910	1500	1114
Biological Sciences	8	54	1316	1418	*	*	*	18	120	1369	1402	*	*	*
Chemistry	13	65	1729	1663	*	*	*	73	193	1792	1756	2083	1760	1500
Computer Science	306	1295	2037	2057	2292	2067	1691	1141	3773	2029	2046	2292	2075	1667
Health (Medical) Professions	12	157	1365	1567	*	*	*	91	360	1729	1576	2167	1667	1366
Mathematics	37	230	1882	1968	2250	1916	1417	152	533	1923	1950	2216	1917	1550
Other Physical & Earth Sciences	8	99	2110	1953	*	*	*	26	232	1793	1900	2403	1979	1083
Totals	3562	14428						13335	42393					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	415	1503	$1615	$1625	$1833	$1625	$1408	2260	6546	$1620	$1626	$1765	$1625	$1500
Business Administration	135	780	1505	1535	1941	1500	1160	511	2055	1546	1537	2000	1500	1117
Communications	15	188	1340	1429	*	*	*	52	326	1502	1493	2083	1479	1000
Community & Service Orgs. Work	6	70	1192	1193	*	*	*	26	166	1331	1263	1766	1259	1000
EDP-Programming/Systems	347	1546	2023	2048	2292	2065	1666	1241	4311	2020	2040	2292	2065	1666
Engineering	1955	6667	2210	2193	2405	2250	1928	6885	20169	2217	2195	2405	2250	2000
Farm & Natural Resources Mgmt.	6	51	1428	1402	*	*	*	11	108	1490	1379	*	*	*
Finance & Economics	126	657	1618	1742	1835	1625	1300	336	1397	1611	1677	1933	1642	1250
Health (Medical) Services	17	187	1427	1523	*	*	*	104	424	1684	1530	2083	1667	1300
Manufacturing &/or Industrial Oprs.	45	313	1957	2047	2375	1975	1500	244	945	1982	2027	2350	2000	1550
Mathematics/Statistics	21	167	1827	1840	2158	1875	1417	134	410	1899	1870	2193	1916	1625
Merchandising/Sales Promotion	100	663	1461	1422	1900	1433	1208	373	1550	1417	1412	1750	1410	1085
Personnel/Employee Relations	20	67	1635	1564	1947	1698	1250	54	197	1520	1509	1875	1520	1000
Research—Non-Scientific	9	177	1461	1744	*	*	*	26	296	1618	1746	2300	1542	1000
Research—Scientific	39	256	1982	1907	2375	2083	1333	165	729	1992	1949	2350	2125	1500
Rotational Training—Non-Technical	95	291	1385	1439	1650	1415	1125	251	650	1390	1418	1666	1375	1125
Rotational Training—Technical	10	84	1976	2000	*	*	*	98	285	2088	2070	2350	2179	1724
Sales—Non-Technical Degree	180	605	1548	1544	1836	1542	1290	509	1540	1526	1525	1800	1542	1200
Sales—Technical/Scientific Degree	21	156	2033	1941	2250	2083	1794	55	289	2041	1957	2292	2083	1666
Totals	3562	14428						13335	42393					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.

MCPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	17	90	$1910	$1962	*	*	*	71	598	$1870	$1933	$2080	$1916	$1600
MBA (Non-Technical Undergraduate)	408	744	2449	2413	$2983	$2417	$1835	944	1933	2453	2375	3000	2416	1800
MBA (Technical Undergraduate)	88	168	2568	2546	3000	2583	2166	246	472	2575	2541	3083	2583	2100
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	11	79	2395	2302	*	*	*	73	249	2158	2279	2700	2083	1750
Industrial Mgmt. (incl. Industrial Admin.)	5	7	2158	2092	*	*	*	43	53	2278	2223	2708	2290	1858
Administration (incl. Public, Hospital, etc.)	1	28	2041	2012	*	*	*	2	41	1916	1929	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	22	958	1688	*	*	*	7	47	1452	1561	*	*	*
Social Sciences	+	38	+	1628				9	90	1918	1648	*	*	*
ENGINEERING														
Chemical	19	85	2553	2544	*	*	*	69	240	2518	2557	2667	2505	2325
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	13	34	2044	2127	*	*	*	51	137	2161	2227	2450	2125	1850
Electrical (incl. Computer Engrg.)	67	260	2649	2617	2838	2650	2425	277	838	2597	2584	2775	2600	2400
Industrial	3	15	2471	2529	*	*	*	36	101	2486	2504	2691	2538	2167
Mechanical	49	140	2555	2525	2750	2588	2350	141	478	2536	2524	2725	2558	2330
Nuclear (incl. Engrg. Physics)	+	+	+	+				7	32	2512	2471	*	*	*
SCIENCES														
Chemistry	4	14	1914	2085	*	*	*	10	54	2036	2228	*	*	*
Computer Science	47	148	2558	2507	2900	2590	2322	167	470	2557	2505	2858	2583	2300
Geology & Related Geological Sciences	1	6	2500	2320	*	*	*	12	61	2549	2440	*	*	*
Mathematics	+	20	+	2517				30	78	2324	2397	2650	2404	1833
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	4	13	2452	2565	*	*	*	22	62	2434	2480	2650	2450	2175
Totals	738	1911						2217	6034					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

MCPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	109	282	$2631	$2733	$3000	$2583	$2208	344	730	$2683	$2694	$3167	$2685	$2083
MBA - Tech Undergraduate	48	82	2571	2668	2983	2621	2083	125	207	2739	2778	3292	2750	2230
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	109	368	2696	2760	3333	2667	2225	364	880	2748	2768	3250	2833	2208
MBA - Tech Undergraduate	61	130	2838	2891	3416	2833	2360	161	293	2917	2896	3500	2916	2375
Over 4 years														
MBA - Non-Tech Undergraduate	98	278	2676	2943	3333	2666	2042	271	615	2705	2818	3308	2700	2083
MBA - Tech Undergraduate	46	89	2966	3043	3500	2992	2333	78	154	2993	3004	3750	3000	2333
Totals	471	1229						1343	2879					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	24	56	$3298	$3156	$3417	$3300	$3200	78	163	$3279	$3239	$3500	$3296	$3100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	3375	3057	*	*	*	5	21	2997	3108	*	*	*
Electrical (incl. Computer Engrg.)	7	35	3611	3558	*	*	*	42	133	3403	3430	3833	3485	2850
Mechanical	3	14	3306	3157	*	*	*	15	43	3441	3199	*	*	*
SCIENCES														
Chemistry	27	99	2998	2947	3167	2960	2900	135	282	2937	2960	3133	2925	2792
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	5	14	2871	3187	*	*	*	9	38	2990	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	2	12	3174	3287	*	*	*	7	31	3277	3212	*	*	*
Physics	5	17	3244	3250	*	*	*	33	62	3236	3201	3640	3250	3000
Totals	74	254						324	773					

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[1] Years of previous full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1637 296 1835 1550	1539 18	1565 13	1643 21 1835 1500	1586 7	1333 1
BUSINESS - GENERAL	1639 10	1523 110 1833 1200	1403 108 1668 1200	1735 53 2145 1400	1711 16	1368 2
MARKETING/DISTRIBUTN	1625 1	1350 9	1442 107 1666 1230	1586 19	1780 6	2085 2
HUMANITIES		1052 3	1173 23 1542 693	2112 2		
ECONOMICS	1525 2	1363 12	1496 10	1708 1	1667 1	1729 2
OTHR SOCIAL SCIENCES		1539 3	1294 9	1167 2	2083 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2252 52 2426 2100	2379 2	
CHEMICAL				2231 19	2259 6	
CIVIL -CNSTR/SAN/TRP				2280 2	2010 6	1818 32 2000 1590
ELECTRICAL -COMPTR				2261 657 2408 2123	2270 36 2400 2047	2225 1
GEOLOGICAL						
INDUSTRIAL	1806 7	1150 1	1936 3	2164 40 2333 1883	2255 19	1950 1
MECHANICAL			1954 3	2212 144 2404 2040	2273 98 2425 2000	2143 6
METALLURGICAL				2234 20 2348 2125	2264 12	
MINING						
NUCLEAR -ENGRG PHYS				2345 6		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2202 5		

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     AVERAGE MONTHLY SALARY OFFERS   JULY     1984 MCPA  REGIONAL INTERIM REPORT NUMBER 5
     -----------------------------
     BY CURRICULUM & EMPLOYER        INTERIM    PERIOD   5/5/84 THROUGH 6/8/84          PART 1 - PAGE  3
     ------------------------

CURRICULUM               ACCTG-PUBLIC  BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
----------------------------------------------------------------------------------------------------------------
AGRICULTURL SCIENCES   /              /              /             /              /              /                /
                       /              /              /             /              /              /                /
                       /              /              /             /              /              /                /

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BIOLOGICAL SCIENCES    /              /              /             /              /              /                /
                       /              /              /             /              /              /                /
                       /              /              /             /              /              /                /

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CHEMISTRY              /              /              /  1500     1 /  2000     1  /              /                /
                       /              /              /             /              /              /                /
                       /              /              /             /              /              /                /

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COMPUTER SCIENCE       /  1871     4  /  1669    21  /  1761    10 /  2098   146  /  2168    12  /                /
                       /              /  1890        /             /  2275        /              /                /
                       /              /  1458        /             /  1933        /              /                /

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HEALTH (MED) PROFSNS   /              /              /  1300     1 /              /              /                /
                       /              /              /             /              /              /                /
                       /              /              /             /              /              /                /

----------------------------------------------------------------------------------------------------------------
MATHEMATICS            /  1917     1  /  1788    16  /  1083     1 /  2173    10  /              /                /
                       /              /              /             /              /              /                /
                       /              /              /             /              /              /                /

----------------------------------------------------------------------------------------------------------------
OTHR PHYSCL/EARTH SC   /              /              /             /  2199     3  /              /                /
                       /              /              /             /              /              /                /
                       /              /              /             /              /              /                /

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AVERAGE MONTHLY SALARY OFFERS   JULY   1984 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1711	6	1250	1	1618	8	1671	6	1529	4	1641	6
BUSINESS - GENERAL	1837 2250 1585	33	1637	9	1627 1835 1415	27	1693	17	1790	6	1400	1
MARKETING/DISTRIBUTN	1650	14	1457	12	1659 2000 1200	20	1742	11	1508	5	1900	1
HUMANITIES	1610	4					1750	2	1450	1		
ECONOMICS	1766	1	800	1	2250	1			1367	2		
OTHR SOCIAL SCIENCES	1668	2	720	1	1628	3						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2279 92 2416 2083	2353 14	2272 9	2290 5	1925 3	2351 25 2525 2175
CIVIL -CNSTR/SAN/TRP		1834 4			1862 5	1851 3
ELECTRICAL -COMPTR	2275 21 2467 2200	2250 130 2350 2120	2200 1	2306 4	2177 16	2317 3
GEOLOGICAL		1900 1				2182 4
INDUSTRIAL	2209 9	2221 7	2169 4	2140 5	2079 11	2167 3
MECHANICAL	2227 26 2350 2100	2236 41 2375 2083	2145 11	2294 13	2121 40 2275 2000	2308 11
METALLURGICAL	1979 5	2300 2		2150 1	2146 22 2275 2000	2479 2
MINING					2000 1	
NUCLEAR -ENGRG PHYS		2293 4				
PETROLEUM -NATL GAS						2422 15
ENGINEERING TECH	1996 2	2129 3		1700 1	2007 2	2141 1

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1865	3					1650	2				
BIOLOGICAL SCIENCES							1920	1				
CHEMISTRY	1827	7			1750	1			1920	1		
COMPUTER SCIENCE	2020	12	2143 2333 1900	38	1972	3	1916	8	2000	1	1957	6
HEALTH (MED) PROFSNS	1541	1										
MATHEMATICS			2088	2								
OTHR PHYSCL/EARTH SC	2225	1	2259	2								

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1472	15	1319	2	1495	8		
BUSINESS - GENERAL			1665	1	1798	5	1580	2	800	1	1046	2
MARKETING/DISTRIBUTN	1610	1	1700	1	1540	6			1625	1		
HUMANITIES	1142	5	1525	2	1482	1	1501	3	958	1	1062	1
ECONOMICS	1667	1			1683	2					1333	1
OTHR SOCIAL SCIENCES	1542	1					1451	2	1124	4	792	3

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1442	1				
CHEMICAL	2325	3	2300	1	2232	5	1942	2				
CIVIL -CNSTR/SAN/TRP	1856 2140 1720	28			2027	10	1748	4	1653	15		
ELECTRICAL -COMPTR	2226 2350 1950	22	2233	3	2256 2475 2058	53	1800 2125 1491	36	2810	1		
GEOLOGICAL							1750	2	1528	1		
INDUSTRIAL	2016	3	2300	1	2178	9	1911	4			2000	1
MECHANICAL	2233	12	2219	5	2227 2450 1935	24	1705	11			2000	1
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS					2234	4	1449	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH	1540	1			2206	2						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES					754 1	1309 6
CHEMISTRY						1258 2
COMPUTER SCIENCE	2162 20 2375 2000	2011 2	1957 10	1330 8		1767 5
HEALTH (MED) PROFSNS					1365 6	1338 4
MATHEMATICS	1988 2		1983 2	1794 1		1188 2
OTHR PHYSCL/EARTH SC	2125 1			1417 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2169 64 2500 1833	2582 108 3333 1916	2180 20 2400 1835	2399 70 2709 2100	2583 38 3000 2250	
MBA - TECHNICAL	2653 6	2687 4	2333 3	2485 22 2850 2084	2822 13	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2744 19	2625 2	2714 28 3000 2167	2426 5	2189 3	2299 9
MBA - TECHNICAL	2758 5	2431 6	2627 11	2692 2	2583 1	2406 10

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2403 14	2750 4	2349 12	1748 1	1741 2	2316 9
MBA - TECHNICAL	2875 1	2500 1	2460 1			1917 2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1619 1708 1541	1760	1455 1750 1250	61	1550 1917 1200	72	1691 1958 1500	58	1720 2000 1450	23	1349	6
BUSINESS - GENERAL	1694 1875 1583	42	1494 1833 1200	274	1376 1665 1085	393	1716 2145 1400	112	1654 1975 1200	31	1537	11
MARKETING/DISTRIBUTN	1646	2	1490 1760 1166	29	1421 1700 1166	291	1639 2083 1416	46	1671 2083 1250	25	1697	11
HUMANITIES			1212	6	1254 1583 750	64	1671	8	1969	2	1417	1
ECONOMICS	1525	2	1311 1665 900	33	1510	17	1473	6	1667	1	1729	2
OTHR SOCIAL SCIENCES			1273	10	1344 1666 1000	40	1350	3	1581	6		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2239 2426 2080	171	2339	6		
CHEMICAL							2218 2350 2050	56	2289	17	2190	2
CIVIL -CNSTR/SAN/TRP	2250	1					2101	12	2089	11	1867 2140 1625	85
ELECTRICAL -COMPTR	2142	6			2274	3	2251 2400 2083	2387	2287 2411 2125	179	2249	6
GEOLOGICAL												
INDUSTRIAL	1942 2158 1750	36	1408	2	1882	5	2163 2333 1925	155	2225 2445 1850	71	2089	10
MECHANICAL					1954	3	2216 2375 2055	574	2275 2447 2000	326	2122 2300 1895	30
METALLURGICAL							2237 2358 2100	44	2284 2442 2100	45	1990	1
MINING												
NUCLEAR -ENGRG PHYS							2286 2395 2170	22				
PETROLEUM -NATL GAS												
ENGINEERING TECH					1833	2	2149 2295 1900	49	2503	12	1163	2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	1500 1	1430 3	1513 4			1500 1
BIOLOGICAL SCIENCES			1600 1	1892 1	1500 1	
CHEMISTRY			1500 1	1861 7		
COMPUTER SCIENCE	1837 27 2108 1625	1663 56 1890 1458	1746 30 2100 1417	2108 567 2300 1930	2116 41 2358 1925	1825 3
HEALTH (MED) PROFSNS			1977 5			
MATHEMATICS	1903 3	1902 98 2168 1667	1389 3	2131 21 2381 2000	2296 3	
OTHR PHYSCL/EARTH SC	1540 1	1303 3	942 2	2276 7		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1820	43	1742	22	1693	70	1675	22	1480	12	1739	78
	2000		2100		1875		1800				1916	
	1583		1250		1500		1500				1625	
BUSINESS - GENERAL	1792	131	1726	44	1690	116	1663	45	1773	23	1883	22
	2050		1935		2000		1900		2016		2167	
	1500		1335		1300		1475		1400		1600	
MARKETING/DISTRIBUTN	1640	37	1496	27	1618	52	1633	32	1593	[illegible]	1699	6
	1917		1665		2000		1900					
	1400		1250		1170		1333					
HUMANITIES	1679	5	1689	2			1750	2	1450	1		
ECONOMICS	1511	3	1380	5	2250	1	1600	1	1367	2	833	1
OTHR SOCIAL SCIENCES	1668	2	1101	3	1537	7			1625	1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL	2000	1	2284	2								
CHEMICAL	2292 2425 2125	358	2317 2445 2083	23	2332 2375 2230	41	2307 2450 2083	38	2083	19	2402 2525 2250	91
CIVIL -CNSTR/SAN/TRP	2240	5	1931	6	2249	2	2300	1	1978	18	2064	11
ELECTRICAL -COMPTR	2285 2426 2150	99	2247 2375 2100	308	2262	11	2238 2325 2195	34	2182 2300 2058	47	2412	19
GEOLOGICAL			1900	1							2175	11
INDUSTRIAL	2213 2325 2033	43	2140 2300 1950	35	2125	17	2120	16	2128 2300 2000	35	2080	5
MECHANICAL	2228 2350 2100	148	2216 2333 2085	150	2204 2333 2000	37	2255 2425 2100	39	2175 2300 2050	128	2324 2480 2100	62
METALLURGICAL	2096	11	2217	7			2150	1	2190 2300 2058	61	2418	6
MINING									2000	1	2349	3
NUCLEAR -ENGRG PHYS	2233	1	2317	6								
PETROLEUM -NATL GAS											2536 2800 2300	29
ENGINEERING TECH	1897	15	1917	7	1944	6	1700	1	2079	11	2246	2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1577	5			1543	7	1550	3				
BIOLOGICAL SCIENCES	1125	1					1920	1				
CHEMISTRY	1818 2083 1600	45	2316	1	1750	2	1730	3	1885	2	1870	5
COMPUTER SCIENCE	2046 2250 1875	76	2109 2325 1850	73	1912	14	1809 2000 1667	26	2090	15	2038 2208 1900	51
HEALTH (MED) PROFSNS	1854	2										
MATHEMATICS	1988	2	2086	3	1875	1			1950	1		
OTHR PHYSCL/EARTH SC	2225	1	2259	2							2300	2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1678	4	1620	6	1532 1667 1083	28	1372	13	1496	14	1346	9
BUSINESS - GENERAL	1678	6	1416	9	1773 2185 1335	22	1354 1600 1100	20	1324	6	1288	4
MARKETING/DISTRIBUTN	1428	4	1638	4	1576 2000 1041	24	1367	4	1153	3	1297	5
HUMANITIES	1216	6	1525	2	1836	4	1501	3	979	2	1187	7
ECONOMICS	1450	3			1683	2	1500	1			1352	2
OTHR SOCIAL SCIENCES	1403	3			2500	1	1418	7	1273	11	1197 1458 775	21

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL	2119	2	2125	1	2065	1	1765	7	1675	1	1400	1
CHEMICAL	2286	7	2268 2300 2230	25	2307	11	1846	7	1611	1		
CIVIL -CNSTR/SAN/TRP	2010 2300 1720	80			2053	18	1747	12	1677 1800 1600	69		
ELECTRICAL -COMPTR	2290 2500 2160	71	2234	6	2249 2458 2115	180	1791 2190 1448	108	2725	3	2285	3
GEOLOGICAL							1750	2	1564	2		
INDUSTRIAL	2056	15	2163	2	2198	14	1846	10	1500	1	2021	4
MECHANICAL	2205 2370 2000	38	2192 2283 2125	24	2196 2340 2050	97	1707 1865 1449	36	2060	2	2108	4
METALLURGICAL	2291	1			2380	1	1738	3				
MINING									1500	1		
NUCLEAR -ENGRG PHYS	2221	2			2250	10	1449	1				
PETROLEUM -NATL GAS					1916	1						
ENGINEERING TECH	1645	2			2134	10	2043	5			1563	2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 MCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES							1114	1				
BIOLOGICAL SCIENCES	1833	1							1178	4	1257	8
CHEMISTRY	1500	1	1610	2	2050	1					1186	3
COMPUTER SCIENCE	2045 2308 1500	63	1936	9	2068 2308 1835	43	1764 2083 1380	26	1609	6	1558	15
HEALTH (MED) PROFSNS							1380	1	1388	8	1750 2083 1500	75
MATHEMATICS	2080	7	2050	1	1983	2	1472	5			1188	2
OTHR PHYSCL/EARTH SC	1792	2					1508	4			1201	2

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY     1984 MCPA  REGIONAL INTERIM REPORT NUMBER 5
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84
-----------------------------------------------------------------------------------------------------------
CURRICULUM                    ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG     AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
-----------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL         /  2092    164  /  2668    293  /  2194      54  /  2375    112  /  2588     46  /  1875       2   /
                            /  2416         /  3625         /  2833          /  2709         /  2980         /                 /
                            /  1750         /  1900         /  1555          /  2065         /  2166         /                 /

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MBA - TECHNICAL             /  2399     38  /  2699     42  /  2358       8  /  2534     42  /  2793     19  /  2083       1   /
                            /  3041         /  3333         /                /  2917         /               /                 /
                            /  2100         /  2210         /                /  2100         /               /                 /
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84
-----------------------------------------------------------------------------------------------------------
CURRICULUM                    CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER     METALS/PRODS   PETRO/ALLIED
-----------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL         /  2641     39  /  2364     12  /  2774      88  /  2191     19  /  2063      7  /  2184      21   /
                            /  3000         /               /  3042          /               /               /  2500           /
                            /  2035         /               /  2291          /               /               /  1800           /
-----------------------------------------------------------------------------------------------------------

MBA - TECHNICAL             /  2675     18  /  2553     11  /  2697      17  /  2475      8  /  2542      2  /  2533      18   /
                            /               /               /                /               /               /                 /
                            /               /               /                /               /               /                 /
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84
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CURRICULUM                    RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL    GOVT-LCL/STATE NON-PROFIT ORG
-----------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL         /  2571     37  /  2767      5  /  2300      25  /  1584      2  /  1746      5  /  2165      13   /
                            /  3333         /               /  2917          /               /               /                 /
                            /  1800         /               /  1833          /               /               /                 /
-----------------------------------------------------------------------------------------------------------

MBA - TECHNICAL             /  2718     13  /  2500      1  /  2462       5  /               /  1900      1  /  1917       2   /
                            /               /               /                /               /               /                 /
                            /               /               /                /               /               /                 /
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A 3940-1.5. 4/12/84

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1984

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 7 through February 3) and cumulatively (September 1 through February 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

RMCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	119	832	$1609	$1624	$1750	$1625	$1416	380	2402	$1600	$1618	$1750	$1600	$1416
Business—General (incl Mgmt)	27	264	1637	1495	2100	1525	1230	237	1072	1483	1496	2000	1417	1125
Marketing & Distribution	18	100	1414	1492	*	*	*	84	481	1415	1468	1700	1400	1108
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	36	1166	1275	*	*	*	41	127	1414	1346	1800	1400	1000
Economics[2]	+	13	+	1508				8	67	1357	1410	*	*	*
Other Social Sciences	3	58	1330	1348	*	*	*	75	223	1349	1328	1833	1283	1000
ENGINEERING														
Aeronautical	5	40	2131	2218	*	*	*	10	116	2087	2136	*	*	*
Chemical	22	149	2266	2274	2450	2255	2125	59	347	2151	2240	2425	2250	1700
Civil (incl Construction, Sanitary, & Transportation Engrg)	17	149	1718	1844	*	*	*	60	357	1788	1887	2214	1793	1450
Electrical (incl Computer Engrg)	212	759	2141	2178	2325	2182	1833	484	2219	2133	2163	2334	2185	1799
Geological	2	3	1667	1644	*	*	*	6	13	1890	1953	*	*	*
Industrial	11	94	2048	2114	*	*	*	27	236	2038	2096	2300	2081	1793
Mechanical	59	430	2139	2195	2347	2166	1856	170	1123	2107	2161	2305	2150	1800
Metallurgical (incl Metallurgy & Ceramic Engrg)	2	24	1842	2192	*	*	*	3	64	1978	2178	*	*	*
Mining	2	4	1892	1842	*	*	*	9	19	2166	1877	*	*	*
Nuclear (incl Engrg Physics)	+	3	+	2328				2	17	2126	2196	*	*	*
Petroleum	10	51	2703	2617	*	*	*	21	138	2454	2544	2850	2650	1775
Engineering Technology	18	95	2050	2086	*	*	*	129	280	2090	2066	2275	2100	1850
SCIENCES														
Agricultural Sciences	1	50	1100	1337	*	*	*	23	105	1490	1408	1770	1500	1200
Biological Sciences	+	8	+	1414				5	25	1323	1437	*	*	*
Chemistry	1	15	1758	1586	*	*	*	6	40	1884	1708	*	*	*
Computer Science	26	271	2094	2020	2296	2083	1866	118	753	2058	1994	2291	2064	1866
Health (Medical) Professions	+	75	+	1784				9	140	1414	1581	*	*	*
Mathematics	6	20	2141	2014	*	*	*	18	61	2077	1910	*	*	*
Other Physical & Earth Sciences	1	19	2058	1826	*	*	*	12	66	2036	1789	*	*	*
Totals	564	3562						1996	10491					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	119	845	$1608	$1621	$1750	$1625	$1416	376	2400	$1602	$1616	$1750	$1600	$1416
Business Administration	10	133	1530	1466	*	*	*	90	502	1547	1488	2000	1500	1200
Communications	+	22	+	1442				17	68	1495	1471	*	*	*
Community & Service Orgs. Work	+	16	+	1320				24	62	1444	1373	2000	1330	1100
EDP-Programming/Systems	35	303	2078	2010	2296	2080	1861	146	846	2061	1987	2260	2082	1861
Engineering	352	1713	2137	2169	2350	2167	1800	878	4556	2107	2151	2350	2166	1794
Farm & Natural Resources Mgmt.	+	17	+	1276				5	32	1339	1309	*	*	*
Finance & Economics	1	26	1790	1512	*	*	*	67	227	1432	1519	1800	1395	1120
Health (Medical) Services	+	81	+	1719				15	156	1425	1543	*	*	*
Manufacturing &/or Industrial Oprs.	4	46	1779	1938	*	*	*	86	242	2023	1997	2270	2055	1650
Mathematics/Statistics	6	16	2148	1883	*	*	*	13	53	2026	1822	*	*	*
Merchandising/Sales Promotion	16	101	1367	1347	*	*	*	107	433	1353	1375	1667	1300	1108
Personnel/Employee Relations	2	23	1296	1454	*	*	*	9	57	1274	1408	*	*	*
Research—Non-Scientific	2	24	1308	1937	*	*	*	8	54	1235	1737	*	*	*
Research—Scientific	3	53	1953	1801	*	*	*	21	162	1939	1884	2350	1947	1350
Rotational Training—Non-Technical	7	28	1239	1243	*	*	*	41	159	1274	1355	1458	1275	1000
Rotational Training—Technical	1	23	1900	2046	*	*	*	12	77	1899	2052	*	*	*
Sales—Non-Technical Degree	6	77	1601	1496	*	*	*	75	363	1459	1472	1845	1300	1000
Sales—Technical/Scientific Degree	+	15	+	1820				6	42	2013	1774	*	*	*
Totals	564	3562						1996	10491					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	17	46	$1882	$1967	*	*	*	128	273	$1871	$1932	$2150	$1833	$1625
MBA (Non-Technical Undergraduate)	1	59	1308	1986	*	*	*	39	307	1916	1998	2350	1875	1583
MBA (Technical Undergraduate)	2	12	2458	2411	*	*	*	7	47	2325	2212	*	*	*
MS Business (incl. Mgmt., Mktg., Finance, etc.)	+	40	+	2028				15	74	2056	2028	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	8	+	2175				+	16	+	2084			
Administration (incl. Public, Hospital, etc.)	2	2	2150	2150	*	*	*	9	12	1872	1768	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1542				5	12	1550	1360	*	*	*
Social Sciences	+	7	+	1818				11	30	1797	1624	*	*	*
ENGINEERING														
Chemical	1	21	2950	2545	*	*	*	7	45	2394	2468	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	15	2556	2474	*	*	*	16	46	2232	2264	*	*	*
Electrical (incl. Computer Engrg.)	15	78	2503	2564	*	*	*	44	176	2411	2509	2644	2449	2090
Industrial	+	12	+	2491				3	34	2625	2466	*	*	*
Mechanical	16	56	2516	2503	*	*	*	40	113	2476	2481	2680	2500	2300
Nuclear (incl. Engrg. Physics)	+	4	+	2494				+	6	+	2488			
SCIENCES														
Chemistry	+	6	+	1967				4	14	2083	2075	*	*	*
Computer Science	4	39	2485	2449	*	*	*	16	97	2581	2435	*	*	*
Geology & Related Geological Sciences	4	7	2138	2289	*	*	*	10	17	2258	2296	*	*	*
Mathematics	+	3	+	2147				2	7	2040	2054	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	4	2500	2504	*	*	*	2	17	2475	2461	*	*	*
Totals	64	421						358	1343					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates--Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	4	18	$1748	$2088	*	*	*	9	70	$2027	$2192	*	*	*
MBA - Tech Undergraduate	+	2	+	2187				3	10	2861	2379	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	22	+	2264				5	43	2126	2291	*	*	*
MBA - Tech Undergraduate	+	2	+	2375				+	10	+	2380			
Over 4 years														
MBA - Non-Tech Undergraduate	+	23	+	2619				1	54	1666	2499	*	*	*
MBA - Tech Undergraduate	+	3	+	2667				+	3	+	2667			
Totals	4	70						18	190					

DOCTORAL DEGREE CANDIDATES

GRADUATE PROGRAM	Interim Regional	Interim National	Interim Avg Regional	Interim Avg National	90th	50th	10th	Cumulative Regional	Cumulative National	Cumulative Avg Regional	Cumulative Avg National	90th	50th	10th
ENGINEERING														
Chemical	+	9	+	$3124				8	20	$3236	$3168	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3200				+	3	+	2936			
Electrical (incl. Computer Engrg.)	+	10	+	3377				3	29	2298	3209	*	*	*
Mechanical	+	2	+	2396				+	6	+	3097			
SCIENCES														
Chemistry	+	8	+	2798				1	27	2122	2828	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+	+					+	5	+	3291			
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	+	+					+	1	+	3467			
Physics	+	1	+	3333				2	10	2592	2823	*	*	*
Totals	+	31						14	101					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers.

+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1603 101 1708 1500	1416 1	1392 2	1625 1	1500 1	
BUSINESS - GENERAL	1708 2	1438 2	1321 11	1963 9		
MARKETING/DISTRIBUTN		1400 1	1322 9	1500 1	1800 2	
HUMANITIES	1166 1		1166 1			
ECONOMICS						
OTHR SOCIAL SCIENCES			1283 2			

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/7/84 THROUGH 2/3/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2133 4		
CHEMICAL				2318 4	2230 1	2350 1
CIVIL -CNSTR/SAN/TRP				1837 4		1678 3
ELECTRICAL -COMPTR				2187 130 2325 2048	2164 4	2190 1
GEOLOGICAL						
INDUSTRIAL	1833 1			2140 5		
MECHANICAL			1900 1	2135 24 2318 2000	2343 4	2095 3
METALLURGICAL				2100 1		
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2050 18		

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		2200 1	2200 1	2083 23 2296 1866		
HEALTH (MED) PROFSNS						
MATHEMATICS				2125 2		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 1/7/84 THROUGH 2/3/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1625	1	1666	1			1854	4	1453	3	1850	2
BUSINESS - GENERAL					1916	1					2000	1
MARKETING/DISTRIBUTN	1413	2	1628	1	1600	1	1000	1				
HUMANITIES												
ECONOMICS												
OTHR SOCIAL SCIENCES												

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2286 7		2250 2		1415 1	2363 4
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2263 2	2118 25 2308 1833	2163 2			2400 1
GEOLOGICAL						2333 1
INDUSTRIAL		2163 2		1800 1		
MECHANICAL	2242 6	2252 5	2081 4		2050 1	2375 3
METALLURGICAL					1583 1	
MINING					1892 2	
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2703 10
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1100 1			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE						2125 1
HEALTH (MED) PROFSNS						
MATHEMATICS		2198 3				
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1833 1		1663 1	
BUSINESS - GENERAL			1800 1			
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES				1425 1		

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 1/7/84 THROUGH 2/3/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2125 1					
CHEMICAL	2313 2					
CIVIL -CNSTR/SAN/TRP	1666 1			1796 5	1542 4	
ELECTRICAL -COMPTR	2110 6		2271 9	1863 29 2246 1616	2458 3	
GEOLOGICAL					1000 1	
INDUSTRIAL				1937 2		
MECHANICAL			2066 4	1737 4		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	1758 1					
COMPUTER SCIENCE						
HEALTH (MED) PROFSNS						
MATHEMATICS			2000 1			
OTHR PHYSCL/EARTH SC			2058 1			

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   FEBRUARY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 1
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    INTERIM    PERIOD   1/7/84 THROUGH 2/3/84
------------------------------------------------------------------------------------------------------------------
CURRICULUM               ACCTG-PUBLIC   BANK-FINANCE  MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /              / 1308     1   /              /              /               /
                       /              /              /              /              /              /               /
                       /              /              /              /              /              /               /

------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /  2458     2  /              /              /              /              /               /
                       /              /              /              /              /              /               /
                       /              /              /              /              /              /               /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    INTERIM    PERIOD   1/7/84 THROUGH 2/3/84
------------------------------------------------------------------------------------------------------------------
CURRICULUM               CHEMCLS-DRUG   ELECTRL MAC   FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /              /              /              /              /               /
                       /              /              /              /              /              /               /
                       /              /              /              /              /              /               /

------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /              /              /              /              /               /
                       /              /              /              /              /              /               /
                       /              /              /              /              /              /               /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    INTERIM    PERIOD   1/7/84 THROUGH 2/3/84
------------------------------------------------------------------------------------------------------------------
CURRICULUM               RESRCH/CONSLT  TIRE-RUBBER   UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /              /              /              /              /               /
                       /              /              /              /              /              /               /
                       /              /              /              /              /              /               /

------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /              /              /              /              /               /
                       /              /              /              /              /              /               /
                       /              /              /              /              /              /               /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1984

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 4 through March 2) and cumulatively (September 1 through March 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

RMCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	98	1052	$1639	$1630	$1792	$1629	$1483	478	3454	$1608	$1622	$1750	$1625	$1416
Business—General (incl Mgmt)	26	313	1402	1532	1775	1283	1225	263	1385	1475	1504	2000	1416	1125
Marketing & Distribution	13	113	1474	1464	*	*	*	97	594	1423	1468	1700	1400	1150
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	26	+	1304				41	153	1414	1339	1800	1400	1000
Economics[2]	+	20	+	1554				8	87	1357	1443	*	*	*
Other Social Sciences	7	44	1139	1217	*	*	*	82	267	1331	1310	1800	1263	1000
ENGINEERING														
Aeronautical	+	26	+	2054				10	142	2087	2121	*	*	*
Chemical	19	282	2314	2314	*	*	*	78	629	2191	2273	2425	2250	1794
Civil (incl Construction. Sanitary, & Transportation Engrg)	13	58	1780	1855	*	*	*	73	415	1786	1883	2215	1792	1450
Electrical (incl Computer Engrg)	80	834	2154	2206	2410	2193	1794	564	3053	2136	2175	2350	2188	1794
Geological	1	13	2400	2022	*	*	*	7	26	1963	1988	*	*	*
Industrial	14	104	2123	2126	*	*	*	41	340	2067	2105	2325	2083	1794
Mechanical	54	519	2214	2198	2400	2231	2000	224	1642	2133	2173	2333	2198	1834
Metallurgical (incl Metallurgy & Ceramic Engrg)	3	29	2258	2238	*	*	*	6	93	2118	2197	*	*	*
Mining	+	3	+	2391				9	22	2166	1947	*	*	*
Nuclear (incl Engrg Physics)	+	9	+	2248				2	26	2126	2214	*	*	*
Petroleum	6	41	2224	2474	*	*	*	27	179	2403	2528	2850	2650	1530
Engineering Technology	14	59	2002	2037	*	*	*	143	339	2081	2061	2270	2100	1840
SCIENCES														
Agricultural Sciences	+	16	+	1366				23	121	1490	1402	1770	1500	1200
Biological Sciences	+	5	+	1140				5	30	1323	1388	*	*	*
Chemistry	1	8	1758	2029	*	*	*	7	48	1866	1761	*	*	*
Computer Science	22	384	2138	2024	2250	2126	2010	140	1137	2070	2004	2270	2083	1900
Health (Medical) Professions	+	22	+	1693				9	162	1414	1596	*	*	*
Mathematics	+	31	+	1958				18	92	2077	1926	*	*	*
Other Physical & Earth Sciences	4	8	2140	2032	*	*	*	16	74	2062	1816	*	*	*
Totals	375	4019						2371	14510					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	96	1055	$1650	$1627	$1792	$1642	$1496	472	3455	$1612	$1619	$1750	$1625	$1421
Business Administration	7	152	1401	1534	*	*	*	97	654	1537	1499	2000	1500	1166
Communications	+	17	+	1693				17	85	1495	1516	*	*	*
Community & Service Orgs. Work	+	10	+	1154				24	72	1444	1343	2000	1330	1100
EDP-Programming/Systems	23	395	2118	2017	2250	2117	2000	169	1241	2069	1996	2260	2083	1866
Engineering	193	1844	2155	2210	2410	2200	1794	1071	6400	2116	2168	2366	2167	1794
Farm & Natural Resources Mgmt.	+	6	+	1546				5	38	1339	1347	*	*	*
Finance & Economics	7	76	1319	1536	*	*	*	74	303	1422	1523	1800	1379	1114
Health (Medical) Services	+	28	+	1545				15	184	1425	1543	*	*	*
Manufacturing &/or Industrial Oprs.	7	82	1998	1973	*	*	*	93	324	2021	1991	2270	2080	1500
Mathematics/Statistics	+	21	+	1899				13	74	2026	1844	*	*	*
Merchandising/Sales Promotion	23	88	1425	1365	1825	1283	1283 †	130	521	1365	1373	1667	1291	1125
Personnel/Employee Relations	1	29	1250	1502	*	*	*	10	86	1272	1440	*	*	*
Research—Non-Scientific	+	13	+	1623				8	67	1235	1715	*	*	*
Research—Scientific	7	44	2071	2032	*	*	*	28	206	1972	1916	2350	2028	1350
Rotational Training—Non-Technical	3	36	1311	1491	*	*	*	44	195	1277	1380	1500	1271	1000
Rotational Training—Technical	3	20	2033	2122	*	*	*	15	97	1926	2066	*	*	*
Sales—Non-Technical Degree	5	95	1220	1572	*	*	*	80	458	1444	1493	1833	1459	1000
Sales—Technical/Scientific Degree	+	8	+	2080				6	50	2013	1823	*	*	*
Totals	375	4019						2371	14510					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

† Due to a clustering of offers at $1,283, the 50th and 10th percentiles are the same

RMCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
GRADUATE PROGRAM	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	41	$2083	$1876	*	*	*	129	314	$1873	$1924	$2150	$1833	$1625
MBA (Non-Technical Undergraduate)	4	142	1667	2370	*	*	*	43	449	1893	2116	2333	1833	1583
MBA (Technical Undergraduate)	+	42	+	2682				7	89	2325	2434	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc)	+	13	+	2054				15	87	2056	2032	*	*	*
Industrial Mgmt. (incl Industrial Admin)	+	2	+	2250				+	18	+	2102			
Administration (incl Public, Hospital, etc)	+	+	+	+				9	12	1872	1768	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1250				5	14	1550	1344	*	*	*
Social Sciences	+	3	+	1308				11	33	1797	1595	*	*	*
ENGINEERING														
Chemical	1	33	2525	2548	*	*	*	8	78	2410	2502	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	8	+	2175				16	54	2232	2251	*	*	*
Electrical (incl Computer Engrg)	14	91	2537	2592	*	*	*	58	267	2441	2537	2750	2458	2200
Industrial	+	11	+	2457				3	45	2625	2464	*	*	*
Mechanical	+	73	+	2556				40	186	2476	2510	2680	2500	2300
Nuclear (incl Engrg Physics)	+	5	+	2538				+	11	+	2511			
SCIENCES														
Chemistry	+	7	+	2443				4	21	2083	2198	*	*	*
Computer Science	6	58	2719	2478	*	*	*	22	155	2619	2451	2858	2650	2350
Geology & Related Geological Sciences	1	11	2350	2365	*	*	*	11	28	2266	2323	*	*	*
Mathematics	+	8	+	2518				2	15	2040	2301	*	*	*
Metallurgy (incl Met Engrg, Materials Engrg / Science, & Ceramics)	1	4	2434	2477	*	*	*	3	21	2461	2464	*	*	*
Totals	28	554						386	1897					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	3	43	$1794	$2735	*	*	*	12	113	$1969	$2399	*	*	*
MBA - Tech Undergraduate	+	17	+	2872				3	27	2861	2689	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	44	+	2856				5	87	2126	2577	*	*	*
MBA - Tech Undergraduate	+	11	+	2970				+	21	+	2689			
Over 4 years														
MBA - Non-Tech Undergraduate	+	49	+	2797				1	103	1666	2641	*	*	*
MBA - Tech Undergraduate	+	13	+	2902				+	16	+	2858			
Totals	3	177						21	367					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	11	$3085	$3261	*	*	*	9	31	$3219	$3201	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	3583				+	5	+	3195			
Electrical (incl. Computer Engrg.)	+	13	+	3332				3	42	2298	3247	*	*	*
Mechanical	+	5	+	3240				+	11	+	3162			
SCIENCES														
Chemistry	3	27	2958	2932	*	*	*	4	54	2749	2880	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	4	+	2499				+	9	+	2939			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	3	2900	3330	*	*	*	1	4	2900	3365	*	*	*
Physics	+	5	+	3372				2	15	2592	3006	*	*	*
Totals	5	70						19	171					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1657 76 1750 1550	1205 3		1583 2		
BUSINESS - GENERAL		1362 5	1294 13	1680 5		
MARKETING/DISTRIBUTN		1383 1	1399 6	1664 4		
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES		958 1	1170 6			

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL				2165 3		
CIVIL -CNSTR/SAN/TRP						1574 2
ELECTRICAL -COMPTR				2190 47 2375 2042	2288 2	
GEOLOGICAL						
INDUSTRIAL			2400 1	2049 8		
MECHANICAL				2200 30 2325 2030		2190 2
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2001 10		

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			2000 1	2139 15		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC				2225 1		

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1550 2		1883 2		1691 9
BUSINESS - GENERAL	1500 1					1666 1
MARKETING/DISTRIBUTN			1367 2			
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2324 9	2167 1		2500 1		2380 5
CIVIL -CNSTR/SAN/TRP						2417 1
ELECTRICAL -COMPTR	2265 1	2168 4				2500 1
GEOLOGICAL						2400 1
INDUSTRIAL	2350 1		2250 1			2350 1
MECHANICAL	2245 6	2250 2	1800 1			2299 7
METALLURGICAL					2258 3	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2224 6
ENGINEERING TECH	2050 1					

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		2089 2	2250 1			2208 1
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						2334 2

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING				1427 2	1483 2	
BUSINESS - GENERAL						1250 1
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL						
CIVIL -CNSTR/SAN/TRP	1656 4		1858 3	1792 3		
ELECTRICAL -COMPTR	2273 4		2399 9	1723 12		
GEOLOGICAL						
INDUSTRIAL			2185 1	1794 1		
MECHANICAL	2360 4		2075 1	1791 1		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH	1931 2		2100 1			

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	1758 1					
COMPUTER SCIENCE	2083 1		2240 1			
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC				1666 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   MARCH   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM PERIOD   2/4/84 THROUGH 3/2/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1792 2	1250 1				
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM PERIOD   2/4/84 THROUGH 3/2/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						1833 1
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM PERIOD   2/4/84 THROUGH 3/2/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

A3940-1.5U
4/84

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1984

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
South Dakota School of Mines and Technology
Utah State University
University of Utah

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SCOPE AND NATURE OF THE SURVEY

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ISSN 0196-1004

RMCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	110	835	$1644	$1651	$1750	$1666	$1483	588	4289	$1614	$1628	$1750	$1625	$1428
Business—General (incl. Mgmt.)	54	458	1634	1565	2100	1654	1100	317	1843	1502	1519	2000	1432	1125
Marketing & Distribution	12	167	1429	1515	*	*	*	109	761	1424	1478	1700	1400	1150
HUMANITIES & SOCIAL SCIENCES														
Humanities	15	71	1442	1515	*	*	*	56	224	1422	1395	1840	1400	1000
Economics[2]	5	62	1265	1667	*	*	*	13	149	1322	1536	*	*	*
Other Social Sciences	7	66	1457	1611	*	*	*	89	333	1341	1370	1833	1283	1000
ENGINEERING														
Aeronautical	3	51	2164	2209	*	*	*	13	193	2104	2144	*	*	*
Chemical	62	422	2337	2311	2530	2338	2195	140	1051	2256	2288	2470	2296	2000
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	12	118	2321	1930	*	*	*	85	533	1862	1893	2360	1794	1458
Electrical (incl. Computer Engrg.)	203	1547	2199	2228	2417	2250	1881	767	4600	2153	2193	2375	2200	1799
Geological	6	8	2288	2209	*	*	*	13	34	2113	2040	*	*	*
Industrial	15	196	2134	2127	*	*	*	56	536	2085	2113	2333	2112	1794
Mechanical	55	749	2239	2210	2415	2245	2083	279	2391	2154	2184	2350	2200	1880
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	9	64	2264	2226	*	*	*	15	157	2205	2209	*	*	*
Mining	4	5	2327	2302	*	*	*	13	27	2216	2013	*	*	*
Nuclear (incl. Engrg. Physics)	2	19	2138	2268	*	*	*	4	45	2132	2237	*	*	*
Petroleum	19	97	2588	2458	*	*	*	46	276	2479	2503	2800	2600	1775
Engineering Technology	40	102	2173	2118	2340	2167	2020	183	441	2101	2074	2275	2112	1896
SCIENCES														
Agricultural Sciences	3	26	1383	1362	*	*	*	26	147	1478	1395	1770	1480	1114
Biological Sciences	1	15	817	1186	*	*	*	6	45	1239	1321	*	*	*
Chemistry	3	30	1817	1798	*	*	*	10	78	1851	1775	*	*	*
Computer Science	56	534	2134	2043	2333	2125	1950	196	1671	2089	2017	2296	2083	1900
Health (Medical) Professions	+	16	+	1363				9	178	1414	1575	*	*	*
Mathematics	7	84	1976	1943	*	*	*	25	176	2049	1934	2225	2150	1750
Other Physical & Earth Sciences	3	26	2010	1810	*	*	*	19	100	2053	1814	*	*	*
Totals	706	5768						3077	20278					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	111	850	$1633	$1647	$1750	$1666	$1458	583	4305	$1616	$1625	$1750	$1625	$1433
Business Administration	8	208	1550	1594	*	*	*	105	862	1536	1522	2000	1500	1166
Communications	5	23	1577	1609	*	*	*	22	108	1513	1535	2000	1393	1025
Community & Service Orgs. Work	2	9	1125	1412	*	*	*	26	81	1420	1350	2000	1300	1100
EDP-Programming/Systems	68	563	2087	2033	2333	2083	1917	237	1804	2074	2008	2277	2083	1880
Engineering	401	3128	2248	2224	2466	2250	1967	1472	9528	2152	2187	2417	2200	1794
Farm & Natural Resources Mgmt.	1	12	1400	1337	*	*	*	6	50	1349	1345	*	*	*
Finance & Economics	11	163	1447	1699	*	*	*	85	466	1425	1585	1800	1395	1100
Health (Medical) Services	+	20	+	1319				15	204	1425	1521	*	*	*
Manufacturing &/or Industrial Oprs.	27	120	2109	2039	2458	2150	1875	120	444	2041	2004	2300	2100	1667
Mathematics/Statistics	7	78	1983	1903	*	*	*	20	152	2011	1874	2220	2075	1750
Merchandising/Sales Promotion	10	108	1276	1388	*	*	*	140	629	1359	1376	1667	1291	1125
Personnel/Employee Relations	6	23	1602	1438	*	*	*	16	109	1396	1439	*	*	*
Research—Non-Scientific	3	30	1608	1782	*	*	*	11	97	1337	1736	*	*	*
Research—Scientific	7	113	2184	1961	*	*	*	35	319	2014	1932	2350	2078	1666
Rotational Training—Non-Technical	4	47	1124	1495	*	*	*	48	242	1264	1402	1500	1254	1000
Rotational Training—Technical	6	60	2169	2165	*	*	*	21	157	1995	2104	2350	2042	1400
Sales—Non-Technical Degree	28	177	1480	1536	2000	1384	1166	108	635	1453	1505	2000	1446	1000
Sales—Technical/Scientific Degree	1	36	2100	2016	*	*	*	7	86	2025	1903	*	*	*
Totals	706	5768						3077	20278					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	123	147	$1934	$1932	$2166	$1875	$1700	252	461	$1902	$1927	$2166	$1849	$1666
MBA (Non-Technical Undergraduate)	35	284	2449	2435	2667	2417	2083	78	733	2143	2240	2667	2083	1627
MBA (Technical Undergraduate)	21	97	2571	2530	2917	2500	2333	28	186	2509	2484	2917	2500	2083
MS-Business (incl Mgmt., Mktg., Finance, etc.)	9	43	2028	2590	*	*	*	24	130	2046	2216	2458	2048	1410
Industrial Mgmt. (incl. Industrial Admin.)	+	15	+	2330				+	33	+	2206			
Administration (incl. Public, Hospital, etc.)	+	1	+	1541				9	13	1872	1750	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	3	9	1758	1547	*	*	*	8	23	1628	1423	*	*	*
Social Sciences	2	13	1000	1632	*	*	*	13	46	1674	1606	*	*	*
ENGINEERING														
Chemical	3	29	2527	2504	*	*	*	11	107	2442	2503	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	23	2147	2274	*	*	*	18	77	2223	2258	*	*	*
Electrical (incl. Computer Engrg.)	27	128	2473	2575	2708	2458	2221	85	395	2451	2550	2725	2458	2200
Industrial	5	16	2553	2520	*	*	*	8	61	2580	2478	*	*	*
Mechanical	13	65	2562	2532	*	*	*	53	251	2497	2516	2733	2500	2300
Nuclear (incl. Engrg. Physics)	1	5	2400	2423	*	*	*	1	16	2400	2483	*	*	*
SCIENCES														
Chemistry	2	7	2333	2625	*	*	*	6	28	2166	2304	*	*	*
Computer Science	15	85	2431	2539	*	*	*	37	240	2542	2482	2858	2558	2333
Geology & Related Geological Sciences	+	18	+	2574				11	46	2266	2421	*	*	*
Mathematics	4	15	2398	2324	*	*	*	6	30	2279	2313	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	10	+	2440				3	31	2461	2456	*	*	*
Totals	265	1010						651	2907					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	+	76	+	$2545				12	189	$1969	$2458	*	*	*
MBA - Tech Undergraduate	+	27	+	2960				3	54	2861	2825	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	1	140	$2050	2665	*	*	*	6	227	2114	2631	*	*	*
MBA - Tech Undergraduate	+	45	+	2886				+	66	+	2810			
Over 4 years														
MBA - Non-Tech Undergraduate	2	83	1921	2559	*	*	*	3	186	1836	2604	*	*	*
MBA - Tech Undergraduate	+	23	+	3035				+	39	+	2963			
Totals	3	394						24	761					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	25	+	$3299				9	56	$3219	$3245	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	4	+	3006				+	9		3111			
Electrical (incl. Computer Engrg.)	+	17	+	3688				3	59	2298	3374	*	*	*
Mechanical	+	13	+	3245				+	24	+	3207			
SCIENCES														
Chemistry	3	73	$2913	2972	*	*	*	7	127	2820	2933	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	11	2880	2775	*	*	*	1	20	2880	2849	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	3	+	2736				1	7	2900	3095	*	*	*
Physics	+	17	+	3343				2	32	2592	3185	*	*	*
Totals	4	163						23	334					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1642 91 1750 1500	1583 2	1758 2	1808 3		
BUSINESS - GENERAL	1728 4	1246 8	1379 15	1932 13		1425 2
MARKETING/DISTRIBUTN			1292 5	1750 2	1417 1	1559 2
HUMANITIES		1166 1	1056 4	1706 3		2042 2
ECONOMICS		1170 2	1283 2			1417 1
OTHR SOCIAL SCIENCES			1431 6			

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2060 1		
CHEMICAL				2248 11		1500 1
CIVIL -CNSTR/SAN/TRP						2528 3
ELECTRICAL -COMPTR			2300 2	2231 139 2400 2083	2288 4	
GEOLOGICAL			1700 2			
INDUSTRIAL				2175 6		2034 2
MECHANICAL				2239 33 2345 2100	2138 2	2100 1
METALLURGICAL				1991 2		
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH		2250 1		2139 30 2215 2020		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1400 1	1000 1			
BIOLOGICAL SCIENCES						
CHEMISTRY				2125 2		
COMPUTER SCIENCE		1986 2	2188 2	2156 42 2366 1967	2291 1	
HEALTH (MED) PROFSNS						
MATHEMATICS				2085 2		
OTHR PHYSCL/EARTH SC			1650 1	2340 1		

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING						1649 7
BUSINESS - GENERAL	2233 1		1650 1			1969 7
MARKETING/DISTRIBUTN	1150 1					1500 1
HUMANITIES		1700 1				
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2366 21 2675 2225	2416 1	2292 1			2415 18
CIVIL -CNSTR/SAN/TRP						2365 4
ELECTRICAL -COMPTR	2293 3	2289 14		2300 1		2423 3
GEOLOGICAL						2581 4
INDUSTRIAL		2300 1	1944 1			2424 1
MECHANICAL	2213 2	2272 3	2083 1		2300 1	2227 2
METALLURGICAL					2263 5	2423 1
MINING		2208 1			2400 2	2300 1
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2588 19
ENGINEERING TECH		2314 5			2167 1	2350 1

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1750 1			
BIOLOGICAL SCIENCES	817 1					
CHEMISTRY			1200 1			
COMPUTER SCIENCE		2174 2			1983 1	2125 1
HEALTH (MED) PROFSNS						
MATHEMATICS		2192 2				
OTHR PHYSCL/EARTH SC						2040 1

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	1400 2		2100 1	1435 2		
BUSINESS - GENERAL	2100 1		1800 1	1153 1		
MARKETING/DISTRIBUTN						
HUMANITIES			1666 1		1416 1	1125 2
ECONOMICS						
OTHR SOCIAL SCIENCES					1612 1	

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1984

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 7 through May 4) and cumulatively (September 1 through May 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

RMCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	62	727	$1587	$1639	$1833	$1646	$1200	650	5016	$1612	$1629	$1791	$1625	$1421
Business—General (incl. Mgmt.)	136	899	1647	1602	2083	1652	1208	453	2742	1545	1546	2066	1500	1150
Marketing & Distribution	43	282	1517	1497	1875	1500	1125	152	1043	1450	1483	1755	1416	1150
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	103	1146	1475	*	*	*	58	327	1412	1420	1840	1393	1000
Economics[2]	4	132	1352	1647	*	*	*	17	281	1329	1589	*	*	*
Other Social Sciences	5	111	1757	1533	*	*	*	94	444	1363	1410	1900	1283	1000
ENGINEERING														
Aeronautical	3	79	2332	2154	*	*	*	16	272	2147	2147	*	*	*
Chemical	17	407	2133	2296	*	*	*	157	1458	2242	2291	2466	2292	1875
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	26	188	1900	1924	2358	1854	1400	111	721	1871	1901	2358	1794	1458
Electrical (incl. Computer Engrg.)	311	2205	2201	2244	2400	2250	1916	1078	6805	2167	2209	2375	2209	1808
Geological	11	13	1992	2020	*	*	*	24	47	2057	2034	2525	2084	1120
Industrial	10	191	2314	2151	*	*	*	66	727	2120	2123	2350	2141	1794
Mechanical	57	909	2189	2216	2308	2220	2025	336	3300	2160	2193	2350	2200	1900
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	7	89	2135	2252	*	*	*	22	246	2183	2224	2423	2250	1740
Mining	4	8	2075	2152	*	*	*	17	35	2183	2045	*	*	*
Nuclear (incl. Engrg. Physics)	4	22	2188	2172	*	*	*	8	67	2160	2216	*	*	*
Petroleum	3	41	2640	2343	*	*	*	49	317	2489	2483	2825	2600	1775
Engineering Technology	73	181	2178	2106	2333	2167	2042	256	622	2123	2083	2300	2153	1920
SCIENCES														
Agricultural Sciences	15	37	1607	1591	*	*	*	41	184	1525	1434	1916	1500	1200
Biological Sciences	+	21	+	1535				6	66	1239	1389	*	*	*
Chemistry	3	50	2062	1849	*	*	*	13	128	1900	1804	*	*	*
Computer Science	64	807	2110	2089	2333	2158	1825	260	2478	2094	2040	2300	2083	1900
Health (Medical) Professions	1	25	1506	1643	*	*	*	10	203	1424	1584	*	*	*
Mathematics	7	127	1838	1938	*	*	*	32	303	2003	1936	2225	2083	1428
Other Physical & Earth Sciences	5	33	2260	2001	*	*	*	24	133	2096	1861	2475	2196	1666
Totals	873	7687						3950	27965					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported.

RMCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	57	738	$1592	$1639	$1833	$1625	$1250	640	5043	$1614	$1627	$1777	$1625	$1427
Business Administration	35	413	1544	1570	1916	1500	1100	140	1275	1539	1537	1925	1500	1166
Communications	9	30	1865	1740	*	*	*	31	138	1616	1580	2083	1658	1041
Community & Service Orgs. Work	+	15	+	1117				26	96	1420	1314	2000	1300	1100
EDP-Programming/Systems	79	961	2096	2087	2300	2083	1875	316	2765	2080	2035	2291	2083	1880
Engineering	454	3974	2173	2220	2400	2250	1800	1926	13502	2157	2196	2410	2200	1794
Farm & Natural Resources Mgmt.	3	7	1317	1460	*	*	*	9	57	1338	1359	*	*	*
Finance & Economics	51	274	1580	1679	2083	1583	1000	136	740	1483	1619	1916	1500	1000
Health (Medical) Services	1	33	1506	1621	*	*	*	16	237	1430	1535	*	*	*
Manufacturing &/or Industrial Oprs.	75	188	2122	2051	2350	2167	1808	195	632	2072	2018	2333	2142	1733
Mathematics/Statistics	7	91	1809	1918	*	*	*	27	243	1959	1891	2250	2004	1380
Merchandising/Sales Promotion	51	258	1584	1476	1917	1500	1250	191	887	1419	1405	1800	1333	1150
Personnel/Employee Relations	2	21	1859	1692	*	*	*	18	130	1447	1480	*	*	*
Research—Non-Scientific	2	22	2000	1804	*	*	*	13	119	1439	1749	*	*	*
Research—Scientific	11	154	2256	2056	*	*	*	46	473	2072	1972	2475	2122	1666
Rotational Training—Non-Technical	12	117	1237	1398	*	*	*	60	359	1259	1401	1400	1271	1000
Rotational Training—Technical	5	44	2230	2080	*	*	*	26	201	2040	2099	2350	2092	1400
Sales—Non-Technical Degree	15	300	1447	1528	*	*	*	123	935	1453	1512	2000	1458	1000
Sales—Technical/Scientific Degree	4	47	2050	2108	*	*	*	11	133	2034	1976	*	*	*
Totals	873	7687						3950	27965					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	24	47	$1935	$1940	$2083	$1938	$1750	276	508	$1905	$1928	$2166	$1850	$1666
MBA (Non-Technical Undergraduate)	34	456	2068	2530	2667	2083	1625	112	1189	2120	2351	2667	2083	1627
MBA (Technical Undergraduate)	3	118	2461	2624	*	*	*	31	304	2505	2539	2916	2500	2083
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	3	40	1917	2439	*	*	*	27	170	2031	2269	2458	2035	1410
Industrial Mgmt. (incl. Industrial Admin.)	+	13	+	2337				+	46	+	2243			
Administration (incl. Public, Hospital, etc.)	+	+	+	+				9	13	1872	1750	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				8	25	1628	1450	*	*	*
Social Sciences	3	6	1547	2093	*	*	*	16	52	1650	1662	*	*	*
ENGINEERING														
Chemical	1	48	2500	2701	*	*	*	12	155	2447	2564	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	26	2430	2269	*	*	*	19	103	2234	2261	*	*	*
Electrical (incl. Computer Engrg.)	7	183	2430	2612	*	*	*	92	578	2450	2570	2708	2458	2209
Industrial	+	25	+	2550				8	86	2580	2499	*	*	*
Mechanical	1	87	2550	2547	*	*	*	54	338	2498	2524	2733	2500	2300
Nuclear (incl. Engrg. Physics)	4	16	2333	2458	*	*	*	5	32	2346	2471	*	*	*
SCIENCES														
Chemistry	+	12	+	2217				6	40	2166	2278	*	*	*
Computer Science	6	82	2582	2567	*	*	*	43	322	2548	2504	2858	2558	2308
Geology & Related Geological Sciences	3	9	2675	2614	*	*	*	14	55	2354	2453	*	*	*
Mathematics	+	28	+	2400				6	58	2279	2355	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	18	+	2459				3	49	2461	2457	*	*	*
Totals	90	1216						741	4123					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	7	259	$2331	$2823	*	*	*	19	448	$2102	$2669	*	*	*
MBA - Tech Undergraduate	+	71	+	2871				3	125	2861	2851	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	2	285	2108	2888	*	*	*	8	512	2112	2774	*	*	*
MBA - Tech Undergraduate	6	97	2824	2961	*	*	*	6	163	2824	2900	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	1	151	3333	2853	*	*	*	4	337	2210	2716	*	*	*
MBA - Tech Undergraduate	+	26	+	2934				+	65	+	2951			
Totals	16	889						40	1650					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	2	51	$3563	$3325	*	*	*	11	107	$3282	$3283	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	5	3750	3173	*	*	*	1	14	3750	3133	*	*	*
Electrical (incl. Computer Engrg.)	1	39	3160	3400	*	*	*	4	98	2514	3384	*	*	*
Mechanical	+	5	+	3275				+	29	+	3219			
SCIENCES														
Chemistry	+	56	+	3047				7	183	2820	2968	*	*	*
Mathematics (incl. Oprs. Research, Statistics & Actuarial Science)	+	4	+	2750				1	24	2880	2832	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	12	+	3204				1	19	2900	3164	*	*	*
Physics	+	13	+	3177				2	45	2592	3183	*	*	*
Totals	4	185						27	519					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS MAY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1578 1833 1156	29	1426	8	1656	4	1683	3	1833	1	1500	1
BUSINESS - GENERAL			1527 2000 1150	42	1427 1833 1208	25	1852 2250 1583	28	1542	3	1509	2
MARKETING/DISTRIBUTN			1583	2	1390 1666 1060	22	1793	5	1667	1	1500	1
HUMANITIES					1250	1						
ECONOMICS			1367	2	1338	2						
OTHR SOCIAL SCIENCES					1697	3	1733	1				

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2332 3		
CHEMICAL				2190 4	2380 1	1603 1
CIVIL -CNSTR/SAN/TRP				2319 4		1681 9
ELECTRICAL -COMPTR				2222 211 2370 2083	2291 12	2225 3
GEOLOGICAL				2167 1		
INDUSTRIAL				2472 2		2500 1
MECHANICAL				2191 36 2292 2042	1946 2	2100 1
METALLURGICAL				2222 3		1700 1
MINING				2100 1	2200 1	
NUCLEAR -ENGRG PHYS				2400 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2211 51 2375 2080	2166 1	2083 1

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1416 1	1590 1			
BIOLOGICAL SCIENCES						
CHEMISTRY				2171 2		
COMPUTER SCIENCE	1666 1	2250 2		2159 42 2370 2000		
HEALTH (MED) PROFSNS						
MATHEMATICS				2227 3		
OTHR PHYSCL/EARTH SC				2333 1		

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING			1688 2			1823 5
BUSINESS - GENERAL	1917 1	1327 3	1937 2	1958 2		1917 8
MARKETING/DISTRIBUTN	1472 3		1866 1	1833 4		1500 1
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MAY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2164 3	2241 1				2230 3
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2296 4	2248 14				2532 7
GEOLOGICAL						2174 8
INDUSTRIAL		2225 1	2333 3			2424 1
MECHANICAL	2283 4	2265 7			2200 1	2300 1
METALLURGICAL						
MINING					2000 2	
NUCLEAR -ENGRG PHYS		2250 1				
PETROLEUM -NATL GAS						2640 3
ENGINEERING TECH		2196 8	2129 6			2250 1

AVERAGE MONTHLY SALARY OFFERS MAY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1730 10			1200 1
BIOLOGICAL SCIENCES						
CHEMISTRY	1845 1					
COMPUTER SCIENCE	2233 1	1825 1		2108 4	2000 1	1950 1
HEALTH (MED) PROFSNS						
MATHEMATICS						1600 1
OTHR PHYSCL/EARTH SC						2433 3

AVERAGE MONTHLY SALARY OFFERS MAY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1644 3	1463 5		1490 1
BUSINESS - GENERAL	1585 4		2096 9	1478 4	1400 1	1542 2
MARKETING/DISTRIBUTN				1290 2	1666 1	
HUMANITIES						1041 1
ECONOMICS						
OTHR SOCIAL SCIENCES						1958 1

AVERAGE MONTHLY SALARY OFFERS MAY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL	2300 1			1729 2	2345 1	
CIVIL -CNSTR/SAN/TRP	2083 1		2288 4	1788 2	1698 6	
ELECTRICAL -COMPTR	2356 10		2290 21 2340 2209	1758 28 2083 1448	2197 1	
GEOLOGICAL	1250 1				1100 1	
INDUSTRIAL			2250 1	1794 1		
MECHANICAL	2375 1		2142 1	1837 2	2233 1	
METALLURGICAL	2250 1		2525 1	1800 1		
MINING						
NUCLEAR -ENGRG PHYS	2267 1			1833 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH	2000 1		1848 4			

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1300 2		
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2333 1		2166 1	1856 2		1935 7
HEALTH (MED) PROFSNS						1506 1
MATHEMATICS				1530 3		
OTHR PHYSCL/EARTH SC						1666 1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1837 7	2133 5	1678 3	2385 4		1100 1
MBA - TECHNICAL		2083 1		2650 2		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL			2806 3	2000 1	2250 1	1821 2
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2063 4		2333 1	1833 1		2383 1
MBA - TECHNICAL						

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

A 3948-1.5-4
1/84

CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

ROCKY MOUNTAIN REGION (RMCPA)

University of Arizona
Brigham Young University
Colorado School of Mines
Colorado State University
University of Colorado
University of Denver
Kansas State University
University of Missouri - Kansas City
Montana State University
University of Montana
University of Nebraska - Lincoln
New Mexico State University
University of New Mexico
Northern Arizona University
South Dakota School of Mines and Technology
Utah State University
University of Utah

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Rocky Mountain region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 5 through June 8) and cumulatively (September 1 through June 8). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	258	1443	$1595	$1621	$1800	$1625	$1366	908	6459	$1607	$1627	$1791	$1625	$1416
Business—General (incl. Mgmt.)	291	1507	1607	1570	2166	1500	1167	744	4249	1570	1555	2083	1500	1153
Marketing & Distribution	106	634	1464	1489	1833	1458	1166	258	1677	1456	1485	1800	1417	1150
HUMANITIES & SOCIAL SCIENCES														
Humanities	64	433	1425	1520	2000	1458	850	122	760	1419	1477	1960	1410	1000
Economics[2]	25	420	1454	1717	1966	1410	1000	42	701	1403	1665	1950	1333	1100
Other Social Sciences	201	603	1308	1482	1916	1250	800	295	1047	1326	1452	1916	1250	850
ENGINEERING														
Aeronautical	3	134	2133	2166	*	*	*	19	406	2145	2153	*	*	*
Chemical	86	638	2264	2272	2450	2300	2100	243	2096	2250	2285	2452	2300	2000
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	90	443	1851	1890	2200	1861	1500	201	1164	1862	1897	2330	1833	1500
Electrical (incl. Computer Engrg.)	583	3525	2214	2221	2408	2250	1850	1661	10330	2184	2213	2400	2225	1833
Geological	6	20	2003	2056	*	*	*	30	67	2047	2041	2525	2060	1250
Industrial	55	419	2041	2065	2350	2100	1616	121	1146	2084	2102	2350	2134	1700
Mechanical	266	1659	2168	2185	2375	2200	1875	602	4959	2163	2190	2375	2200	1900
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	7	128	2164	2192	*	*	*	29	374	2178	2213	2423	2242	1740
Mining	9	11	2227	2164	*	*	*	26	46	2198	2073	2500	2200	1833
Nuclear (incl. Engrg. Physics)	1	34	2100	2165	*	*	*	9	101	2153	2199	*	*	*
Petroleum	3	98	2267	2405	*	*	*	52	415	2476	2464	2800	2600	2000
Engineering Technology	90	224	2136	2063	2300	2100	1940	346	846	2126	2078	2300	2146	1920
SCIENCES														
Agricultural Sciences	74	155	1384	1398	1750	1392	975	115	339	1434	1418	1833	1416	1066
Biological Sciences	12	54	1293	1418	*	*	*	18	120	1275	1402	*	*	*
Chemistry	8	65	1778	1663	*	*	*	21	193	1853	1756	2260	2000	1158
Computer Science	165	1295	2128	2057	2383	2150	1833	425	3773	2107	2046	2333	2100	1875
Health (Medical) Professions	29	157	1415	1567	1741	1400	900	39	360	1417	1576	1741	1400	1000
Mathematics	32	230	2082	1968	2300	2200	1708	64	533	2042	1950	2297	2154	1600
Other Physical & Earth Sciences	30	99	1849	1953	2250	1867	1360	54	232	1959	1900	2350	2000	1400
Totals	2494	14428						6444	42393					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	262	1503	$1605	$1625	$1800	$1625	$1410	902	6546	$1611	$1626	$1791	$1625	$1416
Business Administration	171	780	1481	1535	1995	1494	960	311	2055	1507	1537	1995	1500	1000
Communications	67	188	1334	1429	2000	1230	800	98	326	1423	1493	2083	1393	800
Community & Service Orgs. Work	25	70	1270	1193	2000	1200	800	51	166	1347	1263	2000	1250	940
EDP-Programming/Systems	218	1546	2108	2048	2372	2155	1792	534	4311	2091	2040	2300	2092	1850
Engineering	1116	6667	2171	2193	2400	2208	1795	3042	20169	2162	2195	2400	2208	1794
Farm & Natural Resources Mgmt.	21	51	1378	1402	1748	1300	900	30	108	1366	1379	1583	1300	1100
Finance & Economics	94	657	1513	1742	1834	1417	1200	230	1397	1495	1677	1875	1441	1150
Health (Medical) Services	40	187	1396	1523	1800	1382	900	56	424	1406	1530	1800	1400	1000
Manufacturing &/or Industrial Oprs.	43	313	1957	2047	2400	2000	1600	238	945	2051	2027	2333	2125	1666
Mathematics/Statistics	20	167	1982	1840	2240	2023	1708	47	410	1969	1870	2250	2004	1400
Merchandising/Sales Promotion	146	663	1414	1422	2000	1334	1000	337	1550	1417	1412	1825	1333	1100
Personnel/Employee Relations	9	67	1609	1564	*	*	*	27	197	1501	1509	1958	1500	1075
Research—Non-Scientific	35	177	1684	1744	2300	1622	1200	48	296	1618	1746	2300	1583	1100
Research—Scientific	43	256	1683	1907	2291	1814	1000	89	729	1884	1949	2366	2040	1100
Rotational Training—Non-Technical	48	291	1327	1439	1583	1342	1000	108	650	1289	1418	1500	1283	1000
Rotational Training—Technical	28	84	2137	2000	2300	2167	2000	54	285	2090	2070	2350	2159	1833
Sales—Non-Technical Degree	102	605	1505	1544	2000	1500	1000	225	1540	1476	1525	2000	1460	1000
Sales—Technical/Scientific Degree	6	156	1771	1941	*	*	*	17	289	1941	1957	*	*	*
Totals	2494	14428						6444	42393					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	43	90	$1946	$1962	$2250	$2000	$1667	319	598	$1911	$1933	$2166	$1875	$1666
MBA (Non-Technical Undergraduate)	69	744	2188	2413	2708	2170	1667	181	1933	2146	2375	2667	2100	1667
MBA (Technical Undergraduate)	13	168	2674	2546	*	*	*	44	472	2554	2541	3000	2500	2083
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	24	79	2252	2302	2500	2229	1700	51	249	2135	2279	2460	2166	1650
Industrial Mgmt. (incl. Industrial Admin.)	1	7	2100	2092	*	*	*	1	53	2100	2223	*	*	*
Administration (incl. Public, Hospital, etc.)	16	28	2015	2012	*	*	*	25	41	1963	1929	2300	2000	1400
HUMANITIES & SOCIAL SCIENCES														
Humanities	12	22	1608	1688	*	*	*	20	47	1616	1561	2000	1500	1333
Social Sciences	25	38	1592	1628	2200	1541	1200	41	90	1615	1648	2000	1541	1200
ENGINEERING														
Chemical	7	85	2529	2544	*	*	*	19	240	2477	2557	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	34	2143	2127	*	*	*	22	137	2221	2227	2583	2313	1800
Electrical (incl. Computer Engrg.)	42	260	2574	2617	2833	2583	2333	134	838	2489	2584	2750	2500	2233
Industrial	3	15	2407	2529	*	*	*	11	101	2533	2504	*	*	*
Mechanical	21	140	2515	2525	2700	2480	2300	75	478	2503	2524	2733	2500	2300
Nuclear (incl. Engrg. Physics)	+	+	+	+				5	32	2346	2471	*	*	*
SCIENCES														
Chemistry	+	14	+	2085				6	54	2166	2228	*	*	*
Computer Science	27	148	2539	2507	2687	2552	2333	70	470	2544	2505	2752	2554	2333
Geology & Related Geological Sciences	2	6	2234	2320	*	*	*	16	61	2339	2440	*	*	*
Mathematics	4	20	2484	2517	*	*	*	10	78	2361	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	13	2700	2565	*	*	*	4	62	2521	2480	*	*	*
Totals	313	1911						1054	6034					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

◆ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	8	282	$2333	$2733	*	*	*	27	730	$2170	$2694	$2833	$2000	$1750
MBA - Tech Undergraduate	7	82	2119	2668	*	*	*	10	207	2342	2778	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	9	368	2001	2760	*	*	*	17	880	2053	2768	*	*	*
MBA - Tech Undergraduate	2	130	3208	2891	*	*	*	8	293	2920	2896	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	4	278	$2394	2943	*	*	*	8	615	2302	2818	*	*	*
MBA - Tech Undergraduate	2	89	2950	3043	*	*	*	2	154	2950	3004	*	*	*
Totals	32	1229						72	2879					
DOCTORAL DEGREE CANDIDATES														
ENGINEERING														
Chemical	3	56	$3200	$3156	*	*	*	14	163	$3264	$3239	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	7	3375	3057	*	*	*	3	21	3500	3108	*	*	*
Electrical (incl. Computer Engrg.)	6	35	3429	3558	*	*	*	10	133	3063	3430	*	*	*
Mechanical	+	14	+	3157				+	43	+	3199			
SCIENCES														
Chemistry	4	99	2594	2947	*	*	*	11	282	2737	2960	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	2	14	3000	3187	*	*	*	3	38	2960	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	12	+	3287				1	31	2900	3212	*	*	*
Physics	3	17	3128	3250	*	*	*	5	62	2913	3201	*	*	*
Totals	20	254						47	773					

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[1] Years of previous full-time non-military employment

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1642 1800 1500	161	1326	15	1367	15	1677	18	1867	1	1538	4
BUSINESS - GENERAL	1562	13	1528 1958 1000	57	1390 1750 1000	76	1909 2250 1500	66			1429	5
MARKETING/DISTRIBUTN			1316	5	1348 1600 1125	51	1506	11	1767	5	1467	3
HUMANITIES			1300	2	1291 1583 1000	29	1692	9	1433	3	2083	1
ECONOMICS			1430	7	1506	7	1610	5				
OTHR SOCIAL SCIENCES			1335	11	1280 1730 800	86	1316 2000 800	27	1400	1	1158	2

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/5/84 THROUGH 6/8/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2133	3				
CHEMICAL			2000	1			2258 2475 2100	35	2415	2	2166	2
CIVIL -CNSTR/SAN/TRP					1600	1	1908	12	2166	1	1895 2250 1600	27
ELECTRICAL -COMPTR					2416	1	2266 2405 2120	431	2333	18	2131	4
GEOLOGICAL											2083	1
INDUSTRIAL					1692	2	2122	17	2430	1	1960	7
MECHANICAL							2214 2350 2083	152	2168	11	2194	9
METALLURGICAL							2221	4				
MINING							2500	1				
NUCLEAR -ENGRG PHYS							2100	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH							2135 2260 1917	69			2113	5

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1409 20 1500 1336	1223 6	1600 2	1833 1	
BIOLOGICAL SCIENCES			1025 4			
CHEMISTRY			2100 1	2194 2		
COMPUTER SCIENCE	1730 3	1883 2	2239 4	2175 119 2403 1900		
HEALTH (MED) PROFSNS			3350 1			
MATHEMATICS		1847 5		2212 20 2366 2084		
OTHR PHYSCL/EARTH SC				2016 12		2000 1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1658	1	1590	2	1666	2			1833	1	1691	7
BUSINESS - GENERAL	1720	12	1825	6	1641	11	1550	2	1800	1	1599	6
MARKETING/DISTRIBUTN	1543	5	1624	6	1719	11	1594	4				
HUMANITIES	1667	3	1600	1			1750	3	2000	1		
ECONOMICS	1525	1			1333	1						
OTHR SOCIAL SCIENCES	1747	3	1750	3	1680	1	880	1				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2337 31 2425 2250		2291 1	2183 3		2359 7
CIVIL -CNSTR/SAN/TRP	2108 2	780 1			1908 4	2350 1
ELECTRICAL -COMPTR	2173 6	2295 19			2215 2	2420 9
GEOLOGICAL						1987 5
INDUSTRIAL	1983 3	1631 3	1928 3	2096 4		
MECHANICAL	2195 15	2227 13	2186 3	2269 3	2501 1	2146 7
METALLURGICAL					2088 3	
MINING					2196 5	2189 3
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	2225 1					2288 2
ENGINEERING TECH	2050 1	2205 2		1667 1	1998 3	2394 4

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	2180 3		1649 10			
BIOLOGICAL SCIENCES			1941 1			
CHEMISTRY	1400 2		1667 1			
COMPUTER SCIENCE	2000 1	2069 7				2010 7
HEALTH (MED) PROFSNS						
MATHEMATICS	2100 1					
OTHR PHYSCL/EARTH SC						1539 3

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1300	2			1711	7	1438	15	1471	5	1542	2
BUSINESS - GENERAL	1833	10			1703	7	1388	11	1548	3	1442	5
MARKETING/DISTRIBUTN	1291	1			1579	2	1417	1			1500	1
HUMANITIES							1413	4	1665	2	1119	6
ECONOMICS							1180	2			1267	2
OTHR SOCIAL SCIENCES	1433	2					1506	18	1214	16	1218 1680 800	30

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL				1670 4		
CIVIL -CNSTR/SAN/TRP	1800 11		2126 4	1732 11	1763 15	
ELECTRICAL -COMPTR	2283 8		2235 21 2400 2100	1772 63 2125 1449		1850 1
GEOLOGICAL						
INDUSTRIAL	2425 2		2290 8	1692 5		
MECHANICAL	2207 9		2242 19	1724 22 2155 1143	2067 1	1373 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH	2106 3		2200 2			

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1279 13			1366 4	980 6	1208 9
BIOLOGICAL SCIENCES				1179 3	1666 1	1422 3
CHEMISTRY			2166 1	1100 1		
COMPUTER SCIENCE	2080 6		2014 9	1819 4	1500 1	2250 2
HEALTH (MED) PROFSNS	1300 1				980 2	1377 25 1600 1000
MATHEMATICS	2200 3		1888 1	1275 2		
OTHR PHYSCL/EARTH SC	1994 6			1686 5		1419 3

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2021 5	2041 15	2153 9	2329 18	2625 2	1667 1
MBA - TECHNICAL				2646 8	2800 1	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2000 1		2167 3	2500 2		
MBA - TECHNICAL		3167 2		2416 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2188 10		2167 2			2300 1
MBA - TECHNICAL				2041 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1625	656	1370	38	1462	35	1673	32	1681	4	1556	8
	1750		1667		1800		1810					
	1500		1000		1125		1500					
BUSINESS - GENERAL	1632	21	1464	155	1355	218	1856	154	1616	4	1472	13
	1800		1950		1667		2250					
	1410		1000		1042		1500					
MARKETING/DISTRIBUTN			1376	15	1362	126	1599	29	1715	10	1490	7
					1667		2083					
					1125		1100					
HUMANITIES	1166	1	1406	14	1271	44	1654	15	1433	3	1917	4
					1583							
					900							
ECONOMICS			1398	13	1397	14	1610	5			1417	1
OTHR SOCIAL SCIENCES			1347	18	1290	130	1374	33	1400	1	1158	2
					1800		1950					
					917		800					

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2166 14		
CHEMICAL		2000 1		2215 71 2450 2000	2248 5	1957 5
CIVIL -CNSTR/SAN/TRP			1250 2	1996 25 2358 1516	2166 1	1853 53 2250 1500
ELECTRICAL -COMPTR			2339 3	2230 1108 2375 2075	2296 43 2416 2175	2182 10
GEOLOGICAL	1120 1		1700 2	2167 1		2083 1
INDUSTRIAL	1833 1		1928 3	2115 49 2275 1900	2430 1	2029 10
MECHANICAL			2188 3	2201 329 2333 2066	2165 28 2357 1795	2105 20 2285 1834
METALLURGICAL				2163 10		1700 1
MINING			2000 1	2300 2	2200 1	
NUCLEAR -ENGRG PHYS				2188 4		
PETROLEUM -NATL GAS				2083 1		
ENGINEERING TECH		2250 1	1500 1	2141 255 2275 2000	2166 1	2113 11

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1409 27 1600 1333	1319 11	1600 2	1833 1	
BIOLOGICAL SCIENCES			1020 5		1667 1	
CHEMISTRY			2100 1	2176 7		
COMPUTER SCIENCE	1714 4	2044 8	2087 10	2142 309 2366 1917	2221 2	1667 1
HEALTH (MED) PROFSNS			3350 1			
MATHEMATICS		1847 5		2187 35 2366 2004	1917 1	
OTHR PHYSCL/EARTH SC			1650 1	2014 17		1963 2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1678	3	1551	6	1674	6	1853	7	1555	5	1721 2000 1584	41
BUSINESS - GENERAL	1767	17	1673	10	1612 2083 1333	23	1754	4	1813	2	1814 2000 1500	30
MARKETING/DISTRIBUTN	1481	16	1511	12	1633 1925 1333	21	1634	9			1500	2
HUMANITIES	1667	3	1933	3	1458	1	1750	3	2000	1		
ECONOMICS	1525	1			1229	2						
OTHR SOCIAL SCIENCES	1623	4	1750	3	1680	1	860	1	2000	1	2000	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2328 2425 2208	78	2258	5	2243	6	2263	4	1749	2	2371 2600 2250	41
CIVIL -CNSTR/SAN/TRP	2186	3	780	1					1908	4	2365	9
ELECTRICAL -COMPTR	2245	17	2207 2375 2037	103	2294	4	2300	1	2223	4	2454 2583 2333	29
GEOLOGICAL											2240 2525 1880	22
INDUSTRIAL	1927	5	1999	8	2122	8	2037	5			2387	4
MECHANICAL	2225 2333 2175	34	2252 2400 2100	33	2085	9	2212	4	2210	5	2263 2424 2036	25
METALLURGICAL	2250	1							2162	12	2423	1
MINING	2200	1	2208	1					2228	13	2233	5
NUCLEAR -ENGRG PHYS			2250	1								
PETROLEUM -NATL GAS	2225	1									2525 2825 2100	48
ENGINEERING TECH	2050	2	2200 2458 1958	24	2031	9	1667	1	2032	5	2361	7

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	2002 5		1658 28 1942 1300		1750 1	1200 1
BIOLOGICAL SCIENCES	817 1		1941 1			
CHEMISTRY	1797 6		1434 2			
COMPUTER SCIENCE	2117 2	2055 15	2250 1	2108 4	1992 2	2045 13
HEALTH (MED) PROFSNS						
MATHEMATICS	2100 1	2196 5				1600 1
OTHR PHYSCL/EARTH SC						2170 14

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	1350	4			1739	16	1437	27	1488	10	1495	10
							1522					
							1300					
BUSINESS - GENERAL	1719	30			1866	21	1415	25	1474	6	1450	11
	2100				2100		1900					
	1200				1450		1150					
MARKETING/DISTRIBUTN	1604	2			1579	2	1344	4	1666	1	1100	2
HUMANITIES	1100	1			1355	3	1472	6	1625	5	1194	15
ECONOMICS					1750	1	1158	3			1267	2
OTHR SOCIAL SCIENCES	1422	3			1558	3	1473	27	1252	21	1235	46
							2083		1612		1680	
							1100		1000		850	

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2125 2			2061 3		
CHEMICAL	2190 5		2328 7	1796 11	1673 2	
CIVIL -CNSTR/SAN/TRP	1815 26 2083 1500		2110 14	1710 35 1833 1450	1737 28 2000 1542	
ELECTRICAL -COMPTR	2277 34 2600 2085		2267 92 2525 2100	1792 205 2083 1449	2377 7	1850 1
GEOLOGICAL	1250 1				1050 2	
INDUSTRIAL	2425 2		2284 13	1775 12		
MECHANICAL	2258 15		2213 41 2415 2031	1761 53 2075 1448	2150 2	1373 1
METALLURGICAL	2450 2		2525 1	1800 1		
MINING			2030 1	1783 1		
NUCLEAR -ENGRG PHYS	2181 3			1833 1		
PETROLEUM -NATL GAS				1621 2		
ENGINEERING TECH	1869 15		2068 13	2252 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1290 15			1317 9	980 6	1208 9
BIOLOGICAL SCIENCES			1360 1	1179 3	1666 1	1371 5
CHEMISTRY	1758 2		2166 1	1129 2		
COMPUTER SCIENCE	2102 10		2100 14	1862 14	1500 1	1951 15
HEALTH (MED) PROFSNS	1300 2		1480 5	1230 1	980 2	1383 28 1600 1000
MATHEMATICS	2063 6		2013 3	1414 7		
OTHR PHYSCL/EARTH SC	1994 6		2058 1	1738 9		1481 4

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 RMCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1922 2170 1708	21	2079 2708 1458	39	2049 2583 1583	25	2303 2667 2000	30	2375	4	1384	2
MBA - TECHNICAL	2458	2	1937	2	2500	1	2586	19	2631	3	2784	4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2525	4	2375	4	2493	9	2333	3	2250	1	2154	6
MBA - TECHNICAL			2733	5			2542	2				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2195	19			2154	6	1694	3	1896	2	2228	3
MBA - TECHNICAL	2397	3			2484	2	2041	1				

A3940-1.6 4/5/84

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1984

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School
of Management

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 7 through February 3) and cumulatively (September 1 through February 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

SCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	81	832	$1577	$1624	$1700	$1583	$1500	177	2402	$1551	$1618	$1700	$1583	$1313
Business—General (incl. Mgmt.)	31	264	1334	1495	1791	1333	800	89	1072	1428	1496	1835	1500	875
Marketing & Distribution	11	100	1427	1492	*	*	*	47	481	1464	1468	1800	1500	1167
HUMANITIES & SOCIAL SCIENCES														
Humanities	5	36	1028	1275	*	*	*	22	127	1214	1346	1750	1172	700
Economics[2]	1	13	1250	1508	*	*	*	12	67	1316	1410	*	*	*
Other Social Sciences	2	58	1158	1348	*	*	*	13	223	1215	1328	*	*	*
ENGINEERING														
Aeronautical	+	40	+	2218				2	116	2116	2136	*	*	*
Chemical	14	149	2261	2274	*	*	*	37	347	2258	2240	2425	2280	2066
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	13	149	1710	1844	*	*	*	29	357	1952	1887	2400	1800	1516
Electrical (incl. Computer Engrg.)	45	759	2071	2178	2330	2138	1500	148	2219	2112	2163	2392	2167	1500
Geological	+	3	+	1644				+	13	+	1953			
Industrial	+	94	+	2114				13	236	2125	2096	*	*	*
Mechanical	34	430	2157	2195	2435	2160	1794	86	1123	2138	2161	2425	2195	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	24	+	2192				3	64	2076	2178	*	*	*
Mining	+	4	+	1842				+	19	+	1877			
Nuclear (incl. Engrg. Physics)	1	3	2210	2328	*	*	*	1	17	2210	2196	*	*	*
Petroleum	2	51	2618	2617	*	*	*	6	138	2311	2544	*	*	*
Engineering Technology	3	95	1875	2086	*	*	*	8	280	1815	2066	*	*	*
SCIENCES														
Agricultural Sciences	+	50	+	1337				1	105	2167	1408	*	*	*
Biological Sciences	1	8	1440	1414	*	*	*	2	25	1304	1437	*	*	*
Chemistry	+	15	+	1586				+	40	+	1708			
Computer Science	23	271	1863	2020	2133	1900	1650	60	753	1889	1994	2234	1917	1458
Health (Medical) Professions	3	75	1144	1784	*	*	*	46	140	1238	1581	1560	1200	938
Mathematics	2	20	1133	2014	*	*	*	13	61	1669	1910	*	*	*
Other Physical & Earth Sciences	+	19	+	1826				3	66	1461	1789	*	*	*
Totals	272	3562						818	10491					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	84	845	$1577	$1621	$1700	$1583	$1500	182	2400	$1556	$1616	$1700	$1583	$1333
Business Administration	20	133	1442	1466	1875	1742	650	50	502	1487	1488	1850	1525	1000
Communications	5	22	1006	1442	*	*	*	10	68	1309	1471	*	*	*
Community & Service Orgs. Work	1	16	834	1320	*	*	*	9	62	1034	1373	*	*	*
EDP-Programming/Systems	23	303	1839	2010	2133	1900	1650	56	846	1844	1987	2250	1917	1285
Engineering	111	1713	2082	2169	2425	2125	1750	313	4556	2114	2151	2400	2170	1716
Farm & Natural Resources Mgmt.	+	17	+	1276				+	32	+	1309			
Finance & Economics	2	26	742	1512	*	*	*	9	227	1040	1519	*	*	*
Health (Medical) Services	4	81	1087	1719	*	*	*	45	156	1239	1543	1560	1200	916
Manufacturing &/or Industrial Oprs.	4	46	1537	1938	*	*	*	19	242	1972	1997	*	*	*
Mathematics/Statistics	3	16	1239	1883	*	*	*	15	53	1716	1822	*	*	*
Merchandising/Sales Promotion	3	101	1264	1347	*	*	*	14	433	1274	1375	*	*	*
Personnel/Employee Relations	1	23	1200	1454	*	*	*	8	57	1342	1408	*	*	*
Research—Non-Scientific	+	24	+	1937				7	54	1817	1737	*	*	*
Research—Scientific	1	53	1428	1801	*	*	*	7	162	1750	1884	*	*	*
Rotational Training—Non-Technical	+	28	+	1243				14	159	1200	1355	*	*	*
Rotational Training—Technical	+	23	+	2046				4	77	1971	2052	*	*	*
Sales—Non-Technical Degree	10	77	1417	1496	*	*	*	54	363	1490	1472	1750	1550	1210
Sales—Technical/Scientific Degree	+	15	+	1820				2	42	1654	1774	*	*	*
Totals	272	3562						818	10491					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	2	46	$1767	$1967	*	*	*	4	273	$1821	$1932	*	*	*
MBA (Non-Technical Undergraduate)	9	59	2059	1986	*	*	*	18	307	1928	1998	*	*	*
MBA (Technical Undergraduate)	+	12	+	2411				5	47	2203	2212	*	*	*
MS Business (incl Mgmt, Mktg, Finance, etc)	1	40	1250	2028	*	*	*	4	74	1674	2028	*	*	*
Industrial Mgmt (incl Industrial Admin)	+	8	+	2175				1	16	1500	2084	*	*	*
Administration (incl Public, Hospital, etc)	+	2	+	2150				2	12	1288	1768	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1542				1	12	1200	1360	*	*	*
Social Sciences	1	7	800	1818	*	*	*	2	30	1100	1624	*	*	*
ENGINEERING														
Chemical	3	21	2470	2545	*	*	*	4	45	2456	2468	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	15	+	2474				+	46	+	2264			
Electrical (incl Computer Engrg)	3	78	2398	2564	*	*	*	5	176	2322	2509	*	*	*
Industrial	+	12	+	2491				+	34	+	2466			
Mechanical	+	56	+	2503				+	113	+	2481			
Nuclear (incl Engrg Physics)	1	4	2502	2494	*	*	*	1	6	2502	2488	*	*	*
SCIENCES														
Chemistry	3	6	2370	1967	*	*	*	4	14	2257	2075	*	*	*
Computer Science	2	39	2261	2449	*	*	*	4	97	2121	2435	*	*	*
Geology & Related Geological Sciences	+	7	+	2289				1	17	2455	2296	*	*	*
Mathematics	+	3	+	2147				+	7	+	2054			
Metallurgy (incl Met Engrg, Materials Engrg / Science, & Ceramics)	+	4	+	2504				2	17	2350	2461	*	*	*
Totals	25	421						58	1343					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	5	18	\$1891	\$2088	*	*	*	6	70	\$1875	\$2192	*	*	*
MBA - Tech Undergraduate	1	2	2041	2187	*	*	*	1	10	2041	2379	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	3	22	2500	2264	*	*	*	4	43	2375	2291	*	*	*
MBA - Tech Undergraduate	+	2	+	2375				5	10	2483	2380	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	4	23	2056	2619	*	*	*	5	54	1994	2499	*	*	*
MBA - Tech Undergraduate	1	3	1750	2667	*	*	*	1	3	1750	2667	*	*	*
Totals	14	70						22	190					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	9	+	\$3124				+	20	+	\$3168			
Civil (incl Construction, Sanitary, & Transportation Engrg)	+	1	+	3200				+	3	+	2936			
Electrical (incl Computer Engrg)	+	10	+	3377				1	29	\$3400	3209	*	*	*
Mechanical	+	2	+	2396				+	6	+	3097			
SCIENCES														
Chemistry	+	8	+	2798				+	27	+	2828			
Mathematics (incl Oprs Research, Statistics, & Actuarial Science)	+	+	+	+				2	5	3166	3291	*	*	*
Metallurgy (incl Met Engrg , Materials Engrg / Science, & Ceramics)	+	+	+	+				+	1	+	3467			
Physics	+	1	+	3333				+	10	+	2823			
Totals	+	31						3	101					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regiona [illegible]

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS　FEBRUARY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER　INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1566 69 1667 1458		1630 1			
BUSINESS - GENERAL	1543 7	1148 8	1195 5	1756 1	1038 1	
MARKETING/DISTRIBUTN			1253 3	1193 1		
HUMANITIES		683 1	834 1	1625 1		
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL				2066 1		
CIVIL -CNSTR/SAN/TRP						1713 4
ELECTRICAL -COMPTR				2173 21 2330 2033		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL				2168 10	2079 2	2000 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				1875 3		

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						1440 1
CHEMISTRY						
COMPUTER SCIENCE	1825 2			1885 10	1458 1	
HEALTH (MED) PROFSNS			1181 1			
MATHEMATICS		1666 1				
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1575 2				1600 2	1765 6
BUSINESS - GENERAL	1750 1		1483 3	1333 2		
MARKETING/DISTRIBUTN	1500 1	1300 1	1400 2			
HUMANITIES						
ECONOMICS					1250 1	
OTHR SOCIAL SCIENCES		1400 1				

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2269 8		2425 1	2350 1		2143 2
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2176 4	2238 2	2232 1			
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL	2249 6	2200 2			2217 3	2369 4
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2618 2
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2025 2	2208 1				2042 2
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING				1114 1		
BUSINESS - GENERAL			1338 1			1200 2
MARKETING/DISTRIBUTN			1867 2	1417 1		
HUMANITIES						1000 2
ECONOMICS						
OTHR SOCIAL SCIENCES					916 1	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL			2383 1			
CIVIL -CNSTR/SAN/TRP			1862 2	1665 6	1666 1	
ELECTRICAL -COMPTR			2472 3	1765 14		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL	2100 1		2190 1	1794 4		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS			2210 1			
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		1750 1		1699 4		
HEALTH (MED) PROFSNS						1125 2
MATHEMATICS						600 1
OTHR PHYSCL/EARTH SC						

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    FEBRUARY 1984 SCPA  REGIONAL INTERIM REPORT NUMBER 1
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    INTERIM    PERIOD   1/7/84 THROUGH 2/3/84
-------------------------------------------------------------------------------------------------------
CURRICULUM                  ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
-------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL       /  1722      3 /             /  3000      1 /             /             /              /
                          /             /             /              /             /             /              /
                          /             /             /              /             /             /              /
-------------------------------------------------------------------------------------------------------

MBA - TECHNICAL          /             /             /              /             /             /              /
                          /             /             /              /             /             /              /
                          /             /             /              /             /             /              /
-------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    INTERIM    PERIOD   1/7/84 THROUGH 2/3/84
-------------------------------------------------------------------------------------------------------
CURRICULUM                  CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
-------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL       /             /             /              /             /  2300      1 /              /
                          /             /             /              /             /             /              /
                          /             /             /              /             /             /              /
-------------------------------------------------------------------------------------------------------

MBA - TECHNICAL          /             /             /              /             /             /              /
                          /             /             /              /             /             /              /
                          /             /             /              /             /             /              /
-------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    INTERIM    PERIOD   1/7/84 THROUGH 2/3/84
-------------------------------------------------------------------------------------------------------
CURRICULUM                  RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
-------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL       /  2380      3 /             /              /             /   921      1 /              /
                          /             /             /              /             /             /              /
                          /             /             /              /             /             /              /
-------------------------------------------------------------------------------------------------------

MBA - TECHNICAL          /             /             /              /             /             /              /
                          /             /             /              /             /             /              /
                          /             /             /              /             /             /              /
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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1984

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School
of Management

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 4 through March 2) and cumulatively (September 1 through March 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

SCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	96	1052	$1643	$1630	$1792	$1626	$1500	273	3454	$1584	$1622	$1750	$1600	$1400
Business—General (incl. Mgmt.)	46	313	1448	1532	1950	1417	1083	135	1385	1435	1504	1850	1458	1000
Marketing & Distribution	12	113	1490	1464	*	*	*	59	594	1469	1468	1800	1500	1167
HUMANITIES & SOCIAL SCIENCES														
Humanities	8	26	1231	1304	*	*	*	30	153	1218	1339	1725	1164	834
Economics[2]	3	20	1694	1554	*	*	*	15	87	1392	1443	*	*	*
Other Social Sciences	9	44	1323	1217	*	*	*	22	267	1259	1310	1500	1277	916
ENGINEERING														
Aeronautical	4	26	1987	2054	*	*	*	6	142	2030	2121	*	*	*
Chemical	25	282	2316	2314	2515	2333	1916	62	629	2281	2273	2500	2317	2066
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	10	58	1821	1855	*	*	*	39	415	1918	1883	2400	1825	1449
Electrical (incl. Computer Engrg.)	[illegible]9	834	2145	2206	2400	2200	1750	217	3053	2123	2175	2400	2175	1750
Geological	1	13	1139	2022	*	*	*	1	26	1138	1988	*	*	*
Industrial	6	104	2266	2126	*	*	*	19	340	2170	2105	*	*	*
Mechanical	49	519	2126	2198	2300	2150	1796	135	1642	2133	2173	2400	2170	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	2	29	2300	2238	*	*	*	5	93	2166	2197	*	*	*
Mining	✦	3	✦	2391				✦	22	✦	1947			
Nuclear (incl. Engrg. Physics)	✦	9	✦	2248				1	26	2210	2214	*	*	*
Petroleum	✦	41	✦	2474				6	179	2311	2528	*	*	*
Engineering Technology	3	59	1926	2037	*	*	*	11	339	1845	2061	*	*	*
SCIENCES														
Agricultural Sciences	5	16	1530	1366	*	*	*	6	121	1637	1402	*	*	*
Biological Sciences	✦	5	✦	1140				2	30	1304	1388	*	*	*
Chemistry	✦	8	✦	2029				✦	48	✦	1761			
Computer Science	45	384	1983	2024	2250	2000	1533	105	1137	1929	2004	2250	1978	1500
Health (Medical) Professions	8	22	1736	1693	*	*	*	54	162	1312	1596	1800	1290	1000
Mathematics	3	31	1640	1958	*	*	*	16	92	1664	1926	*	*	*
Other Physical & Earth Sciences	1	8	2350	2032	*	*	*	4	74	1684	1816	*	*	*
Totals	405	4019						1223	14510					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

✦ No offers reported

SCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	96	1055	$1640	$1627	$1792	$1625	$1500	278	3455	$1585	$1619	$1748	$1600	$1416
Business Administration	12	152	1487	1534	*	*	*	62	654	1487	1499	1850	1500	1038
Communications	3	17	1368	1693	*	*	*	13	85	1323	1516	*	*	*
Community & Service Orgs. Work	1	10	875	1154	*	*	*	10	72	1018	1343	*	*	*
EDP-Programming/Systems	33	395	1924	2017	2250	2050	1449	89	1241	1874	1996	2250	1917	1425
Engineering	161	1844	2153	2210	2400	2200	1794	474	6400	2127	2168	2400	2195	1785
Farm & Natural Resources Mgmt.	1	6	2040	1546	*	*	*	1	38	2040	1347	*	*	*
Finance & Economics	12	76	1651	1536	*	*	*	21	303	1389	1523	1950	1389	800
Health (Medical) Services	7	28	1758	1545	*	*	*	52	184	1309	1543	1800	1290	1000
Manufacturing &/or Industrial Oprs.	22	82	1875	1973	2200	1951	1416	41	324	1920	1991	2325	2000	1336
Mathematics/Statistics	2	21	1771	1899	*	*	*	17	74	1722	1844	*	*	*
Merchandising/Sales Promotion	6	88	1234	1365	*	*	*	20	521	1262	1373	1500	1225	1000
Personnel/Employee Relations	10	29	1394	1502	*	*	*	18	86	1371	1440	*	*	*
Research—Non-Scientific	2	13	1750	1623	*	*	*	9	67	1802	1715	*	*	*
Research—Scientific	6	44	1712	2032	*	*	*	13	206	1733	1916	*	*	*
Rotational Training—Non-Technical	12	36	1190	1491	*	*	*	26	195	1195	1380	1500	1184	1000
Rotational Training—Technical	♦	20	♦	2122				4	97	1971	2066	*	*	*
Sales—Non-Technical Degree	18	95	1548	1572	*	*	*	72	458	1504	1493	1800	1550	1166
Sales—Technical/Scientific Degree	1	8	1950	2080	*	*	*	3	50	1753	1823	*	*	*
Totals	405	4019						1223	14510					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
♦ No offers reported

SCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	18	41	$1839	$1876	*	*	*	22	314	$1835	$1924	$1971	$1854	$1667
MBA (Non-Technical Undergraduate)	39	142	2172	2370	$2708	$2083	$1667	57	449	2095	2116	2625	2000	1667
MBA (Technical Undergraduate)	10	42	2458	2682	*	*	*	15	89	2373	2434	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc)	+	13	+	2054				4	87	1674	2032	*	*	*
Industrial Mgmt. (incl Industrial Admin)	1	2	2000	2250	*	*	*	2	18	1750	2102	*	*	*
Administration (incl Public, Hospital, etc)	+	+	+	+				2	12	1288	1768	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1250				1	14	1200	1344	*	*	*
Social Sciences	1	3	1433	1308	*	*	*	3	33	1211	1595	*	*	*
ENGINEERING														
Chemical	6	33	2508	2548	*	*	*	10	78	2488	2502	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	2	8	2149	2175	*	*	*	2	54	2149	2251	*	*	*
Electrical (incl Computer Engrg)	6	91	2517	2592	*	*	*	11	267	2428	2537	*	*	*
Industrial	1	11	2592	2457	*	*	*	1	45	2592	2464	*	*	*
Mechanical	4	73	2441	2556	*	*	*	4	186	2441	2510	*	*	*
Nuclear (incl Engrg Physics)	1	5	2900	2538	*	*	*	2	11	2701	2511	*	*	*
SCIENCES														
Chemistry	+	7	+	2443				4	21	2257	2198	*	*	*
Computer Science	3	58	2711	2478	*	*	*	7	155	2374	2451	*	*	*
Geology & Related Geological Sciences	1	11	2680	2365	*	*	*	2	28	2568	2323	*	*	*
Mathematics	3	8	2583	2518	*	*	*	3	15	2583	2301	*	*	*
Metallurgy (incl Met Engrg, Materials Engrg / Science, & Ceramics)	+	4	+	2477				2	21	2350	2464	*	*	*
Totals	96	554						154	1897					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	4	43	$2867	$2735	*	*	*	10	113	$2272	$2399	*	*	*
MBA - Tech Undergraduate	3	17	2931	2872	*	*	*	4	27	2708	2689	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	7	44	2906	2856	*	*	*	11	87	2713	2577	*	*	*
MBA - Tech Undergraduate	3	11	2694	2970	*	*	*	8	21	2562	2689	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	2	49	2813	2797	*	*	*	7	103	2228	2641	*	*	*
MBA - Tech Undergraduate	✦	13	✦	2902				1	16	1750	2858	*	*	*
Totals	19	177						41	367					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	✦	11	✦	$3261				✦	31	✦	$3201			
Civil (incl Construction, Sanitary, & Transportation Engrg)	✦	2	✦	3583				✦	5	✦	3195			
Electrical (incl Computer Engrg)	1	13	$3492	3332	*	*	*	2	42	$3446	3247	*	*	*
Mechanical	✦	5	✦	3240				✦	11	✦	3162			
SCIENCES														
Chemistry	✦	27	✦	2932				✦	54	✦	2880			
Mathematics (incl Oprs Research, Statistics, & Actuarial Science)	1	4	1788	2499	*	*	*	3	9	2707	2939	*	*	*
Metallurgy (incl Met Engrg , Materials Engrg / Science, & Ceramics)	✦	3	✦	3330				✦	4	✦	3365			
Physics	✦	5	✦	3372				✦	15	✦	3006			
Totals	2	70						5	171					

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[1] Years of previous full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
✦ No offers reported

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1632 78 1750 1500	1748 1		1942 2		
BUSINESS - GENERAL	1649 6	1413 7	1191 13	2052 2	1583 1	
MARKETING/DISTRIBUTN			1424 7			
HUMANITIES			1143 4	1725 1		
ECONOMICS						
OTHR SOCIAL SCIENCES			1302 4			

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2574 1		
CHEMICAL					1916 1	
CIVIL -CNSTR/SAN/TRP				1755 1		
ELECTRICAL -COMPTR				2296 34 2450 2150	1895 2	1667 1
GEOLOGICAL						
INDUSTRIAL				2261 3		2230 1
MECHANICAL				2165 13	2083 2	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH					1932 2	

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1666 1	1853 3	1417 1	2106 15	2124 5	
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1653 5	1873 2	1688 4			1629 2
BUSINESS - GENERAL	1664 3	1200 1	1790 6	1800 1		
MARKETING/DISTRIBUTN	1750 2			1750 1		
HUMANITIES	1223 1					
ECONOMICS	1854 2		1375 1			
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2334 11	2208 1	2333 1	2309 5		2383 5
CIVIL -CNSTR/SAN/TRP						2240 1
ELECTRICAL -COMPTR	2200 1	2135 4		2208 3	2342 2	1026 1
GEOLOGICAL						
INDUSTRIAL			2291 1	2292 1		
MECHANICAL	2184 11	2140 3			2117 4	
METALLURGICAL					2300 2	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 SCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	2040 1					1585 2
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2153 4	2000 1	2200 1			1973 5
HEALTH (MED) PROFSNS	2000 1					
MATHEMATICS						
OTHR PHYSCL/EARTH SC						2350 1

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1626 1		1208 1	
BUSINESS - GENERAL				1206 3	1000 1	1152 2
MARKETING/DISTRIBUTN			1334 2			
HUMANITIES					1119 1	1209 1
ECONOMICS						
OTHR SOCIAL SCIENCES			1481 2	1431 2	875 1	

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1791 3		
CHEMICAL		2300 1				
CIVIL -CNSTR/SAN/TRP	1790 3		1731 4	1916 1		
ELECTRICAL -COMPTR	2258 1		2122 12	1713 8		
GEOLOGICAL				1138 1		
INDUSTRIAL						
MECHANICAL	2100 1		2282 8	1799 7		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			1916 1			

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 SCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1222 2		
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2083 1		1714 3	1693 5		
HEALTH (MED) PROFSNS						1699 7
MATHEMATICS				1640 3		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1984 SCPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1993 12	2680 8	1983 7	2083 1		2136 3
MBA - TECHNICAL	2128 3	3063 2		2500 1	2300 1	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2313 2		1834 2			2375 1
MBA - TECHNICAL	2350 1		2475 1			2450 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2159 2		2000 1			
MBA - TECHNICAL						

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017
The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1984

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

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SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

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ISSN 0196 1004

SCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	65	835	$1607	$1651	$1850	$1600	$1350	338	4289	$1588	$1628	$1750	$1600	$1365
Business—General (incl. Mgmt.)	52	458	1325	1565	1700	1317	867	187	1843	1404	1519	1835	1416	1000
Marketing & Distribution	35	167	1558	1515	1900	1666	1000	94	761	1502	1478	1845	1513	1083
HUMANITIES & SOCIAL SCIENCES														
Humanities	20	71	1631	1515	2165	1521	1192	50	224	1384	1395	2000	1296	947
Economics[2]	22	62	1672	1667	2100	1650	1167	37	149	1558	1536	2000	1575	1054
Other Social Sciences	13	66	1527	1611	*	*	*	35	333	1359	1370	2000	1300	916
ENGINEERING														
Aeronautical	+	51	+	2209				6	193	2030	2144	*	*	*
Chemical	57	422	2311	2311	2425	2300	2175	119	1051	2296	2288	2435	2300	2100
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	16	118	1829	1930	*	*	*	55	533	1892	1893	2400	1800	1449
Electrical (incl. Computer Engrg.)	141	1547	2163	2228	2400	2225	1794	358	4600	2138	2193	2400	2200	1792
Geological	+	8	+	2209				1	34	1138	2040	*	*	*
Industrial	17	196	2098	2127	*	*	*	36	536	2136	2113	2335	2159	1833
Mechanical	81	749	2217	2210	2425	2205	2050	216	2391	2165	2184	2410	2200	1847
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	64	2224	2226	*	*	*	8	157	2188	2209	*	*	*
Mining	+	5	+	2302				+	27	+	2013			
Nuclear (incl. Engrg. Physics)	4	19	2324	2268	*	*	*	5	45	2301	2237	*	*	*
Petroleum	7	97	2604	2458	*	*	*	13	276	2468	2503	*	*	*
Engineering Technology	3	102	1836	2118	*	*	*	14	441	1843	2074	*	*	*
SCIENCES														
Agricultural Sciences	6	26	1476	1362	*	*	*	12	147	1556	1395	*	*	*
Biological Sciences	+	15	+	1186				2	45	1304	1321	*	*	*
Chemistry	6	30	1463	1798	*	*	*	6	78	1463	1775	*	*	*
Computer Science	98	534	1992	2043	2250	2075	1500	203	1671	1960	2017	2250	2017	1500
Health (Medical) Professions	7	16	1276	1363	*	*	*	61	178	1308	1575	1799	1280	1000
Mathematics	7	84	1970	1943	*	*	*	23	176	1757	1934	2020	1916	1083
Other Physical & Earth Sciences	3	26	1174	1810	*	*	*	7	100	1465	1814	*	*	*
Totals	663	5768						1886	20278					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	71	850	$1614	$1647	$1852	$1600	$1350	349	4305	$1591	$1625	$1750	$1600	$1375
Business Administration	37	208	1454	1594	1865	1400	1000	99	862	1475	1522	1865	1458	1000
Communications	3	23	1403	1609	*	*	*	16	108	1338	1535	*	*	*
Community & Service Orgs. Work	3	9	1863	1412	*	*	*	13	81	1213	1350	*	*	*
EDP-Programming/Systems	96	563	1989	2033	2250	2075	1583	185	1804	1933	2008	2250	2040	1449
Engineering	292	3128	2191	2224	2425	2238	1794	766	9528	2151	2187	2416	2200	1793
Farm & Natural Resources Mgmt.	8	12	1218	1337	*	*	*	9	50	1310	1345	*	*	*
Finance & Economics	30	163	1695	1699	2165	1583	1375	51	466	1569	1585	2120	1542	1054
Health (Medical) Services	10	20	1119	1319	*	*	*	62	204	1278	1521	1799	1200	916
Manufacturing &/or Industrial Oprs.	16	120	1994	2039	*	*	*	57	444	1941	2004	2425	2000	1300
Mathematics/Statistics	6	78	1624	1903	*	*	*	23	152	1697	1874	2016	1795	1192
Merchandising/Sales Promotion	6	108	1309	1388	*	*	*	26	629	1273	1376	1758	1250	1000
Personnel/Employee Relations	6	23	1278	1438	*	*	*	24	109	1347	1439	1898	1205	1000
Research—Non-Scientific	12	30	1737	1782	*	*	*	21	97	1765	1736	2333	2000	1125
Research—Scientific	16	113	1843	1961	*	*	*	29	319	1794	1932	2416	1933	1034
Rotational Training—Non-Technical	6	47	1395	1495	*	*	*	32	242	1232	1402	1500	1229	1000
Rotational Training—Technical	5	60	2103	2165	*	*	*	9	157	2044	2104	*	*	*
Sales—Non-Technical Degree	28	177	1593	1536	2100	1666	1166	100	635	1529	1505	1833	1550	1166
Sales—Technical/Scientific Degree	12	36	2123	2016	*	*	*	15	86	2049	1903	*	*	*
Totals	663	5768						1886	20278					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

SCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	7	147	$1856	$1932	*	*	*	29	461	$1840	$1927	$2000	$1875	$1600
MBA (Non-Technical Undergraduate)	87	284	2292	2435	$2833	$2250	$1792	144	733	2214	2240	2833	2166	1750
MBA (Technical Undergraduate)	22	97	2444	2530	2907	2500	2000	37	186	2415	2484	2907	2450	1958
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	43	834	2590	*	*	*	5	130	1506	2216	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	15	+	2330				2	33	1750	2206	*	*	*
Administration (incl. Public, Hospital, etc.)	+	1	+	1541				2	13	1288	1750	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	9	1150	1547	*	*	*	3	23	1167	1423	*	*	*
Social Sciences	4	13	1444	1632	*	*	*	7	46	1344	1606	*	*	*
ENGINEERING														
Chemical	4	29	2418	2504	*	*	*	14	107	2468	2503	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	6	23	2410	2274	*	*	*	8	77	2345	2258	*	*	*
Electrical (incl. Computer Engrg.)	9	128	2581	2575	*	*	*	20	395	2497	2550	2692	2525	2250
Industrial	3	16	2444	2520	*	*	*	4	61	2481	2478	*	*	*
Mechanical	4	65	2420	2532	*	*	*	8	251	2431	2516	*	*	*
Nuclear (incl. Engrg. Physics)	+	5	+	2423				2	16	2701	2483	*	*	*
SCIENCES														
Chemistry	+	7	+	2625				4	28	2257	2304	*	*	*
Computer Science	14	85	2440	2539	*	*	*	21	240	2418	2482	2900	2400	1932
Geology & Related Geological Sciences	1	18	2455	2574	*	*	*	3	46	2530	2421	*	*	*
Mathematics	3	15	2481	2324	*	*	*	6	30	2532	2313	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	10	+	2440				2	31	2350	2456	*	*	*
Totals	167	1010						321	2907					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

SCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	29	76	$2397	$2545	$2925	$2500	$1833	39	189	$2365	$2458	$3000	$2250	$1791
MBA - Tech Undergraduate	5	27	2775	2960	*	*	*	9	54	2745	2825	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	19	140	2610	2665	*	*	*	30	227	2648	2631	3750	2500	2000
MBA - Tech Undergraduate	14	45	2752	2886	*	*	*	22	66	2683	2810	3417	2667	2000
Over 4 years														
MBA - Non-Tech Undergraduate	10	83	2617	2559	*	*	*	17	186	2457	2604	*	*	*
MBA - Tech Undergraduate	4	23	2604	3035	*	*	*	5	39	2433	2963	*	*	*
Totals	81	394						122	761					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	25	+	$3299				+	56	+	$3245			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	4	$2200	3006	*	*	*	1	9	$2200	3111	*	*	*
Electrical (incl. Computer Engrg.)	+	17	+	3688				2	59	3446	3374	*	*	*
Mechanical	+	13	+	3245				+	24	+	3207			
SCIENCES														
Chemistry	3	73	2603	2972	*	*	*	3	127	2603	2933	*	*	*
Mathematics (incl. Oprs. Research, Statistics & Actuarial Science)	1	11	1600	2775	*	*	*	4	20	2430	2849	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. Science, & Ceramics)	+	3	+	2736				+	7	+	3095			
Physics	+	17	+	3343				+	32	+	3185			
Totals	5	163						10	334					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1560 45 1750 1300		1500 1	1582 1		
BUSINESS - GENERAL	1667 2	1345 11	1173 14	1625 6	1481 2	
MARKETING/DISTRIBUTN		2500 1	1190 12	1420 1		
HUMANITIES		1647 13	1194 3			
ECONOMICS	1759 2	1407 7		1836 3		
OTHR SOCIAL SCIENCES		2208 1	1237 6	2250 1		1542 1

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL			2425 1			
CIVIL -CNSTR/SAN/TRP				1963 2		1750 2
ELECTRICAL -COMPTR		2120 1	1825 1	2252 67 2408 2091	2079 2	
GEOLOGICAL						
INDUSTRIAL	1750 1			2026 7		2275 1
MECHANICAL				2193 13	2353 2	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1861 3	1493 6		2105 59		
				2250		
				1860		
HEALTH (MED) PROFSNS						
MATHEMATICS		2165 1		2058 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1615	2			1500	1			1365	1	1790	14
BUSINESS - GENERAL	1784	3	1171	5	1400	1						
MARKETING/DISTRIBUTN	1938	9	1883	2	1597	2					1779	2
HUMANITIES												
ECONOMICS			1935	1	1700	1			1600	1	1800	1
OTHR SOCIAL SCIENCES					933	1						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2324 38 2458 2175	2290 1	2333 1	2342 2	2321 2	2393 3
CIVIL -CNSTR/SAN/TRP						2415 1
ELECTRICAL -COMPTR	2257 15	2155 14		2287 2	2217 4	2517 2
GEOLOGICAL						
INDUSTRIAL	2167 1	2500 1	2325 2		2250 2	
MECHANICAL	2268 15	2149 9	2097 2	2306 4	2223 11	2455 5
METALLURGICAL	2186 2				2300 1	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2604 7
ENGINEERING TECH	1813 2					1883 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1444 4	1583 1		
BIOLOGICAL SCIENCES						
CHEMISTRY	1915 2					
COMPUTER SCIENCE	2027 7	1650 1				2041 5
HEALTH (MED) PROFSNS						
MATHEMATICS	1833 1	1935 2				
OTHR PHYSCL/EARTH SC				1005 1		

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL	912 4		1300 1	1596 2		900 1
MARKETING/DISTRIBUTN	980 2		1602 4			
HUMANITIES	1909 4					
ECONOMICS	2278 3		1833 1	1150 1	1054 1	
OTHR SOCIAL SCIENCES	2000 2					1488 1

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL		2273 8		1666 1		
CIVIL -CNSTR/SAN/TRP		1950 1	2065 2	1698 7	1458 1	
ELECTRICAL -COMPTR	2198 4		2174 9	1752 20 1794 1449		
GEOLOGICAL						
INDUSTRIAL	1958 1		1679 1			
MECHANICAL	2124 8	2232 5	2227 5	1791 2		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS	2583 1		2238 3			
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES					1500 1	
BIOLOGICAL SCIENCES						
CHEMISTRY	1183 3			1400 1		
COMPUTER SCIENCE	1708 4		2090 6	1564 6		1750 1
HEALTH (MED) PROFSNS					1367 4	1156 3
MATHEMATICS	1933 2					
OTHR PHYSCL/EARTH SC					1259 2	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1984 SCPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1875 22 2041 1708	2494 31 2833 2083	2222 8	2287 5	1994 1	1667 1
MBA - TECHNICAL	2097 3	2521 2	1503 1	2402 4		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2774 7	2250 2				3167 1
MBA - TECHNICAL	2795 3	2542 1	2907 1	2625 2		2338 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2205 5		2458 4			
MBA - TECHNICAL	2291 1		2638 2			

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1984

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

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ISSN 0196 1004

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SCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	37	727	$1563	$1639	$1675	$1540	$1416	375	5016	$1586	$1629	$1750	$1583	$1375
Business—General (incl. Mgmt.)	85	899	1594	1602	2000	1542	1125	272	2742	1464	1546	1935	1500	1000
Marketing & Distribution	12	282	1611	1497	*	*	*	106	1043	1514	1483	1845	1550	1125
HUMANITIES & SOCIAL SCIENCES														
Humanities	18	103	1436	1475	*	*	*	68	327	1397	1420	2083	1300	947
Economics[2]	33	132	1653	1647	2167	1585	1333	70	281	1603	1589	2000	1583	1167
Other Social Sciences	29	111	1363	1533	1750	1417	900	64	444	1361	1410	1875	1377	916
ENGINEERING														
Aeronautical	+	79	+	2154				6	272	2030	2147	*	*	*
Chemical	28	407	2295	2296	2458	2343	2123	147	1458	2295	2291	2435	2325	2103
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	20	188	1821	1924	2183	1833	1450	75	721	1873	1901	2330	1825	1450
Electrical (incl. Computer Engrg.)	115	2205	2165	2244	2350	2250	1794	473	6805	2145	2209	2385	2200	1793
Geological	+	13	+	2020				1	47	1138	2034	*	*	*
Industrial	9	191	2194	2151	*	*	*	45	727	2147	2123	2333	2167	1834
Mechanical	65	909	2137	2216	2357	2175	1794	281	3300	2158	2193	2400	2191	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	3	89	2317	2252	*	*	*	11	246	2223	2224	*	*	*
Mining	1	8	2250	2152	*	*	*	1	35	2250	2045	*	*	*
Nuclear (incl. Engrg. Physics)	+	22	+	2172				5	67	2301	2216	*	*	*
Petroleum	+	41	+	2343				13	317	2468	2483	*	*	*
Engineering Technology	4	181	1829	2106	*	*	*	18	622	1840	2083	*	*	*
SCIENCES														
Agricultural Sciences	1	37	1250	1591	*	*	*	13	184	1533	1434	*	*	*
Biological Sciences	5	21	1408	1535	*	*	*	7	66	1378	1389	*	*	*
Chemistry	10	50	1867	1849	*	*	*	16	128	1715	1804	*	*	*
Computer Science	79	807	2038	2089	2250	2075	1667	282	2478	1981	2040	2250	2064	1625
Health (Medical) Professions	1	25	1484	1643	*	*	*	62	203	1310	1584	1799	1290	1000
Mathematics	12	127	1787	1938	*	*	*	35	303	1767	1936	2065	1900	1250
Other Physical & Earth Sciences	3	33	1220	2001	*	*	*	10	133	1392	1861	*	*	*
Totals	570	7687						2456	27965					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

SCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	44	738	$1532	$1639	$1675	$1540	$1300	393	5043	$1585	$1627	$1750	$1583	$1375
Business Administration	43	413	1486	1570	1942	1500	1125	142	1275	1478	1537	1875	1479	1000
Communications	2	30	1584	1740	*	*	*	18	138	1365	1580	*	*	*
Community & Service Orgs. Work	5	15	1071	1117	*	*	*	18	96	1174	1314	*	*	*
EDP-Programming/Systems	90	961	2049	2087	2250	2083	1775	275	2765	1971	2035	2250	2065	1533
Engineering	206	3974	2138	2220	2395	2219	1793	972	13502	2148	2196	2400	2200	1793
Farm & Natural Resources Mgmt.	◆	7	◆	1460				9	57	1310	1359	*	*	*
Finance & Economics	36	274	1698	1679	2166	1666	1333	87	740	1622	1619	2165	1583	1150
Health (Medical) Services	4	33	1293	1621	*	*	*	66	237	1279	1535	1799	1240	916
Manufacturing &/or Industrial Oprs.	11	188	2011	2051	*	*	*	68	632	1952	2018	2425	2000	1300
Mathematics/Statistics	3	91	1934	1918	*	*	*	26	243	1724	1891	2020	1795	1192
Merchandising/Sales Promotion	13	258	1443	1476	*	*	*	39	887	1330	1405	1808	1250	1000
Personnel/Employee Relations	1	21	1737	1692	*	*	*	25	130	1364	1480	1898	1209	1000
Research—Non-Scientific	4	22	1461	1804	*	*	*	25	119	1716	1749	2333	2000	1083
Research—Scientific	34	154	2000	2056	2317	2112	1430	63	473	1905	1972	2333	2067	1167
Rotational Training—Non-Technical	14	117	1265	1398	*	*	*	46	359	1242	1401	1540	1250	1000
Rotational Training—Technical	2	44	1678	2080	*	*	*	11	201	1978	2099	*	*	*
Sales—Non-Technical Degree	46	300	1592	1528	2000	1585	1250	146	935	1549	1512	1917	1550	1200
Sales—Technical/Scientific Degree	12	47	2039	2108	*	*	*	27	133	2044	1976	2292	2083	1875
Totals	570	7687						2456	27965					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
◆ No offers reported

SCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	2	47	$1880	$1940	*	*	*	31	508	$1843	$1928	$2000	$1875	$1667
MBA (Non-Technical Undergraduate)	76	456	2344	2530	$2900	$2333	$1750	220	1189	2259	2351	2833	2250	1750
MBA (Technical Undergraduate)	12	118	2331	2624	*	*	*	49	304	2395	2539	2907	2350	1958
MS-Business (incl Mgmt, Mktg, Finance, etc)	+	40	+	2439				5	170	1506	2269	*	*	*
Industrial Mgmt. (incl Industrial Admin)	+	13	+	2337				2	46	1750	2243	*	*	*
Administration (incl Public, Hospital, etc)	+	+	+	+				2	13	1288	1750	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				3	25	1167	1450	*	*	*
Social Sciences	+	6	+	2093				7	52	1344	1662	*	*	*
ENGINEERING														
Chemical	2	48	2613	2701	*	*	*	16	155	2486	2564	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	1	26	1875	2269	*	*	*	9	103	2293	2261	*	*	*
Electrical (incl Computer Engrg)	6	183	2546	2612	*	*	*	26	578	2508	2570	2692	2563	2247
Industrial	+	25	+	2550				4	86	2481	2499	*	*	*
Mechanical	3	87	2235	2547	*	*	*	11	338	2377	2524	*	*	*
Nuclear (incl Engrg Physics)	+	16	+	2458				2	32	2701	2471	*	*	*
SCIENCES														
Chemistry	3	12	2134	2217	*	*	*	7	40	2204	2278	*	*	*
Computer Science	9	82	2489	2567	*	*	*	30	322	2439	2504	2900	2488	1932
Geology & Related Geological Sciences	+	9	+	2614				3	55	2530	2453	*	*	*
Mathematics	3	28	2650	2400	*	*	*	9	58	2571	2355	*	*	*
Metallurgy (incl Met Engrg, Materials Engrg / Science, & Ceramics)	+	18	+	2459				2	49	2350	2457	*	*	*
Totals	117	1216						438	4123					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	27	259	$2401	$2823	$2875	$2408	$1844	66	448	$2380	$2669	$2925	$2388	$1833
MBA - Tech Undergraduate	3	71	2561	2871	*	*	*	12	125	2699	2851	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	21	285	2596	2888	3000	2667	2167	51	512	2627	2774	3000	2625	2075
MBA - Tech Undergraduate	2	97	2417	2961	*	*	*	24	163	2661	2900	3417	2667	2000
Over 4 years														
MBA - Non-Tech Undergraduate	33	151	2561	2853	3333	2500	2166	50	337	2525	2716	3017	2500	2050
MBA - Tech Undergraduate	1	26	2374	2934	*	*	*	6	65	2423	2951	*	*	*
Totals	87	889						209	1650					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	51	$3333	$3325	*	*	*	1	107	$3333	$3283	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	5	+	3173				1	14	2200	3133	*	*	*
Electrical (incl. Computer Engrg.)	+	39	+	3400				2	98	3446	3384	*	*	*
Mechanical	+	5	+	3275				+	29	+	3219			
SCIENCES														
Chemistry	+	56	+	3047				3	183	2603	2968	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	4	+	2750				4	24	2430	2832	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	2	12	3085	3204	*	*	*	2	19	3085	3164	*	*	*
Physics	+	13	+	3177				+	45	+	3183			
Totals	3	185						13	519					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO/MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1552 31 1666 1458	1458 2	1375 1	1500 1		
BUSINESS - GENERAL	1263 2	1344 21 1583 1000	1359 18	1839 13	1949 3	1750 1
MARKETING/DISTRIBUTN		1416 1	1479 2	1666 1	1629 1	
HUMANITIES		1812 6	1268 7			1300 1
ECONOMICS		1691 22 2167 1333	1334 2	1585 2		
OTHR SOCIAL SCIENCES		1425 6	1297 10			

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL						2125 1
CIVIL -CNSTR/SAN/TRP			2183 1			1782 7
ELECTRICAL -COMPTR	1625 1			2241 53 2360 2100	2283 1	1583 1
GEOLOGICAL						
INDUSTRIAL				2125 3		2263 2
MECHANICAL				2204 15	2117 3	
METALLURGICAL				2317 2		
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			1400 1	1583 1		

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES		1389 3	1000 1			
CHEMISTRY						
COMPUTER SCIENCE	1917 1	1937 4	2125 1	2061 39 2258 1667		1775 1
HEALTH (MED) PROFSNS						
MATHEMATICS			1417 1	2010 5		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING				1900 1		2025 1
BUSINESS - GENERAL	1854 2	1785 5	1755 9	2034 5		1892 3
MARKETING/DISTRIBUTN	1567 2		1593 2	1833 1		
HUMANITIES			1835 1			
ECONOMICS	1750 2	1542 1	1475 2	1735 1		1800 1
OTHR SOCIAL SCIENCES	1817 4			1667 2	1600 1	

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2260	13					2350	2			2353	11
CIVIL -CNSTR/SAN/TRP			2042	1			2000	1			2285	2
ELECTRICAL -COMPTR	2281	6	2242	12			2302	4	2300	6	2250	1
GEOLOGICAL												
INDUSTRIAL	2125	1	2240	1	2333	1	2150	1				
MECHANICAL	2332	7	2217	8	1994	3	2250	2	2207	3	2243	6
METALLURGICAL	2317	1										
MINING	2250	1										
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH					2167	2						

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALL [illegible]
AGRICULTURL SCIENCES			1250 1			
BIOLOGICAL SCIENCES	1875 1					
CHEMISTRY	1825 5					1842 3
COMPUTER SCIENCE	2082 7	2104 4		1958 1	2167 2	2048 5
HEALTH (MED) PROFSNS						
MATHEMATICS	1925 1	2065 1				
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL	1540 1	1666 1	1300 1			
MARKETING/DISTRIBUTN			1754 2			
HUMANITIES				1190 1	700 1	1083 1
ECONOMICS						
OTHR SOCIAL SCIENCES	968 2			1076 2	863 2	

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL	2167 1					
CIVIL -CNSTR/SAN/TRP	1625 2			1641 4	1674 2	
ELECTRICAL -COMPTR	2177 4		2151 12	1736 14		
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL	2500 1		2161 7	1725 10		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY	2008 2					
COMPUTER SCIENCE	2025 5		1908 2	2025 6	1417 1	
HEALTH (MED) PROFSNS						1484 1
MATHEMATICS				1581 3	1250 1	
OTHR PHYSCL/EARTH SC				1430 2	800 1	

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1960 11	2445 23 2917 1935	2166 13	2372 10	2050 1	
MBA - TECHNICAL	2094 2	2166 1		2480 3		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2906 7	2500 1	2517 5	2417 2		2205 1
MBA - TECHNICAL	2150 2					2363 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL			2004 2			
MBA - TECHNICAL	3250 1		1900 1			

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

SOUTHERN REGION (SCPA)

Alabama A & M University
Auburn University
Clemson University
Duke University
Duke University - Fuqua School of Business
Florida A & M University
Georgia Institute of Technology
University of Georgia
Jackson State University
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State University
University of Mississippi
North Carolina A & T State University
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Prairie View A & M University
South Carolina State College
University of South Florida
Tennessee State University
University of Tennessee - Knoxville
Tulane University
Vanderbilt University
Vanderbilt University - Owen Graduate School of Management
Virginia Polytechnic Institute and State University
University of Virginia
University of Virginia - Colgate Darden Graduate School of Business
Wake Forest University
Wake Forest University - Babcock Graduate School of Management

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 5 through June 8) and cumulatively (September 1 through June 8). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

SCPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	133	1443	$1611	$1621	$1792	$1625	$1419	508	6459	$1592	$1627	$1750	$1600	$1400
Business—General (incl. Mgmt.)	174	1507	1521	1570	1917	1500	1166	446	4249	1486	1555	1935	1500	1054
Marketing & Distribution	62	634	1481	1489	1907	1417	1166	168	1677	1502	1485	1845	1500	1155
HUMANITIES & SOCIAL SCIENCES														
Humanities	25	433	1573	1520	2166	1583	1000	93	760	1445	1477	2083	1380	975
Economics[2]	67	420	1531	1717	1917	1500	1167	137	701	1568	1665	2000	1542	1167
Other Social Sciences	45	603	1472	1482	2100	1426	1000	109	1047	1407	1452	1982	1400	958
ENGINEERING														
Aeronautical	10	134	2111	2166	*	*	*	16	406	2081	2153	*	*	*
Chemical	112	638	2292	2272	2467	2335	2166	259	2096	2294	2285	2458	2333	2125
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	32	443	1972	1890	2340	1939	1666	107	1164	1903	1897	2340	1867	1458
Electrical (incl. Computer Engrg.)	311	3525	2194	2221	2414	2247	1794	784	10330	2164	2213	2400	2225	1793
Geological	1	20	1250	2056	*	*	*	2	67	1194	2041	*	*	*
Industrial	64	419	2172	2065	2333	2183	2033	109	1146	2162	2102	2333	2183	1950
Mechanical	138	1659	2180	2185	2500	2200	1794	419	4959	2166	2190	2425	2200	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	11	128	2246	2192	*	*	*	22	374	2234	2213	2350	2300	2050
Mining	+	11	+	2164				1	46	2250	2073	*	*	*
Nuclear (incl. Engrg. Physics)	2	34	2033	2165	*	*	*	7	101	2225	2199	*	*	*
Petroleum	3	98	2432	2405	*	*	*	16	415	2462	2464	*	*	*
Engineering Technology	18	224	1878	2063	*	*	*	36	846	1859	2078	2167	1908	1450
SCIENCES														
Agricultural Sciences	18	155	1412	1398	*	*	*	31	339	1463	1418	1941	1375	1167
Biological Sciences	3	54	1278	1418	*	*	*	10	120	1348	1402	*	*	*
Chemistry	8	65	1479	1663	*	*	*	24	193	1637	1756	1950	1700	1100
Computer Science	163	1295	1996	2057	2250	2082	1667	445	3773	1987	2046	2250	2067	1650
Health (Medical) Professions	22	157	1798	1567	2500	1850	1000	84	360	1438	1576	1933	1370	1000
Mathematics	23	230	1765	1968	2083	1825	1417	58	533	1766	1950	2083	1900	1380
Other Physical & Earth Sciences	8	99	1480	1953	*	*	*	18	232	1431	1900	*	*	*
Totals	1453	14428						3909	42393					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers.

+ No offers reported.

SCPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	129	1503	$1623	$1625	$1792	$1625	$1485	522	6546	$1594	$1626	$1778	$1600	$1416
Business Administration	92	780	1542	1535	1941	1542	1158	234	2055	1503	1537	1916	1500	1083
Communications	10	188	1947	1429	*	*	*	28	326	1573	1493	2383	1381	900
Community & Service Orgs. Work	4	70	1218	1193	*	*	*	22	166	1182	1263	1500	1102	700
EDP-Programming/Systems	144	1546	1955	2048	2217	2063	1583	419	4311	1965	2040	2250	2065	1583
Engineering	559	6667	2184	2193	2423	2227	1794	1531	20169	2161	2195	2414	2217	1793
Farm & Natural Resources Mgmt.	9	51	1438	1402	*	*	*	18	108	1374	1379	*	*	*
Finance & Economics	47	657	1516	1742	2045	1442	1167	134	1397	1585	1677	2083	1542	1167
Health (Medical) Services	24	187	1763	1523	2500	1842	1000	90	424	1408	1530	1900	1360	1000
Manufacturing &/or Industrial Oprs.	148	313	2117	2047	2425	2149	1757	216	945	2065	2027	2425	2136	1583
Mathematics/Statistics	10	167	1520	1840	*	*	*	36	410	1667	1870	2016	1793	1192
Merchandising/Sales Promotion	46	663	1423	1422	1750	1417	1083	85	1550	1380	1412	1750	1400	1000
Personnel/Employee Relations	12	67	1394	1564	*	*	*	37	197	1374	1509	1898	1217	1042
Research—Non-Scientific	8	177	1657	1744	*	*	*	33	296	1702	1746	2333	1793	1083
Research—Scientific	33	256	2012	1907	2375	2225	1333	96	729	1942	1949	2350	2119	1250
Rotational Training—Non-Technical	50	291	1385	1439	1542	1360	1116	96	650	1317	1418	1542	1292	1041
Rotational Training—Technical	10	84	1516	2000	*	*	*	21	285	1758	2070	2292	1833	1250
Sales—Non-Technical Degree	101	605	1551	1544	1833	1583	1200	247	1540	1550	1525	1875	1575	1200
Sales—Technical/Scientific Degree	17	156	2107	1941	*	*	*	44	289	2068	1957	2325	2100	1833
Totals	1453	14428						3909	42393					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	4	90	$2017	$1962	*	*	*	35	598	$1863	$1933	$2025	$1875	$1667
MBA (Non-Technical Undergraduate)	56	744	2153	2413	$2875	$2167	$1500	276	1933	2237	2375	2833	2208	1708
MBA (Technical Undergraduate)	20	168	2503	2546	2858	2500	2200	69	472	2426	2541	2907	2500	1958
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	5	79	1592	2302	*	*	*	10	249	1549	2279	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	7	1758	2092	*	*	*	3	53	1753	2223	*	*	*
Administration (incl. Public, Hospital, etc.)	2	28	1833	2012	*	*	*	4	41	1560	1929	*	*	*
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	22	+	1688				3	47	1167	1561	*	*	*
Social Sciences	3	38	2014	1628	*	*	*	10	90	1545	1648	*	*	*
ENGINEERING														
Chemical	11	85	2477	2544	*	*	*	27	240	2482	2557	2625	2500	2325
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	34	+	2127				9	137	2293	2227	*	*	*
Electrical (incl. Computer Engrg.)	18	260	2574	2617	*	*	*	44	838	2535	2584	2692	2559	2250
Industrial	1	15	1862	2529	*	*	*	5	101	2357	2504	*	*	*
Mechanical	2	140	2634	2525	*	*	*	13	478	2417	2524	*	*	*
Nuclear (incl. Engrg. Physics)	+	+	+	+				2	32	2701	2471	*	*	*
SCIENCES														
Chemistry	2	14	2063	2085	*	*	*	9	54	2173	2228	*	*	*
Computer Science	22	148	2542	2507	2833	2617	2333	52	470	2483	2505	2875	2583	1932
Geology & Related Geological Sciences	1	6	2650	2320	*	*	*	4	61	2560	2440	*	*	*
Mathematics	3	20	2550	2517	*	*	*	12	78	2566	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	4	13	2483	2565	*	*	*	6	62	2439	2480	*	*	*
Totals	155	1911						593	6034					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

SCPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	13	282	$2679	$2733	*	*	*	79	730	$2429	$2694	$3000	$2417	$1833
MBA - Tech Undergraduate	4	82	2885	2668	*	*	*	16	207	2746	2778	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	68	368	2887	2760	$3333	$2917	$2333	119	880	2775	2768	3267	2833	2167
MBA - Tech Undergraduate	30	130	2914	2891	3417	2833	2667	54	293	2801	2896	3417	2833	2166
Over 4 years														
MBA - Non-Tech Undergraduate	35	278	3016	2943	3667	2917	2667	85	615	2727	2818	3500	2700	2166
MBA - Tech Undergraduate	16	89	3127	3043	*	*	*	22	154	2935	3004	3667	2917	2374
Totals	166	1229						375	2879					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	2	56	$3265	$3156	*	*	*	3	163	$3288	$3239	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	1500	3057	*	*	*	2	21	1850	3108	*	*	*
Electrical (incl. Computer Engrg.)	3	35	3602	3558	*	*	*	5	133	3540	3430	*	*	*
Mechanical	+	14	+	3157				+	43	+	3199			
SCIENCES														
Chemistry	22	99	2850	2947	$3005	$2918	$2675	25	282	2820	2960	$3005	$2917	$2292
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	14	3750	3187	*	*	*	5	38	2694	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	2	12	3275	3287	*	*	*	4	31	3180	3212	*	*	*
Physics	2	17	3317	3250	*	*	*	2	62	3317	3201	*	*	*
Totals	33	254						46	773					

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[1] Years of previous full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1628 81 1800 1500	1637 6	1552 4	1655 8		
BUSINESS - GENERAL	1775 2	1398 50 1833 1000	1389 30 1667 1183	1681 15	1833 1	1500 2
MARKETING/DISTRIBUTN		1405 3	1301 16	1426 13	1627 2	1700 1
HUMANITIES	1792 1	1937 6	1211 7	1500 2		
ECONOMICS	1911 3	1484 24 2000 1167	1366 16	1564 6	1625 1	
OTHR SOCIAL SCIENCES		1549 9	1257 13	1409 2		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2113 7	2500 1	
CHEMICAL				2193 6		2166 2
CIVIL -CNSTR/SAN/TRP				2100 1		1767 5
ELECTRICAL -COMPTR				2247 175 2383 2125	2317 6	
GEOLOGICAL						
INDUSTRIAL				2195 25 2333 2083	2284 3	2225 2
MECHANICAL			2100 1	2203 35 2414 1794	2237 8	2075 2
METALLURGICAL				2297 3	2309 2	1875 1
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			1950 2	2193 2		1686 7

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1275 5	1250 1		1375 1
BIOLOGICAL SCIENCES						
CHEMISTRY			1333 1	1083 1		
COMPUTER SCIENCE	1771 4	1833 9	1708 7	2056 92 2233 1792	2144 12	
HEALTH (MED) PROFSNS			1500 2			
MATHEMATICS		1489 6	1417 1	1930 8		
OTHR PHYSCL/EARTH SC			1400 1	2083 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1725	2	1350	2	1472	3	1628	3	2200	1	1792	2
BUSINESS - GENERAL	1697	12	1747	6	1683	13	1664	7	1666	1	1736	4
MARKETING/DISTRIBUTN	1716	7	1333	3	1674	6	1261	3				
HUMANITIES	1754	4			1700	2						
ECONOMICS	1803	6			1611	3	1792	2			1667	1
OTHR SOCIAL SCIENCES	1738	5			1667	1			1411	3		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						1913 2
CHEMICAL	2308 60 2440 2175		1834 1	2200 9		2386 26 2500 2300
CIVIL -CNSTR/SAN/TRP	2092 2	2054 2		2225 1	1924 9	2488 3
ELECTRICAL -COMPTR	2287 7	2180 27 2350 2000		2217 7		2515 15
GEOLOGICAL						
INDUSTRIAL	2252 4	2181 5	2333 1	2185 5	2158 3	2161 7
MECHANICAL	2364 12	2108 14	2250 1	2198 9	2058 10	2554 17
METALLURGICAL	2333 1			2217 1	2257 3	
MINING						
NUCLEAR -ENGRG PHYS	1965 1					
PETROLEUM -NATL GAS						2432 3
ENGINEERING TECH		2000 2			2100 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1917 1		1508 7	1167 1		
BIOLOGICAL SCIENCES			1250 1			
CHEMISTRY	1659 3			1691 1		
COMPUTER SCIENCE	1678 3	1992 7	2000 1	1667 1	2017 3	1976 6
HEALTH (MED) PROFSNS	2395 5					
MATHEMATICS	1972 3					
OTHR PHYSCL/EARTH SC		1167 1				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1645	11	1116	1	1448	7	1265	2
BUSINESS - GENERAL			1200	1	1724	14	1320	14	1390	2		
MARKETING/DISTRIBUTN			1742	2	1767	5	1155	1				
HUMANITIES	1682	1					1170	1			1167	1
ECONOMICS	1398	3					1500	1			1750	1
OTHR SOCIAL SCIENCES	2373	3					1443	3	1131	5	1458	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL	2300 1	2280 5	1677 2			
CIVIL -CNSTR/SAN/TRP	1789 3		2300 2	1820 3	1437 1	
ELECTRICAL -COMPTR	2257 10	2215 2	2278 26 2678 2119	1697 36 1833 1448		
GEOLOGICAL				1250 1		
INDUSTRIAL			2180 5	1793 4		
MECHANICAL	1908 1	2173 3	2070 11	1700 13		2400 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS			2100 1			
PETROLEUM -NATL GAS						
ENGINEERING TECH			2054 3	1461 1		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1500 1	1275 1	
BIOLOGICAL SCIENCES				1250 1	1333 1	
CHEMISTRY	1375 2					
COMPUTER SCIENCE	2212 3	1980 1	2166 8	1411 3	1396 3	
HEALTH (MED) PROFSNS					1115 5	1900 10
MATHEMATICS	1947 3		1620 1	1428 1		
OTHR PHYSCL/EARTH SC				1598 2	1248 2	1500 1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2083 5	2028 15	2200 5	2224 11		
MBA - TECHNICAL	2292 1	2500 2		2643 7		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2612 5	2120 2	2375 2	2417 1		2167 3
MBA - TECHNICAL	2563 5		2500 2			3250 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2016 1	1667 1	2101 2			1807 3
MBA - TECHNICAL			2200 1			1000 1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1587	380	1490	15	1517	10	1684	12				
	1750											
	1458											
BUSINESS - GENERAL	1639	29	1342	112	1283	91	1739	39	1705	9	1583	3
	1850		1666		1666		2205					
	1500		1000		1000		1417					
MARKETING/DISTRIBUTN			1531	7	1296	52	1425	17	1594	9	1663	2
					1667							
					917							
HUMANITIES	1792	1	1699	27	1183	27	1588	4			1150	2
			2166		1541							
			1292		917							
ECONOMICS	1850	5	1548	55	1316	22	1642	11	1625	1	1000	1
			2042		1583							
			1192		950							
OTHR SOCIAL SCIENCES			1544	16	1270	35	1588	4	1500	1	1542	1
					1542							
					1000							

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2168 9	2500 1	
CHEMICAL			2425 1	2175 7	1916 1	2152 3
CIVIL -CNSTR/SAN/TRP			2183 1	2012 6		1774 20 1900 1516
ELECTRICAL -COMPTR	1902 3	2120 1	2088 2	2248 377 2383 2100	2194 11	1625 2
GEOLOGICAL						
INDUSTRIAL	1750 1		1906 4	2164 38 2333 2000	2280 5	2247 6
MECHANICAL			2263 2	2196 101 2350 2042	2193 17	2050 3
METALLURGICAL				2305 5	2309 2	1875 1
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	1667 1					
ENGINEERING TECH			1778 5	1930 8	1932 2	1686 7

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES					1275	5	1250	1			1375	1
BIOLOGICAL SCIENCES			1389	3	1000	1					1440	1
CHEMISTRY					1333	1	1083	1				
COMPUTER SCIENCE	1832	14	1762 2083 1417	22	1667	14	2074 2250 1825	231	2100	18	1775	1
HEALTH (MED) PROFSNS					1304	11						
MATHEMATICS			1771	16	1278	3	1967	14				
OTHR PHYSCL/EARTH SC					1400	1	2083	1				

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1654	12	1611	4	1552	9	1696	4	1691	4	1772	29
											1875	
											1666	
BUSINESS - GENERAL	1718	22	1566	22	1689	39	1750	18	1666	1	1733	8
	1958		1950		2000							
	1542		1200		1375							
MARKETING/DISTRIBUTN	1781	25	1605	7	1585	17	1473	5			1779	2
	1900											
	1500											
HUMANITIES	1753	7			1745	3						
ECONOMICS	1779	12	1739	2	1573	9	1773	3	1425	2	1756	3
OTHR SOCIAL SCIENCES	1773	9	1400	1	1300	2	1667	2	1458	4		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL											1913	2
CHEMICAL	2309 2500 2175	146	2200	3	2231	4	2269 2450 1863	20	2322	3	2368 2467 2250	47
CIVIL -CNSTR/SAN/TRP	2018	3	2050	3			2113	2	1924	9	2384	7
ELECTRICAL -COMPTR	2226 2414 2075	38	2193 2340 2075	91	2232	1	2245	16	2279	12	2421 2792 2092	20
GEOLOGICAL												
INDUSTRIAL	2207	7	2235	7	2240	6	2213	8	2196	6	2161	7
MECHANICAL	2274 2500 2125	59	2148 2300 1960	37	2097	7	2225	18	2156 2350 2050	32	2450 2792 2125	37
METALLURGICAL	2195	6					2217	1	2279	6		
MINING	2250	1										
NUCLEAR -ENGRG PHYS	1965	1										
PETROLEUM -NATL GAS											2515	15
ENGINEERING TECH	1813	2	2000	2	2167	2			2100	1	1883	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1979 2		1519 13	1375 2		1585 2
BIOLOGICAL SCIENCES	1875 1		1250 1			
CHEMISTRY	1793 10			1691 1		1842 3
COMPUTER SCIENCE	1963 27 2250 1433	2030 15	2100 2	1813 2	2077 5	2016 25 2133 1916
HEALTH (MED) PROFSNS	2329 6	938 1				
MATHEMATICS	1935 5	1978 3				
OTHR PHYSCL/EARTH SC		1167 1		1005 1		2350 2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING					1631	14	1115	2	1404	10	1271	3
BUSINESS - GENERAL	1037	5	1433	2	1707	19	1331	19	1260	3	1121	5
MARKETING/DISTRIBUTN	1014	3	1742	2	1644	18	1286	2				
HUMANITIES	1703	6					1370	6	999	4	1027	6
ECONOMICS	1838	6			1833	1	1325	2	1054	1	1750	1
OTHR SOCIAL SCIENCES	1865	7			1481	2	1335	7	1094	12	1198	6

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1864 4		
CHEMICAL	2234 2	2277 14	2070 6	1558 2		
CIVIL -CNSTR/SAN/TRP	1749 8	1950 1	2081 15	1791 27 2000 1449	1582 5	
ELECTRICAL -COMPTR	2230 20 2350 2000	2215 2	2226 77 2400 2025	1725 111 2042 1449		
GEOLOGICAL				1194 2		
INDUSTRIAL	2146 2		2147 8	1793 4		
MECHANICAL	2133 12	219[illegible] 9	2187 39 2400 1850	1700 45 1796 1448		2400 1
METALLURGICAL			2079 1			
MINING						
NUCLEAR -ENGRG PHYS	2583 1		2205 5			
PETROLEUM -NATL GAS						
ENGINEERING TECH			2019 4	1456 2		

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1314 3	1388 2	
BIOLOGICAL SCIENCES	1167 1			1250 1	1333 1	
CHEMISTRY	1474 7			1400 1		
COMPUTER SCIENCE	1975 13	1793 3	2043 19	1698 28 2047 1428	1401 4	1375 2
HEALTH (MED) PROFSNS					1227 9	1412 57 1850 1000
MATHEMATICS	1942 5		1700 2	1585 7	1250 1	842 2
OTHR PHYSCL/EARTH SC				1411 5	1141 6	1500 1

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY     1984 SCPA  REGIONAL INTERIM REPORT NUMBER 5
--------------------------------------------------------------------------------------------------------
BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84
--------------------------------------------------------------------------------------------------------
CURRICULUM                    ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
--------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL        /  1930     58 /  2408     77 /  2134     35 /  2285     27 /  2022      2 /  2019      4  /
                           /  2250        /  2917        /  2833        /  2750        /              /                /
                           /  1708        /  1750        /  1333        /  1792        /              /                /
--------------------------------------------------------------------------------------------------------
MBA - TECHNICAL            /  2111     10 /  2604      8 /  1503      1 /  2490     16 /  2300      1 /                /
                           /              /              /              /              /              /                /
                           /              /              /              /              /              /                /
--------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84
--------------------------------------------------------------------------------------------------------
CURRICULUM                    CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
--------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL        /  2735     21 /  2248      5 /  2283     10 /  2417      3 /  2300      1 /  2375      6  /
                           /  3042        /              /              /              /              /                /
                           /  2167        /              /              /              /              /                /
--------------------------------------------------------------------------------------------------------
MBA - TECHNICAL            /  2559     12 /  2542      1 /  2596      4 /  2625      2 /  1917      1 /  2517      6  /
                           /              /              /              /              /              /                /
                           /              /              /              /              /              /                /
--------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84
--------------------------------------------------------------------------------------------------------
CURRICULUM                    RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
--------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL        /  2209     12 /  1667      1 /  2227      9 /  1857      1 /   921      1 /  1807      3  /
                           /              /              /              /              /              /                /
                           /              /              /              /              /              /                /
--------------------------------------------------------------------------------------------------------
MBA - TECHNICAL            /  2771      2 /              /  2344      4 /              /              /  1000      1  /
                           /              /              /              /              /              /                /
                           /              /              /              /              /              /                /
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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1984

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 7 through February 3) and cumulatively (September 1 through February 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

SWPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	135	832	$1782	$1624	$1900	$1800	$1625	456	2402	$1756	$1618	$1880	$1791	$1608
Business—General (incl. Mgmt.)	48	264	1736	1495	2100	1725	1300	201	1072	1638	1496	2000	1667	1250
Marketing & Distribution	17	100	1361	1492	*	*	*	103	481	1450	1468	1748	1400	1200
HUMANITIES & SOCIAL SCIENCES														
Humanities	3	36	1167	1275	*	*	*	9	127	1168	1346	*	*	*
Economics[2]	2	13	1950	1508	*	*	*	9	67	1756	1410	*	*	*
Other Social Sciences	1	58	1025	1348	*	*	*	17	223	1328	1328	*	*	*
ENGINEERING														
Aeronautical	11	40	2198	2218	*	*	*	39	116	2074	2136	2300	2117	1666
Chemical	33	149	2333	2274	2575	2355	2150	68	347	2287	2240	2550	2333	2000
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	54	149	1905	1844	2350	1853	1600	86	357	1884	1887	2300	1856	1600
Electrical (incl. Computer Engrg.)	137	759	2197	2178	2375	2200	2033	426	2219	2156	2163	2350	2200	1875
Geological	+	3	+	1644				2	13	2105	1953	*	*	*
Industrial	22	94	2071	2114	2250	2054	1833	41	236	2105	2096	2350	2083	1900
Mechanical	124	430	2209	2195	2450	2180	1958	246	1123	2199	2161	2424	2200	1958
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	24	+	2192				4	64	2149	2178	*	*	*
Mining	+	4	+	1842				+	19	+	1877			
Nuclear (incl. Engrg. Physics)	+	3	+	2328				+	17	+	2196			
Petroleum	29	51	2544	2617	2825	2550	2100	97	138	2567	2544	2850	2625	2100
Engineering Technology	55	95	2008	2086	2333	2000	1733	67	280	2026	2066	2350	2025	1750
SCIENCES														
Agricultural Sciences	35	50	1383	1337	2000	1333	833	42	105	1376	1408	1979	1317	950
Biological Sciences	2	8	1300	1414	*	*	*	6	25	1750	1437	*	*	*
Chemistry	1	15	1950	1586	*	*	*	5	40	1775	1708	*	*	*
Computer Science	52	271	2044	2020	2275	2071	1833	150	753	2018	1994	2258	2000	1792
Health (Medical) Professions	+	75	+	1784				+	140	+	1581			
Mathematics	3	20	2018	2014	*	*	*	7	61	2031	1910	*	*	*
Other Physical & Earth Sciences	10	19	1888	1826	*	*	*	19	66	1985	1789	*	*	*
Totals	774	3562						2100	10491					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

SWPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	134	845	$1778	$1621	$1880	$1796	$1625	453	2400	$1752	$1616	$1875	$1791	$1600
Business Administration	20	133	1530	1466	1825	1667	1000	89	502	1535	1488	2000	1458	1208
Communications	3	22	1758	1442	*	*	*	7	68	1576	1471	*	*	*
Community & Service Orgs. Work	1	16	1000	1320	*	*	*	5	62	1596	1373	*	*	*
EDP-Programming/Systems	66	303	2008	2010	2275	2000	1716	182	846	2000	1987	2250	2000	1716
Engineering	435	1713	2174	2169	2430	2180	1833	958	4556	2180	2151	2450	2200	1825
Farm & Natural Resources Mgmt.	12	17	1291	1276	*	*	*	14	32	1266	1309	*	*	*
Finance & Economics	11	26	1696	1512	*	*	*	57	227	1698	1519	2000	1750	1333
Health (Medical) Services	2	81	1013	1719	*	*	*	6	156	1263	1543	*	*	*
Manufacturing &/or Industrial Oprs.	9	46	1915	1938	*	*	*	41	242	2099	1997	2500	2140	1500
Mathematics/Statistics	2	16	1952	1883	*	*	*	5	53	1860	1822	*	*	*
Merchandising/Sales Promotion	17	101	1405	1347	*	*	*	77	433	1407	1375	1748	1333	1200
Personnel/Employee Relations	6	23	1474	1454	*	*	*	13	57	1665	1408	[illegible]	*	*
Research—Non-Scientific	12	24	2079	1937	*	*	*	20	54	1950	1737	2283	2079	1408
Research—Scientific	27	53	1829	1801	2250	1979	1200	65	162	1972	1884	2375	2075	1360
Rotational Training—Non-Technical	1	28	2350	1243	*	*	*	9	159	2095	1355	*	*	*
Rotational Training—Technical	5	23	2142	2046	*	*	*	28	77	2153	2052	2800	2254	1542
Sales—Non-Technical Degree	4	77	1375	1496	*	*	*	55	363	1444	1472	1750	1416	1100
Sales—Technical/Scientific Degree	7	15	1736	1820	*	*	*	16	42	1707	1774	*	*	*
Totals	774	3562						2100	10491					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	15	46	$2132	$1967	*	*	*	100	273	$2045	$1932	$2250	$2083	$1833
MBA (Non-Technical Undergraduate)	15	59	2035	1986	*	*	*	101	307	2007	1998	2333	2050	1583
MBA (Technical Undergraduate)	7	12	2243	2411	*	*	*	16	47	2205	2212	*	*	*
MS Business (incl Mgmt . Mktg . Finance, etc)	8	40	1849	2028	*	*	*	16	74	1889	2028	*	*	*
Industrial Mgmt. (incl Industrial Admin)	+	8	+	2175				+	16	+	2084			
Administration (incl Public, Hospital, etc)	+	2	+	2150				+	12	+	1768			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1542				+	12	+	1360			
Social Sciences	+	7	+	1818				+	30	+	1624			
ENGINEERING														
Chemical	5	21	2617	2545	*	*	*	6	45	2646	2468	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	6	15	2429	2474	*	*	*	6	46	2429	2264	*	*	*
Electrical (incl Computer Engrg)	19	78	2547	2564	*	*	*	26	176	2555	2509	2725	2500	2217
Industrial	4	12	2451	2491	*	*	*	4	34	2451	2466	*	*	*
Mechanical	6	56	2526	2503	*	*	*	11	113	2511	2481	*	*	*
Nuclear (incl Engrg Physics)	+	4	+	2494				+	6	+	2488			
SCIENCES														
Chemistry	+	6	+	1967				+	14	+	2075			
Computer Science	7	39	2312	2449	*	*	*	24	97	2288	2435	2450	2322	2100
Geology & Related Geological Sciences	3	7	2490	2289	*	*	*	3	17	2490	2296	*	*	*
Mathematics	2	3	2200	2147	*	*	*	2	7	2200	2054	*	*	*
Metallurgy (incl Met Engrg , Materials Engrg / Science, & Ceramics)	+	4	+	2504				+	17	+	2461			
Totals	97	421						315	1343					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
◆ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	2	18	$2066	$2088	*	*	*	15	70	$2228	$2192	*	*	*
MBA - Tech Undergraduate	♦	2	♦	2187				1	10	2333	2379	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	♦	22	♦	2264				2	43	2146	2291	*	*	*
MBA - Tech Undergraduate	♦	2	♦	2375				1	10	1379	2380	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	♦	23	♦	2619				4	54	2375	2499	*	*	*
MBA - Tech Undergraduate	♦	3	♦	2667				♦	3	♦	2667			
Totals	2	70						23	190					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	♦	9	♦	$3124				♦	20	♦	$3168			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	1	$3200	3200	*	*	*	1	3	$3200	2936	*	*	*
Electrical (incl. Computer Engrg.)	3	10	3500	3377	*	*	*	4	29	3563	3209	*	*	*
Mechanical	♦	2	♦	2396				♦	6	♦	3097			
SCIENCES														
Chemistry	♦	8	♦	2798				♦	27	♦	2828			
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	♦	♦	♦					♦	5	♦	3291			
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	♦	♦	♦					♦	1	♦	3467			
Physics	♦	1	♦	3333				1	10	3000	2823	*	*	*
Totals	4	31						6	101					

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[1] Years of full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
♦ No offers reported

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1778 101 1875 1667	1978 5	1522 3	2040 2		
BUSINESS - GENERAL		1796 10	1455 5	1793 17		2141 1
MARKETING/DISTRIBUTN			1318 13	1416 1		
HUMANITIES			1000 1			
ECONOMICS						
OTHR SOCIAL SCIENCES		1025 1				

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2198	11				
CHEMICAL			1370	1			2367	9				
CIVIL -CNSTR/SAN/TRP							2153	4	2083	1	1874 2140 1600	28
ELECTRICAL -COMPTR							2204 2375 2033	114	2158	6		
GEOLOGICAL												
INDUSTRIAL	1908	3					2089	10	2050	1		
MECHANICAL							2145 2325 1975	66	2203	7	1989	4
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS							2400	4				
ENGINEERING TECH							2024 2317 1750	30	1916	1	1805	9

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1642 2	1209 9	1250 1		1120 1
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2066 1	2400 1		2021 40 2175 1833	1770 1	
HEALTH (MED) PROFSNS						
MATHEMATICS				2018 3		
OTHR PHYSCL/EARTH SC			1100 1			

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1775 2			1958 1		1764 19
BUSINESS - GENERAL			1667 1	1450 1	1300 1	1823 10
MARKETING/DISTRIBUTN	1500 1	1460 1	1633 1			
HUMANITIES						
ECONOMICS	1950 1					
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2351	9			2425	2					2341	11
CIVIL -CNSTR/SAN/TRP			1917	1							2925	2
ELECTRICAL -COMPTR	2288	2	2278	2							2311	7
GEOLOGICAL												
INDUSTRIAL			2230	1			2002	2			2488	2
MECHANICAL	2219	6	2325	4	1600	1	1833	1			2445 2667 2250	30
METALLURGICAL												
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS											2591 2825 2340	24
ENGINEERING TECH			2021	4			1833	1			2168	10

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1700 2	1600 2	1310 6	1400 1	1400 1	2102 2
BIOLOGICAL SCIENCES						
CHEMISTRY						1950 1
COMPUTER SCIENCE			1925 1	2021 2		2217 3
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						2072 7

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1717 2			
BUSINESS - GENERAL			1050 1		1792 1	
MARKETING/DISTRIBUTN						
HUMANITIES	1500 1					1000 1
ECONOMICS				1950 1		
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL	2550 1					
CIVIL -CNSTR/SAN/TRP	1900 4		1785 3	1795 2	1711 9	
ELECTRICAL -COMPTR	1430 2		2084 1	2247 1		2142 2
GEOLOGICAL						
INDUSTRIAL			1900 1		1800 1	2000 1
MECHANICAL	1900 1		2050 2	1794 1	1810 1	
METALLURGICAL						
MINING						
NUCLFAR -ENGRG PHYS						
PETROLEUM -NATL GAS				2000 1		
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1150 1			1157 2	1392 5	
BIOLOGICAL SCIENCES						1300 2
CHEMISTRY						
COMPUTER SCIENCE	2258 1		2292 1			2080 1
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC	1638 2					

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES   FEBRUARY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1886 3	2000 1	1979 4	2146 6		
MBA - TECHNICAL	2000 1			2346 3		2167 1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						2075 1
MBA - TECHNICAL						2250 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

A3940-1.7

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1984

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 4 through March 2) and cumulatively (September 1 through March 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

SWPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	126	1052	$1741	$1630	$1875	$1792	$1583	582	3454	$1753	$1622	$1875	$1792	$1600
Business—General (incl Mgmt)	43	313	1639	1532	2050	1527	1200	244	1385	1639	1504	2050	1667	1250
Marketing & Distribution	19	113	1291	1464	*	*	*	122	594	1425	1468	1748	1400	1125
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	26	+	1304				9	153	1168	1339	*	*	*
Economics[2]	1	20	1458	1554	*	*	*	10	87	1727	1443	*	*	*
Other Social Sciences	3	44	1366	1217	*	*	*	20	267	1334	1310	1750	1279	1000
ENGINEERING														
Aeronautical	5	26	1885	2054	*	*	*	44	142	2053	2121	2297	2100	1666
Chemical	26	282	2393	2314	2500	2339	2250	94	629	2316	2273	2510	2334	2083
Civil (incl Construction, Sanitary, & Transportation Engrg)	3	58	2175	1855	*	*	*	89	415	1893	1883	2316	1856	1600
Electrical (incl Computer Engrg)	60	834	2264	2206	2383	2275	2100	486	3053	2170	2175	2358	2215	1900
Geological	5	13	2549	2022	*	*	*	7	26	2422	1988	*	*	*
Industrial	8	104	2106	2126	*	*	*	49	340	2105	2105	2350	2083	1900
Mechanical	47	519	2229	2198	2408	2300	1920	293	1642	2204	2173	2416	2200	1958
Metallurgical (incl Metallurgy & Ceramic Engrg)	+	29	+	2238				4	93	2149	2197	*	*	*
Mining	+	3	+	2391				+	22	+	1947			
Nuclear (incl Engrg Physics)	2	9	2203	2248	*	*	*	2	26	2203	2214	*	*	*
Petroleum	32	41	2508	2474	2825	2563	2025	129	179	2552	2528	2850	2600	2083
Engineering Technology	4	59	1927	2037	*	*	*	71	339	2021	2061	2350	2025	1733
SCIENCES														
Agricultural Sciences	+	16	+	1366				42	121	1376	1402	1979	1317	950
Biological Sciences	+	5	+	1140				6	30	1750	1388	*	*	*
Chemistry	+	8	+	2029				5	48	1775	1761	*	*	*
Computer Science	35	384	1989	2024	2300	2000	1583	185	1137	2012	2004	2258	2000	1791
Health (Medical) Professions	+	22	+	1693				+	162	+	1596			
Mathematics	+	31	+	1958				7	92	2031	1926	*	*	*
Other Physical & Earth Sciences	1	8	1667	2032	*	*	*	20	74	1969	1816	2375	2075	1500
Totals	420	4019						2520	14510					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

SWPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	124	1055	$1732	$1627	$1875	$1771	$1575	577	3455	$1747	$1619	$1875	$1791	$1600
Business Administration	24	152	1567	1534	1917	1555	1167	113	654	1542	1499	1980	1458	1200
Communications	+	17	+	1693				7	85	1576	1516	*	*	*
Community & Service Orgs. Work	1	10	600	1154	*	*	*	6	72	1430	1343	*	*	*
EDP-Programming/Systems	30	395	1983	2017	2190	2000	1800	212	1241	1998	1996	2250	2000	1716
Engineering	167	1844	2304	2210	2625	2320	2000	1125	6400	2198	2168	2500	2214	1850
Farm & Natural Resources Mgmt.	+	6	+	1546				14	38	1266	1347	*	*	*
Finance & Economics	9	76	1746	1536	*	*	*	66	303	1704	1523	2000	1750	1333
Health (Medical) Services	1	28	1257	1545	*	*	*	7	184	1262	1543	*	*	*
Manufacturing &/or Industrial Oprs.	11	82	2247	1973	*	*	*	52	324	2130	1991	2550	2141	1600
Mathematics/Statistics	1	21	1417	1899	*	*	*	6	74	1786	1844	*	*	*
Merchandising/Sales Promotion	15	88	1261	1365	*	*	*	92	521	1383	1373	1725	1333	1100
Personnel/Employee Relations	1	29	2000	1502	*	*	*	14	86	1689	1440	*	*	*
Research—Non-Scientific	3	13	2144	1623	*	*	*	23	67	1975	1715	2315	2083	1408
Research—Scientific	9	44	2359	2032	*	*	*	74	206	2019	1916	2383	2130	1416
Rotational Training—Non-Technical	3	36	2119	1491	*	*	*	12	195	2101	1380	*	*	*
Rotational Training—Technical	1	20	1667	2122	*	*	*	29	97	2137	2066	2800	2250	1542
Sales—Non-Technical Degree	19	95	1726	1572	*	*	*	74	458	1516	1493	1916	1458	1150
Sales—Technical/Scientific Degree	1	8	2100	2080	*	*	*	17	50	1730	1823	*	*	*
Totals	420	4019						2520	14510					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
◆ No offers reported

SWPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	13	41	$2040	$1876	*	*	*	113	314	$2044	$1924	$2250	$2083	$1833
MBA (Non-Technical Undergraduate)	6	142	1917	2370	*	*	*	107	449	2002	2116	2333	2042	1583
MBA (Technical Undergraduate)	1	42	2250	2682	*	*	*	17	89	2208	2434	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc.)	+	13	+	2054				16	87	1889	2032	*	*	*
Industrial Mgmt. (incl Industrial Admin.)	+	2	+	2250				+	18	+	2102			
Administration (incl. Public, Hospital, etc.)	+	+	+	+				+	12	+	1768			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1250				+	14	+	1344			
Social Sciences	+	3	+	1308				+	33	+	1595			
ENGINEERING														
Chemical	1	33	2700	2548	*	*	*	7	78	2653	2502	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg.)	+	8	+	2175				6	54	2429	2251	*	*	*
Electrical (incl Computer Engrg.)	6	91	2849	2592	*	*	*	32	267	2610	2537	2633	2513	2217
Industrial	2	11	2175	2457	*	*	*	6	45	2359	2464	*	*	*
Mechanical	11	73	2546	2556	*	*	*	22	186	2529	2510	2750	2492	2350
Nuclear (incl Engrg Physics)	+	5	+	2538				+	11	+	2511			
SCIENCES														
Chemistry	+	7	+	2443				+	21	+	2198			
Computer Science	8	58	2184	2478	*	*	*	32	155	2262	2451	2450	2309	2000
Geology & Related Geological Sciences	+	11	+	2365				3	28	2490	2323	*	*	*
Mathematics	+	8	+	2518				2	15	2200	2301	*	*	*
Metallurgy (incl Met. Engrg., Materials Engrg./Science, & Ceramics)	+	4	+	2477				+	21	+	2464			
Totals	48	554						363	1897					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	+	43	+	$2735				15	113	$2228	$2399	*	*	*
MBA - Tech Undergraduate	+	17	+	2872				1	27	2333	2689	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	44	+	2856				2	87	2146	2577	*	*	*
MBA - Tech Undergraduate	+	11	+	2970				1	21	1379	2689	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	+	49	+	2797				4	103	2375	2641	*	*	*
MBA - Tech Undergraduate	+	13	+	2902				+	16	+	2858			
Totals	+	177						23	367					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	11	+	$3261				+	31	+	$3201			
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	2	+	3583				1	5	$3200	3195	*	*	*
Electrical (incl. Computer Engrg.)	+	13	+	3332				4	42	3563	3247	*	*	*
Mechanical	+	5	+	3240				+	11	+	3162			
SCIENCES														
Chemistry	2	27	$3000	2932	*	*	*	2	54	3000	2880	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	4	2083	2499	*	*	*	1	9	2083	2939	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	3	+	3330				+	4	+	3365			
Physics	+	5	+	3372				1	15	3000	3006	*	*	*
Totals	3	70						9	171					

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[1] Years of previous full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SWPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1752 101 1875 1625	1736 6				
BUSINESS - GENERAL	2000 1	1612 13	1440 15	1475 3		
MARKETING/DISTRIBUTN	1658 2		1268 9	1267 6		
HUMANITIES						
ECONOMICS			1458 1			
OTHR SOCIAL SCIENCES			1092 1			

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 SWPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				1885 5		
CHEMICAL				2250 3		
CIVIL -CNSTR/SAN/TRP						2000 1
ELECTRICAL -COMPTR			1700 1	2244 32 2375 2100		2108 1
GEOLOGICAL						
INDUSTRIAL				2080 5		2100 1
MECHANICAL			2334 2	2194 20 2320 2075		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS				2203 2		
PETROLEUM -NATL GAS						
ENGINEERING TECH				1417 1		

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SWPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1823 4		1778 3	1997 9		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 SWPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING			1367 2			1720 17
BUSINESS - GENERAL			2200 5			1813 5
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES	1750 1					

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2346 12			2250 1		2529 9
CIVIL -CNSTR/SAN/TRP						2650 1
ELECTRICAL -COMPTR	2265 1					2372 3
GEOLOGICAL						2549 5
INDUSTRIAL						
MECHANICAL	2567 2					2301 12
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS	2250 1					2522 30 2825 2025
ENGINEERING TECH		1834 2				2625 1

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		2139 3				2000 8
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						1667 1

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL					1428 1	
MARKETING/DISTRIBUTN					600 1	1600 1
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						1257 1

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SWPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL			2300 1			
CIVIL -CNSTR/SAN/TRP	1875 1					
ELECTRICAL -COMPTR			2360 * 20 2350 2308	1833 2		
GEOLOGICAL						
INDUSTRIAL			2175 2			
MECHANICAL	2083 1		2178 7	1794 1		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS			2350 1			
ENGINEERING TECH						

* All but five of the twenty offers in this category were $2,350. Because of this clustering of offers, the 90th percentile is lower than the average.

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 SWPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2286 3		1944 4	1951 1		
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MARCH 1984 SWPA REGIONAL INTERIM REPORT NUMBER 2

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1792 2	2042 2	1875 1			
MBA - TECHNICAL				2250 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL			1958 1		—	
MBA - TECHNICAL						

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

A3940-1.7 4

10/84

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1984

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 3 through April 6) and cumulatively (September 1 through April 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

SWPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	149	835	$1785	$1651	$1917	$1833	$1583	731	4289	$1759	$1628	$1900	$1792	$1600
Business—General (incl Mgmt)	48	458	1697	1565	2000	1729	1330	292	1843	1648	1519	2000	1671	1250
Marketing & Distribution	15	167	1395	1515	*	*	*	137	761	1422	1478	1748	1400	1125
HUMANITIES & SOCIAL SCIENCES														
Humanities	9	71	1089	1515	*	*	*	18	224	1129	1395	*	*	*
Economics[2]	+	62	+	1667				10	149	1727	1536	*	*	*
Other Social Sciences	+	66	+	1611				20	333	1334	1370	1750	1279	1000
ENGINEERING														
Aeronautical	+	51	+	2209				44	193	2053	2144	2297	2100	1666
Chemical	51	422	2319	2311	2450	2330	2200	145	1051	2317	2288	2500	2333	2125
Civil (incl Construction, Sanitary, & Transportation Engrg)	5	118	1760	1930	*	*	*	94	533	1886	1893	2300	1856	1600
Electrical (incl Computer Engrg)	152	1547	2239	2228	2425	2250	2000	638	4600	2186	2193	2383	2225	1940
Geological	2	8	1975	2209	*	*	*	9	34	2323	2040	*	*	*
Industrial	14	196	2081	2127	*	*	*	63	536	2100	2113	2350	2083	1916
Mechanical	75	749	2234	2210	2437	2230	2000	368	2391	2210	2184	2424	2209	1970
Metallurgical (incl Metallurgy & Ceramic Engrg)	+	64	+	2226				4	157	2149	2209	*	*	*
Mining	+	5	+	2302				+	27	+	2013			
Nuclear (incl Engrg Physics)	+	19	+	2268				2	45	2203	2237	*	*	*
Petroleum	64	97	2408	2458	2800	2412	2000	193	276	2504	2503	2825	2550	2083
Engineering Technology	8	102	2024	2118	*	*	*	79	441	2021	2074	2350	2042	1733
SCIENCES														
Agricultural Sciences	13	26	1298	1362	*	*	*	55	147	1357	1395	1979	1300	800
Biological Sciences	6	15	1201	1186	*	*	*	12	45	1475	1321	*	*	*
Chemistry	+	30	+	1798				5	78	1775	1775	*	*	*
Computer Science	38	534	1999	2043	2267	2000	1650	223	1671	2010	2017	2260	2000	1690
Health (Medical) Professions	+	16	+	1363				+	178	+	1575			
Mathematics	2	84	1975	1943	*	*	*	9	176	2018	1934	*	*	*
Other Physical & Earth Sciences	3	26	1593	1810	*	*	*	23	100	1920	1814	2375	1979	1200
Totals	654	5768						3174	20278					

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[1] Percentiles are computed on regional data
[2] Includes economics programs with both business and social science orientation
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	154	850	$1779	$1647	$1917	$1833	$1575	731	4305	$1754	$1625	$1876	$1792	$1584
Business Administration	22	208	1648	1594	1917	1588	1333	135	862	1559	1522	1980	1458	1230
Communications	6	23	1255	1609	*	*	*	13	108	1428	1535	*	*	*
Community & Service Orgs. Work	1	9	1250	1412	*	*	*	7	81	1404	1350	*	*	*
EDP-Programming/Systems	39	563	1950	2033	2258	2000	1650	251	1804	1990	2008	2250	2000	1666
Engineering	359	3128	2263	2224	2600	2258	2000	1484	9528	2214	2187	2500	2235	1875
Farm & Natural Resources Mgmt.	3	12	1633	1337	*	*	*	17	50	1331	1345	*	*	*
Finance & Economics	18	163	1784	1699	*	*	*	84	466	1721	1585	2000	1750	1333
Health (Medical) Services	✦	20	✦	1319				7	204	1262	1521	*	*	*
Manufacturing &/or Industrial Oprs.	9	120	1855	2039	*	*	*	61	444	2090	2004	2650	2110	1500
Mathematics/Statistics	1	78	2160	1903	*	*	*	7	152	1840	1874	*	*	*
Merchandising/Sales Promotion	10	108	1287	1388	*	*	*	102	629	1374	1376	1700	1333	1100
Personnel/Employee Relations	2	23	917	1438	*	*	*	16	109	1593	1439	*	*	*
Research—Non-Scientific	1	30	1125	1782	*	*	*	24	97	1940	1736	2315	2079	1300
Research—Scientific	15	113	1632	1961	*	*	*	89	319	1954	1932	2383	2080	1200
Rotational Training—Non-Technical	1	47	2083	1495	*	*	*	13	242	2100	1402	*	*	*
Rotational Training—Technical	1	60	1800	2165	*	*	*	30	157	2125	2104	2400	2243	1620
Sales—Non-Technical Degree	6	177	1505	1536	*	*	*	80	635	1515	1505	1916	1438	1150
Sales—Technical/Scientific Degree	6	36	1436	2016	*	*	*	23	86	1653	1903	2275	1500	840
Totals	654	5768						3174	20278					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

✦ No offers reported

SWPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates
Inexperienced
(One Year Or Less Of Full-Time, Non Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	3	147	$2139	$1932	*	*	*	116	461	$2047	$1927	$2250	$2083	$1833
MBA (Non-Technical Undergraduate)	1	284	2450	2435	*	*	*	108	733	2006	2240	2333	2042	1583
MBA (Technical Undergraduate)	1	97	2350	2530	*	*	*	18	186	2216	2484	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	4	43	2146	2590	*	*	*	20	130	1940	2216	2417	2000	1500
Industrial Mgmt. (incl. Industrial Admin.)	+	15	+	2330				+	33	+	2206			
Administration (incl. Public, Hospital, etc.)	+	1	+	1541				+	13	+	1750			
HUMANITIES & SOCIAL SCIENCES														
Humanities	2	9	1364	1547	*	*	*	2	23	1364	1423	*	*	*
Social Sciences	+	13	+	1632				+	46	+	1606			
ENGINEERING														
Chemical	+	29	+	2504				7	107	2653	2503	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	3	23	2123	2274	*	*	*	9	77	2327	2258	*	*	*
Electrical (incl. Computer Engrg.)	12	128	2515	2575	*	*	*	44	395	2584	2550	2817	2513	2258
Industrial	2	16	2263	2520	*	*	*	8	61	2335	2478	*	*	*
Mechanical	8	65	2514	2532	*	*	*	30	251	2525	2516	2750	2492	2350
Nuclear (incl. Engrg. Physics)	2	5	2390	2423	*	*	*	2	16	2390	2483	*	*	*
SCIENCES														
Chemistry	+	7	+	2625				+	28	+	2304			
Computer Science	1	85	2400	2539	*	*	*	33	240	2266	2482	2450	2318	2000
Geology & Related Geological Sciences	4	18	2613	2574	*	*	*	7	46	2560	2421	*	*	*
Mathematics	+	15	+	2324				2	30	2200	2313	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	10	+	2440				+	31	+	2456			
Totals	43	1010						406	2907					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	✦	76	✦	$2545				15	189	$2228	$2458	*	*	*
MBA - Tech Undergraduate	✦	27	✦	2960				1	54	2333	2825	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	1	140	$2025	2665	*	*	*	3	227	2106	2631	*	*	*
MBA - Tech Undergraduate	✦	45	✦	2886				1	66	1379	2810	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	✦	83	✦	2559				4	186	2375	2604	*	*	*
MBA - Tech Undergraduate	✦	23	✦	3035				✦	39	✦	2963			
Totals	1	394						24	761					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	2	25	$3504	$3299	*	*	*	2	56	$3504	$3245	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	4	3100	3006	*	*	*	2	9	3150	3111	*	*	*
Electrical (incl. Computer Engrg.)	6	17	3856	3688	*	*	*	10	59	3740	3374	*	*	*
Mechanical	4	13	3126	3245	*	*	*	4	24	3126	3207	*	*	*
SCIENCES														
Chemistry	1	73	2000	2972	*	*	*	3	127	2667	2933	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	✦	11	✦	2775				1	20	2083	2849	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	3	2583	2736	*	*	*	1	7	2583	3095	*	*	*
Physics	✦	17	✦	3343				1	32	3000	3185	*	*	*
Totals	15	163						24	334					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

✦ No offers reported

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1814 121 1917 1600	1667 2	1317 3	1675 2		
BUSINESS - GENERAL	1826 6	1804 20 2000 1528	1367 10	1700 1		1575 1
MARKETING/DISTRIBUTN			1364 11	1250 1		
HUMANITIES			1013 8	1700 1		
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SWPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL				2276 7		
CIVIL -CNSTR/SAN/TRP			1950 1			1750 2
ELECTRICAL -COMPTR			1400 1	2251 102 2425 2100	2167 1	
GEOLOGICAL						
INDUSTRIAL	1833 1			2052 6	2325 1	2033 1
MECHANICAL				2124 32 2250 2000	2424 3	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2086 5		2048 2

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1400 1	840 1	1400 1	1150 2	
BIOLOGICAL SCIENCES			1100 2			
CHEMISTRY						
COMPUTER SCIENCE	1889 3	1550 1		2008 22 2260 1650	2830 1	
HEALTH (MED) PROFSNS						
MATHEMATICS				2050 1		1900 1
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING	1780 3					1729 16
BUSINESS - GENERAL	1825 3	2700 1		1425 2		2083 1
MARKETING/DISTRIBUTN			2300 1			
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2321 18		2425 1			2327 25 2600 2200
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR	2302 5	2160 1	2333 2	2166 1		2335 14
GEOLOGICAL						1975 2
INDUSTRIAL				2100 1	2250 1	
MECHANICAL	2282 10	2211 8	2292 2	2500 1		2457 14
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS		2232 1				2411 63 2800 2000
ENGINEERING TECH						

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES		1200 1	2017 2		800 1	
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1690 1					2017 9
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						1790 2

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SWPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING				1153 1	1600 1	
BUSINESS - GENERAL	1625 2			1120 1		
MARKETING/DISTRIBUTN	1125 1					1250 1
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL						
CIVIL -CNSTR/SAN/TRP					1675 2	
ELECTRICAL -COMPTR	2250 1		2186 10	1905 9	2566 5	
GEOLOGICAL						
INDUSTRIAL		2083 1	2095 2			
MECHANICAL	2000 1		2083 4			
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH					1667 1	

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 SWPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES				1800 1	1198 2	700 1
BIOLOGICAL SCIENCES	1370 1					1212 3
CHEMISTRY						
COMPUTER SCIENCE	1900 1					
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC	1200 1					

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1984 SWPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL				2450 1		
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL		2350 1				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

6/11/84

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1984

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southwestern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 7 through May 4) and cumulatively (September 1 through May 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

SWPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	95	727	$1807	$1639	$1950	$1833	$1650	826	5016	$1765	$1629	$1916	$1792	$1600
Business—General (incl. Mgmt.)	71	899	1545	1602	1833	1500	1310	363	2742	1628	1546	2000	1650	1250
Marketing & Distribution	19	282	1389	1497	*	*	*	156	1043	1418	1483	1725	1400	1167
HUMANITIES & SOCIAL SCIENCES														
Humanities	6	103	1378	1475	*	*	*	24	327	1191	1420	1525	1070	860
Economics[2]	+	132	+	1647				10	281	1727	1589	*	*	*
Other Social Sciences	4	111	1240	1533	*	*	*	24	444	1318	1410	1750	1279	1000
ENGINEERING														
Aeronautical	3	79	2181	2154	*	*	*	47	272	2061	2147	2297	2117	1666
Chemical	44	407	2315	2296	2625	2350	2034	189	1458	2317	2291	2510	2340	2083
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	21	188	1821	1924	2000	1794	1550	115	721	1874	1901	2250	1850	1578
Electrical (incl. Computer Engrg.)	151	2205	2261	2244	2405	2267	2060	789	6805	2200	2209	2400	2250	1960
Geological	1	13	2000	2020	*	*	*	10	47	2290	2034	*	*	*
Industrial	22	191	2005	2151	2250	2075	1500	85	727	2075	2123	2325	2083	1855
Mechanical	68	909	2216	2216	2425	2208	2000	436	3300	2211	2193	2424	2209	1975
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	+	89	+	2252				4	246	2149	2224	*	*	*
Mining	1	8	2166	2152	*	*	*	1	35	2166	2045	*	*	*
Nuclear (incl. Engrg. Physics)	2	22	1765	2172	*	*	*	4	67	1984	2216	*	*	*
Petroleum	36	41	2307	2343	2800	2350	1700	229	317	2473	2483	2825	2530	2025
Engineering Technology	35	181	2022	2106	2700	2042	1475	114	622	2021	2083	2350	2042	1600
SCIENCES														
Agricultural Sciences	8	37	1785	1591	*	*	*	63	184	1412	1434	1979	1400	833
Biological Sciences	1	21	1250	1535	*	*	*	13	66	1458	1389	*	*	*
Chemistry	+	50	+	1849				5	128	1775	1804	*	*	*
Computer Science	70	807	2043	2089	2293	2046	1666	293	2478	2018	2040	2267	2000	1688
Health (Medical) Professions	+	25	+	1643				+	203	+	1584			
Mathematics	2	127	2075	1938	*	*	*	11	303	2029	1936	*	*	*
Other Physical & Earth Sciences	4	33	1829	2001	*	*	*	27	133	1907	1861	2375	1979	1167
Totals	664	7687						3838	27965					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

SWPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	102	738	$1812	$1639	$1950	$1833	$1667	833	5043	$1761	$1627	$1900	$1792	$1600
Business Administration	29	413	1394	1570	1725	1416	1185	164	1275	1530	1537	1917	1417	1208
Communications	1	30	953	1740	*	*	*	14	138	1394	1580	*	*	*
Community & Service Orgs. Work	+	15	+	1117				7	96	1404	1314	*	*	*
EDP-Programming/Systems	64	961	1990	2087	2260	2000	1600	315	2765	1990	2035	2250	2000	1650
Engineering	378	3974	2200	2220	2500	2240	1800	1862	13502	2211	2196	2500	2239	1856
Farm & Natural Resources Mgmt.	1	7	1435	1460	*	*	*	18	57	1337	1359	*	*	*
Finance & Economics	30	274	1622	1679	1833	1667	1417	114	740	1695	1619	2000	1750	1333
Health (Medical) Services	+	33	+	1621				7	237	1262	1535	*	*	*
Manufacturing &/or Industrial Oprs.	5	188	2135	2051	*	*	*	66	632	2093	2018	2650	2125	1500
Mathematics/Statistics	2	91	1783	1918	*	*	*	9	243	1827	1891	*	*	*
Merchandising/Sales Promotion	17	258	1313	1476	*	*	*	119	887	1365	1405	1633	1333	1100
Personnel/Employee Relations	2	21	2326	1692	*	*	*	18	130	1674	1480	*	*	*
Research—Non-Scientific	1	22	1925	1804	*	*	*	25	119	1939	1749	2315	2075	1300
Research—Scientific	12	154	1954	2056	*	*	*	101	473	1954	1972	2375	2080	1240
Rotational Training—Non-Technical	8	117	1427	1398	*	*	*	21	359	1844	1401	2500	1750	1333
Rotational Training—Technical	5	44	2271	2080	*	*	*	35	201	2146	2099	2400	2250	1620
Sales—Non-Technical Degree	6	300	1488	1528	*	*	*	86	935	1514	1512	1916	1458	1150
Sales—Technical/Scientific Degree	1	47	2042	2108	*	*	*	24	133	1669	1976	2275	1700	840
Totals	664	7687						3838	27965					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	14	47	$1992	$1940	*	*	*	130	508	$2041	$1928	$2225	$2083	$1850
MBA (Non-Technical Undergraduate)	22	456	2152	2530	$2417	$2104	$1917	130	1189	2030	2351	2375	2083	1666
MBA (Technical Undergraduate)	1	118	2350	2624	*	*	*	19	304	2223	2539	*	*	*
MS-Business (incl Mgmt, Mktg, Finance, etc.)	2	40	1785	2439	*	*	*	22	170	1926	2269	2417	2000	1500
Industrial Mgmt. (incl. Industrial Admin.)	+	13	+	2337				+	46	+	2243			
Administration (incl. Public, Hospital, etc.)	+	+	+	+				+	13	+	1750			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				2	25	1364	1450	*	*	*
Social Sciences	+	6	+	2093				+	52	+	1662			
ENGINEERING														
Chemical	5	48	2560	2701	*	*	*	12	155	2614	2564	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	26	+	2269				9	103	2327	2261	*	*	*
Electrical (incl. Computer Engrg.)	7	183	2459	2612	*	*	*	51	578	2567	2570	2750	2500	2258
Industrial	4	25	2452	2550	*	*	*	12	86	2374	2499	*	*	*
Mechanical	5	87	2505	2547	*	*	*	35	338	2522	2524	2750	2500	2350
Nuclear (incl. Engrg. Physics)	+	16	+	2458				2	32	2390	2471	*	*	*
SCIENCES														
Chemistry	+	12	+	2217				+	40	+	2278			
Computer Science	6	82	2389	2567	*	*	*	39	322	2285	2504	2583	2318	2000
Geology & Related Geological Sciences	3	9	2520	2614	*	*	*	10	55	2548	2453	*	*	*
Mathematics	+	28	+	2400				2	58	2200	2355	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	18	+	2459				+	49	+	2457			
Totals	69	1216						475	4123					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	+	259	+	$2823				15	448	$2228	$2669	*	*	*
MBA - Tech Undergraduate	+	71	+	2871				1	125	2333	2851	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	285	+	2888				3	512	2106	2774	*	*	*
MBA - Tech Undergraduate	+	97	+	2961				1	163	1379	2900	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	+	151	+	2853				4	337	2375	2716	*	*	*
MBA - Tech Undergraduate	+	26	+	2934				+	65	+	2951			
Totals	+	889						24	1650					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	1	51	$3250	$3325	*	*	*	3	107	$3419	$3283	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	5	+	3173				2	14	3150	3133	*	*	*
Electrical (incl. Computer Engrg.)	+	39	+	3400				10	98	3740	3384	*	*	*
Mechanical	+	5	+	3275				4	29	3126	3219	*	*	*
SCIENCES														
Chemistry	+	56	+	3047				3	183	2667	2968	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	4	+	2750				1	24	2083	2832	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	12	+	3204				1	19	2583	3164	*	*	*
Physics	+	13	+	3177				1	45	3000	3183	*	*	*
Totals	1	185						25	519					

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[1] Years of previous full-time, non-military employment
[2] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
✦ No offers reported

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1830 68 1950 1675	1435 2	1792 1	1758 7		
BUSINESS - GENERAL		1650 31 1875 1416	1362 24 1500 1250	1563 6		1667 1
MARKETING/DISTRIBUTN	1525 1	1375 1	1352 14			
HUMANITIES	1525 1	950 1	1080 3	2552 1		
ECONOMICS						
OTHR SOCIAL SCIENCES		1142 2	1300 1	1375 1		

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2181 3		
CHEMICAL						
CIVIL -CNSTR/SAN/TRP				2000 1		1777 3
ELECTRICAL -COMPTR				2280 98 2417 2125	2380 2	2175 4
GEOLOGICAL						
INDUSTRIAL		1500 1		2056 12	1500 1	
MECHANICAL				2186 30 2410 1975	2150 1	2000 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS				2165 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH			1375 1	2063 12		1644 7

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	1908 5		1000 1			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1714 3	1933 1	1864 11	2107 35 2293 1808	1997 1	
HEALTH (MED) PROFSNS						
MATHEMATICS				2075 2		
OTHR PHYSCL/EARTH SC				1167 1		

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING						1777 15
BUSINESS - GENERAL		1500 1		2100 1		1822 3
MARKETING/DISTRIBUTN				1417 2		1725 1
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS　MAY　1984 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER　INTERIM PERIOD　4/7/84 THROUGH 5/4/84　PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2271 2425 2050	20	1900	1	2333	2	2775	1			2422	17
CIVIL -CNSTR/SAN/TRP			1850	2					1920	1	1733	1
ELECTRICAL -COMPTR	2050	3	2185	5	2205	3	2300	1	2150	1	2308	12
GEOLOGICAL												
INDUSTRIAL			2110	3	2500	1			19[illegible]5	2	1500	1
MECHANICAL	2289	8	2160	3	2333	2					2307	17
METALLURGICAL												
MINING											2166	1
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS											2307 2800 1700	36
ENGINEERING TECH			1800	1	2125	2					2491	8

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 SWPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES				2300 1		
BIOLOGICAL SCIENCES			1250 1			
CHEMISTRY						
COMPUTER SCIENCE				1500 1		2104 9
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						2050 3

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1834 2			
BUSINESS - GENERAL			1466 3		1403 1	
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 SWPA   REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL		2230 1	1858 2			
CIVIL -CNSTR/SAN/TRP	1986 6		1683 3	1647 2	1652 2	
ELECTRICAL -COMPTR	2345 5		2408 10	1804 6	2000 1	
GEOLOGICAL	2000 1					
INDUSTRIAL			2239 1			
MECHANICAL		2150 3	2250 1	1500 1	2125 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS				1365 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH	1438 2		2142 2			

AVERAGE MONTHLY SALARY OFFERS MAY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES					1435 1	
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1922 5		2415 4			
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2021 6	2189 11	1563 2			
MBA - TECHNICAL				2350 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL			2916 1			2550 2
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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10/84

CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

SOUTHWESTERN REGION (SWPA)

University of Arkansas - Fayetteville
Baylor University
Grambling State University
University of Houston
Lamar University
Louisiana Technological University
North Texas State University
Oklahoma State University
Oklahoma State University - College of Agriculture
Oklahoma State University - College of Engineering
University of Oklahoma
Southern Methodist University
Southern University - Baton Rouge
Texas A & I University
Texas A & M University
Texas Technological University
University of Texas at Arlington
University of Texas - Austin-College of Business Administration
University of Texas - Austin-College of Engineering
University of Texas - El Paso

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SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

SWPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	171	1443	$1795	$1621	$1917	$1833	$1610	997	6459	$1770	$1627	$1917	$1792	$1600
Business—General (incl. Mgmt.)	159	1507	1594	1570	1917	1610	1230	522	4249	1618	1555	2000	1625	1250
Marketing & Distribution	77	634	1462	1489	1800	1417	1175	233	1677	1432	1485	1748	1400	1167
HUMANITIES & SOCIAL SCIENCES														
Humanities	13	433	1260	1520	*	*	*	37	760	1215	1477	1700	1040	900
Economics[2]	18	420	1482	1717	*	*	*	28	701	1569	1665	1950	1696	1000
Other Social Sciences	9	603	1379	1482	*	*	*	33	1047	1335	1452	1750	1300	1000
ENGINEERING														
Aeronautical	31	134	2054	2166	2315	2117	1740	78	406	2058	2153	2315	2117	1666
Chemical	69	638	2216	2272	2416	2300	1875	258	2096	2290	2285	2500	2333	2000
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	56	443	1950	1890	2250	1864	1667	171	1164	1899	1897	2250	1856	1600
Electrical (incl. Computer Engrg.)	338	3525	2191	2221	2392	2250	1900	1127	10330	2198	2213	2400	2250	1950
Geological	3	20	2262	2056	*	*	*	13	67	2284	2041	*	*	*
Industrial	64	419	1803	2065	2250	1817	1333	149	1146	1958	2102	2300	2045	1500
Mechanical	184	1659	2160	2185	2400	2183	1900	620	4959	2196	2190	2416	2200	1965
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	11	128	2188	2192	*	*	*	15	374	2178	2213	*	*	*
Mining	+	11	+	2164				1	46	2166	2073	*	*	*
Nuclear (incl. Engrg. Physics)	3	34	2120	2165	*	*	*	7	101	2042	2199	*	*	*
Petroleum	71	98	2393	2405	2800	2500	2000	300	415	2454	2464	2825	2500	2000
Engineering Technology	44	224	1968	2063	2250	2032	1375	158	846	2007	2078	2350	2042	1500
SCIENCES														
Agricultural Sciences	27	155	1384	1398	1900	1333	1000	90	339	1403	1418	1958	1375	937
Biological Sciences	3	54	1383	1418	*	*	*	16	120	1444	1402	*	*	*
Chemistry	6	65	1390	1663	*	*	*	11	193	1565	1756	*	*	*
Computer Science	139	1295	2034	2057	2266	2058	1750	432	3773	2023	2046	2266	2000	1747
Health (Medical) Professions	+	157	+	1567				+	360	+	1576			
Mathematics	14	230	2045	1968	*	*	*	25	533	2038	1950	2225	2050	1866
Other Physical & Earth Sciences	13	99	2281	1953	*	*	*	40	232	2028	1900	2575	2200	1257
Totals	1523	14428						5361	42393					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.

SWPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	175	1503	$1776	$1625	$1917	$1833	$1500	1008	6546	$1764	$1626	$1917	$1792	$1590
Business Administration	62	780	1570	1535	1917	1583	1230	226	2055	1541	1537	1917	1458	1208
Communications	11	188	1483	1429	*	*	*	25	326	1433	1493	2250	1150	900
Community & Service Orgs. Work	12	70	1224	1193	*	*	*	19	166	1290	1263	*	*	*
EDP-Programming/Systems	152	1546	2008	2048	2250	2000	1750	467	4311	1996	2040	2250	2000	1667
Engineering	790	6667	2174	2193	2433	2210	1800	2652	20169	2200	2195	2500	2230	1850
Farm & Natural Resources Mgmt.	5	51	1537	1402	*	*	*	23	108	1380	1379	1750	1375	1000
Finance & Economics	62	657	1727	1742	1917	1800	1405	176	1397	1706	1677	2000	1750	1375
Health (Medical) Services	1	187	1200	1523	*	*	*	8	424	1254	1530	*	*	*
Manufacturing &/or Industrial Oprs.	17	313	2019	2047	*	*	*	83	945	2078	2027	2550	2100	1500
Mathematics/Statistics	14	167	1929	1840	*	*	*	23	410	1889	1870	2225	1990	1340
Merchandising/Sales Promotion	72	663	1334	1422	1541	1333	1000	191	1550	1354	1412	1558	1333	1083
Personnel/Employee Relations	7	67	1559	1564	*	*	*	25	197	1642	1509	2425	1625	1025
Research—Non-Scientific	11	177	1823	1744	*	*	*	36	296	1904	1746	2500	2071	1125
Research—Scientific	33	256	1856	1907	2500	1925	1100	134	729	1930	1949	2400	2075	1200
Rotational Training—Non-Technical	10	291	1568	1439	*	*	*	31	650	1755	1418	2400	1542	1333
Rotational Training—Technical	6	84	1787	2000	*	*	*	41	285	2094	2070	2400	2225	1580
Sales—Non-Technical Degree	33	605	1592	1544	2074	1500	1000	119	1540	1535	1525	2074	1500	1[illegible]50
Sales—Technical/Scientific Degree	50	156	1720	1941	2112	1667	1333	74	289	1704	1957	2200	1667	1125
Totals	1523	14428						5361	42393					

' Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.

SWPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES¹		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	25	90	$2021	$1962	$2150	$2083	$1792	155	598	$2038	$1933	$2208	$2083	$1833
MBA (Non-Technical Undergraduate)	39	744	2138	2413	2417	2167	1792	169	1933	2055	2375	2375	2083	1700
MBA (Technical Undergraduate)	18	168	1928	2546	*	*	*	37	472	2079	2541	2420	2050	1600
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	17	79	1894	2302	*	*	*	39	249	1912	2279	2417	2000	1417
Industrial Mgmt. (incl. Industrial Admin.)	+	7	+	2092				+	53	+	2223			
Administration (incl. Public, Hospital, etc.)	+	28	+	2012				+	41	+	1929			
HUMANITIES & SOCIAL SCIENCES														
Humanities	1	22	2200	1688	*	*	*	3	47	1642	1561	*	*	*
Social Sciences	6	38	1221	1628	*	*	*	6	90	1221	1648	*	*	*
ENGINEERING														
Chemical	10	85	2506	2544	*	*	*	22	240	2565	2557	2760	2525	2465
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	7	34	1969	2127	*	*	*	16	137	2171	2227	*	*	*
Electrical (incl. Computer Engrg.)	10	260	2274	2617	*	*	*	61	838	2519	2584	2725	2500	2158
Industrial	1	15	2785	2529	*	*	*	13	101	2405	2504	*	*	*
Mechanical	10	140	2384	2525	*	*	*	45	478	2491	2524	2750	2483	2250
Nuclear (incl. Engrg. Physics)	+	+	+	+				2	32	2390	2471	*	*	*
SCIENCES														
Chemistry	+	14	+	2085				+	54	+	2228			
Computer Science	11	148	2152	2507	*	*	*	50	470	2256	2505	2500	2274	2000
Geology & Related Geological Sciences	1	6	2000	2320	*	*	*	11	61	2498	2440	*	*	*
Mathematics	+	20	+	2517				2	78	2200	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	13	+	2565				+	62	+	2480			
Totals	156	1911						631	6034					

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¹ Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	6	282	$2220	$2733	*	*	*	21	730	$2226	$2694	$2491	$2150	$2000
MBA - Tech Undergraduate	+	82	+	2668				1	207	2333	2778	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	1	368	2042	2760	*	*	*	4	880	2090	2768	*	*	*
MBA - Tech Undergraduate	+	130	+	2891				1	293	1379	2896	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	2	278	2125	2943	*	*	*	6	615	2292	2818	*	*	*
MBA - Tech Undergraduate	+	89	+	3043				+	154	+	3004			
Totals	9	1229						33	2879					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	+	56	+	$3156				3	163	$3419	$3239	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	7	+	3057				2	21	3150	3108	*	*	*
Electrical (incl. Computer Engrg.)	+	35	+	3558				10	133	3740	3430	*	*	*
Mechanical	2	14	$3165	3157	*	*	*	6	43	3139	3199	*	*	*
SCIENCES														
Chemistry	1	99	2995	2947	*	*	*	4	282	2749	2960	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	1	14	3208	3187	*	*	*	2	38	2646	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	12	+	3287				1	31	2583	3212	*	*	*
Physics	+	17	+	3250				1	62	3000	3201	*	*	*
Totals	4	254						29	773					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 5/5/84 THROUGH 6/8/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1828 1950 1733	136	1557	6	1528	3			1892	3		
BUSINESS - GENERAL	1482	5	1675 1917 1333	65	1392 1833 1000	36	1678	9	1450	2	1755	3
MARKETING/DISTRIBUTN			1472	6	1384 1690 1000	48	1656	4			1417	1
HUMANITIES			1000	1	969	7	1958	1				
ECONOMICS	1833	1	1701	8	1101	7	1800	1	1725	1		
OTHR SOCIAL SCIENCES					1083	1						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL	2016 1			2110 27 2333 1792		
CHEMICAL				2070 8		2044 3
CIVIL -CNSTR/SAN/TRP	1917 1			2013 4	1950 1	2007 26 2666 1667
ELECTRICAL -COMPTR	1931 3			2225 247 2375 2041	2308 5	1850 3
GEOLOGICAL						
INDUSTRIAL	1544 3		1900 1	1900 34 2260 1500		2100 1
MECHANICAL	2250 1		2209 3	2184 71 2333 2071	2239 12	2159 5
METALLURGICAL				2333 1		
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS			580 1	2447 2		
ENGINEERING TECH		1375 3	1910 1	2015 18	2120 4	1883 4

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1416 1	1503 5			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1840 7	1750 1	1902 15	2046 48 2260 1800	2223 3	
HEALTH (MED) PROFSNS						
MATHEMATICS				2030 10		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING					1825	1	1850	1			1713	15
BUSINESS - GENERAL	1491	9	1510	4	1823	5	1600	1	1540	1	1810	10
MARKETING/DISTRIBUTN	1631	3	1200	1	1570	6	1400	2	2050	4		
HUMANITIES					1700	1					1725	1
ECONOMICS												
OTHR SOCIAL SCIENCES					1300	1						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2281 40 2416 2100		2250 1	2375 1		2290 13
CIVIL -CNSTR/SAN/TRP	2263 2				1930 3	2000 1
ELECTRICAL -COMPTR	2155 10	2095 22 2346 1449	2500 2	2166 2	1930 1	2300 12
GEOLOGICAL						2262 3
INDUSTRIAL	2083 1	1776 11	2333 1	1700 1	1495 7	
MECHANICAL	2221 14	2114 33 2350 1900	2389 3	2050 1	2252 6	2320 16
METALLURGICAL	2246 4	2379 2				2195 2
MINING						
NUCLEAR -ENGRG PHYS						2080 2
PETROLEUM -NATL GAS				2867 3		2410 64 2800 2000
ENGINEERING TECH		2100 1	2167 2	1837 1		2029 6

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	2000 2		1699 5			
BIOLOGICAL SCIENCES						
CHEMISTRY	1820 2					
COMPUTER SCIENCE	2125 1	2104 26 2258 1875	1940 2		2000 2	2081 27 2308 1917
HEALTH (MED) PROFSNS						
MATHEMATICS						2000 1
OTHR PHYSCL/EARTH SC						2432 11

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1785 2	1166 2	1733 2	
BUSINESS - GENERAL	1700 1		1950 2	1432 2	1230 1	1427 3
MARKETING/DISTRIBUTN				1416 1	1333 1	
HUMANITIES				1583 1	1625 1	
ECONOMICS						
OTHR SOCIAL SCIENCES	1200 1		1350 2		1550 2	1515 2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1567 3		
CHEMICAL	1758 1			1389 2		
CIVIL -CNSTR/SAN/TRP	1831 4		1771 6	1937 2	1825 6	
ELECTRICAL -COMPTR	2333 4		2139 10	1730 14	1448 1	2625 2
GEOLOGICAL						
INDUSTRIAL		1500 1	2090 1	1120 1	1314 1	
MECHANICAL	1783 3	2150 1	2107 3	1732 10	1970 2	
METALLURGICAL				1803 2		
MINING						
NUCLEAR -ENGRG PHYS			2200 1			
PETROLEUM -NATL GAS				1600 1		
ENGINEERING TECH			1963 4			

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1252 5			1321 1	1190 3	960 5
BIOLOGICAL SCIENCES	1550 1		1850 1			749 1
CHEMISTRY				1250 2	1000 1	1200 1
COMPUTER SCIENCE	2096 2	2125 1	1921 2	1824 2		
HEALTH (MED) PROFSNS						
MATHEMATICS	2080 1		2124 2			
OTHR PHYSCL/EARTH SC	1400 1			1500 1		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	2049 11	2150 15	2326 4	2208 4		
MBA - TECHNICAL	1982 7	1964 4		2017 3		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL			2166 1		2000 1	1900 2
MBA - TECHNICAL			2420 1			

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/5/84 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						2500 1
MBA - TECHNICAL			2000 1	800 1		1708 1

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1787	787	1666	37	1502	17	1794	11	1921	4	1291	1
	1917		2000									
	1625		1166									
BUSINESS - GENERAL	1719	20	1663	177	1397	137	1714	49	1669	4	1771	7
	1917		2000		1750		2100					
	1333		1333		1150		1350					
MARKETING/DISTRIBUTN	1614	3	1440	12	1375	152	1510	20			1521	2
					1548		2000					
					1100		1167					
HUMANITIES	1525	1	975	2	1034	24	2070	3				
					1333							
					860							
ECONOMICS	1833	1	1694	12	1145	9	1800	1	1925	3		
OTHR SOCIAL SCIENCES			1103	3	1246	12	1375	1				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL	2016	1					2110 2315 1883	67			2291	1
CHEMICAL			1370	1			2243 2575 2000	31			1733	4
CIVIL -CNSTR/SAN/TRP	1917	1			1950	1	2074	9	2017	2	1905 2250 1650	66
ELECTRICAL -COMPTR	1931	3			1843	3	2222 2398 2041	785	2244	15	2040	9
GEOLOGICAL												
INDUSTRIAL	1784	8	1934	2	1992	2	2004 2250 1575	78	1958	3	2078	3
MECHANICAL	2250	1	2417	2	2259	5	2166 2333 2000	274	2211 2360 1750	26	2081	13
METALLURGICAL							2333	1	2012	1		
MINING												
NUCLEAR -ENGRG PHYS							2190	3				
PETROLEUM -NATL GAS					580	1	2462	8			2445	1
ENGINEERING TECH			1375	3	1643	2	2023 2250 1750	70	2079	5	1790 2100 1475	22

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES	1908 5	1525 4	1278 20 1580 840	1325 2	1150 2	1120 1
BIOLOGICAL SCIENCES			1100 2			
CHEMISTRY						
COMPUTER SCIENCE	1852 22 2060 1583	1765 6	1853 37 2180 1583	2047 191 2260 1808	2196 9	
HEALTH (MED) PROFSNS						
MATHEMATICS				2045 19		1900 1
OTHR PHYSCL/EARTH SC			1300 2	1659 2		

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1759	6			1519	3	1904	2			1747 1800 1600	112
BUSINESS - GENERAL	1569	13	1717	12	1913	14	1753	9	1563	3	1831 2058 1667	45
MARKETING/DISTRIBUTN	1598	4	1495	8	1691	15	1430	5	2050	4	1488	2
HUMANITIES	1333	1			1700	1					1725	1
ECONOMICS	1950	1										
OTHR SOCIAL SCIENCES	1750	1			1300	1						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2305 113 2425 2200	1900 1	2336 8	2467 3		2362 86 2583 2200
CIVIL -CNSTR/SAN/TRP	2263 2	1872 3			1875 5	2447 5
ELECTRICAL -COMPTR	2152 23 2400 1625	2092 48 2346 1449	2323 8	2200 4	2145 4	2317 59 2440 2150
GEOLOGICAL						2307 12
INDUSTRIAL	2083 1	1873 15	2305 3	1944 5	1659 10	2158 3
MECHANICAL	2269 43 2425 2175	2151 55 2350 1900	2255 12	2128 3	2289 8	2361 114 2625 2200
METALLURGICAL	2197 5	2379 2			2292 2	2195 2
MINING						2166 1
NUCLEAR -ENGRG PHYS						2080 2
PETROLEUM -NATL GAS	2250 1	2232 1		2867 3	2400 1	2466 280 2825 2000
ENGINEERING TECH		2006 11	2083 5	1835 2		2266 28 2700 1850

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1850	4	1467	3	1585	14	1850	2	1100	2	2102	2
BIOLOGICAL SCIENCES	2396	2			1250	1						
CHEMISTRY	1829	4					1750	1			1725	2
COMPUTER SCIENCE	1908	2	2103 2250 1966	30	1935	3	1847	3	1875	7	2050 2250 1950	86
HEALTH (MED) PROFSNS												
MATHEMATICS											1930	2
OTHR PHYSCL/EARTH SC			2375	1							2201 2600 1600	28

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1760 9	1296 4	1642 4	
BUSINESS - GENERAL	1693 6		1696 9	1271 7	1709 6	1518 4
MARKETING/DISTRIBUTN	1125 1			1416 1	967 2	1425 2
HUMANITIES	1500 1			1583 1	1625 1	1000 1
ECONOMICS				1950 1		
OTHR SOCIAL SCIENCES	1200 1		1350 2	1455 3	1561 3	1402 6

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 SWPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL	2400 1			1562 8		
CHEMICAL	2204 4	2230 1	2005 3	1412 3		
CIVIL -CNSTR/SAN/TRP	1898 22 2500 1550		1814 19	1842 12	1765 24 1856 1500	
ELECTRICAL -COMPTR	2193 24 2375 1850	2187 3	2280 68 2400 2050	1762 59 2050 1448	2293 8	2383 4
GEOLOGICAL	2000 1					
INDUSTRIAL		1792 2	2155 10	1120 1	1557 2	2000 1
MECHANICAL	2044 9	2150 4	2158 26 2350 1950	1763 21 2081 1449	1969 4	
METALLURGICAL				1803 2		
MINING						
NUCLEAR -ENGRG PHYS			2200 1	1365 1		
PETROLEUM -NATL GAS	1600 1		2350 1	1800 2		
ENGINEERING TECH	1438 2		2019 7		1667 1	

AVERAGE MONTHLY SALARY OFFERS JULY 1984 SWPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1235 6			1279 6	1305 11	917 6
BIOLOGICAL SCIENCES	1540 3		1629 2			1164 6
CHEMISTRY				1250 2	1000 1	1200 1
COMPUTER SCIENCE	2112 15	2125 1	2190 15	1754 4		2080 1
HEALTH (MED) PROFSNS						
MATHEMATICS	2080 1		2124 2			
OTHR PHYSCL/EARTH SC	1618 6			1500 1		

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY     1984 SWPA  REGIONAL INTERIM REPORT NUMBER 5
-----------------------------------------------------------------------------------------------------------
BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84
-----------------------------------------------------------------------------------------------------------
CURRICULUM                     ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
-----------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL          /  1951     45  /  2147     66  /  1807     20  /  2148     16  /              /  2300      1  /
                             /  2200         /  2375         /  3000         /               /              /               /
                             /  1750         /  1917         /  1200         /               /              /               /
-----------------------------------------------------------------------------------------------------------

MBA - TECHNICAL              /  1952     11  /  2170      6  /               /  2214     10  /              /  2167      1  /
                             /               /               /               /               /              /               /
                             /               /               /               /               /              /               /
-----------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84
-----------------------------------------------------------------------------------------------------------
CURRICULUM                     CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
-----------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL          /  1700      1  /  2150      1  /  2444      3  /  1500      1  /  2042      2  /  2108      9  /
                             /               /               /               /               /              /               /
                             /               /               /               /               /              /               /
-----------------------------------------------------------------------------------------------------------

MBA - TECHNICAL              /               /  2335      2  /  2420      1  /               /              /  2183      3  /
                             /               /               /               /               /              /               /
                             /               /               /               /               /              /               /
-----------------------------------------------------------------------------------------------------------

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84
-----------------------------------------------------------------------------------------------------------
CURRICULUM                     RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
-----------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL          /  2333      1  /               /  1958      1  /               /              /  2500      2  /
                             /               /               /               /               /              /               /
                             /               /               /               /               /              /               /
-----------------------------------------------------------------------------------------------------------

MBA - TECHNICAL              /               /               /  2000      1  /   800      1  /              /  1708      1  /
                             /               /               /               /               /              /               /
                             /               /               /               /               /              /               /
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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 1, February 1984

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (January 7 through February 3) and cumulatively (September 1 through February 3). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

WCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	101	832	$1524	$1624	$1666	$1525	$1350	305	2402	$1529	$1618	$1666	$1543	$1341
Business—General (incl Mgmt)	75	264	1395	1495	1583	1350	1200	174	1072	1442	1496	1833	1416	1200
Marketing & Distribution	21	100	1337	1492	1500	1400	1230	52	481	1419	1468	1750	1416	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	5	36	1217	1275	*	*	*	14	127	1401	1346	*	*	*
Economics[2]	4	13	1450	1508	*	*	*	9	67	1477	1410	*	*	*
Other Social Sciences	10	58	1448	1348	*	*	*	29	223	1305	1328	1633	1250	800
ENGINEERING														
Aeronautical	+	40	+	2218				12	116	2131	2136	*	*	*
Chemical	5	149	2098	2274	*	*	*	11	347	2166	2240	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	13	149	2073	1844	*	*	*	35	357	2101	1887	2300	2080	1734
Electrical (incl Computer Engrg)	57	759	2153	2178	2333	2167	1958	179	2219	2115	2163	2358	2167	1793
Geological	+	3	+	1644				1	13	1500	1953	*	*	*
Industrial	7	94	2136	2114	*	*	*	17	236	2115	2096	*	*	*
Mechanical	34	430	2137	2195	2581	2083	1792	79	1123	2120	2161	2417	2115	1792
Metallurgical (incl Metallurgy & Ceramic Engrg)	2	24	2238	2192	*	*	*	4	64	2204	2178	*	*	*
Mining	+	4	+	1842				+	19	+	1877			
Nuclear (incl Engrg Physics)	+	3	+	2328				+	17	+	2196			
Petroleum	+	51	+	2617				+	138	+	2544			
Engineering Technology	+	95	+	2086				15	280	2053	2066	*	*	*
SCIENCES														
Agricultural Sciences	6	50	1283	1337	*	*	*	14	105	1395	1408	*	*	*
Biological Sciences	1	8	1280	1414	*	*	*	2	25	1240	1437	*	*	*
Chemistry	+	15	+	1586				1	40	1263	1708	*	*	*
Computer Science	33	271	2152	2020	2500	2125	1850	87	753	2065	1994	2417	2083	1760
Health (Medical) Professions	3	75	1853	1784	*	*	*	4	140	1765	1581	*	*	*
Mathematics	2	20	1907	2014	*	*	*	2	61	1907	1910	*	*	*
Other Physical & Earth Sciences	3	19	2000	1826	*	*	*	6	66	1946	1789	*	*	*
Totals	382	3562						1052	10491					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	115	845	$1522	$1621	$1650	$1500	$1350	323	2400	$1525	$1616	$1666	$1542	$1350
Business Administration	34	133	1342	1466	1583	1283	1100	85	502	1458	1488	1917	1375	1150
Communications	◆	22	◆	1442				4	68	1413	1471	*	*	*
Community & Service Orgs. Work	2	16	1397	1320	*	*	*	4	62	1336	1373	*	*	*
EDP-Programming/Systems	40	303	2101	2010	2500	2090	1833	99	846	2046	1987	2350	2068	1625
Engineering	110	1713	2142	2169	2350	2167	1794	336	4556	2115	2151	2358	2150	1794
Farm & Natural Resources Mgmt.	1	17	1250	1276	*	*	*	4	32	1396	1309	*	*	*
Finance & Economics	4	26	1421	1512	*	*	*	24	227	1490	1519	1800	1350	1200
Health (Medical) Services	2	81	1500	1719	*	*	*	2	156	1500	1543	*	*	*
Manufacturing &/or Industrial Oprs.	3	46	2105	1938	*	*	*	15	242	1838	1997	*	*	*
Mathematics/Statistics	1	16	1300	1883	*	*	*	1	53	1300	1822	*	*	*
Merchandising/Sales Promotion	39	101	1319	1347	1458	1230	1230	85	433	1353	1375	1500	1308	1125
Personnel/Employee Relations	6	23	1561	1454	*	*	*	10	57	1467	1408	*	*	*
Research—Non-Scientific	2	24	1938	1937	*	*	*	2	54	1938	1737	*	*	*
Research—Scientific	3	53	2242	1801	*	*	*	6	162	1858	1884	*	*	*
Rotational Training—Non-Technical	6	28	1267	1243	*	*	*	13	159	1307	1355	*	*	*
Rotational Training—Technical	◆	23	◆	2046				◆	77	◆	2052			
Sales—Non-Technical Degree	13	77	1467	1496	*	*	*	36	363	1474	1472	1833	1500	1080
Sales—Technical/Scientific Degree	1	15	1833	1820	*	*	*	3	42	1678	1774	*	*	*
Totals	382	3562						1052	10491					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

◆ No offers reported

WCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	46	+	$1967				7	273	$1756	$1932	*	*	*
MBA (Non-Technical Undergraduate)	2	59	$1921	1986	*	*	*	14	307	1877	1998	*	*	*
MBA (Technical Undergraduate)	+	12	+	2411				+	47	+	2212			
MS Business (incl. Mgmt., Mktg., Finance, etc.)	9	40	2493	2028	*	*	*	10	74	2464	2028	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	1	8	2500	2175	*	*	*	1	16	2500	2084	*	*	*
Administration (incl. Public, Hospital, etc.)	+	2	+	2150				+	12	+	1768			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1542				+	12	+	1360			
Social Sciences	+	7	+	1819				+	30	+	1624			
ENGINEERING														
Chemical	2	21	2289	2545	*	*	*	4	45	2311	2468	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	15	2570	2474	*	*	*	6	46	2558	2264	*	*	*
Electrical (incl. Computer Engrg.)	18	78	2615	2564	*	*	*	23	176	2508	2509	$2838	$2583	$2265
Industrial	2	12	2638	2491	*	*	*	5	34	.2510	2466	*	*	*
Mechanical	11	56	2496	2503	*	*	*	14	113	2507	2481	*	*	*
Nuclear (incl. Engrg. Physics)	+	4	+	2494				+	6	+	2488			
SCIENCES														
Chemistry	+	6	+	1967				1	14	2750	2075	*	*	*
Computer Science	2	39	3125	2449	*	*	*	5	97	2645	2435	*	*	*
Geology & Related Geological Sciences	+	7	+	2289				+	17	+	2296			
Mathematics	1	3	2042	2147	*	*	*	1	7	2042	2054	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	4	2917	2504	*	*	*	1	17	2917	2461	*	*	*
Totals	54	421						92	1343					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 1 FEBRUARY 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 1/7/84 THROUGH 2/3/84							CUMULATIVE PERIOD 9/1/83 THROUGH 2/3/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	+	18	+	$2088				1	70	$3166	$2192	*	*	*
MBA - Tech Undergraduate	+	2	+	2187				+	10	+	2379			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	2	22	$1255	2264	*	*	*	4	43	1832	2291	*	*	*
MBA - Tech Undergraduate	+	2	+	2375				+	10	+	2380			
Over 4 years														
MBA - Non-Tech Undergraduate	+	23	+	2619				4	54	2858	2499	*	*	*
MBA - Tech Undergraduate	+	3	+	2667				+	3	+	2667			
Totals	2	70						9	190					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	2	9	$3021	$3124	*	*	*	3	20	$3167	$3168	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	1	+	3200				+	3	+	2936			
Electrical (incl. Computer Engrg.)	4	10	3252	3377	*	*	*	4	29	3252	3209	*	*	*
Mechanical	2	2	2396	2396	*	*	*	2	6	2396	3097	*	*	*
SCIENCES														
Chemistry	3	8	2972	2798	*	*	*	3	27	2972	2828	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	+	+	+				1	5	3000	3291	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	+	+	+				+	1	+	3467			
Physics	1	1	3333	3333	*	*	*	1	10	3333	2823	*	*	*
Totals	12	31						14	101					

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[1] Years of full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1534 86 1666 1350	1335 5	1395 2		1600 1	1400 1
BUSINESS - GENERAL	1489 13	1398 8	1326 36 1458 1200	1816 5	1200 2	
MARKETING/DISTRIBUTN		1500 1	1258 15	1500 3		
HUMANITIES		1000 1	1375 1			
ECONOMICS	1625 1		1282 2			
OTHR SOCIAL SCIENCES			1431 6	1768 2		

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AERONAUTICAL						
CHEMICAL						
CIVIL -CNSTR/SAN/TRP				2118 4		1923 5
ELECTRICAL -COMPTR				2153 45 2318 2000		
GEOLOGICAL						
INDUSTRIAL				2251 6		
MECHANICAL				2110 21 2300 2000		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1350 2				
BIOLOGICAL SCIENCES			1280 1			
CHEMISTRY						
COMPUTER SCIENCE		1550 1	1833 1	2170 24 2417 1980		
HEALTH (MED) PROFSNS						
MATHEMATICS		1300 1		2513 1		
OTHR PHYSCL/EARTH SC				2083 1		

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1416 1		1575 1		1719 3
BUSINESS - GENERAL	1308 1	1250 2	1353 4	1208 1		1583 1
MARKETING/DISTRIBUTN	1600 1					1610 1
HUMANITIES	1308 1				1400 1	
ECONOMICS						1610 1
OTHR SOCIAL SCIENCES			1458 1			

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2267 2			2249 2		
CIVIL -CNSTR/SAN/TRP				2164 1	2250 1	2650 1
ELECTRICAL -COMPTR	2260 1	2157 3				2383 3
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL		2167 1	2917 1	2333 1	2581 1	2217 2
METALLURGICAL						2392 1
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 1

BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1250 4			
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1500 1					2202 4
HEALTH (MED) PROFSNS	2560 1					
MATHEMATICS						
OTHR PHYSCL/EARTH SC	1833 1					2083 1

AVERAGE MONTHLY SALARY OFFERS   FEBRUARY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   1/7/84 THROUGH 2/3/84   PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING					1384 1	
BUSINESS - GENERAL			1500 1		1384 1	
MARKETING/DISTRIBUTN						
HUMANITIES						1000 1
ECONOMICS						
OTHR SOCIAL SCIENCES					900 1	

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL				1458 1		
CIVIL -CNSTR/SAN/TRP				1794 1		
ELECTRICAL -COMPTR	2266 1		2193 2	1644 2		
GEOLOGICAL						
INDUSTRIAL				1450 1		
MECHANICAL	3443 1			1743 6		
METALLURGICAL	2083 1					
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS FEBRUARY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 1
BY CURRICULUM & EMPLOYER INTERIM PERIOD 1/7/84 THROUGH 2/3/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2625 2					
HEALTH (MED) PROFSNS					1500 2	
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    FEBRUARY 1984 WCPA  REGIONAL INTERIM REPORT NUMBER 1
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    INTERIM    PERIOD   1/7/84 THROUGH 2/3/84
-------------------------------------------------------------------------------------------------------------------

CURRICULUM               ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO.MECH-EQPT BLDG MATERIAL
-------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /              /              /              /  1666     1  /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

-------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    INTERIM    PERIOD   1/7/84 THROUGH 2/3/84
-------------------------------------------------------------------------------------------------------------------

CURRICULUM               CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
-------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /              /              /              /              /  2175     1    /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

-------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    INTERIM    PERIOD   1/7/84 THROUGH 2/3/84
-------------------------------------------------------------------------------------------------------------------

CURRICULUM               RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
-------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

-------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

A3940-1.8

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1984

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 4 through March 2) and cumulatively (September 1 through March 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

WCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	56	1052	$1564	$1630	$1704	$1583	$1300	361	3454	$1535	$1622	$1666	$1550	$1341
Business—General (incl Mgmt)	60	313	1564	1532	2088	1461	1200	234	1385	1473	1504	1900	1416	1200
Marketing & Distribution	11	113	1307	1464	*	*	*	63	594	1399	1468	1750	1375	1000
HUMANITIES & SOCIAL SCIENCES														
Humanities	4	26	1143	1304	*	*	*	18	153	1343	1339	*	*	*
Economics[2]	5	20	1280	1554	*	*	*	14	87	1407	1443	*	*	*
Other Social Sciences	9	44	1098	1217	*	*	*	38	267	1256	1310	1625	1208	800
ENGINEERING														
Aeronautical	4	26	2117	2054	*	*	*	16	142	2128	2121	*	*	*
Chemical	17	282	2257	2314	*	*	*	28	629	2222	2273	2466	2290	2030
Civil (incl Construction, Sanitary, & Transportation Engrg)	11	58	1881	1855	*	*	*	46	415	2049	1883	2402	2057	1600
Electrical (incl Computer Engrg)	100	834	2215	2206	2450	2250	2000	279	3053	2151	2175	2400	2200	1794
Geological	2	13	775	2022	*	*	*	3	26	1017	1988	*	*	*
Industrial	13	104	2083	2126	*	*	*	30	340	2101	2105	2300	2093	1840
Mechanical	45	519	2213	2198	2677	2195	1794	124	1642	2154	2173	2500	2150	1794
Metallurgical (incl Metallurgy & Ceramic Engrg)	+	29	+	2238				4	93	2204	2197	*	*	*
Mining	+	3	+	2391				+	22	+	1947			
Nuclear (incl Engrg Physics)	+	9	+	2248				+	26	+	2214			
Petroleum	3	41	2621	2474	*	*	*	3	179	2621	2528	*	*	*
Engineering Technology	16	59	2163	2037	*	*	*	31	339	2110	2061	2400	2100	1900
SCIENCES														
Agricultural Sciences	6	16	1329	1366	*	*	*	20	121	1376	1402	1754	1275	1200
Biological Sciences	3	5	1095	1140	*	*	*	5	30	1153	1388	*	*	*
Chemistry	+	8	+	2029				1	48	1263	1761	*	*	*
Computer Science	39	384	2124	2024	2650	2125	1750	126	1137	2084	2004	2417	2100	1760
Health (Medical) Professions	2	22	1475	1693	*	*	*	6	162	1668	1596	*	*	*
Mathematics	4	31	1777	1958	*	*	*	6	92	1820	1926	*	*	*
Other Physical & Earth Sciences	+	8	+	2032				6	74	1946	1816	*	*	*
Totals	410	4019						1462	14510					

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[1] Percentiles are computed on regional data

[2] Includes economics programs with both business and social science orientation

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	64	1055	$1519	$1627	$1667	$1551	$1200	387	3455	$1524	$1619	$1666	$1542	$1333
Business Administration	19	152	1482	1534	*	*	*	104	654	1462	1499	1958	1375	1100
Communications	1	17	2250	1693	*	*	*	5	85	1580	1516	*	*	*
Community & Service Orgs Work	4	10	999	1154	*	*	*	8	72	1167	1343	*	*	*
EDP-Programming/Systems	62	395	2078	2017	2335	2138	1650	161	1241	2058	1996	2340	2083	1650
Engineering	191	1844	2206	2210	2500	2210	1840	527	6400	2148	2168	2423	2167	1794
Farm & Natural Resources Mgmt.	3	6	1305	1546	*	*	*	7	38	1357	1347	*	*	*
Finance & Economics	15	76	1404	1536	*	*	*	39	303	1457	1523	1800	1350	1100
Health (Medical) Services	4	28	1141	1545	*	*	*	6	184	1261	1543	*	*	*
Manufacturing &/or Industrial Oprs.	8	82	1785	1973	*	*	*	23	324	1820	1991	2340	1916	1416
Mathematics/Statistics	+	21	+	1899				1	74	1300	1844	*	*	*
Merchandising/Sales Promotion	18	88	1336	1365	*	*	*	103	521	1350	1373	1500	1300	1100
Personnel/Employee Relations	6	29	1649	1502	*	*	*	16	86	1535	1440	*	*	*
Research—Non-Scientific	2	13	1792	1623	*	*	*	4	67	1865	1715	*	*	*
Research—Scientific	1	44	850	2032	*	*	*	7	206	1714	1916	*	*	*
Rotational Training—Non-Technical	1	36	1417	1491	*	*	*	14	195	1315	1380	*	*	*
Rotational Training—Technical	1	20	1310	2122	*	*	*	1	97	1310	2066	*	*	*
Sales—Non-Technical Degree	8	95	1263	1572	*	*	*	44	458	1436	1493	1800	1455	1080
Sales—Technical/Scientific Degree	2	8	1898	2080	*	*	*	5	50	1766	1823	*	*	*
Totals	410	4019						1462	14510					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 2 MARCH 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	1	41	$1625	$1876	*	*	*	8	314	$1739	$1924	*	*	*
MBA (Non-Technical Undergraduate)	+	142	+	2370				14	449	1877	2116	*	*	*
MBA (Technical Undergraduate)	+	42	+	2682				+	89	+	2434			
MS-Business (incl Mgmt., Mktg., Finance, etc.)	3	13	2182	2054	*	*	*	13	87	2399	2032	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	2	+	2250				1	18	2500	2102	*	*	*
Administration (incl. Public, Hospital, etc.)	+	+	+	+				+	12	+	1768			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1250				+	14	+	1344			
Social Sciences	+	3	+	1308				+	33	+	1595			
ENGINEERING														
Chemical	1	33	2675	2548	*	*	*	5	78	2384	2502	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	8	+	2175				6	54	2558	2251	*	*	*
Electrical (incl. Computer Engrg.)	7	91	2646	2592	*	*	*	30	267	2540	2537	$2838	$2583	$2340
Industrial	1	11	3042	2457	*	*	*	6	45	2599	2464	*	*	*
Mechanical	9	73	2747	2556	*	*	*	23	186	2601	2510	2917	2592	2375
Nuclear (incl. Engrg. Physics)	+	5	+	2538				+	11	+	2511			
SCIENCES														
Chemistry	+	7	+	2443				1	21	2750	2198	*	*	*
Computer Science	2	58	3179	2478	*	*	*	7	155	2798	2451	*	*	*
Geology & Related Geological Sciences	+	11	+	2365				+	28	+	2323			
Mathematics	1	8	3460	2518	*	*	*	2	15	2751	2301	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg., Science, & Ceramics)	+	4	+	2477				1	21	2917	2464	*	*	*
Totals	25	554						117	1897					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 2/4/84 THROUGH 3/2/84							CUMULATIVE PERIOD 9/1/83 THROUGH 3/2/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	1	43	$2083	$2735	*	*	*	2	113	$2625	$2399	*	*	*
MBA - Tech Undergraduate	+	17	+	2872				+	27	+	2689			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	2	44	1975	2856	*	*	*	6	87	1879	2577	*	*	*
MBA - Tech Undergraduate	+	11	+	2970				+	21	+	2689			
Over 4 years														
MBA - Non-Tech Undergraduate	4	49	1734	2797	*	*	*	8	103	2296	2641	*	*	*
MBA - Tech Undergraduate	+	13	+	2902				+	16	+	2858			
Totals	7	177						16	367					

DOCTORAL DEGREE CANDIDATES

	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
ENGINEERING														
Chemical	2	11	$3325	$3261	*	*	*	5	31	$3230	$3201	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	2	2	3583	3583	*	*	*	2	5	3583	3195	*	*	*
Electrical (incl. Computer Engrg.)	1	13	3142	3332	*	*	*	5	42	3230	3247	*	*	*
Mechanical	+	5	+	3240				2	11	2396	3162	*	*	*
SCIENCES														
Chemistry	1	27	3000	2932	*	*	*	4	54	2979	2880	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	4	+	2499				1	9	3000	2939	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	3	+	3330				+	4	+	3365			
Physics	1	5	3417	3372	*	*	*	2	15	3375	3006	*	*	*
Totals	7	70						21	171					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1533 41 1625 1350	1610 2	1820 3	1580 5	1900 1	1502 2
BUSINESS - GENERAL	1371 4	1375 15	1388 16	1856 13		1550 1
MARKETING/DISTRIBUTN		1154 2	1310 6	1860 1		
HUMANITIES			1053 3			
ECONOMICS		1280 5				
OTHR SOCIAL SCIENCES	1625 1		1102 5	1400 1		

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2156 3		
CHEMICAL				2383 1		2325 2
CIVIL -CNSTR/SAN/TRP				1775 2		1822 5
ELECTRICAL -COMPTR				2212 69 2425 2000		2259 2
GEOLOGICAL			700 1			
INDUSTRIAL				2010 9		2167 1
MECHANICAL				2141 17		2340 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH			2010 1	2091 10		2175 2

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 WCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES			1100 2	780 1		
BIOLOGICAL SCIENCES				1335 1		
CHEMISTRY						
COMPUTER SCIENCE	1500 1		1825 2	2159 26 2300 1975		
HEALTH (MED) PROFSNS						
MATHEMATICS				1870 3		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 WCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING			1500 1			1733 1
BUSINESS - GENERAL		1500 1				1807 3
MARKETING/DISTRIBUTN		1100 1	1250 1			
HUMANITIES						
ECONOMICS						
OTHR SOCIAL SCIENCES						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2173 5	2030 1		2500 1		2456 4
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR		2207 12			2250 1	2500 1
GEOLOGICAL						
INDUSTRIAL	2165 1				2400 1	
MECHANICAL		2266 4		2145 4	2300 1	2447 4
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2621 3
ENGINEERING TECH						2584 2

AVERAGE MONTHLY SALARY OFFERS   MARCH   1984 WCPA REGIONAL INTERIM REPORT NUMBER 2

BY CURRICULUM & EMPLOYER   INTERIM PERIOD   2/4/84 THROUGH 3/2/84   PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1666 1	2080 1		
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE		2250 1				2130 7
HEALTH (MED) PROFSNS	1650 1					
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING						
BUSINESS - GENERAL	1603 4		2609 2		1325 1	
MARKETING/DISTRIBUTN						
HUMANITIES						1414 1
ECONOMICS						
OTHR SOCIAL SCIENCES						675 2

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				2000 1		
CHEMICAL	1564 1		2280 2			
CIVIL -CNSTR/SAN/TRP	2080 1		2402 1	1794 1	1750 1	
ELECTRICAL -COMPTR	2328 3		2421 6	1780 5	2677 1	
GEOLOGICAL						850 1
INDUSTRIAL			2250 1			
MECHANICAL			2677 6	1871 7	1950 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH	2166 1					

AVERAGE MONTHLY SALARY OFFERS MARCH 1984 WCPA REGIONAL INTERIM REPORT NUMBER 2
BY CURRICULUM & EMPLOYER INTERIM PERIOD 2/4/84 THROUGH 3/2/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES					1250 1	
BIOLOGICAL SCIENCES					850 1	1100 1
CHEMISTRY						
COMPUTER SCIENCE	1750 1		2650 1			
HEALTH (MED) PROFSNS						1300 1
MATHEMATICS	1500 1					
OTHR PHYSCL/EARTH SC						

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    MARCH    1984 WCPA  REGIONAL INTERIM REPORT NUMBER 2
-------------------------------------------------------------------------------------------------------------------
BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    INTERIM PERIOD      2/4/84 THROUGH 3/2/84
-------------------------------------------------------------------------------------------------------------------
CURRICULUM               ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
-------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

-------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    INTERIM PERIOD      2/4/84 THROUGH 3/2/84
-------------------------------------------------------------------------------------------------------------------
CURRICULUM               CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
-------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

-------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    INTERIM PERIOD      2/4/84 THROUGH 3/2/84
-------------------------------------------------------------------------------------------------------------------
CURRICULUM               RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
-------------------------------------------------------------------------------------------------------------------
MBA - NON-TECHNICAL    /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

-------------------------------------------------------------------------------------------------------------------

MBA - TECHNICAL        /              /              /              /              /              /                /
                       /              /              /              /              /              /                /
                       /              /              /              /              /              /                /

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

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10/84

CPC Salary Survey

REGIONAL Interim Report No. 3, April 1984

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (March 3 through April 6) and cumulatively (September 1 through April 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

WCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	106	835	$1603	$1651	$1875	$1625	$1341	467	4289	$1550	$1628	$1700	$1583	$1341
Business—General (incl. Mgmt.)	93	458	1516	1565	1833	1533	1200	327	1843	1486	1519	1875	1417	1200
Marketing & Distribution	29	167	1480	1515	1750	1500	1166	92	761	1425	1478	1750	1416	1083
HUMANITIES & SOCIAL SCIENCES														
Humanities	4	71	1427	1515	*	*	*	22	224	1359	1395	1917	1342	900
Economics[2]	1	62	2258	1667	*	*	*	15	149	1463	1536	*	*	*
Other Social Sciences	12	66	1428	1611	*	*	*	50	333	1297	1370	1625	1275	900
ENGINEERING														
Aeronautical	9	51	2025	2209	*	*	*	25	193	2091	2144	2217	2112	1895
Chemical	34	422	2303	2311	2460	2305	2164	62	1051	2266	2288	2460	2300	2083
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	27	118	1854	1930	2120	1890	1516	73	533	1977	1893	2300	2000	1560
Electrical (incl. Computer Engrg.)	162	1547	2200	2228	2452	2223	2000	441	4600	2169	2193	2426	2208	1794
Geological	+	8	+	2209				3	34	1017	2040	*	*	*
Industrial	9	196	2017	2127	*	*	*	39	536	2082	2113	2300	2080	1820
Mechanical	55	749	2107	2210	2350	2166	1740	179	2391	2140	2184	2475	2164	1792
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	6	64	2248	2226	*	*	*	10	157	2231	2209	*	*	*
Mining	+	5	+	2302				+	27	+	2013			
Nuclear (incl. Engrg. Physics)	1	19	2260	2268	*	*	*	1	45	2260	2237	*	*	*
Petroleum	+	97	+	2458				3	276	2621	2503	*	*	*
Engineering Technology	22	102	2151	2118	2400	2133	1900	53	441	2127	2074	2400	2102	1900
SCIENCES														
Agricultural Sciences	2	26	1575	1362	*	*	*	22	147	1394	1395	1754	1325	1200
Biological Sciences	+	15	+	1186				5	45	1153	1321	*	*	*
Chemistry	3	30	1851	1798	*	*	*	4	78	1704	1775	*	*	*
Computer Science	64	534	1989	2043	2340	2058	1630	190	1671	2052	2017	2350	2086	1660
Health (Medical) Professions	1	16	1051	1363	*	*	*	7	178	1580	1575	*	*	*
Mathematics	6	84	1967	1943	*	*	*	12	176	1894	1934	*	*	*
Other Physical & Earth Sciences	2	26	2253	1810	*	*	*	8	100	2023	1814	*	*	*
Totals	648	5768						2110	20278					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

+ No offers reported.

WCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	109	850	$1607	$1647	$1875	$1625	$1341	496	4305	$1542	$1625	$1700	$1582	$1333
Business Administration	58	208	1568	1594	1895	1582	1275	162	862	1500	1522	1917	1417	1166
Communications	2	23	2029	1609	*	*	*	7	108	1708	1535	*	*	*
Community & Service Orgs. Work	+	9	+	1412				8	81	1167	1350	*	*	*
EDP-Programming/Systems	66	563	1978	2033	2340	2050	1650	227	1804	2035	2008	2340	2075	1650
Engineering	316	3128	2157	2224	2427	2188	1833	843	9528	2151	2187	2425	2167	1794
Farm & Natural Resources Mgmt.	+	12	+	1337				7	50	1357	1345	*	*	*
Finance & Economics	10	163	1379	1699	*	*	*	49	466	1441	1585	1759	1350	1100
Health (Medical) Services	1	20	1051	1319	*	*	*	7	204	1231	1521	*	*	*
Manufacturing &/or Industrial Oprs.	9	120	1914	2039	*	*	*	32	444	1846	2004	2246	1906	1416
Mathematics/Statistics	5	78	1988	1903	*	*	*	6	152	1874	1874	*	*	*
Merchandising/Sales Promotion	24	108	1345	1388	1625	1333	1125	127	629	1349	1376	1600	1308	1100
Personnel/Employee Relations	2	23	1438	1438	*	*	*	18	109	1524	1439	*	*	*
Research—Non-Scientific	1	30	1000	1782	*	*	*	5	97	1692	1736	*	*	*
Research—Scientific	7	113	2082	1961	*	*	*	14	319	1898	1932	*	*	*
Rotational Training—Non-Technical	2	47	1505	1495	*	*	*	16	242	1338	1402	*	*	*
Rotational Training—Technical	1	60	2258	2165	*	*	*	2	157	1784	2104	*	*	*
Sales—Non-Technical Degree	34	177	1483	1536	1823	1429	1166	78	635	1456	1505	1823	1435	1100
Sales—Technical/Scientific Degree	1	36	1670	2016	*	*	*	6	86	1750	1903	*	*	*
Totals	648	5768						2110	20278					

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[1] Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	147	+	$1932				8	461	$1739	$1927	*	*	*
MBA (Non-Technical Undergraduate)	4	284	$1864	2435	*	*	*	18	733	1874	2240	*	*	*
MBA (Technical Undergraduate)	+	97	+	2530				+	186	+	2484			
MS-Business (incl Mgmt , Mktg , Finance, etc)	1	43	2650	2590	*	*	*	14	130	2417	2216	*	*	*
Industrial Mgmt. (incl Industrial Admin)	+	15	+	2330				1	33	2500	2206	*	*	*
Administration (incl Public, Hospital, etc)	+	1	+	1541				+	13	+	1750			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	9	+	1547				+	23	+	1423			
Social Sciences	3	13	1867	1632	*	*	*	3	46	1867	1606	*	*	*
ENGINEERING														
Chemical	1	29	2617	2504	*	*	*	6	107	2423	2503	*	*	*
Civil (incl Construction, Sanitary, & Transportation Engrg)	2	23	2538	2274	*	*	*	8	77	2553	2258	*	*	*
Electrical (incl Computer Engrg)	10	128	2706	2575	*	*	*	40	395	2582	2550	$2838	$2596	$2360
Industrial	1	16	2675	2520	*	*	*	7	61	2610	2478	*	*	*
Mechanical	3	65	2517	2532	*	*	*	26	251	2591	2516	2917	2596	2350
Nuclear (incl Engrg Physics)	+	5	+	2423				+	16	+	2483			
SCIENCES														
Chemistry	+	7	+	2625				1	28	2750	2304	*	*	*
Computer Science	9	85	2677	2539	*	*	*	16	240	2730	2482	*	*	*
Geology & Related Geological Sciences	8	18	2713	2574	*	*	*	8	46	2713	2421	*	*	*
Mathematics	+	15	+	2324				2	30	2751	2313	*	*	*
Metallurgy (incl Met Engrg , Materials Engrg / Science, & Ceramics)	+	10	+	2440				1	31	2917	2456	*	*	*
Totals	42	1010						159	2907					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported.

WCPA REGIONAL Interim Report No. 3 APRIL 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

	INTERIM PERIOD 3/3/84 THROUGH 4/6/84							CUMULATIVE PERIOD 9/1/83 THROUGH 4/6/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
GRADUATE PROGRAM	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	+	76	+	$2545				2	189	$2625	$2458	*	*	*
MBA - Tech Undergraduate	+	27	+	2960				+	54	+	2825			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	+	140	+	2665				6	227	1879	2631	*	*	*
MBA - Tech Undergraduate	1	45	$3358	2886	*	*	*	1	66	3358	2810	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	+	83	+	2559				8	186	2296	2604	*	*	*
MBA - Tech Undergraduate	+	23	+	3035				+	39	+	2963			
Totals	1	394						17	761					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	3	25	$3414	$3299	*	*	*	8	56	$3299	$3245	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	+	4	+	3006				2	9	3583	3111	*	*	*
Electrical (incl. Computer Engrg.)	1	17	3583	3688	*	*	*	6	59	3289	3374	*	*	*
Mechanical	+	13	+	3245				2	24	2396	3207	*	*	*
SCIENCES														
Chemistry	15	73	3165	2972	*	*	*	19	127	3126	2933	*	*	*
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	11	+	2775				1	20	3000	2849	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	+	3	+	2736				+	7	+	3095			
Physics	1	17	3182	3343	*	*	*	3	32	3311	3185	*	*	*
Totals	20	163						41	334					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 WCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1588 76 1708 1450	1800 2	1218 3	1829 7		1291 1
BUSINESS - GENERAL	1438 2	1405 11	1362 22 1800 1125	1729 25 1860 1555		1250 1
MARKETING/DISTRIBUTN	1841 1		1247 9	1588 11		
HUMANITIES		1250 1	1229 2			
ECONOMICS						
OTHR SOCIAL SCIENCES		1584 2	1376 5	1493 3		

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD 3/3/84 THROUGH 4/6/84   PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2025	9				
CHEMICAL					2333	1	2237	7			2164	1
CIVIL -CNSTR/SAN/TRP					1500	1	2171	4			1859	9
ELECTRICAL -COMPTR							2224 2427 2025	124	2287	2	2166	1
GEOLOGICAL												
INDUSTRIAL							2017	9				
MECHANICAL			2362	1			2159 2336 1960	40	2458	2		
METALLURGICAL							2248	6				
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH							2101	15			2188	2

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO.MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			1483	1								
BIOLOGICAL SCIENCES												
CHEMISTRY												
COMPUTER SCIENCE	2000	1			1594	8	2071 2383 1833	42			2100	1
HEALTH (MED) PROFSNS					1051	1						
MATHEMATICS							2121	5				
OTHR PHYSCL/EARTH SC							2253	2				

AVERAGE MONTHLY SALARY OFFERS   APRIL   1984 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   3/3/84 THROUGH 4/6/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING			1844	3			1621	5			1679	2
BUSINESS - GENERAL	1250	1	1594	7	1420	17	1517	2	1833	1	1583	1
MARKETING/DISTRIBUTN	1530	3			1525	2	1750	1	1400	1	1610	1
HUMANITIES					2000	1						
ECONOMICS												
OTHR SOCIAL SCIENCES											1610	1

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 WCPA REGIONAL INTERIM REPORT NUMBER 3

BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2396 8		2333 4	2206 8		2375 4
CIVIL -CNSTR/SAN/TRP						
ELECTRICAL -COMPTR		2190 4		2208 1	2300 1	2387 9
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL		2088 2		1920 4	2214 1	990 1
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						2522 3

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES			1666 1			
BIOLOGICAL SCIENCES						
CHEMISTRY	1627 2		2300 1			
COMPUTER SCIENCE						2096 5
HEALTH (MED) PROFSNS						
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			2500 1	1266 4	1648 2	
BUSINESS - GENERAL	1738 2		1790 1			
MARKETING/DISTRIBUTN						
HUMANITIES						
ECONOMICS			2258 1			
OTHR SOCIAL SCIENCES	1000 1					

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL	2500 1					
CIVIL -CNSTR/SAN/TRP	1911 3		1485 2	1791 1	1808 7	
ELECTRICAL -COMPTR	2208 6		2389 2	1709 11		2300 1
GEOLOGICAL						
INDUSTRIAL						
MECHANICAL			2304 1	1635 3		
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS			2260 1			
PETROLEUM -NATL GAS						
ENGINEERING TECH	1975 1		1900 1			

AVERAGE MONTHLY SALARY OFFERS APRIL 1984 WCPA REGIONAL INTERIM REPORT NUMBER 3
BY CURRICULUM & EMPLOYER INTERIM PERIOD 3/3/84 THROUGH 4/6/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	1954 2		1908 2	1750 1	1881 1	1660 1
HEALTH (MED) PROFSNS						
MATHEMATICS				1197 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES APRIL 1984 WCPA REGIONAL INTERIM REPORT NUMBER 3

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1646 2	2083 2				
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 3/3/84 THROUGH 4/6/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL						
MBA - TECHNICAL						

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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1984

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 7 through May 4) and cumulatively (September 1 through May 4). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196 1004

WCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	55	727	$1567	$1639	$1750	$1583	$1428	522	5016	$1552	$1629	$1700	$1583	$1350
Business—General (incl. Mgmt.)	110	899	1553	1602	1942	1500	1235	437	2742	1503	1546	1895	1458	1200
Marketing & Distribution	37	282	1596	1497	1916	1583	1200	129	1043	1474	1483	1837	1440	1100
HUMANITIES & SOCIAL SCIENCES														
Humanities	7	103	1143	1475	*	*	*	29	327	1306	1420	1917	1250	850
Economics[2]	4	132	1615	1647	*	*	*	19	281	1495	1589	*	*	*
Other Social Sciences	13	111	1296	1533	*	*	*	63	444	1297	1410	1633	1250	876
ENGINEERING														
Aeronautical	7	79	2157	2154	*	*	*	32	272	2105	2147	2243	2112	1980
Chemical	20	407	2372	2296	2400	2347	2125	82	1458	2292	2291	2460	2333	2083
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	15	188	1956	1924	*	*	*	88	721	1973	1901	2300	2000	1600
Electrical (incl. Computer Engrg.)	141	2205	2217	2244	2441	2250	2060	582	6805	2181	2209	2427	2220	1800
Geological	1	13	2350	2020	*	*	*	4	47	1350	2034	*	*	*
Industrial	6	191	2059	2151	*	*	*	45	727	2079	2123	2297	2082	1793
Mechanical	34	909	2205	2216	2400	2238	1980	213	3300	2150	2193	2423	2166	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	1	89	2375	2252	*	*	*	11	246	2244	2224	*	*	*
Mining	+	8	+	2152				+	35	+	2045			
Nuclear (incl. Engrg. Physics)	+	22	+	2172				1	67	2260	2216	*	*	*
Petroleum	1	41	2600	2343	*	*	*	4	317	2616	2483	*	*	*
Engineering Technology	13	181	2160	2106	*	*	*	66	622	2133	2083	2400	2125	1900
SCIENCES														
Agricultural Sciences	7	37	1448	15[illegible]1	*	*	*	29	184	1407	1434	1916	1333	1040
Biological Sciences	+	21	+	1535				5	66	1153	1389	*	*	*
Chemistry	2	50	2109	1849	*	*	*	6	128	1839	1804	*	*	*
Computer Science	73	807	2161	2089	2450	2200	1750	263	2478	2082	2040	2383	2125	1750
Health (Medical) Professions	1	25	1167	1643	*	*	*	8	203	1529	1584	*	*	*
Mathematics	2	127	1343	1938	*	*	*	14	303	1815	1936	*	*	*
Other Physical & Earth Sciences	3	33	1930	2001	*	*	*	11	133	1998	1861	*	*	*
Totals	553	7687						2663	27965					

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[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
+ No offers reported.

WCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	66	738	$1565	$1639	$1750	$1583	$1428	562	5043	$1545	$1627	$1700	$1583	$1350
Business Administration	77	413	1544	1570	1942	1475	1200	239	1275	1514	1537	1942	1460	1167
Communications	1	30	1000	1740	*	*	*	8	138	1620	1580	*	*	*
Community & Service Orgs. Work	3	15	1448	1117	*	*	*	11	96	1244	1314	*	*	*
EDP-Programming/Systems	74	961	2156	2087	2450	2200	1750	301	2765	2065	2035	2383	2100	1666
Engineering	238	3974	2205	2220	2427	2250	1900	1081	13502	2163	2196	2425	2190	1794
Farm & Natural Resources Mgmt.	1	7	2125	1460	*	*	*	8	57	1453	1359	*	*	*
Finance & Economics	12	274	1379	1679	*	*	*	61	740	1429	1619	1733	1375	1200
Health (Medical) Services	+	33	+	1621				7	237	1231	1535	*	*	*
Manufacturing &/or Industrial Oprs.	15	188	1815	2051	*	*	*	47	632	1836	2018	2214	1827	1416
Mathematics/Statistics	1	91	1000	1918	*	*	*	7	243	1749	1891	*	*	*
Merchandising/Sales Promotion	21	258	1429	1476	1700	1416	1200	148	887	1361	1405	1610	1333	1100
Personnel/Employee Relations	5	21	1651	1692	*	*	*	23	130	1552	1480	2100	1550	850
Research—Non-Scientific	2	22	1175	1804	*	*	*	7	119	1544	1749	*	*	*
Research—Scientific	4	154	2168	2056	*	*	*	18	473	1958	1972	*	*	*
Rotational Training—Non-Technical	8	117	1267	1398	*	*	*	24	359	1315	1401	1666	1250	1000
Rotational Training—Technical	+	44	+	2080				2	201	1784	2099	*	*	*
Sales—Non-Technical Degree	25	300	1524	1528	1916	1500	1166	103	935	1473	1512	1833	1480	1100
Sales—Technical/Scientific Degree	+	47	+	2108				6	133	1750	1976	*	*	*
Totals	553	7687						2663	27965					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

WCPA REGIONAL Interim Report No. 4 May 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	47	+	$1940				8	508	$1739	$1928	*	*	*
MBA (Non-Technical Undergraduate)	6	456	$2251	2530	*	*	*	24	1189	1969	2351	$2375	$1963	$1666
MBA (Technical Undergraduate)	1	118	2400	2624	*	*	*	1	304	2400	2539	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	1	40	2200	2439	*	*	*	15	170	2402	2269	*	*	*
Industrial Mgmt. (incl. Industrial Admin.)	+	13	+	2337				1	46	2500	2243	*	*	*
Administration (incl. Public, Hospital, etc.)	+	+	+	+				+	13	+	1750			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	2	+	1750				+	25	+	1450			
Social Sciences	+	6	+	2093				3	52	1867	1662	*	*	*
ENGINEERING														
Chemical	5	48	2770	2701	*	*	*	11	155	2581	2564	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	4	26	2460	2269	*	*	*	12	103	2522	2261	*	*	*
Electrical (incl. Computer Engrg.)	22	183	2631	2612	$2917	$2667	$2350	62	578	2599	2570	2917	2650	2350
Industrial	4	25	2940	2550	*	*	*	11	86	2730	2499	*	*	*
Mechanical	6	87	2770	2547	*	*	*	32	338	2625	2524	3042	2600	2350
Nuclear (incl. Engrg. Physics)	+	16	+	2458				+	32	+	2471			
SCIENCES														
Chemistry	+	12	+	2217				1	40	2750	2278	*	*	*
Computer Science	2	82	3084	2567	*	*	*	18	322	2769	2504	*	*	*
Geology & Related Geological Sciences	+	9	+	2614				8	55	2713	2453	*	*	*
Mathematics	1	28	1800	2400	*	*	*	3	58	2434	2355	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	18	2375	2459	*	*	*	2	49	2646	2457	*	*	*
Totals	53	1216						212	4123					

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[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 4/7/84 THROUGH 5/4/84							CUMULATIVE PERIOD 9/1/83 THROUGH 5/4/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	+	259	+	$2823				2	448	$2625	$2669	*	*	*
MBA - Tech Undergraduate	+	71	+	2871				+	125	+	2851			
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	1	285	$1704	2888	*	*	*	7	512	1854	2774	*	*	*
MBA - Tech Undergraduate	2	97	2675	2961	*	*	*	3	163	2903	2900	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	2	151	2784	2853	*	*	*	10	337	2393	2716	*	*	*
MBA - Tech Undergraduate	+	26	+	2934				+	65	+	2951			
Totals	5	889						22	1650					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	+	51	+	$3325				8	107	$3299	$3283	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	5	$2500	3173	*	*	*	3	14	3222	3133	*	*	*
Electrical (incl. Computer Engrg.)	19	39	3409	3400	*	*	*	25	98	3380	3384	$4167	$3367	$2917
Mechanical	1	5	2917	3275	*	*	*	3	29	2569	3219	*	*	*
SCIENCES														
Chemistry	6	56	3145	3047	*	*	*	25	183	3131	2968	3375	3100	2980
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	+	4	+	2750				1	24	3000	2832	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./ Science, & Ceramics)	+	12	+	3204				+	19	+	3164			
Physics	2	13	3374	3177	*	*	*	5	45	3336	3183	*	*	*
Totals	29	185						70	519					

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[1] Years of previous full-time, non-military employment

[2] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

AVERAGE MONTHLY SALARY OFFERS MAY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
ACCOUNTING	1590 30 1666 1500	1463 6	770 1	1785 1	1400 1	
BUSINESS - GENERAL	1544 8	1385 9	1361 44 1500 1200	1738 20 1850 1603	1292 2	1792 5
MARKETING/DISTRIBUTN		1500 2	1322 7	1677 16		
HUMANITIES			933 3			1125 2
ECONOMICS		1458 1	1333 1			
OTHR SOCIAL SCIENCES		1225 2	1148 4			

AVERAGE MONTHLY SALARY OFFERS MAY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2157 7		
CHEMICAL				2380 6		
CIVIL -CNSTR/SAN/TRP		2250 1		2167 1		1951 8
ELECTRICAL -COMPTR				2276 113 2448 2125		
GEOLOGICAL						
INDUSTRIAL				2093 3		
MECHANICAL				2208 22 2322 2100	2475 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				2256 9		1800 1

AVERAGE MONTHLY SALARY OFFERS   MAY   1984 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER   INTERIM PERIOD   4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1329 4	1040 1			
BIOLOGICAL SCIENCES						
CHEMISTRY				2109 2		
COMPUTER SCIENCE		1750 1	2355 1	2184 50 2430 1833		2275 2
HEALTH (MED) PROFSNS						
MATHEMATICS				1885 1		
OTHR PHYSCL/EARTH SC				1854 2		2083 1

AVERAGE MONTHLY SALARY OFFERS MAY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING				1613 2	1667 1	1837 5
BUSINESS - GENERAL	2450 1	1578 3	1895 12	1371 2		1785 4
MARKETING/DISTRIBUTN	1873 5		1617 4	1372 3		
HUMANITIES		1300 1				
ECONOMICS	1667 1		2000 1			
OTHR SOCIAL SCIENCES	1666 1					

AVERAGE MONTHLY SALARY OFFERS MAY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2379 7		2350 4			2372 3
CIVIL -CNSTR/SAN/TRP		1900 1				
ELECTRICAL -COMPTR	2315 4	2252 5				2232 5
GEOLOGICAL						2350 1
INDUSTRIAL					2200 1	
MECHANICAL	2225 1	2275 1	2333 1	2085 1		2438 2
METALLURGICAL					2375 1	
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2600 1
ENGINEERING TECH					2175 1	2350 1

AVERAGE MONTHLY SALARY OFFERS MAY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1700 1			2080 1		
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE	2375 2	2250 2				2132 8
HEALTH (MED) PROFSNS						
MATHEMATICS				800 1		
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS MAY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 4
BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1600 1	1427 6	1521 1	
BUSINESS - GENERAL						
MARKETING/DISTRIBUTN						
HUMANITIES						1650 1
ECONOMICS						
OTHR SOCIAL SCIENCES	1000 1		1000 1		1920 1	1405 3

AVERAGE MONTHLY SALARY OFFERS MAY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL						
CHEMICAL						
CIVIL -CNSTR/SAN/TRP					1854 4	
ELECTRICAL -COMPTR	1838 2		2240 1	1626 11		
GEOLOGICAL						
INDUSTRIAL				1938 2		
MECHANICAL	2060 1			1795 3	2677 1	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH				1450 1		

AVERAGE MONTHLY SALARY OFFERS MAY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 4

BY CURRICULUM & EMPLOYER INTERIM PERIOD 4/7/84 THROUGH 5/4/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES						
CHEMISTRY						
COMPUTER SCIENCE			2030 5	1734 2		
HEALTH (MED) PROFSNS						1167 1
MATHEMATICS						
OTHR PHYSCL/EARTH SC						

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES MAY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 4

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL		1916 1		2342 2		
MBA - TECHNICAL				2400 1		

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL			2500 1			2075 1
MBA - TECHNICAL						

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 4/7/84 THROUGH 5/4/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	2333 1					
MBA - TECHNICAL						

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

A 3945-1.8 11
6/84

CPC Salary Survey

REGIONAL Interim Report No. 5, June 1984

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Polytechnic State University - San Luis Obispo
California State Polytechnic University - Pomona
California State University - Chico
California State University - Fresno
California State University - Long Beach
California State University - Sacramento
University of California - Berkeley
University of California - Los Angeles
University of Idaho
University of Nevada - Reno
Oregon State University
University of Oregon
Portland State University
San Diego State University
San Jose State University
University of Southern California
University of Southern California - Graduate School of Business Administration
Stanford University
Stanford University - Graduate School of Business Administration
Washington State University
University of Washington

The 187 placement offices at the 162 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Western region.

The data are based on salary offers made to students graduating between September 1, 1983, and August 31, 1984. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 5 through June 8) and cumulatively (September 1 through June 8). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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ISSN 0196-1004

WCPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	218	1443	$1595	$1621	$1785	$1625	$1400	740	6459	$1565	$1627	$1708	$1583	$1360
Business—General (incl. Mgmt.)	234	1307	1579	1570	1950	1512	1275	691	4249	1530	1555	1934	1500	1200
Marketing & Distribution	62	634	1473	1489	1791	1417	1200	191	1677	1474	1485	1833	1417	1150
HUMANITIES & SOCIAL SCIENCES														
Humanities	12	433	1220	1520	*	*	*	41	760	1281	1477	1700	1250	800
Economics[2]	18	420	1496	1717	*	*	*	37	701	1495	1665	1845	1416	1200
Other Social Sciences	50	603	1286	1482	1500	1292	1000	113	1047	1292	1452	1625	1292	900
ENGINEERING														
Aeronautical	19	134	2208	2166	*	*	*	51	406	2144	2153	2344	2160	1980
Chemical	39	638	2341	2272	2500	2333	2215	121	2096	2308	2285	2472	2333	2110
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	35	443	1894	1890	2208	1916	1600	123	1164	1951	1897	2250	1950	1600
Electrical (incl. Computer Engrg.)	316	3525	2246	2221	2427	2275	2000	898	10330	2203	2213	2427	2250	1856
Geological	1	20	2250	2056	*	*	*	5	67	1530	2041	*	*	*
Industrial	19	419	2203	2065	*	*	*	64	1146	2116	2102	2300	2166	1833
Mechanical	105	1659	2198	2185	2420	2225	1794	318	4959	2166	2190	2423	2182	1794
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	4	128	1807	2192	*	*	*	15	374	2127	2213	*	*	*
Mining	1	11	1760	2164	*	*	*	1	46	1760	2073	*	*	*
Nuclear (incl. Engrg. Physics)	1	34	2000	2165	*	*	*	2	101	2130	2199	*	*	*
Petroleum	6	98	2564	2405	*	*	*	10	415	2584	2464	*	*	*
Engineering Technology	21	224	2092	2063	2240	2151	1880	87	846	2124	2078	2400	2140	1900
SCIENCES														
Agricultural Sciences	15	155	1448	1398	*	*	*	44	339	1421	1418	1754	1375	1200
Biological Sciences	2	54	2602	1418	*	*	*	7	120	1567	1402	*	*	*
Chemistry	4	65	1767	1663	*	*	*	10	193	1810	1756	*	*	*
Computer Science	197	1295	2071	2057	2416	2166	1583	460	3773	2078	2046	2400	2132	1625
Health (Medical) Professions	1	157	1000	1567	*	*	*	9	360	1470	1576	*	*	*
Mathematics	24	230	2283	1968	2427	2335	2036	38	533	2111	1950	2427	2205	1485
Other Physical & Earth Sciences	28	99	2031	1953	2427	2067	1500	39	232	2022	1900	2427	2083	1500
Totals	1452	14428						4115	42393					

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[1] Percentiles are computed on regional data.

[2] Includes economics programs with both business and social science orientation.

* Not computed for fewer than 20 offers.

WCPA REGIONAL Interim Report No. 5 June 1984

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	229	1503	$1590	$1625	$1750	$1625	$1416	791	6546	$1558	$1626	$1708	$1583	$1360
Business Administration	130	780	1547	1535	1900	1541	1208	369	2055	1526	1537	1935	1500	1200
Communications	7	188	1348	1429	*	*	*	15	326	1493	1493	*	*	*
Community & Service Orgs. Work	5	70	1192	1193	*	*	*	16	166	1228	1263	*	*	*
EDP-Programming/Systems	238	1546	2078	2048	2400	2160	1583	539	4311	2071	2040	2383	2125	1615
Engineering	555	6667	2217	2193	2427	2250	1847	1636	20169	2181	2195	2427	2208	1800
Farm & Natural Resources Mgmt.	5	51	1264	1402	*	*	*	13	108	1380	1379	*	*	*
Finance & Economics	24	657	1653	1742	2083	1625	1283	85	1397	1492	1677	1850	1420	1200
Health (Medical) Services	1	187	1000	1523	*	*	*	8	424	1202	1530	*	*	*
Manufacturing &/or Industrial Oprs.	13	313	1865	2047	*	*	*	60	945	1842	2027	2220	1800	1416
Mathematics/Statistics	13	167	2104	1840	*	*	*	20	410	1980	1870	2405	2148	1300
Merchandising/Sales Promotion	102	663	1364	1422	1500	1333	1208	250	1550	1362	1412	1542	1333	1166
Personnel/Employee Relations	7	67	1873	1564	*	*	*	30	197	1626	1509	2125	1600	1100
Research—Non-Scientific	4	177	1523	1744	*	*	*	11	296	1536	1746	*	*	*
Research—Scientific	21	256	2141	1907	2650	2250	1500	39	729	2057	1949	2560	2083	1333
Rotational Training—Non-Technical	7	291	1482	1439	*	*	*	31	650	1352	1418	1700	1250	1100
Rotational Training—Technical	+	84	+	2000				2	285	1784	2070	*	*	*
Sales—Non-Technical Degree	85	605	1460	1544	1750	1500	1125	188	1540	1467	1525	1800	1500	1100
Sales—Technical/Scientific Degree	6	156	2153	1941	*	*	*	12	289	1951	1957	*	*	*
Totals	1452	14428						4115	42393					

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[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full-Time, Non-Military Employment)

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	90	+	$1962				8	598	$1739	$1933	*	*	*
MBA (Non-Technical Undergraduate)	75	744	$2754	2413	$3750	$2750	$1916	99	1933	2563	2375	$3750	$2500	$1791
MBA (Technical Undergraduate)	11	168	3278	2546	*	*	*	12	472	3205	2541	*	*	*
MS-Business (incl. Mgmt., Mktg., Finance, etc.)	6	79	2600	2302	*	*	*	21	249	2459	2279	2858	2650	2063
Industrial Mgmt. (incl. Industrial Admin.)	+	7	+	2092				1	53	2500	2223	*	*	*
Administration (incl. Public, Hospital, etc.)	+	28	+	2012				+	41	+	1929			
HUMANITIES & SOCIAL SCIENCES														
Humanities	+	22	+	1688				+	47	+	1561			
Social Sciences	2	38	3108	1628	*	*	*	5	90	2363	1648	*	*	*
ENGINEERING														
Chemical	7	85	2545	2544	*	*	*	18	240	2567	2557	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	5	34	2392	2127	*	*	*	17	137	2484	2227	*	*	*
Electrical (incl. Computer Engrg.)	42	260	2724	2617	2925	2710	2500	104	838	2650	2584	2920	2667	2360
Industrial	2	15	2792	2529	*	*	*	13	101	2739	2504	*	*	*
Mechanical	23	140	2543	2525	2730	2625	2220	55	478	2590	2524	2917	2625	2292
Nuclear (incl. Engrg. Physics)	+	+	+	+				+	32	+	2471			
SCIENCES														
Chemistry	4	14	2105	2085	*	*	*	5	54	2234	2228	*	*	*
Computer Science	14	148	2628	2507	*	*	*	32	470	2707	2505	3200	2714	2309
Geology & Related Geological Sciences	1	6	2300	2320	*	*	*	9	61	2667	2440	*	*	*
Mathematics	2	20	2901	2517	*	*	*	5	78	2621	2397	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	2	13	2788	2565	*	*	*	4	62	2717	2480	*	*	*
Totals	196	1911						408	6034					

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[1] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

GRADUATE PROGRAM	INTERIM PERIOD 5/5/84 THROUGH 6/8/84							CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	55	282	$2834	$2733	$3500	$2916	$2150	57	730	$2827	$2694	$3500	$2916	$2083
MBA - Tech Undergraduate	10	82	2971	2668	*	*	*	10	207	2971	2778	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	71	368	2759	2760	3500	2667	2166	78	880	2678	2768	3500	2633	1916
MBA - Tech Undergraduate	12	130	3067	2891	*	*	*	15	293	3034	2896	*	*	*
Over 4 years														
MBA - Non-Tech Undergraduate	44	278	3213	2943	3750	3126	2708	54	615	3061	2818	3750	3083	2100
MBA - Tech Undergraduate	10	89	3384	3043	*	*	*	10	154	3384	3004	*	*	*
Totals	202	1229						224	2879					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	5	56	$3085	$3156	*	*	*	13	163	$3217	$3239	*	*	*
Civil (incl. Construction, Sanitary, & Transportation Engrg.)	1	7	2917	3057	*	*	*	4	21	3146	3108	*	*	*
Electrical (incl. Computer Engrg.)	8	35	3543	3558	*	*	*	33	133	3419	3430	$4033	$3500	$2917
Mechanical	+	14	+	3157				3	43	2569	3199	*	*	*
SCIENCES														
Chemistry	16	99	3007	2947	*	*	*	41	282	3082	2960	3375	3033	2917
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	4	14	3511	3187	*	*	*	5	38	3408	2963	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg./Science, & Ceramics)	1	12	3358	3287	*	*	*	1	31	3358	3212	*	*	*
Physics	6	17	3308	3250	*	*	*	11	62	3321	3201	*	*	*
Totals	41	254						111	773					

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[1] Years of previous full-time, non-military employment.

[2] Percentiles are computed on regional data.

* Not computed for fewer than 20 offers.

+ No offers reported.

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM   PERIOD   5/5/84 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1611 1750 1500	168	1503	3	1252	4	1802	11	1800	1	1850	1
BUSINESS - GENERAL	1622	8	1450 1750 1250	31	1358 1542 1188	81	1761 2111 1500	49	1440	4	1757	5
MARKETING/DISTRIBUTN			1364	5	1364 1500 1208	28	1643	15			1500	2
HUMANITIES					971	6	1750	1				
ECONOMICS			1347	8	1261	3	1861	5	1400	1		
OTHR SOCIAL SCIENCES			1250	1	1280 1500 1041	33	1640	2				

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AERONAUTICAL				2231 18		
CHEMICAL				2342 16		2267 4
CIVIL -CNSTR/SAN/TRP		2250 1		2065 5		1824 13
ELECTRICAL -COMPTR		2333 1	2031 4	2281 246 2448 2100	2079 2	2017 4
GEOLOGICAL				2250 1		
INDUSTRIAL				2205 12		
MECHANICAL			2975 1	2269 67 2427 2100	2261 6	2222 3
METALLURGICAL				2051 2		
MINING						
NUCLEAR -ENGRG PHYS				2000 1		
PETROLEUM -NATL GAS						
ENGINEERING TECH				2088 20 2240 1880		2175 1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO,MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES		1479 6				
BIOLOGICAL SCIENCES			2383 1			
CHEMISTRY				2083 1		1400 1
COMPUTER SCIENCE	1625 5	1592 3	1543 12	2168 144 2420 1900		1808 2
HEALTH (MED) PROFSNS						
MATHEMATICS				2332 21 2427 2075		
OTHR PHYSCL/EARTH SC	1917 2		1416 1	2338 13		

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   INTERIM PERIOD 5/5/84 THROUGH 6/8/84   PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
ACCOUNTING		1400 1		1564 3	1830 1	1625 1
BUSINESS - GENERAL	1505 7	1596 14	1821 15	1686 6	1888 2	1941 12
MARKETING/DISTRIBUTN	1506 6	1625 2	2083 1		1292 1	1610 1
HUMANITIES		1500 1	1513 2	1125 1		
ECONOMICS			1667 1			
OTHR SOCIAL SCIENCES	1583 2	1325 2	1500 1			

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2319 8	2292 1				2448 9
CIVIL -CNSTR/SAN/TRP						2444 1
ELECTRICAL -COMPTR		2375 12			2300 1	2357 7
GEOLOGICAL						
INDUSTRIAL	2169 2	2029 2				2500 1
MECHANICAL	1964 3	2238 2			2504 2	2325 4
METALLURGICAL	1563 2					
MINING					1760 1	
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2564 6
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AGRICULTURL SCIENCES	1533 3	1200 1	1358 2	1400 1		
BIOLOGICAL SCIENCES					2820 1	
CHEMISTRY	1333 1					
COMPUTER SCIENCE	2250 2	1908 10				2114 8
HEALTH (MED) PROFSNS						
MATHEMATICS		2083 1				
OTH PHYSCL/EARTH SC					1834 2	

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING			1602 3	1378 13	1480 8	
BUSINESS - GENERAL	1900 1		1900 11	1435 4	1541 3	1666 1
MARKETING/DISTRIBUTN				1416 1		
HUMANITIES					1417 1	
ECONOMICS						
OTHR SOCIAL SCIENCES	1350 1		1150 2	1093 1	1139 3	1025 2

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AERONAUTICAL				1793 1		
CHEMICAL					1900 1	
CIVIL -CNSTR/SAN/TRP	1960 2		1750 3	1621 2	1896 8	
ELECTRICAL -COMPTR	2187 10		2212 11	1782 17		2083 1
GEOLOGICAL						
INDUSTRIAL	2250 1		2250 1			
MECHANICAL	2218 2		2155 2	1675 10	1792 3	
METALLURGICAL						
MINING						
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						
ENGINEERING TECH						

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/5/84 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1500 1				1428 1	
BIOLOGICAL SCIENCES						
CHEMISTRY	2250 1					
COMPUTER SCIENCE	2106 4		1923 3		1433 2	1666 2
HEALTH (MED) PROFSNS						1000 1
MATHEMATICS			2258 1	1485 1		
OTHR PHYSCL/EARTH SC	1994 4			1598 6		

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AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES    JULY     1984 WCPA  REGIONAL INTERIM REPORT NUMBER 5
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 1    INTERIM    PERIOD   5/5/84 THROUGH 6/8/84
--------------------------------------------------------------------------------------------------------------------
CURRICULUM               ACCTG-PUBLIC   BANK-FINANCE   MERCHANDSNG    AERO-ELECTRNC  AUTO,MECH-EQPT BLDG MATERIAL
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MBA - NON-TECHNICAL     / 2058       15 / 2897       31 / 2542        2 / 2762        8 /               /               /
                        /               / 3833          /               /               /               /               /
                        /               / 2000          /               /               /               /               /
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MBA - TECHNICAL         /               / 3194        3 / 3333        1 / 1625        1 / 3070        2 /               /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 2    INTERIM    PERIOD   5/5/84 THROUGH 6/8/84
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CURRICULUM               CHEMCLS-DRUG   ELECTRL MAC    FOOD-BEVERAGE  GLASS-PAPER    METALS/PRODS   PETRO/ALLIED
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MBA - NON-TECHNICAL     / 2937        4 / 2833        1 / 2918        8 /               /               / 2625        1 /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
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MBA - TECHNICAL         / 3917        1 /               /               /               /               /               /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
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BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER  PART 3    INTERIM    PERIOD   5/5/84 THROUGH 6/8/84
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CURRICULUM               RESRCH/CONSLT  TIRE-RUBBER    UTLTIES-PUBLC  GOVT-FEDERAL   GOVT-LCL/STATE NON-PROFIT ORG
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MBA - NON-TECHNICAL     / 3626        5 /               /               /               /               /               /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
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MBA - TECHNICAL         / 3820        3 /               /               /               /               /               /
                        /               /               /               /               /               /               /
                        /               /               /               /               /               /               /
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AVERAGE MONTHLY SALARY OFFERS   JULY   1984 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1566 1670 1400	577	1488	18	1389 1582 1083	20	1742 2020 1416	28	1675	4	1509	5
BUSINESS - GENERAL	1526 1750 1333	39	1399 1750 1200	89	1349 1542 1166	233	1746 2080 1500	134	1343	8	1607	19
MARKETING/DISTRIBUTN	1841	1	1514	13	1297 1458 1000	81	1622 1978 1416	50	2083	1	1500	2
HUMANITIES			1125	2	1134	19	1750	1			1125	2
ECONOMICS	1625	2	1324	16	1280	6	1861	5	1400	1		
OTHR SOCIAL SCIENCES	1625	1	1377	7	1270 1500 1000	66	1587	8			800	1

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2154	49				
							2383					
							1980					
CHEMICAL					2333	1	2318	32			2269	7
							2472					
							2085					
CIVIL -CNSTR/SAN/TRP			2250	2	1500	1	2178	23	2000	1	1842	44
							2450				2083	
							2000				1500	
ELECTRICAL -COMPTR			2333	1	2031	4	2246	672	2211	5	2120	8
							2427					
							2065					
GEOLOGICAL					700	1	2250	1				
INDUSTRIAL			2667	1	1916	1	2113	44	1920	1	2167	1
							2297					
							1833					
MECHANICAL			2362	1	2975	1	2197	189	2328	9	2276	5
							2405					
							2004					
METALLURGICAL							2193	10				
MINING												
NUCLEAR -ENGRG PHYS							2000	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH					2010	1	2099	66			2117	6
							2325					
							1900					

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO,MECH-EQPT		BLDG MATERIAL	
AGRICULTURL SCIENCES			1425	15	1184	6	780	1				
BIOLOGICAL SCIENCES					1832	2	1335	1				
CHEMISTRY							2100	3			1400	1
COMPUTER SCIENCE	1656	8	1615	5	1624 2125 1166	25	2145 2416 1883	322			2076	9
HEALTH (MED) PROFSNS			1500	1	1051	1						
MATHEMATICS			1300	1			2245 2427 1970	31				
OTHR PHYSCL/EARTH SC	1917	2			1416	1	2264	19			2083	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1000	1	1662	6	1479	2	1600	11	1610	3	1731	13
BUSINESS - GENERAL	1554	10	1563 1935 1166	29	1642 2000 1313	53	1554	11	1869	3	1879 2166 1583	27
MARKETING/DISTRIBUTN	1653	17	1583	6	1606	8	1467	4	1346	2	1746	4
HUMANITIES	1308	1	1400	2	1675	3	1125	1	1471	2		
ECONOMICS	1667	1	1708	1	1834	2					1610	1
OTHR SOCIAL SCIENCES	1611	3	1357	3	1479	2	1083	1			1610	1

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84   PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
AERONAUTICAL						
CHEMICAL	2326 30 2425 2083	2161 2	2341 8	2240 11	2250 1	2412 22 2500 2350
CIVIL -CNSTR/SAN/TRP		1900 1		2164 1	2250 1	2547 2
ELECTRICAL -COMPTR	2304 5	2266 39 2417 2075		2208 1	2283 3	2352 25 2458 2192
GEOLOGICAL						2350 1
INDUSTRIAL	2167 3	2029 2			2242 3	2500 1
MECHANICAL	2029 4	2231 11	2625 2	2089 14	2317 6	2287 15
METALLURGICAL	1563 2				2375 1	2392 1
MINING					1760 1	
NUCLEAR -ENGRG PHYS						
PETROLEUM -NATL GAS						2584 10
ENGINEERING TECH		2175 1		2300 1	2175 1	2476 7

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1575	4	1200	1	1426	10	1853	3				
BIOLOGICAL SCIENCES									2820	1		
CHEMISTRY	1463	4			2300	1						
COMPUTER SCIENCE	2150	5	1995	15							2113 2333 1900	35
HEALTH (MED) PROFSNS	2105	2										
MATHEMATICS			2083	1			800	1				
OTHR PHYSCL/EARTH SC	1833	1							1834	2	2083	1

AVERAGE MONTHLY SALARY OFFERS JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
ACCOUNTING	13[illegible] 2		1721 8	1423 26 1525 1140	1494 16	
BUSINESS - GENERAL	1650 8		1930 18	1435 4	1466 5	1666 1
MARKETING/DISTRIBUTN				1354 2		
HUMANITIES				1250 1	1806 3	1216 4
ECONOMICS	1600 1		2258 1			
OTHR SOCIAL SCIENCES	1117 3		1100 3	1093 1	1256 6	1088 7

AVERAGE MONTHLY SALARY OFFERS   JULY   1984 WCPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER   CUMULATIVE PERIOD   9/1/83 THROUGH 6/8/84   PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL							1897	2				
CHEMICAL	2032	2			2223	3	1458	1	1900	1		
CIVIL -CNSTR/SAN/TRP	1949	8			2025	13	1742	6	1850 1984 1743	20		
ELECTRICAL -COMPTR	2184 2350 1794	22			2308 2677 2100	33	1714 1973 1449	77	2677	1	2192	2
GEOLOGICAL	1500	1									850	1
INDUSTRIAL	2250	1			2250	2	1806	4				
MECHANICAL	2388	5			2366	16	1733 2050 1448	35	2000	5		
METALLURGICAL	2083	1										
MINING												
NUCLEAR -ENGRG PHYS					2260	1						
PETROLEUM -NATL GAS												
ENGINEERING TECH	2071	2			1900	1	1450	1				

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
AGRICULTURL SCIENCES	1500 1				1477 3	
BIOLOGICAL SCIENCES					850 1	1150 2
CHEMISTRY	2250 1					
COMPUTER SCIENCE	2129 11		2023 15	1739 3	1562 3	1483 4
HEALTH (MED) PROFSNS					1500 2	1156 3
MATHEMATICS	1500 1		2258 1	1341 2		
OTHR PHYSCL/EARTH SC	1994 4			1616 8		

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1984 WCPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
MBA - NON-TECHNICAL	1991 19	2795 36 3833 2000	2091 5	2589 11	1666 1	
MBA - TECHNICAL		3194 3	3333 1	2013 2	3070 2	

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	CHEMCLS-DRUG	ELECTRL MAC	FOOD-BEVERAGE	GLASS-PAPER	METALS/PRODS	PETRO/ALLIED
MBA - NON-TECHNICAL	2770 5	2833 1	2871 9			2238 4
MBA - TECHNICAL	3917 1					

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/83 THROUGH 6/8/84

CURRICULUM	RESRCH/CONSLT	TIRE-RUBBER	UTLTIES-PUBLC	GOVT-FEDERAL	GOVT-LCL/STATE	NON-PROFIT ORG
MBA - NON-TECHNICAL	3410 6			1926 1		850 1
MBA - TECHNICAL	3820 3					